

```
pip install pandas
```

```
Requirement already satisfied: pandas in  
/usr/local/lib/python3.10/dist-packages (2.2.2)  
Requirement already satisfied: numpy>=1.22.4 in  
/usr/local/lib/python3.10/dist-packages (from pandas) (1.26.4)  
Requirement already satisfied: python-dateutil>=2.8.2 in  
/usr/local/lib/python3.10/dist-packages (from pandas) (2.8.2)  
Requirement already satisfied: pytz>=2020.1 in  
/usr/local/lib/python3.10/dist-packages (from pandas) (2024.2)  
Requirement already satisfied: tzdata>=2022.7 in  
/usr/local/lib/python3.10/dist-packages (from pandas) (2024.2)  
Requirement already satisfied: six>=1.5 in  
/usr/local/lib/python3.10/dist-packages (from python-dateutil>=2.8.2-  
>pandas) (1.16.0)
```

```
pip install numpy
```

```
Requirement already satisfied: numpy in  
/usr/local/lib/python3.10/dist-packages (1.26.4)
```

```
import pandas as pd  
import numpy as np  
import matplotlib.pyplot as plt  
import seaborn as sns  
  
df = pd.read_csv('Customer Churn.csv')
```

```
from google.colab import drive  
drive.mount('/content/drive')
```

```
df .head()
```

```
{"type": "dataframe"}
```

```
df .tail()
```

```
{"type": "dataframe"}
```

```
df .info()
```

```
<class 'pandas.core.frame.DataFrame'>
```

```
RangeIndex: 7043 entries, 0 to 7042
```

```
Data columns (total 21 columns):
```

#	Column	Non-Null Count	Dtype
0	customerID	7043 non-null	object
1	gender	7043 non-null	object
2	SeniorCitizen	7043 non-null	int64
3	Partner	7043 non-null	object
4	Dependents	7043 non-null	object
5	tenure	7043 non-null	int64

```

6   PhoneService      7043 non-null object
7   MultipleLines     7043 non-null object
8   InternetService   7043 non-null object
9   OnlineSecurity    7043 non-null object
10  OnlineBackup      7043 non-null object
11  DeviceProtection  7043 non-null object
12  TechSupport       7043 non-null object
13  StreamingTV       7043 non-null object
14  StreamingMovies   7043 non-null object
15  Contract          7043 non-null object
16  PaperlessBilling  7043 non-null object
17  PaymentMethod     7043 non-null object
18  MonthlyCharges    7043 non-null float64
19  TotalCharges      7043 non-null float64
20  Churn             7043 non-null object
dtypes: float64(2), int64(2), object(17)
memory usage: 1.1+ MB

```

#replacing blanks with 0 as enure is 0 and no total charges are recorded

```

df["TotalCharges"] = df["TotalCharges"].replace(" ", 0)
df["TotalCharges"] = df["TotalCharges"].astype("float")

df.info()

<class 'pandas.core.frame.DataFrame'>
RangeIndex: 7043 entries, 0 to 7042
Data columns (total 21 columns):
#   Column                Non-Null Count  Dtype
---  -
0   customerID            7043 non-null   object
1   gender                 7043 non-null   object
2   SeniorCitizen          7043 non-null   int64
3   Partner                7043 non-null   object
4   Dependents             7043 non-null   object
5   tenure                 7043 non-null   int64
6   PhoneService           7043 non-null   object
7   MultipleLines          7043 non-null   object
8   InternetService        7043 non-null   object
9   OnlineSecurity         7043 non-null   object
10  OnlineBackup           7043 non-null   object
11  DeviceProtection       7043 non-null   object
12  TechSupport            7043 non-null   object
13  StreamingTV            7043 non-null   object
14  StreamingMovies        7043 non-null   object
15  Contract               7043 non-null   object
16  PaperlessBilling       7043 non-null   object
17  PaymentMethod          7043 non-null   object
18  MonthlyCharges         7043 non-null   float64

```

```
19 TotalCharges      7043 non-null    float64
20 Churn             7043 non-null    object
dtypes: float64(2), int64(2), object(17)
memory usage: 1.1+ MB
```

```
df.isnull()
```

```
{"type": "dataframe"}
```

```
df.isnull().sum().sum()
```

```
0
```

```
df.describe()
```

```
{"summary": "{\n  \"name\": \"df\",\n  \"rows\": 8,\n  \"fields\": [\n    {\n      \"column\": \"SeniorCitizen\",\n      \"properties\": {\n        \"dtype\": \"number\",\n        \"std\": 2489.9992387084,\n        \"min\": 0.0,\n        \"max\": 7043.0,\n        \"num_unique_values\": 5,\n        \"samples\": [\n          0.1621468124378816,\n          1.0,\n          0.36861160561002687\n        ],\n        \"semantic_type\": \"\",\n        \"description\": \"\"\n      }\n    },\n    {\n      \"column\": \"tenure\",\n      \"properties\": {\n        \"dtype\": \"number\",\n        \"std\": 2478.9752758409018,\n        \"min\": 0.0,\n        \"max\": 7043.0,\n        \"num_unique_values\": 8,\n        \"samples\": [\n          32.37114865824223,\n          29.0,\n          7043.0\n        ],\n        \"semantic_type\": \"\",\n        \"description\": \"\"\n      }\n    },\n    {\n      \"column\": \"MonthlyCharges\",\n      \"properties\": {\n        \"dtype\": \"number\",\n        \"std\": 2468.7047672837775,\n        \"min\": 18.25,\n        \"max\": 7043.0,\n        \"num_unique_values\": 8,\n        \"samples\": [\n          64.76169246059918,\n          70.35,\n          7043.0\n        ],\n        \"semantic_type\": \"\",\n        \"description\": \"\"\n      }\n    },\n    {\n      \"column\": \"TotalCharges\",\n      \"properties\": {\n        \"dtype\": \"number\",\n        \"std\": 3122.5732655623974,\n        \"min\": 0.0,\n        \"max\": 8684.8,\n        \"num_unique_values\": 8,\n        \"samples\": [\n          2279.7343035638223,\n          1394.55,\n          7043.0\n        ],\n        \"semantic_type\": \"\",\n        \"description\": \"\"\n      }\n    }\n  ]\n}", "type": "dataframe"}
```

```
df.duplicated().sum()
```

```
0
```

```
df["customerID"].duplicated().sum()
```

```
0
```

```
def conv(value):
    if value==1:
```

```

        return "yes"
    else:
        return "no"
df["SeniorCitizen"] = df["SeniorCitizen"].apply(conv)

```

converted 0 and 1 value of SeniorCitizen to yes and no for easier to understand

```

df.head(30)

{"summary":{"\n  \"name\": \"df\",\n  \"rows\": 8,\n  \"fields\": [\n    {\n      \"column\": \"PhoneService\",\n      \"properties\": {\n        \"dtype\": \"category\",\n        \"num_unique_values\": 2,\n        \"samples\": [\n          \"No\",\n          \"Yes\"\n        ],\n        \"semantic_type\": \"\",\n        \"description\": \"\"\n      },\n      \"column\": \"MultipleLines\",\n      \"properties\": {\n        \"dtype\": \"category\",\n        \"num_unique_values\": 2,\n        \"samples\": [\n          \"Yes\",\n          \"No\"\n        ],\n        \"semantic_type\": \"\",\n        \"description\": \"\"\n      },\n      \"column\": \"InternetService\",\n      \"properties\": {\n        \"dtype\": \"category\",\n        \"num_unique_values\": 3,\n        \"samples\": [\n          \"DSL\",\n          \"Fiber optic\"\n        ],\n        \"semantic_type\": \"\",\n        \"description\": \"\"\n      },\n      \"column\": \"OnlineSecurity\",\n      \"properties\": {\n        \"dtype\": \"category\",\n        \"num_unique_values\": 2,\n        \"samples\": [\n          \"Yes\",\n          \"No\"\n        ],\n        \"semantic_type\": \"\",\n        \"description\": \"\"\n      },\n      \"column\": \"OnlineBackup\",\n      \"properties\": {\n        \"dtype\": \"category\",\n        \"num_unique_values\": 2,\n        \"samples\": [\n          \"Yes\",\n          \"No\"\n        ],\n        \"semantic_type\": \"\",\n        \"description\": \"\"\n      },\n      \"column\": \"DeviceProtection\",\n      \"properties\": {\n        \"dtype\": \"category\",\n        \"num_unique_values\": 2,\n        \"samples\": [\n          \"Yes\",\n          \"No\"\n        ],\n        \"semantic_type\": \"\",\n        \"description\": \"\"\n      },\n      \"column\": \"TechSupport\",\n      \"properties\": {\n        \"dtype\": \"category\",\n        \"num_unique_values\": 2,\n        \"samples\": [\n          \"Yes\",\n          \"No\"\n        ],\n        \"semantic_type\": \"\",\n        \"description\": \"\"\n      },\n      \"column\": \"StreamingTV\",\n      \"properties\": {\n        \"dtype\": \"category\",\n        \"num_unique_values\": 2,\n        \"samples\": [\n          \"Yes\",\n          \"No\"\n        ],\n        \"semantic_type\": \"\",\n        \"description\": \"\"\n      }\n    ]\n  ]\n}}

```

```

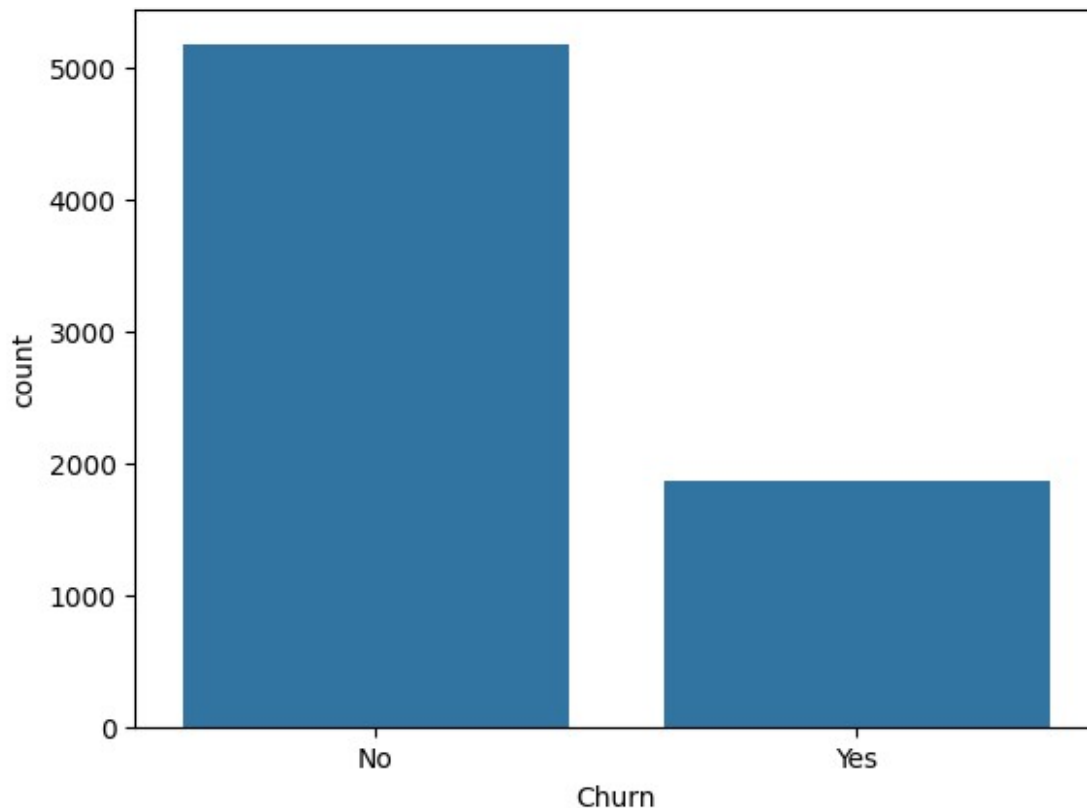
\"StreamingMovies\", \n          \"properties\": { \n          \"dtype\":
\"category\", \n          \"num_unique_values\": 2, \n          \"samples\":
[ \n          \"No\", \n          \"Yes\" \n          ], \n
\"semantic_type\": \"\", \n          \"description\": \"\" \n          } \n
    ] \n }\", \"type\": \"dataframe\", \"variable_name\": \"df\"}

```

```

sns.countplot(x='Churn', data=df)
plt.show()

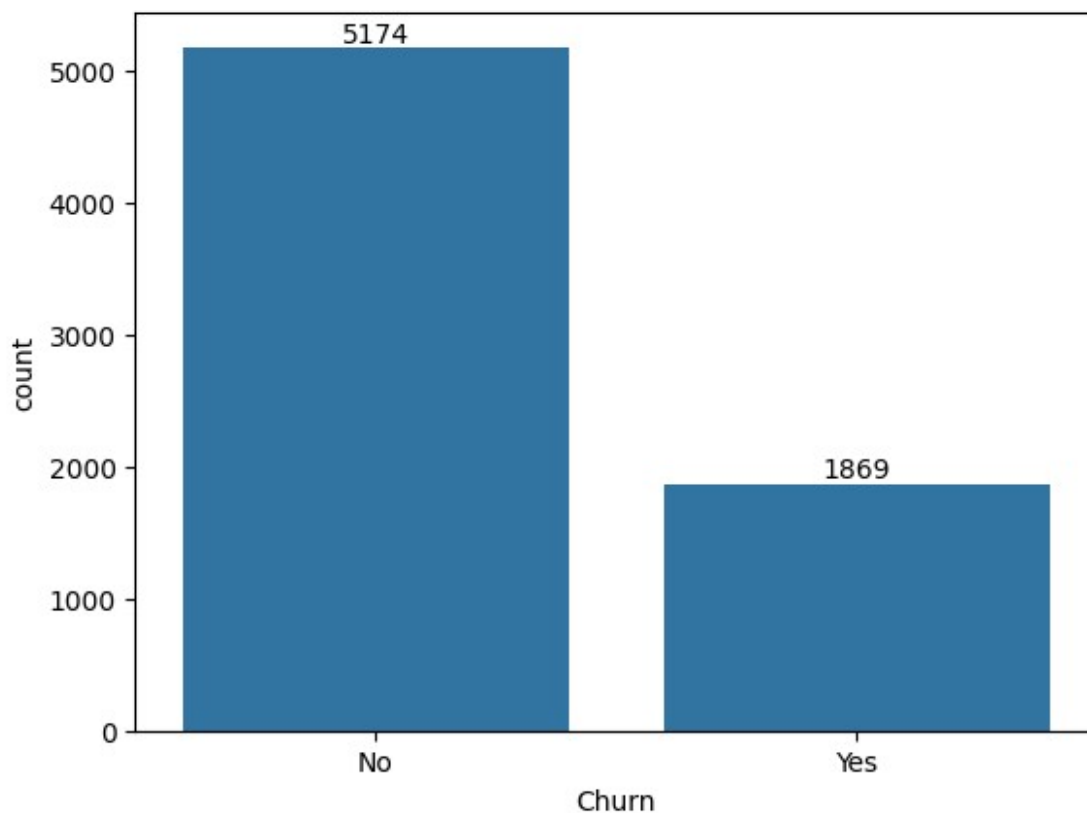
```



```

ax=sns.countplot(x='Churn', data=df)
ax.bar_label(ax.containers[0])
plt.show()

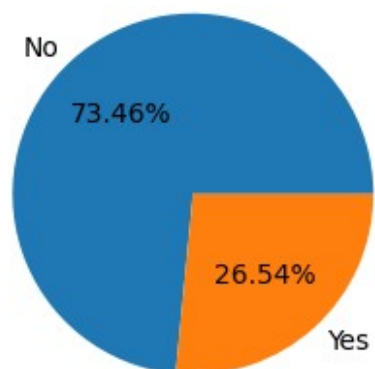
```



```
plt.figure(figsize=(3,4))
gb=df.groupby("Churn").agg({'Churn':"count"})
plt.pie(gb['Churn'],labels= gb.index ,autopct= "%1.2f%%")

plt.title("Percentage of churned Customer",fontsize = 10)
plt.show()
```

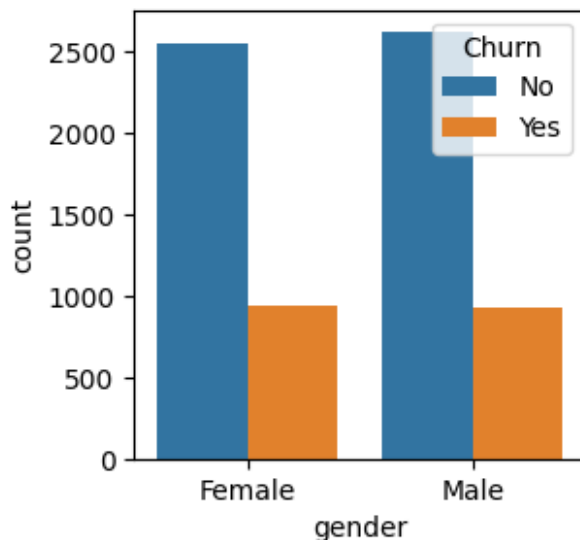
Percentage of churned Customer



from this we find that 26.54% of our customer have churned out :not let's explore reason behind it

```
plt.figure(figsize=(3,3))
sns.countplot(x="gender",data=df , hue= "Churn")
plt.show()
```

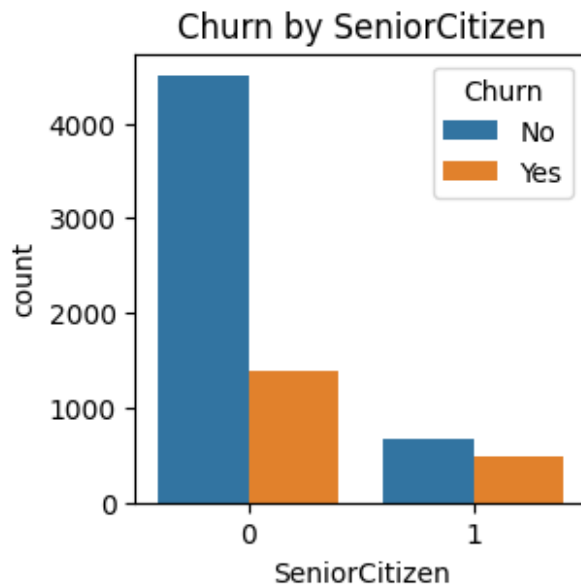
```
/usr/local/lib/python3.10/dist-packages/seaborn/_base.py:949:
FutureWarning: When grouping with a length-1 list-like, you will need
to pass a length-1 tuple to get_group in a future version of pandas.
Pass `(name,)` instead of `name` to silence this warning.
    data_subset = grouped_data.get_group(pd_key)
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Pass `(name,)` instead of `name` to silence this warning.
    data_subset = grouped_data.get_group(pd_key)
```



```
plt.figure(figsize=(3,3))
sns.countplot(x="SeniorCitizen",data=df , hue= "Churn")
plt.title("Churn by SeniorCitizen")
plt.show()
```

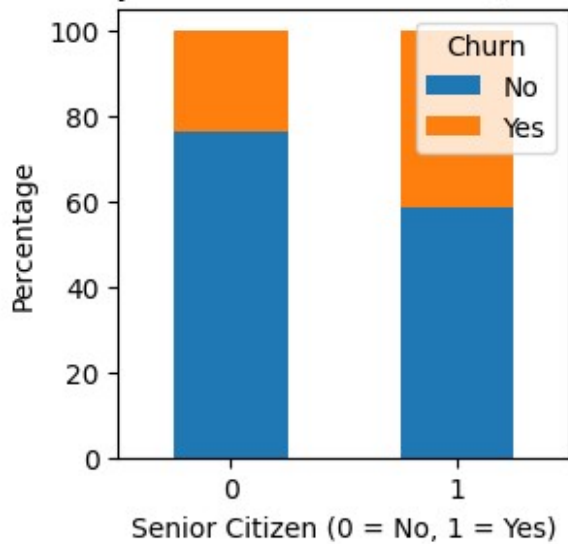
```
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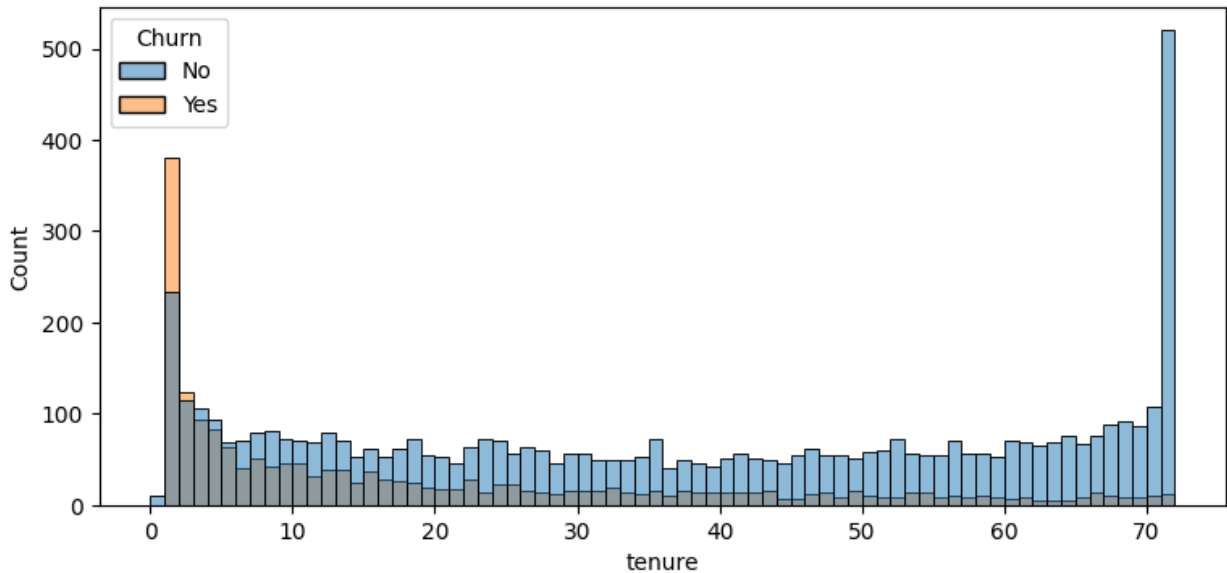
```
counts = df.groupby(['SeniorCitizen',  
                    'Churn']).size().unstack(fill_value=0)  
percentages = counts.div(counts.sum(axis=1), axis=0) * 100  
  
# Plot stacked bar chart  
percentages.plot(kind='bar', stacked=True, figsize=(3, 3))  
  
# Add title and labels  
plt.title("Churn by Senior Citizen Status (Percentage)")  
plt.xlabel("Senior Citizen (0 = No, 1 = Yes)")  
plt.ylabel("Percentage")  
plt.xticks(rotation=0)  
plt.legend(title='Churn', labels=percentages.columns)  
plt.show()
```


Churn by Senior Citizen Status (Percentage)



```
plt.figure(figsize=(9,4))
sns.histplot(x='tenure', data = df,bins=72 , hue='Churn')
plt.show()
```

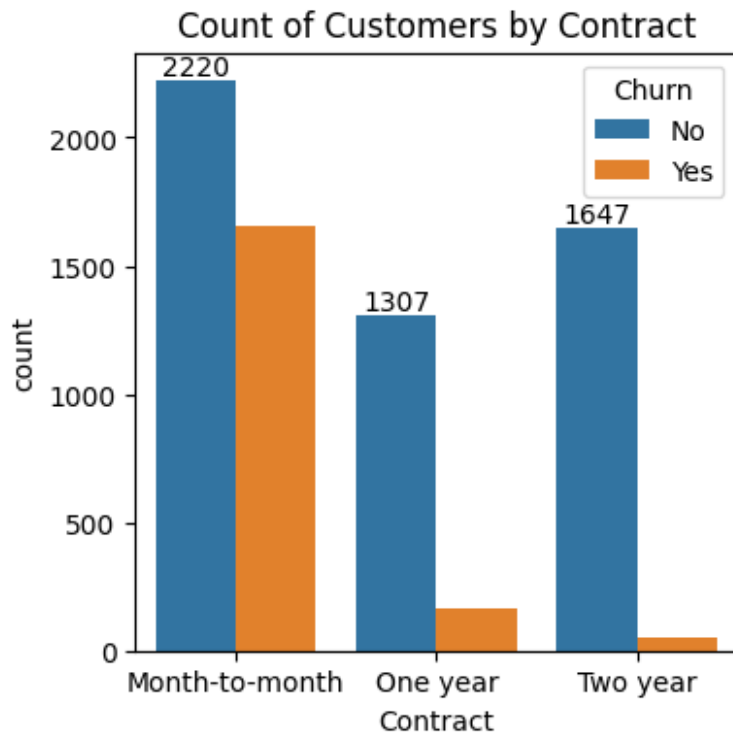
```
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Pass `(name,)` instead of `name` to silence this warning.
    data_subset = grouped_data.get_group(pd_key)
```



people who have used our services for a long time have stayed and people who have used our service for one or two month have churned

```
plt.figure(figsize=(4,4))
ax= sns.countplot(x='Contract' , data=df ,hue='Churn')
ax.bar_label(ax.containers[0])
plt.title("Count of Customers by Contract")
plt.show()
```

```
/usr/local/lib/python3.10/dist-packages/seaborn/_base.py:949:
FutureWarning: When grouping with a length-1 list-like, you will need
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Pass `(name,)` instead of `name` to silence this warning.
    data_subset = grouped_data.get_group(pd_key)
```



people who have month to month are likely to churn then who have 1 or 2 years of contracted

```
df.columns.values
array(['customerID', 'gender', 'SeniorCitizen', 'Partner',
      'Dependents',
      'tenure', 'PhoneService', 'MultipleLines', 'InternetService',
      'OnlineSecurity', 'OnlineBackup', 'DeviceProtection',
      'TechSupport', 'StreamingTV', 'StreamingMovies', 'Contract',
      'PaperlessBilling', 'PaymentMethod', 'MonthlyCharges',
      'TotalCharges', 'Churn'], dtype=object)

columns_to_plot = [
    'PhoneService', 'MultipleLines', 'InternetService',
    'OnlineSecurity', 'OnlineBackup', 'DeviceProtection',
    'TechSupport', 'StreamingTV', 'StreamingMovies'
]

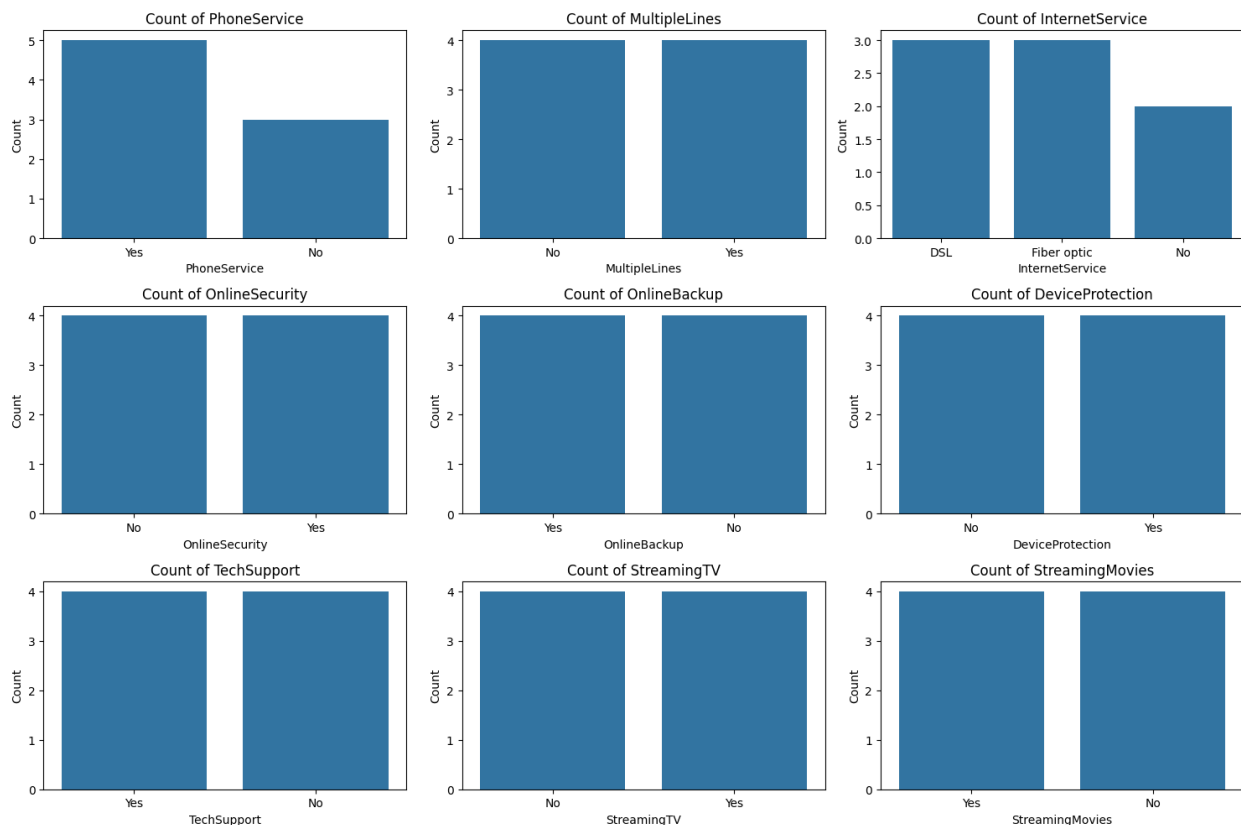
# Create subplots
n = len(columns_to_plot)
fig, axes = plt.subplots(nrows=(n + 2) // 3, ncols=3, figsize=(15,
10))

# Flatten the axes array for easy iteration
axes = axes.flatten()
```

```
# Create count plots for each column
for i, col in enumerate(columns_to_plot):
    sns.countplot(x=col, data=df, ax=axes[i])
    axes[i].set_title(f'Count of {col}')
    axes[i].set_ylabel('Count')

# Remove any empty subplots
for j in range(i + 1, len(axes)):
    fig.delaxes(axes[j])

plt.tight_layout()
plt.show()
```



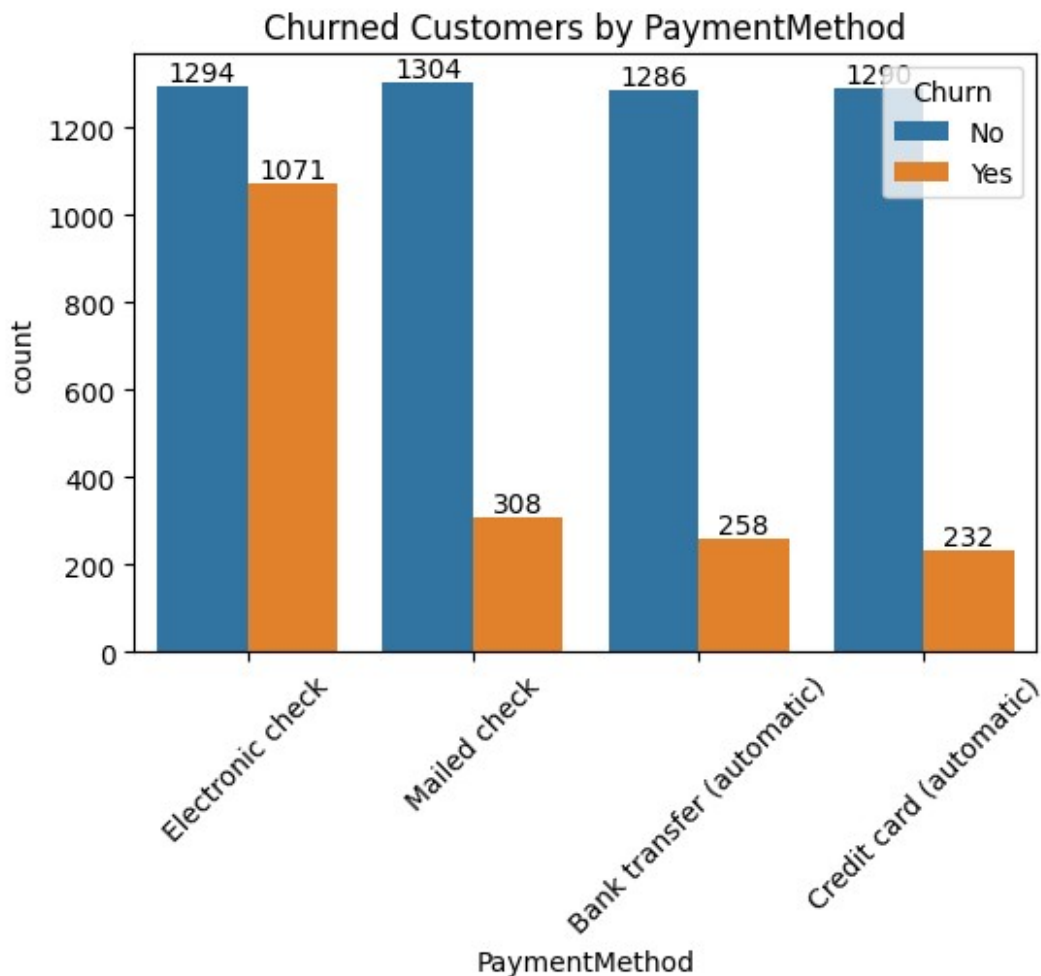
```
df.columns.values
```

```
array(['customerID', 'gender', 'SeniorCitizen', 'Partner',
      'Dependents',
      'tenure', 'PhoneService', 'MultipleLines', 'InternetService',
      'OnlineSecurity', 'OnlineBackup', 'DeviceProtection',
      'TechSupport', 'StreamingTV', 'StreamingMovies', 'Contract',
      'PaperlessBilling', 'PaymentMethod', 'MonthlyCharges',
      'TotalCharges', 'Churn'], dtype=object)
```

```
plt.figure(figsize=(6,4))
ax = sns.countplot(x= 'PaymentMethod' , data = df ,hue = 'Churn')
ax.bar_label(ax.containers[0])
ax.bar_label(ax.containers[1])

plt.title("Churned Customers by PaymentMethod")
plt.xticks(rotation = 45)
plt.show()

/usr/local/lib/python3.10/dist-packages/seaborn/_base.py:949:
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```



Customer is likely to churn when he is using electronic check as a payment method

