ANOI XU

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Education

University of California, Berkeley | Master of Engineering | GPA: 3.8 /4.0

08/2022 - 05/2023

- Industrial Engineering & Operations Research
- Coursework: Principles and Techniques of Data Science, Optimization Analytics, Applications in Data Analysis

Dalian University of Technology | Bachelor of Science | GPA: 3.9 /4.0

09/2018 - 07/2022

Information Management and Information Systems

Technical Skills

Core skills: Machine Learning, Statistical Modeling, A/B testing, Data Visualization, Exploratory Data Analysis

Programming Languages: SQL, Python (Pandas, NumPy, Scikit-learn), R(ggplot2), C, Java

Software: MySQL, Tableau, Power BI, MS Office (advanced Excel, Word, PowerPoint, Outlook)

Internship Experience

Monetization Product intern | A/B testing, Statistical analysis, SQL | Bytedance, Beijing, China

02/2022 - 06/2022

- Designed 5 dashboards to track ad metrics and analyzed sales data of 300+ advertisers to boost revenue.
- Conducted A/B tests using SQL to test the hypothesis that extending the duration of opening screen ads from 3s to 5s will improve the performance of ads metrics on Toutiao, resulting in a 28.8% increase in click-through rate.
- Collaborated with the product team and design team to promote the **go-to-market process** of 3D Layer News Feed Ads.
- Collected feedback from salespeople and advertisers to provide actionable insights for feature development.

Research Intern | Regression Modeling, Timeseries Forecasting, Python | University of Victoria, Remote | Github 07/2021 – 10/2021

- Predicted COVID-19 cases, deaths, and recoveries in Python using Linear Regression, Auto-regressive, etc, compared forecast accuracy using RMSE, and visualized confidence intervals of results with Python Plotly.
- Generated interactive plots predicting Canada's cumulative cases with ipywidgets in a Jupyter Notebook.

Commercial Product intern | Data Analysis, Product Management, Tableau | Meituan, Shanghai, China

06/2021 - 09/2021

- Monitored daily sales of ads and produced 20+ dashboards in Tableau for weekly team meetings.
- Performed abnormal data analysis using Excel Pivot table and identify root causes with the advertising platform department.
- Led the launch of the new advertising product, including pricing, market research, ad testing, and promotion plans.

User Growth intern, Lead | Data Preprocessing, Data Visualization, R | Tencent, Shenzhen, China

08/2020 - 12/2020

- Cleaned the data of newly joined content creators, tracked user growth metrics, and applied **R** to build time series plots.
- Optimized the registration process based on user data and **boosted the conversion rate by 4%** in a month.

Project Experience

Analysis of TMDB Movie Dataset and Revenue Prediction | Big data analysis, ML Prediction | Github

10/2022 - 12/2022

- Crawled 57k+ movie data through TMDB Open API, performed exploratory data analysis using SQL queries in Python in terms of the release year, genre, ratings, runtime, etc., and built comparative visualizations in a Jupyter Notebook.
- Conducted feature engineering and preprocessed text data to build Bag-of-Words using NLTK in Python for modeling.
- Applied multiple machine learning models to predict movie revenue and validated the result through the bootstrap method.

Research on User Download Behavior based on Google Play App Data | ML Classification, Text Mining

11/2020 - 12/2020

- Created a data preprocessing pipeline on Google app data, utilized multiple machine learning classifiers (Logistic Regression, SVM, Random Forest) in **Python** to predict application ratings, and **achieved an accuracy of 89.3%** with SVM.
- Performed polarity analysis on product review in **Python** and recommended targeted suggestions to app developers.