# Location, Location, Location

Does Location Really Drive Home Price?

#### **Problem Statement**

# Looking to invest in real estate in Ames,

**IOWa?** Today we'll explore some ways to determine what features really matters when evaluating home prices.

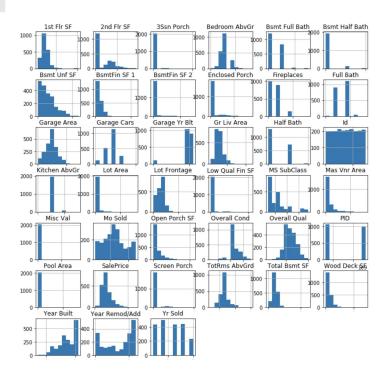
## **Data Sources**

DESCRIPTIVE ABSTRACT: Data set contains information from the Ames Assessor's Office used in computing assessed values for individual residential properties sold in Ames, IA from 2006 to 2010.

SOURCES: Ames, Iowa Assessor's Office

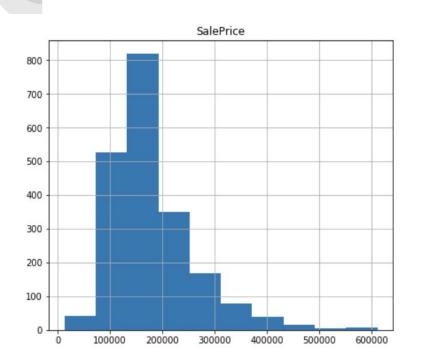
- NAME: AmesHousing.txt
- TYPE: Population
- SIZE: 2930 observations, 82 variables

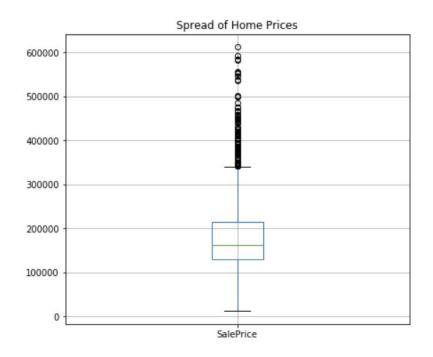
## What's in the data?



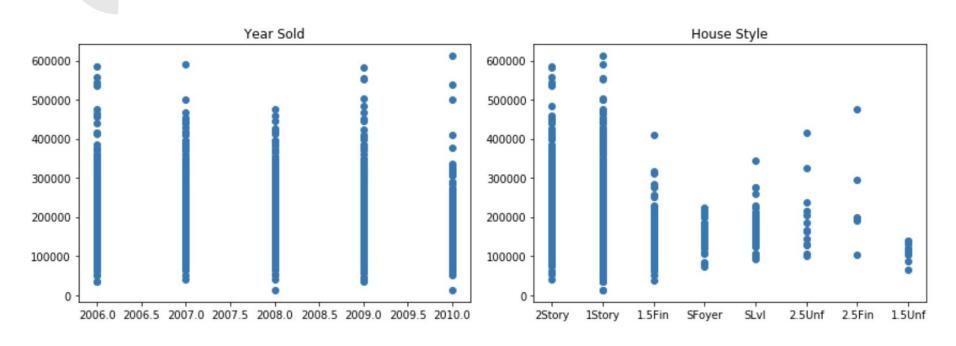
- Many have basements
- Few have finished basements
- A majority of homes do not have fireplaces
- Less variability in lot and area
- Most of the homes were built in the 2000s
- Few have porches
- Overall quality and condition for most homes is about average

## **Home Prices in Ames**

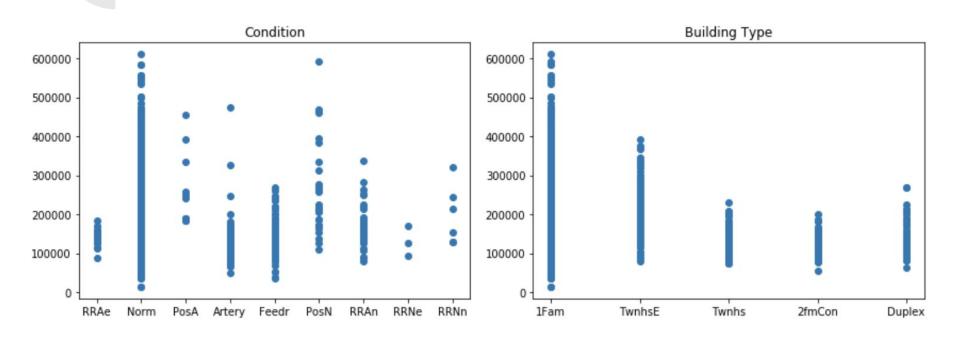




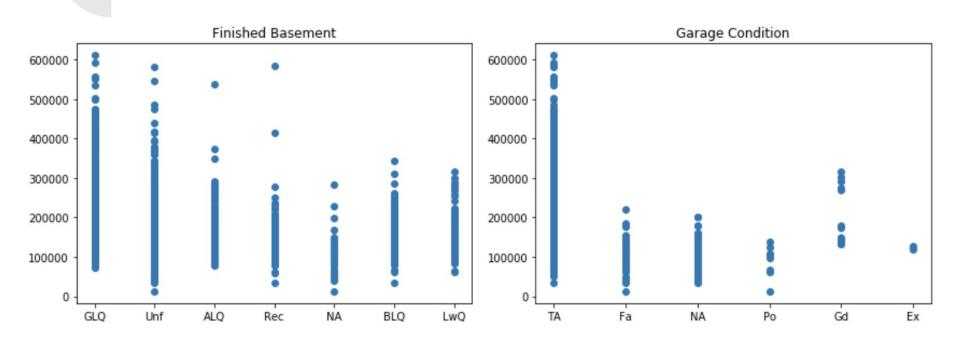
# Features that May Influence Sale Price



# Features that May Influence Sale Price



# Features that May Influence Sale Price



## Features Used in The Model

#### **Continuous**

- Square Footage
- Lot Size
- Number of Bedrooms
- Number of Bathrooms
- Year and Month Sold

#### Categorical

- Neighborhood
- Condition
- Style of Home
- Garage
- Paved Driveway

Total = 36

# Three Regression Models Evaluated

#### **Linear Regression**

• R<sup>2</sup> Train: .883

• R<sup>2</sup> Test: .843

#### LassoCV Regression

• R<sup>2</sup> Train: .822

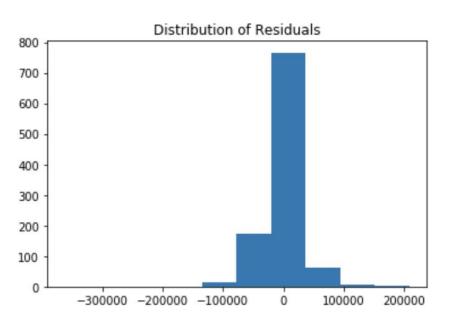
• R<sup>2</sup> Test: .844

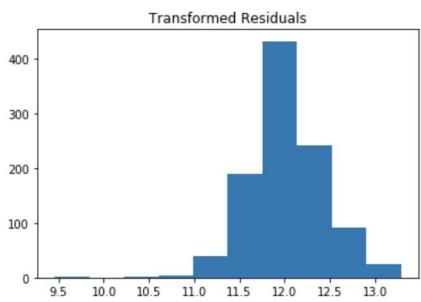
## RidgeCV Regression

• R<sup>2</sup> Train: .817

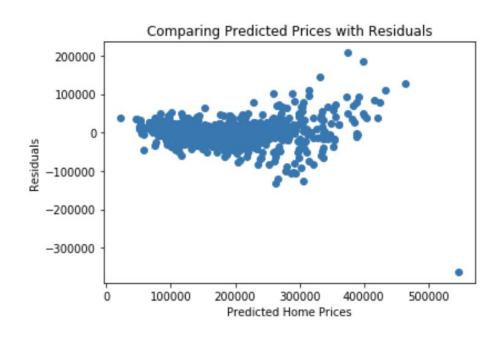
• R<sup>2</sup> Test: -.103

# **Estimate of Model Performance**

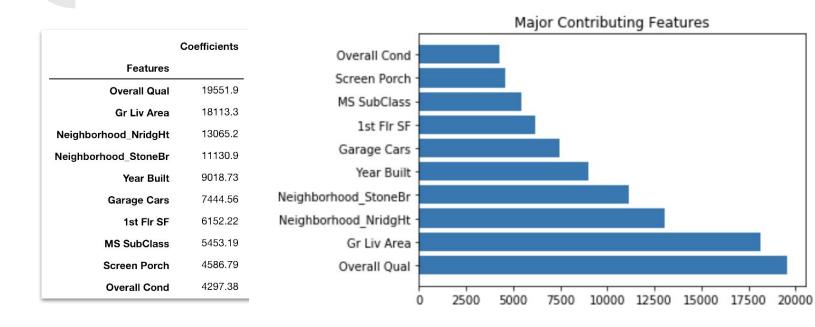




# **Estimate of Model Performance**



## What matters most?



# Conclusion

Preliminary research suggests:

While **Location** is important.....

Size and Quality are the most important

factors that influence home prices.