

Contact

Phone

+1 (647)-271-3151

Email

ahmed.junaid13@outlook.com

Address

North York , Ontario

Expertise

- Teamwork & Collaboration
- Community Services
- MS Office / Computer skills
- Verbal & Written Communication skills
- Leadership
- Clerical Support
- Customer Service
- Sales
- MS Excel

Programming Languages

- SQL
- R
- C
- Spreadsheet
- Tableau

Languages

English 

Hindi 

Arabic 

French 

AHMED JUNAID

MECHATRONICS STUDENT

About Me

As an engineering student, my mission is to use my knowledge and skills to make a meaningful and positive impact on the world. I am driven by a passion for problem-solving and innovation and am constantly seeking opportunities to challenge myself and grow as a professional. I am confident that my strong analytical and critical thinking skills, combined with my technical knowledge in the field of engineering, will enable me to be a valuable asset to any team.

Education

2018-2022

Thamer Int. School

Diploma in Secondary Education

In high school, I excelled academically and actively participated in extracurricular activities. I also gained valuable work experience through a part-time job, honing my time management and responsibility skills.

2022-Present

Humber Collage

BA in Mechatronics Engineering

I have been a committed and industrious student in college, aggressively managing my academic commitments with a part-time job. I am now pursuing a degree in Mechatronics Engineering and have kept a 3.5 GPA despite completing a demanding course load.

03/2023-07/2023

Coursera

Google Data Analytics Certificates

I have successfully accomplished the following courses, obtaining comprehensive certifications. Moreover, I demonstrated exceptional proficiency by completing the six-month course within an accelerated timeframe of three months.

Work Experience

Indian Counslate, Saudi Arabia

03/2017 - 05/2020

Project Manager Volunteer

As a volunteer project manager in Saudi Arabia, I have gained a range of valuable experiences, including:

- Led and coordinated volunteer teams
- Managed projects from start to finish, including planning, goal setting, resource allocation, and oversight
- Communicated effectively with stakeholders, including community members and partners
- Adapted to new cultural and professional environments
- Collaborated with individuals from diverse backgrounds and cultures
- Developed problem-solving and leadership skills

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Star Int. Martial Arts Academy Jeddah, Saudi Arabia 07/2017 - 05/2019

Assistant Martial Arts Instructor

- Assisted senior instructors in teaching various martial arts styles, providing guidance and support to students during classes.
- Led warm-up exercises, demonstrated techniques, and provided individualized attention to students.
- Ensured the safety of students by enforcing proper techniques and providing supervision during training sessions.
- Assisted in organizing and coordinating martial arts events, including belt gradings, competitions, and seminars.
- Mentored and motivated students to overcome challenges, improve their skills, and develop self-discipline.
- Assisted with administrative tasks, such as maintaining attendance records, updating student profiles, and managing equipment inventory.

Star Int. Martial Arts Academy Jeddah, Saudi Arabia 06/2019 - 08/2022

Martial Arts Instructor

- Developed and implemented comprehensive martial arts curricula for students of varying ages and skill levels.
- Conducted group classes and private lessons, teaching techniques, forms, self-defense strategies, and sparring.
- Effectively managed and motivated classes of up to 30 students, demonstrating strong leadership skills.
- Fostered a positive and inclusive learning environment, promoting discipline, respect, and self-confidence.
- Adapted teaching methodologies to accommodate individual learning styles, ensuring optimal student engagement.
- Conducted regular assessments and provided constructive feedback to facilitate student growth and improvement.
- Organized and supervised martial arts demonstrations, tournaments, and events.
- Collaborated with parents and guardians to address student needs and communicate progress.

Telus , Ontario, Canada 03/2023 - Present

Sales representative

- Consistently exceeded sales targets, contributing to team success.
- Demonstrated strong negotiation and persuasion skills to close deals and secure new business opportunities.
- Identified customer needs and provided tailored solutions, enhancing satisfaction.
- Collaborated with cross-functional teams for seamless service delivery and issue resolution.
- Adapted to market trends and technology advancements for industry relevancy.
- Exhibited problem-solving abilities in addressing customer concerns and conflicts.
- Actively engaged in training and development programs to enhance product knowledge and sales techniques.
- Received positive customer feedback for exceptional service and product recommendations.
- Maintained accurate records of sales activities and customer interactions.
- Contributed to sales strategy development and revenue growth.