

A large yellow mining truck is shown from a low angle, dumping its load of earth or rock onto a conveyor belt. In the background, there are more mining equipment and structures under a clear sky.

Global's Mining Division Guidebook

HEADQUARTERS
NISKU, ALBERTA, CANADA
(780)670-2009

Global Wholesale Machinery's marketing reach is unmatched in the industry. We provide a very effective, expert-level sales team and in-house support to meet and exceed our client's needs & expectations. We are unrivaled in maximizing our client's equity position for partial or complete dispersals of their assets.

85% of the equipment purchased or consigned through Global Wholesale Machinery is sold before the auction

Global's Machinery Auctions Four-Stage Marketing Platform

1. Equipment is directly marketed to our network of over 10,000 dealers.
2. The balance of equipment is then direct marketed utilizing Global's massive marketing reach around the world.
3. The remaining equipment is run through our online timed auction, also allowing proxy bids & buy now options.
4. Liquidation of final remaining items are sold through our online unreserved live auction.

Tailored dispersals welcome i.e. private sale only.

Through Globals' Strategic Marketing Partnerships and our in-house marketing team in addition to our highly experienced sales team & their on-on-one client relationships. Our clients equipment is connected to buyers worldwide.

**Online Publications - Search Engine Optimization - Geo-marketing -
Social Media - Email Marketing - Local Advertising - Direct Relationships**

Globals Heavy Duty Parts (Surplus OEM / Aftermarket) & Components Division



Global Wholesale Parts & service division allows Global one-on-one client and dealer relationships, giving us the unique ability to maximize our clients' equity position in all facets of their operations. From mining trucks to fleet pick up trucks, service equipment to wholesale parts and tires, Global specializes in meeting our clients' needs.



**General Sales Manager, Mining Division
Asset Recovery Specialist | Process Operator | Auditor & Analyst**

Over 35 years of mining, construction, and energy industry expertise

Our General manager successfully managed the \$110,000,000.00 USD disposition for a Major utility Corporation, when they ceased coal mining operations in Central Washington. Having assisted with the redeployments, he was able to sell the balance of equipment and spare parts to five continents, thus achieving book value gains for the client. He held master service agreements with major oilsands players for the disposition of their surplus mining assets. We would be happy to design a strategy to maximize the value and facilitate the entire process for your group today.

**Quinten G. Chaban
CEO**

Mr. Chaban has a career spanning more than 25 years in the oilfield & mining sector, he moved from the patch to the boardroom, gaining broad and diverse experience in the oilfield & mining industry. He has created profitable ventures with large tier energy companies including, Husky Oil, Syncrude and Total Resources, to name a few.

Quinten has procured, sold, & shipped heavy machinery on a global scale. He has developed business relations within the context of successful ventures in multiple countries and diverse cultures. His focus has been major projects in UAE, Asia as well as North America, including First Nations relations.

Quinten prides himself on his one-on-one strategic marketing approach, with his team of 42 marketing & development experts, specializing in target marketing for the mining & construction machinery sector. This culmination of traditional industry experience combined with the cutting edge digital geo marketing leaves Global's target marketing capabilities unrivaled in the industry.

WHOLESALE QUALITY PARTS & EQUIPMENT = LOWER OP-COSTS & REDUCED DOWNTIME. COST-EFFECTIVE COMPONENT REMAN & MECHANICAL REPAIR = MAXIMIZATION OF PRODUCTION, PROFITABILITY & EQUITY



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GLOBAL™
WHOLESALE MACHINERY