

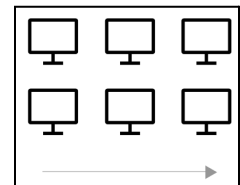
AI Agents - Transforming Enterprise Workflows

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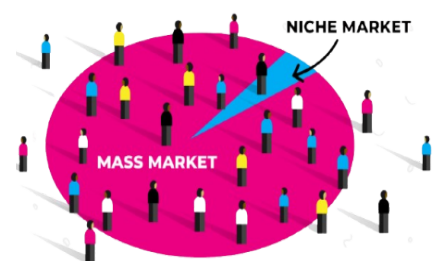
AI agents represent a significant evolution in artificial intelligence, offering the potential to transform enterprise workflows, automate complex tasks and augment human capabilities across various industries. Through Large Language Models (LLMs), these autonomous systems can independently reason and execute tasks, potentially replacing or enhancing roles such as customer service representatives, sales development representatives (SDRs), and software engineers.

Key Learnings:

1. Horizontal Applications: AI agents are proving valuable in widely applicable business functions like customer service, sales and coding. These agents save companies time and money by automating repetitive tasks and improving efficiency which in turn supports business growth.



2. Niche Market Applications: AI agents are also starting to focus on specific fields like finance, healthcare and insurance. These agents are trained to tackle unique, complex tasks specific to each industry such as managing regulatory compliance in finance, processing insurance claims etc.



3. Multi-Agent Systems: Companies are using multiple AI agents that work together to be more accurate. For example, one agent can check another's work, making results more reliable.



Summary

AI agents are reshaping enterprise workflows by automating complex, repetitive tasks across sectors. In **Horizontal Applications**, agents like *Klarna's* support AI handle customer service, reportedly matching the productivity of 700 employees and saving \$40M annually (see Figure 1). In sales, AI agents such as those developed by *11xAI* manage lead research, qualification and booking, automating repetitive tasks. In software development, AI coding assistants, though still developing, are expected to manage complex coding tasks, providing the future potential to partially replace human engineers.

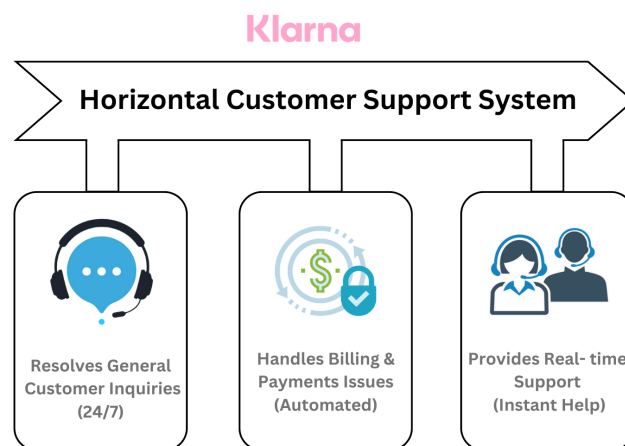


Figure 1: Klarna's AI Customer Support System, a horizontal application, streamlines customer inquiries, billing, and real-time support, achieving annual savings of \$40 million.

Niche Market Applications are emerging in specific sectors like finance and healthcare. For example, *Norm AI* assists with regulatory compliance by processing vast amounts of regulatory data(see Figure 2), while *Roots Automation* specializes in underwriting for insurance, streamlining claims and policy processes. In healthcare, AI agents are being designed for documentation and patient interaction, addressing unique demands in medical settings.

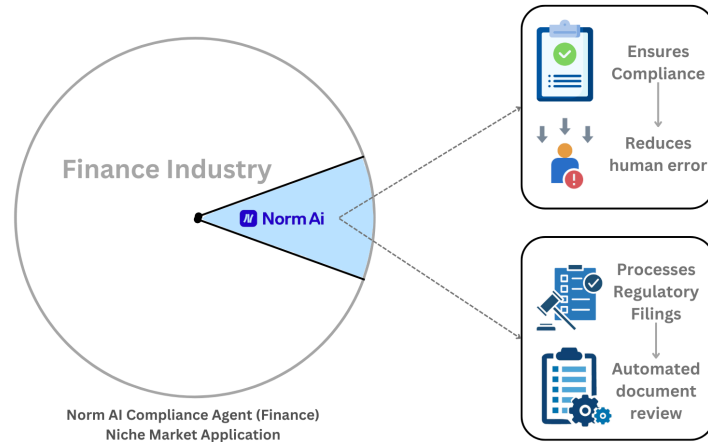


Figure 2: Norm AI Compliance Agent, a niche market application, simplifies regulatory filings & compliance for banks, reducing human error in the finance industry.

Multi-Agent Systems enhance performance and reliability. Companies like *Sierra* use a “check system,” where one AI verifies another’s output before responding to users, improving accuracy(see Figure 3). *Emergence AI*’s orchestrator agent efficiently routes tasks to the best-suited AI agent for each job, optimizing complex workflows and increasing trust in AI.

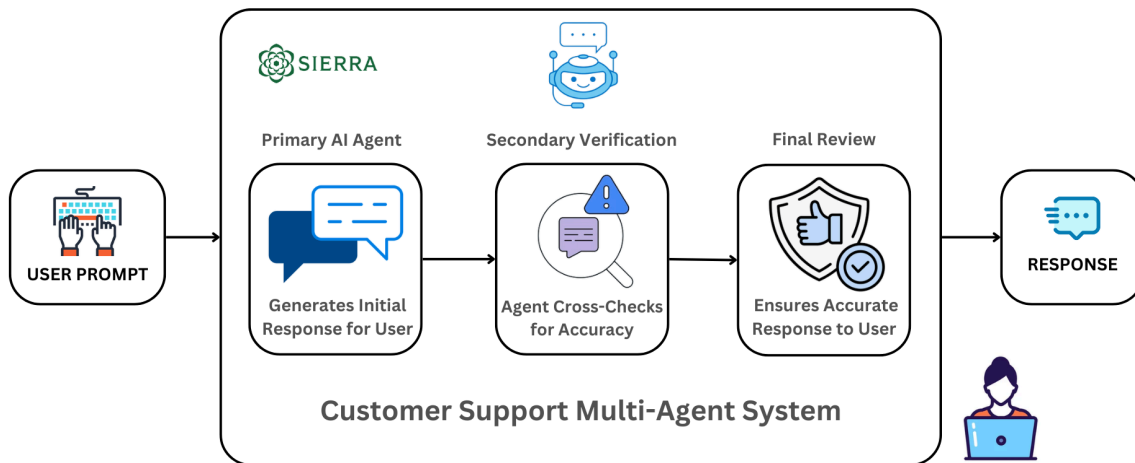


Figure 3: Sierra’s AI Customer Support System uses a multi-agent approach, generating responses, cross-checking for accuracy, and ensuring reliable outputs for users.

In conclusion, AI agents are reshaping enterprise tasks, enabling companies to streamline operations and improve efficiency. With the development of industry-specific applications and multi-agent architectures, businesses are positioned to adopt AI as a critical tool for modern operations, enhancing their competitiveness in an AI-driven world.