

# Project 1 FoodHub Python Foundations

23<sup>rd</sup> September 2022

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# **Executive Summary**

| Actionable Insights | | Recommendations |

# Actionable Insights Q

# **Demand**

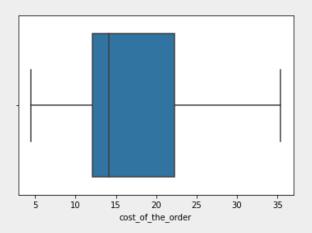


- American cuisine is the most popular and highly demanded cuisine. It is also the most popular cuisine on the weekend.
- The top 5 restaurants in terms of number of orders are:
  - 1. Shake Shack
  - 2. The Meatball Shop
  - 3. Blue Ribbon Sushi
  - 4. Blue Ribbon Fried Chicken
  - 5. Parm
- Majority (71%) of the orders are made during the weekends.
- The top 3 frequent customers are:
  - 1. 52832
  - 2. 47440
  - 3. 83278

# Cost



- 29.24% of total orders cost more than \$20.
- 50% of orders of all the cuisines is above \$10.
- 75% of orders of American cuisine is below \$25.
- Orders with higher costs have higher ratings.
- The cost is not impacted much by the food preparation time or delivery time.



# Actionable Insights Q

# Time



- 50% of the orders take more than 27 mins for food preparation.
- The average food preparation time is almost equal for all the ratings. But the variance decreases for higher ratings.
- 50% of the orders take more than 25 mins to deliver.
- Delivery time is higher during the weekdays than the weekends.
- Delivery time has an impact on the ratings. Orders rated 5 have a delivery time ranging between 23.75 mins and 24.75 mins.
- 10.5% of the orders take more than an hour to get delivered.

# Revenue



- FoodHub's revenue varies in accordance with the cost of the orders.
- Shake Shack generated the highest revenue.

Restaurant name (top 10)	Revenue generated
Shake Shack	3579.53
The Meatball Shop	2145.21
Blue Ribbon Sushi	1903.95
Blue Ribbon Fried Chicken	1662.29
Parm	1112.76
RedFarm Broadway	965.13
RedFarm Hudson	921.21
TAO	834.50
Han Dynasty	755.29
Blue Ribbon Sushi Bar & Grill	666.62

# Recommendations |



- Customers can be provided with offers, discounts, or any other benefit when they cross a particular limit of orders. For example, a 10% discount can be availed by the customer if they have used the app to place more than 10 orders.
- Such offers and discounts can help in increasing the number of orders which in turn helps FoodHub to generate more revenue.
- FoodHub can focus on the American cuisine to improve their revenue. They can work with restaurants that have American cuisine.
- Special promotions can be made for the top 5 restaurants. This will act as an incentive for other restaurants to perform better and increase their demand. The promotional offer mentioned in Q13 will also be beneficial.
- Most orders are placed during the weekends and hence there should be sufficient availability of delivery vehicles and drivers to meet the demand during the weekends.

# Recommendations |



- Orders that take more than an hour to deliver will need to be investigated further to identify the reason for the delay.
- Delivery time is higher during the weekdays. Appropriate timings and faster routes should be selected using the maps during the weekdays to avoid traffic congestion and ensure faster delivery.
- The delivery time taken for orders rated 5 can be analyzed to identify the ideal time that could be taken to deliver the orders.
- Further analysis needs to be done on the ratings. In order to provide a better customer service and improved ratings, FoodHub must understand the actual reasons for the given ratings and use that to improve the ratings from their end.
- Food preparation time needs to be analyzed separately for each cuisine within each restaurant and find ways to reduce unnecessary time taken. This will help in ensuring faster delivery.

# Business Problem Overview and Solution Approach

# Problem Overview



- **FoodHub** is a **food aggregator** company providing access to multiple restaurants through its mobile application. The app helps customers to place orders from various restaurants. The company has stored all the data of the orders placed through their online portal.
- They wish to **analyze** this data to understand the **demand** for different restaurants and improve their customer experience.

# Solution Approach



- The data was analyzed using Python on Jupyter Notebooks.
- Data visualization tools such as boxplot, countplot, histplot, pointplot, and heatmap were used. Univariate and multivariate analysis was performed using the abovementioned data visualization tools.
- Insights and Recommendations were derived based on the observations from the output of all the codes as per the questions mentioned.

# **Data Overview**

Introduction to the dataset and its properties

```
| Description of the data |
| Introducing variables |
| First 5 rows of dataset |
| Question-wise analysis (Q1 – Q5) |
```

# **Data Overview**

- The dataset contains details of the orders placed on the FoodHub app by different customers including the respective restaurant names and cuisines selected along with the cost.
- It also contains details regarding the time taken for food preparation and delivery on both weekends and weekdays for each order.
- The ratings for each order is also provided.

Variable	Description
order_id	Unique ID of the order
customer_id	ID of the customer who ordered the food
restaurant_name	Name of the restaurant
cuisine_type	Cuisine ordered by the customer
cost_of_the_order	Cost of the order
day_of_the_week	Weekend / Weekday
rating	Rating by customer (out of 5)
food_preparation_time	Time taken to prepare food (in mins.)
delivery_time	Time taken to deliver the food (in mins.)

# **Data Overview**



# First 5 rows of the data set

```
In [3]: # Read the data
df = pd.read_csv('C:/Users/jmnjo/Documents/DSBA Course/Python Foundations/Project/foodhub_order.csv') ## Fill the blank to re
# Returns the first 5 rows
df.head()
```

## Out[3]:

	order_id	customer_id	restaurant_name	cuisine_type	${\sf cost\_of\_the\_order}$	day_of_the_week	rating	food_preparation_time	delivery_time
0	1477147	337525	Hangawi	Korean	30.75	Weekend	Not given	25	20
1	1477685	358141	Blue Ribbon Sushi Izakaya	Japanese	12.08	Weekend	Not given	25	23
2	1477070	66393	Cafe Habana	Mexican	12.23	Weekday	5	23	28
3	1477334	106968	Blue Ribbon Fried Chicken	American	29.20	Weekend	3	25	15
4	1478249	76942	Dirty Bird to Go	American	11.59	Weekday	4	25	24

# Data Overview (Answers to Q1 – Q5)

Q1

### Question 1: How many rows and columns are present in the data? [0.5 mark]

Q2

#### Question 2: What are the datatypes of the different columns in the dataset? [0.5 mark]

```
In [5]: M df.info()
           <class 'pandas.core.frame.DataFrame'>
           RangeIndex: 1898 entries, 0 to 1897
           Data columns (total 9 columns):
               Column
                                     Non-Null Count Dtype
               order id
                                     1898 non-null
                                                    int64
               customer id
                                   1898 non-null int64
               restaurant name
                                     1898 non-null object
               cuisine type
                                     1898 non-null object
               cost_of_the_order 1898 non-null float64
                day of the week
                                     1898 non-null
                                                    object
               rating
                                     1898 non-null
                                                    object
               food preparation time 1898 non-null
                                                    int64
               delivery time
                                     1898 non-null
                                                    int64
           dtypes: float64(1), int64(4), object(4)
           memory usage: 133.6+ KB
```

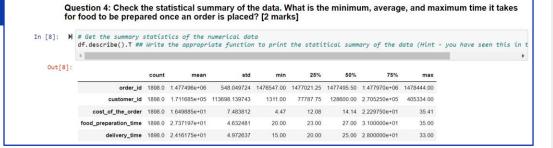
- Rows (No. of orders): 1898
- Columns: 9
- Datatypes:
  - integer 4
    - object 4
    - float 1
- No null values 1898 non-null values for all columns

# Data Overview (Answers to Q1 – Q5)

Q3

#### 

Q4



- There are **no missing values** in the data.
- The minimum time taken to prepare food is 20 mins.
- The average time taken to prepare food is 27 mins.
- The maximum time taken to prepare food is 35 mins.

# Data Overview (Answers to Q1 – Q5)

Q5

# Question 5: How many orders are not rated? [1 mark]

- 736 orders were not rated.
- It represents approximately 39% of total orders.

# Univariate Analysis

Univariate analysis is performed on a single variable separately

| Used Histplots, Countplots, and Boxplots | | Column-wise analysis | | Question-wise analysis (Q6 – Q11) |

# Q6

# Order ID / Customer ID / Restaurant name

Question 6: Explore all the variables and provide observations on their distributions. (Generally, histograms, boxplots, countplots, etc. are used for univariate exploration.) [9 marks]

#### Order ID

Out[12]: 178

```
In [10]: M # check unique order ID
df['order_id'].nunique()

Out[10]: 1898

Customer ID

In [11]: M # check unique customer ID
df['customer_id'].nunique() ## Complete the code to find out number of unique Customer ID

Out[11]: 1200

Restaurant name

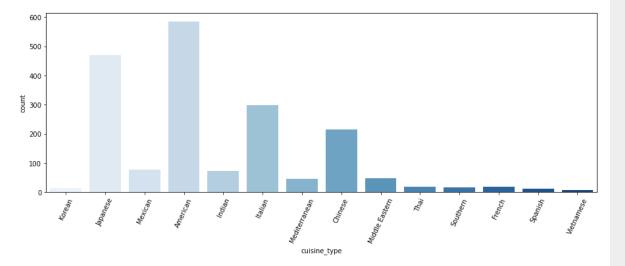
In [12]: M # check unique Restaurant Name
```

df['restaurant name'] nunique() ## Complete the code to find out number of unique Restaurant Name

- There are a total of 1898 orders made.
- The orders were placed by 1200 customers. This means customers have made multiple orders.
- There are a total of 178 different restaurants towards which the orders were placed.

# Q6 Cuisine type

#### Cuisine type

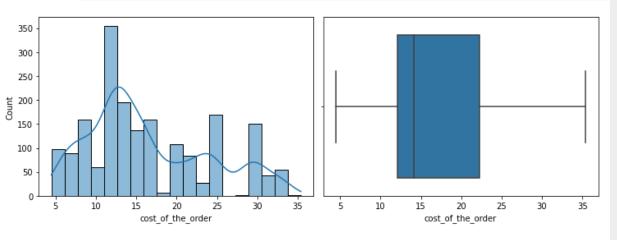


- There are **14 cuisine** types.
- American cuisine is the most frequently ordered with having 584 orders. It represents 30.76% of total orders.
- Vietnamese is the least frequently ordered cuisine with only 7 orders.

# Q6 Cost of the order

#### Cost of the order

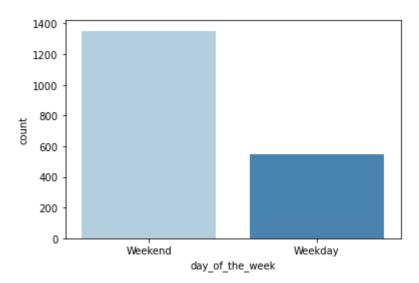
```
In [4]: N sns.histplot(data=df,x='cost_of_the_order', kde = True) ## Histogram for the cost of order
plt.show()
sns.boxplot(data=df,x='cost_of_the_order') ## Boxplot for the cost of order
plt.show()
```



- The distribution of cost of order is right skewed.
- The cost most charged among the orders is \$12.
- There are no outliers present in the boxplot.
- The cost ranges from \$5 to \$35.
- The median cost of order is around \$14.
- 75% of the cost is below \$23.

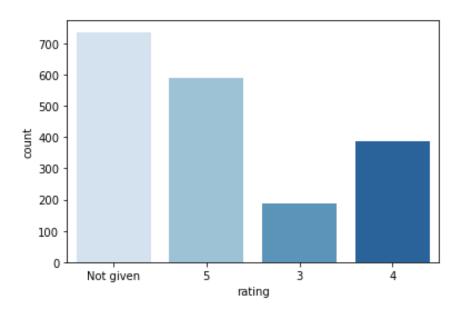
# **Q6** Day of the week

#### Day of the week



- The "day of the week" column consists of 'Weekend' and 'Weekday'.
- Approx. 71% (1351) of the orders are made during the weekend.
- Therefore, majority of the orders are made during the weekends.

# Q6 Rating Rating

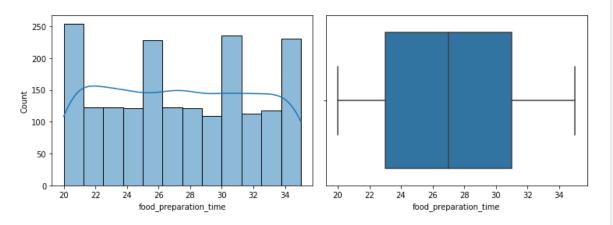


- The ratings for the orders are **out of 5**.
- Customers have provided ratings of 3, 4, and 5.
- Highest number of orders have a rating of
   5.
- Rating of 3 is the least provided rating.
- 736 orders do not have any rating.

# **Q6** Food Preparation Time

#### Food Preparation time

In [12]: W sns.histplot(data=df,x='food\_preparation\_time', kde= True) ## Complete the code to plot the histogram for the cost of order
plt.show()
sns.boxplot(data=df,x='food\_preparation\_time') ## Complete the code to plot the boxplot for the cost of order
plt.show()

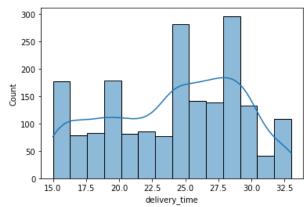


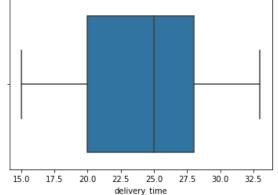
- The food preparation time ranges between
   20 35 mins.
- · Distribution shows a multimodal data set.
- There are **no outliers** present.
- **25%** of the orders take 20 23 mins.
- · Median time is 27 mins.

# Q6 Delivery time

#### Delivery time

```
In [5]: N sns.histplot(data=df,x='delivery_time', kde = True) ## Complete the code to plot the histogram for the delivery time
plt.show()
sns.boxplot(data=df,x='delivery_time') ## Complete the code to plot the boxplot for the delivery time
plt.show()
```





- The delivery time ranges between 15 mins to 33 mins.
- The distribution is slightly left skewed and represents a bimodal data set.
- There are no outliers present in the boxplot.
- The median delivery time is 25 mins.
- 75% of the orders have delivery time below 28 mins.

Q7

#### Question 7: Which are the top 5 restaurants in terms of the number of orders received? [1 mark]

```
In [36]: # # Get top 5 restaurants with highest number of orders
df['restaurant_name'].value_counts().head() ## Complete the code

Out[36]: Shake Shack 219
The Meatball Shop 132
Blue Ribbon Sushi 119
Blue Ribbon Fried Chicken 96
Parm 68
Name: restaurant_name, dtype: int64
```

Q8

### Question 8: Which is the most popular cuisine on weekends? [1 mark]

```
In [31]: ▶ # Get most popular cuisine on weekends
            df weekend = df[df['day of the week'] == 'Weekend']
            df weekend['cuisine type'].value counts() ## Complete the code to check unique values for to
   Out[31]: American
                               415
                               335
             Japanese
             Italian
                               207
             Chinese
                               163
             Mexican
                                53
             Indian
                                49
             Mediterranean
                                32
            Middle Eastern
                                32
             Thai
                                15
             French
                                13
             Korean
                                11
             Southern
                                11
             Spanish
                                11
             Vietnamese
             Name: cuisine type, dtype: int64
```

#### **Notes:**

 Top 5 restaurants in terms of number of orders:

Restaurant name	Number of orders
Shake Shack	219
The Meatball Shop	132
Blue Ribbon Sushi	119
Blue Ribbon Fried Chicken	96
Parm	68

 Most popular cuisine on weekends : American (415 orders)

# Q9

# Question 9: What percentage of the orders cost more than 20 dollars? [2 marks] In [32]: M # Get orders that cost above 20 dollars df\_greater\_than\_20 = df[df['cost\_of\_the\_order']>20] ## Write the appropriate column name to get the # Calculate the number of total orders where the cost is above 20 dollars print('The number of total orders that cost above 20 dollars is:', df\_greater\_than\_20.shape[0]) # Calculate percentage of such orders in the dataset percentage = (df\_greater\_than\_20.shape[0] / df.shape[0]) \* 100 print("Percentage of orders above 20 dollars:", round(percentage, 2), '%') The number of total orders that cost above 20 dollars is: 555 Percentage of orders above 20 dollars: 29.24 %

# Q10

#### Question 10: What is the mean order delivery time? [1 mark]

```
In [33]: M # Get the mean delivery time mean_del_time = df['delivery_time'].mean() ## Write the appropriate function to obtain the print('The mean delivery time for this dataset is', round(mean_del_time, 2), 'minutes')

The mean delivery time for this dataset is 24.16 minutes
```

# Q11

# Question 11: The company has decided to give 20% discount vouchers to the top 3 most frequent customers. Find the IDs of these customers and the number of orders they placed. [1 mark]

- **29.24%** (555 orders) of the total orders cost more than \$20.
- The mean delivery time is **24.16 mins**.
- The **top 3** most frequent customers:

Customer ID	Number of orders
52832	13
47440	10
83287	9

# Multivariate Analysis

Multivariate analysis is done to analyze between 2 or more variables

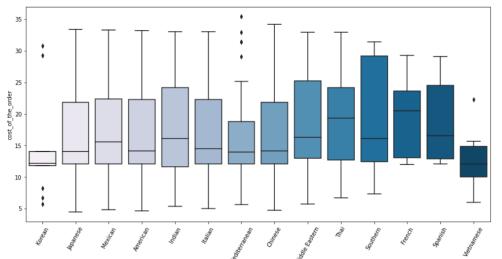
| Used Boxplots, Pointplots, Heatmap | | Analyzed between multiple columns | | Correlation between variables | | Question-wise analysis (Q12 – Q16) |

# **Q12** Cuisine vs Cost of the order

Question 12: Perform a multivariate analysis to explore relationships between the important variables in the dataset. (It is a good idea to explore relations between numerical variables as well as relations between numerical and categorical variables) [10 marks]

#### Cuisine vs Cost of the order

```
In [38]: # Relationship between cost of the order and cuisine type
   plt.figure(figsize=(15,7))
   sns.boxplot(x = "cuisine_type", y = "cost_of_the_order", data = df, palette = 'PuBu')
   plt.xticks(rotation = 60)
   plt.show()
```

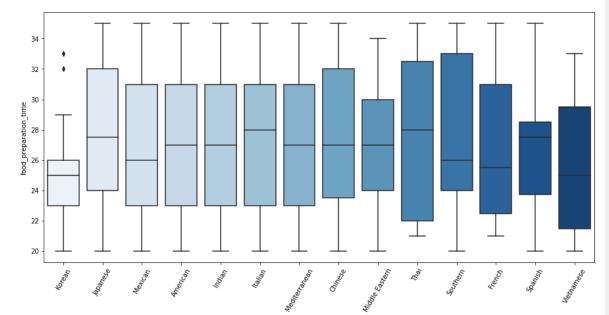


- The range of cost is equal in Japanese, Mexican, and American cuisine.
- The median cost is same for Japanese, American, and Chinese cuisine.
- **50%** of orders of all the cuisines is above \$10.
- 75% of orders of American cuisine is below \$25.
- There are **no whiskers for Korean** cuisine as the lower quartile is equal to the minimum cost and the upper quartile is equal to the maximum cost.
- There are outliers for Korean, Mediterranean, and Vietnamese cuisines.
- The range of cost is lowest for Vietnamese cuisine.

# **Q12** Cuisine vs Food Preparation Time

#### Cuisine vs Food Preparation time

```
In [14]: # Relationship between food preparation time and cuisine type
plt.figure(figsize=(15,7))
sns.boxplot(data = df, x = 'cuisine_type', y = 'food_preparation_time', palette = 'Blues') ## Complete the code to visualize
plt.xticks(rotation = 60)
plt.show()
```



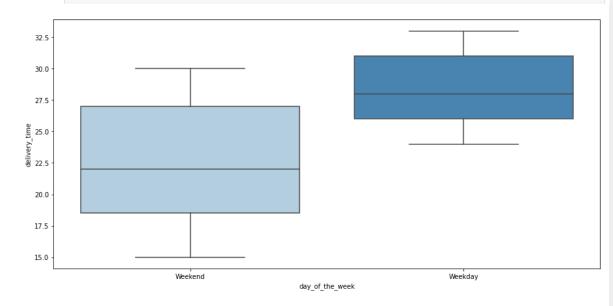
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- There are no significant variations between food preparation time for most of the cuisines.
- Korean cuisine has the lowest food preparation time.
- The distribution of food preparation time is equal between Mexican, American, Indian, Italian, and Mediterranean cuisines.
- The median time is equal for American, Indian, Mediterranean, Chinese, and Middle Eastern.
- There are outliers for Korean cuisine.
- Highest median: Italian & Thai cuisine
- Lowest median: Vietnamese cuisine

# Q12 Day of the Week vs Delivery time

#### Day of the Week vs Delivery time

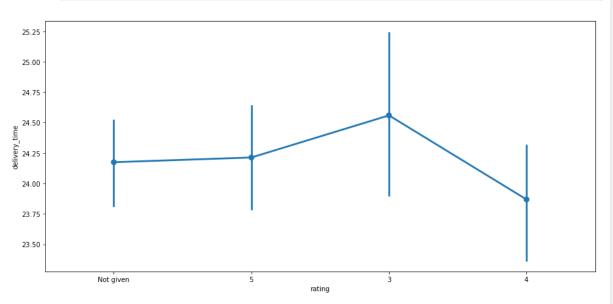
```
In [11]: # Relationship between day of the week and delivery time
plt.figure(figsize=(15,7))
sns.boxplot(data = df,x = 'day_of_the_week', y = 'delivery_time', palette = 'Blues') ## Complete the code to visualize the r
plt.show()
```



- The **delivery time** is **higher** during the **weekdays** than the weekends.
- This could be due to the increased traffic from office-goers and school buses during the weekdays.
- Delivery time could go beyond 30 mins during the weekday.

# **Q12** Rating vs Delivery time

#### Rating vs Delivery time

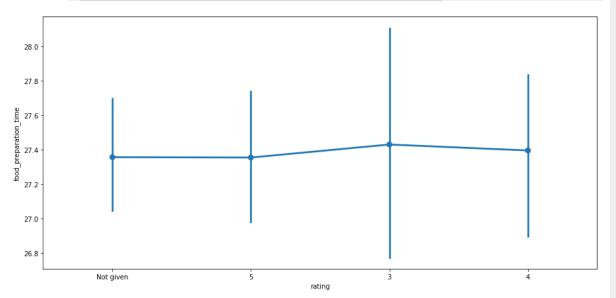


- There is great variance in the delivery time for orders with the rating of 3.
- Orders rated 4 have lowest delivery time.
- Orders rated 5 have a delivery time ranging between 23.75 mins and 24.75 mins.
- The delivery time has an impact on the rating of the orders.

# **Q12** Rating vs Food preparation time

#### Rating vs Food preparation time

```
In [44]: | # Relationship between rating and food preparation time
plt.figure(figsize=(15, 7))
sns.pointplot(data = df, x = 'rating', y = 'food_preparation_time') ## Complete the code to visualize the relationship betwee
plt.show()
```

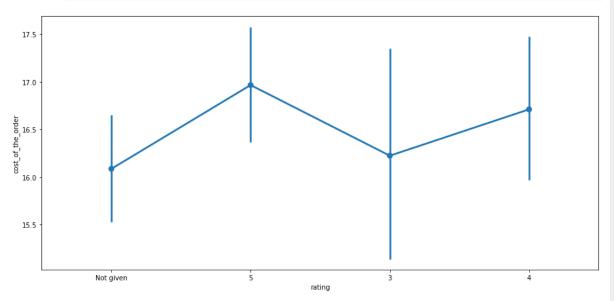


- The mean food preparation time is almost same for all ratings.
- Orders rated 3 have significant variance in the food preparation time.
- The variance decreases as the rating increases.
- It could be due to the food preparation time having some impact on the delivery time.
- This in turn impacts the rating of the order.
- However, the average food preparation time is almost equal for all the ratings

# **Q12** Rating vs Cost of the order

#### Rating vs Cost of the order

```
In [45]: # Relationship between rating and cost of the order plt.figure(figsize=(15, 7)) sss.pointplot(data = df, x = 'rating', y = 'cost_of_the_order') ## Complete the code to visualize the relationship between plt.show()
```

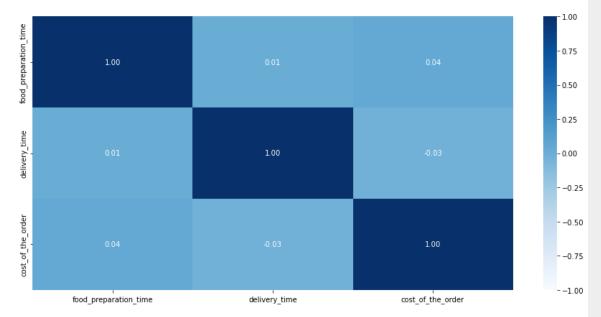


- Orders with higher costs have higher rating.
- Orders rated 3 have greater variance in their cost.
- Most popular cuisines have higher cost and hence the ratings would also be higher for those orders.

# **Q12** Correlation among variables

#### Correlation among variables

```
In [9]: W # Plot the heatmap
col_list = ['food_preparation_time', 'delivery_time','cost_of_the_order']
plt.figure(figsize=(15, 7))
sns.heatmap(df[col_list].corr(), annot=True, vmin=-1, vmax=1, fmt=".2f", cmap="Blues")
plt.show()
```



- Cost of order has a weak negative correlation with delivery time.
- Cost of order has a weak positive correlation with food preparation time.
- Food preparation time has a weak positive correlation with delivery time.
- The cost is not impacted much by the food preparation time or delivery time.

Q12

```
Run the below code and write your observations on the revenue generated by the restaurants.
Out[42]: restaurant_name
          Shake Shack
                                     3579.53
          The Meatball Shop
                                     2145.21
          Blue Ribbon Sushi
                                     1903.95
          Blue Ribbon Fried Chicken
                                     1662.29
          Parm
                                     1112.76
          RedFarm Broadway
                                      965.13
          RedFarm Hudson
                                      921.21
                                      834.50
          Han Dynasty
                                      755.29
          Blue Ribbon Sushi Bar & Grill
                                      666.62
          Rubirosa
                                      660.45
          Sushi of Gari 46
                                      640.87
          Nobu Next Door
                                      623.67
          Five Guys Burgers and Fries
                                      506.47
          Name: cost_of_the_order, dtype: float64
```

- Shake Shack generates the highest revenue. It is the top restaurant in number of orders (refer question 7).
- Five Guys Burgers and Fries generates the lowest revenue.
- The top 5 restaurants in number of orders are the top 5 with highest revenue generated.

Q13

Question 13: The company wants to provide a promotional offer in the advertisement of the restaurants. The condition to get the offer is that the restaurants must have a rating count of more than 50 and the average rating should be greater than 4. Find the restaurants fulfilling the criteria to get the promotional offer. [3 marks] In [47]: # Filter the rated restaurants df rated = df[df['rating'] != 'Not given'].copy() # Convert rating column from object to integer df\_rated['rating'] = df\_rated['rating'].astype('int') # Create a dataframe that contains the restaurant names with their rating counts df\_rating\_count = df\_rated.groupby(['restaurant\_name'])['rating'].count().sort\_values(ascending = False).reset\_index() df rating count.head() Out[47]: restaurant name rating Shake Shack 133 The Meatball Shop Blue Ribbon Sushi 3 Blue Ribbon Fried Chicken RedFarm Broadway In [48]: # Get the restaurant names that have rating count more than 50 rest names = df rating count[df rating count['rating']>50]['restaurant name'] ## Complete the code to get the restaurant name # Filter to get the data of restaurants that have rating count more than 50 df\_mean\_4 = df\_rated[df\_rated['restaurant\_name'].isin(rest\_names)].copy() # Group the restaurant names with their ratings and find the mean rating of each restaurant df\_mean\_4.groupby(['restaurant\_name'])['rating'].mean().sort\_values(ascending = False).reset\_index().dropna() ## Complete the Out[48]: restaurant name The Meatball Shop 4.511905 1 Blue Ribbon Fried Chicken 4.328125 Shake Shack 4.278195 Blue Ribbon Sushi 4.219178

#### Notes:

 The restaurants with rating count of more than 50 are:

Restaurant name	Rating count
Shake Shack	133
The Meatball Shop	84
Blue Ribbon Sushi	73
Blue Ribbon Fried Chicken	64
Parm	41

- All the above restaurants have an average rating of more than 4.
- The promotional offer can be provided to these restaurants.

**Q14** 

Question 14: The company charges the restaurant 25% on the orders having cost greater than 20 dollars and 15% on the orders having cost greater than 5 dollars. Find the net revenue generated by the company across all orders. [3 marks]

```
In [49]: ▶ #function to determine the revenue
                def compute_rev(x):
                    if x > 20:
                         return x*0.25
                     elif x > 5:
                         return x*0.15
                     else:
                         return x*0
                df['Revenue'] = df['cost_of_the_order'].apply(compute_rev) ## Write the apprpriate column name to compute the revenue
                df.head()
      Out[49]:
                    order id customer id
                                           restaurant name cuisine type cost of the order day of the week rating food preparation time delivery time Revenue
                 0 1477147
                                 337525
                                                               Korean
                                                                                            Weekend
                                                                                                                                        20 7.6875
                                                                                                       aiven
                                           Blue Ribbon Sushi
                 1 1477685
                                 358141
                                                             Japanese
                                                                                12.08
                                                                                            Weekend
                                                                                                                                        23 1.8120
                                                  Izakava
                                                                                                       given
                 2 1477070
                                 66393
                                              Cafe Habana
                                                             Mexican
                                                                                12.23
                                                                                            Weekday
                                                                                                                                        28 1.8345
                                           Blue Ribbon Fried
                                                                                                                            25
                 3 1477334
                                 106968
                                                             American
                                                                                29.20
                                                                                            Weekend
                                                                                                                                        15 7.3000
                 4 1478249
                                 76942
                                             Dirty Bird to Go
                                                             American
                                                                                11.59
                                                                                            Weekday
                                                                                                                                        24 1.7385
In [52]: ▶ # get the total revenue and print it
              total rev = df['Revenue'].sum() ## Write the appropriate function to get the total revenue
              print('The net revenue is around', round(total_rev, 2), 'dollars')
              The net revenue is around 6166.3 dollars
```

- FoodHub has generated a total revenue of \$6166.3.
- This is taken from orders costing more than \$20 and \$5 by charging 25% and 15% respectively.
- Therefore, their revenue is dependent on the cost of the orders.

Q15

Question 15: The company wants to analyze the total time required to deliver the food. What percentage of orders take more than 60 minutes to get delivered from the time the order is placed? (The food has to be prepared and then delivered.)[2 marks]

```
In [6]: | # Calculate total delivery time and add a new column to the dataframe df to store the total delivery time df['total_time'] = df['food_preparation_time'] + df['delivery_time']

## Write the code below to find the percentage of orders that have more than 60 minutes of total delivery time (see Question orders = df[df['total_time']>60]

perc_of_orders = orders.shape[0]/df.shape[0] * 100

print('Percentage of orders taking more 60 mins to get delivered : ',perc_of_orders,"%")

Percentage of orders taking more 60 mins to get delivered : 10.537407797681771 %
```

Q16

# Question 16: The company wants to analyze the delivery time of the orders on weekdays and weekends. How does the mean delivery time vary during weekdays and weekends? [2 marks]

- 10.5% of the orders take more than 60 mins to get the food delivered from the time the order is placed.
- The mean delivery time on weekdays is higher than that on the weekends.
- There is a **difference of 6 mins** between the two.

**G**Great Learning

**Happy Learning!** 

