

CONNOR THOMPSON

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BUILDING ESTIMATOR | PRE-ENGINEERED METAL BUILDINGS

Results-driven Building Estimator with 2+ years specializing in pre-engineered metal building estimation and 6+ years of progressive leadership experience. Expert in MBS software with a proven track record of sub-5% cost variance across 500+ completed estimates ranging from \$50K to \$2M+. Combines technical precision with strong client relationships to deliver accurate, competitive bids for GCs and direct customers alike.

CORE COMPETENCIES

Estimation & Technical Skills

- Pre-Engineered Metal Building (PEMB) Design & Estimation
- MBS Estimating Software
- Structural Steel & Hybrid System Bidding
- Load Calculations (ASCE 7 Load Combinations)
- Secondary Framing, Accessories & Liner Systems
- IBC, AISC, AISI Code Compliance

Project Types

- Commercial & Industrial Warehouses
- Agricultural Buildings
- Manufacturing Facilities
- Municipal & Institutional Projects
- Aircraft Hangars
- Clear-Span Structures

Professional Skills

- Client-Facing Sales & Consultation
- General Contractor Relations
- Bid Package Development
- Material Takeoffs & Optimization
- Cost Analysis & Value Engineering
- Advanced Excel Modeling

PROFESSIONAL EXPERIENCE

Building Estimator

Metal Warehouse Inc. | Sherman, TX | August 2023 – Present

Serve as primary estimator for pre-engineered metal building projects, managing full estimation cycle from initial client consultation through final bid delivery. Interface directly with general contractors and private clients to develop accurate, competitive proposals.

Key Achievements:

- Completed 500+ building estimates with sub-5% variance from final project costs, significantly outperforming the industry standard of 10-15% variance
- Manage diverse project portfolio spanning \$50,000 to \$2,000,000+ in scope with no upper limit on complexity
- Maintain approximately 35% bid win rate, exceeding the 25% industry average through accurate pricing and strong client relationships
- Delivered critical municipal infrastructure project: Gunter Wastewater Treatment Plant
- Successfully estimated specialty projects including Bear River Archery facility (10,000 SF clear-span)
- Execute hybrid bids combining PEMB with conventional structural steel for complex project requirements
- Build and maintain relationships with repeat GC clients and direct “mom and pop” customers requiring consultative approach

General Manager

Braum's Ice Cream & Dairy Stores | Texas | April 2017 – August 2023 (6+ years)

Progressed through multiple leadership roles to General Manager, ultimately dire

cting all operations for high-volume retail location with full P&L responsibility and a team of 34 employees.

Key Achievements:

- Transformed underperforming location from unprofitable to profitable within first year through operational restructuring
- Managed and developed team of 34 employees across multiple shifts
- Reduced labor costs through optimized scheduling and cross-training initiatives
- Decreased inventory shrink through improved tracking systems and accountability measures
- Promoted through progressive leadership roles based on demonstrated results and leadership capabilities

TECHNICAL PROFICIENCIES

Category

Tools & Standards

Estimation Software

MBS (Metal Building Software)

Productivity

Microsoft Excel (Advanced), Microsoft Office Suite

Building Codes

IBC, AISI, AISI

Design Standards

ASCE 7 (Load Combinations)

EDUCATION

High School Diploma, Summa Cum Laude Independence High School

ADDITIONAL VALUE

- Proven progression from entry-level to senior leadership demonstrates strong work ethic and advancement capability
- Client-facing experience with both commercial GCs and residential/small business customers
- Combines technical estimation accuracy with consultative sales approach
- Track record of process improvement and cost reduction in previous role