



Abhiraj Shrivastava

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Career objective

2 years of work experience in various roles as Assistant Manager (Retail Banking), Relationship Manager in Mutual Funds sector which includes 1.5 years of experience as Business Analyst.

Profile Summary

- In depth knowledge of various **phases of SDLC** (Agile-Scrum and Waterfall).
- **Proficient in Waterfall Model:** Gathered requirement using Elicitation Techniques and prepared BRD, FRD, SRS prepared RACI Matrix, BCD, created UML Diagrams and Prototypes and requirements tracking through RTM well versed with UAT handling Change Request.
- **Expert in Agile Scrum:** Creation of Users Stories and Added Acceptance Criteria, BV & CP, Sprint & Product backlogs conducted various Sprint Meetings; Sprint & Product Burndown charts ensured DOR and DOD checklist.
- Handled relationships with more than 150 HNI clients & conducted various events to increase the awareness of financial products.
- Trained the employees to educate & sell the financial products to the existing clients of the bank.
- Worked as Sales Professional to sell financial products for more than 2 years.

Core Competencies

- Requirement Analysis & Design Definition
- Business Analysis Planning & Monitoring
- Requirement Lifecycle Management
- Elicitation & Collaboration
- Strategy Analysis
- Solution Evaluation

Technical Tools

Prototyping & Wireframe Tools	Axure Pro 7, Balsamiq
Modeling Tools	MS Visio
Project Management Tools	JIRA
Data base	SQL
Visualization Tool	Tableau, Power BI

Work Experience

Employment Details in ICICI Prudential Asset Management

(May 22 to Jan23)

Designation:- Relationship Manager

Project:- Portfolio Management System (Using Agile Methodology)

Project Description:-

The main objective is to make the existing PMS customers feel special by giving them a dedicated portal where they

will get customized solutions & will be explore various options to park their uninvested funds.

Role:- Business Analyst

Key Responsibilities As BA

- Interacted with the stakeholders and gathered requirements by using various **elicitation techniques**.
- Created **user stories** with appropriate acceptance criteria with the assistance of Product Owner. Added user stories into product backlog using **JIRA** tool.
- Prioritized and validated the requirements using **MOSCOW** and **FURPS technique**, added user stories to sprint backlog based on prioritization order.
- Collaborated with Product Owner and Scrum Master for **BV** and **CP**. Assisted Product Owner for creation of **DoR** and **DoD checklist**.
- Participated in sprint planning meeting, sprint review meeting, daily stand-up meeting, and Sprint retrospective meeting to remove road blocks in the project.
- Generated **Sprint, Product Burn down/Burn up charts** to track the project progress.
- Participated in **product planning** and **UAT** to successfully deliver each sprint component.
- Handled portfolio of more than 150 HNI clients.
- Organizing awareness sessions of Mutual Funds at hospitals, companies etc for new prospects.
- Presenting topics at seminars among senior & colleagues.

Employment Details in Yes Securities Pvt. Ltd.

(Dec 20 to May 22)

Designation:- Assistant Manager

Project:- Customer Relationship Management System (Waterfall Methodology)

Project Description:-

The objective of the project is to organize all the data that consists from collecting & storing client data to organizing it to give it a shape of report to senior managers.

Role:- Business Analyst

Key Responsibilities As BA

- Conducted **Enterprise Analysis** and created **Business Case Document**, (BCD) conducted **Stakeholder Analysis** and prepared **RACI Matrix**.
- Gathered requirements from business heads using **Elicitation Techniques** created Business Requirements Document (BRD).
- Translated BRD into Functional Requirements Document (**FRD**), Collaborated with technical team and prepared **SRS** Document.
- Created **UML diagrams** and **Wire Frames** for visual representation of requirements using **MS Visio, Balsamiq** and **Axure**.
- Created and maintain RTM throughout the project.
- Assisted in Testing Team by preparing **Test Case Scenarios** and ensured the UAT is successful.
- Train Yes Bank employees to process the account opening at YSL as well as educating them regarding new product/service launched.
- Cross sell products after YSL account activation.

Education

Master Of Business Administration (Specialization in Finance & Marketing)

Certifications

- **IT-Business Analyst Training** from COEPD (**IIBA** Endorsed Education provider)
- **NISM V-A Mutual Funds Distribution** Certified