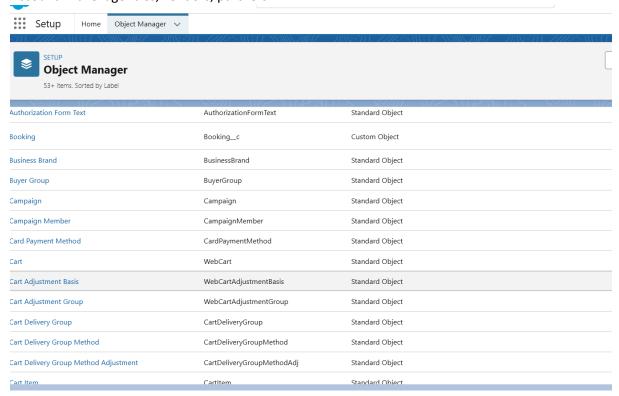
Phase 3: Data Modeling & Relationships

Travel & Tourism Management System

1. Standard & Custom Objects

Standard Objects Used:

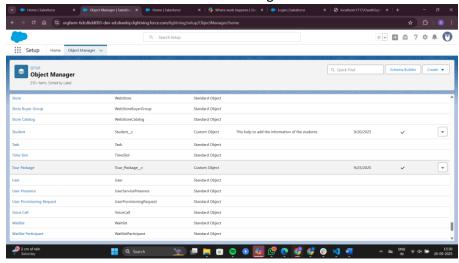
- Contact: Represents customers who book travel packages.
- User: Travel agents and system users managing the bookings.
- Lead: Potential customers.
- Account: Travel agencies, vendors, partners.



Custom Objects Created:

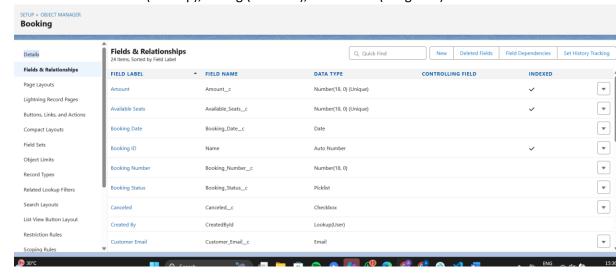
- Tour Package: Stores details of travel packages including destinations, pricing, availability.
- Booking: Central object recording customer reservations and booking details.
- Payment: Tracks payments linked to bookings.

Review: Stores customer feedback and ratings for tours.

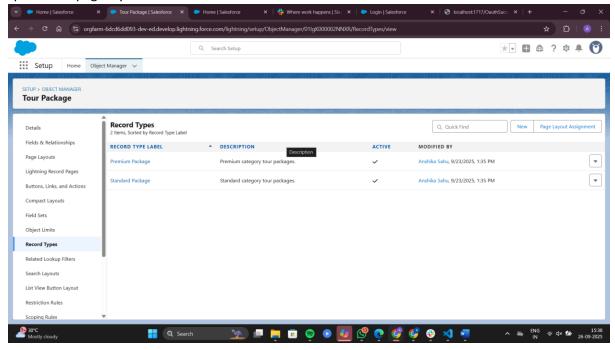


2. Fields

- Each object has carefully defined fields with appropriate data types.
- Examples:
 - On Tour Package: Package Name (Text), Destination (Text), Price (Currency), Duration (Number).
 - On Booking: Customer Name (Text), Travel Package (Lookup), Travel Date (Date), Status (Picklist).
 - On Payment: Booking (Master-Detail), Payment Amount (Currency), Payment Status (Picklist).
 - On Review: Customer (Lookup), Rating (Number), Comments (Long Text).

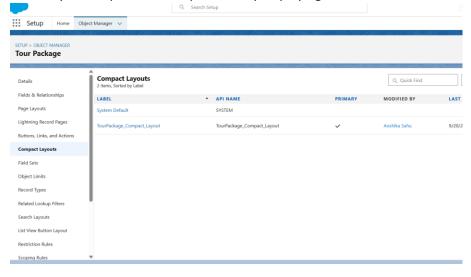


- Multiple record types created for Tour Packages to separate Domestic, International, and Adventure tours with customized page layouts for each.
- Booking object includes record types for Individual and Group bookings, each with specialized page layouts.



4. Compact Layouts

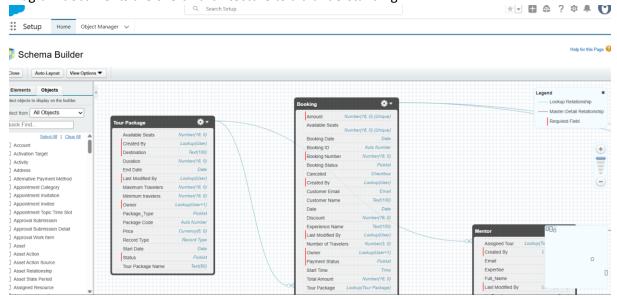
- Created compact layouts for Contact, Tour Package, and Booking objects to highlight key fields (e.g., Name, Email for Contact; Package Name, Price for Tour Package).
- These layouts improve user experience by displaying essential information succinctly.



5. Schema Builder

• Used Schema Builder to visualize the complete data model.

- Verified relationships among objects: Lookups and Master-Detail connections.
- Diagram documents the overall architecture to aid understanding.



6. Relationships & Junction Objects

- Lookup Relationships:
 - Booking to Tour Package
 - Review to Customer (Contact) and Tour Package
- Master-Detail Relationships:
 - Payment to Booking for financial integrity and roll-up summary capability.
 - Booking Line Items tied to Booking for detailed components.
- Hierarchical Relationship:
 - Tour Package categories for grouping.
- Junction Objects:
 - Customer Preferences (many-to-many between Customers and Destinations).
 - Booking Travelers for group reservations tracking.

7. External Objects

- Conceptual integration with external systems like hotel booking, flight info, and weather via External Objects.
- Allows real-time access to external data without duplication.
- Setup includes configuring external data sources and relationships.

8. Data Model Best Practices

- Use Lookup when child records should not be deleted with parent.
- Use Master-Detail for dependent child records with roll-ups.
- Adopt junction objects for many-to-many relationships.
- Consider performance and system limits when designing relationships.
- Align sharing and security model with data relationships.

Implementation Summary

- Standard & custom objects defined.
- Fields created with business requirements in mind.
- Record types and layouts customized for user experience.
- Relationships built to provide 360-degree views.
- External objects conceptually planned for integrations.
- Data model documented and visualized for clarity.