

Sakshi Sawarkar - 21BAI10333

ASSIGNMENT 2:

Interview questions with responses for the following :-

- Open-ended

Q. Tell me about yourself.

"I'm a highly motivated and results-oriented individual with over 10 years of experience in the marketing field. I have a proven track record of success in developing and executing marketing campaigns that have resulted in significant increases in sales and brand awareness. I'm also skilled in social media marketing, content marketing, and email marketing. I'm confident that I have the skills and experience to be a valuable asset to your team."

Q. What are your career goals?

My career goals are to continue to grow and develop in my field. I want to become an expert in my area of expertise and to make a significant contribution to my industry. I also want to be a leader and to mentor other professionals. I believe that I have the skills and experience to be successful in my career and I am excited to see what the future holds.

- Close-ended

Q. How many years of experience do you have in this field?

I have a total of 5 years of experience in this field, with 3 years in a previous role and 2 years in my current role.

Q. What are your salary expectations?

I am willing to negotiate salary and I am confident that we can reach an agreement that is fair to both of us.

Q. Do you have any questions for me?

I am interested in learning more about the specific responsibilities of the role and the challenges that I would face.

Q. What are your strengths and weaknesses?

My strengths include my ability to work independently and as part of a team, my strong communication skills, and my attention to detail.

Q. Why are you interested in this position?

I believe that my skills and experience would be a good fit for the role and that I could make a positive contribution to your team.

- Hypothetical

Q. How would you handle a difficult customer?

I would first try to understand the customer's issue and see if there is anything I can do to resolve it. If the customer is still upset, I would try to remain calm and professional. I would also try to empathize with the customer and see things from their perspective.

Q. What would you do if you disagreed with a manager's decision?

I would first try to understand the manager's decision and see if there is anything I can do to change their mind. If I am still not satisfied, I would respectfully express my disagreement to the manager. I would also try to offer a solution that I believe would be better.

Q. What would you do if you were asked to do something that you felt was unethical?

I would first try to understand why I was being asked to do something that I felt was unethical. If I still felt that the request was unethical, I would respectfully decline to do it. I would also explain my reasons for declining to the person who made the request.

- Situational

Q. Tell me about a time when you had to work under pressure.

I once had to work on a project that was due in a few days, but I was swamped with other work. I had to stay late and work weekends to get everything done, but I was able to successfully complete the project on time.

Q. Tell me about a time when you had to work with a difficult coworker.

I once had to work with a coworker who was very difficult to get along with. The coworker was always complaining and making negative comments. I tried to be patient and understanding, but it was difficult. I eventually had to talk to my manager about the situation, and they were able to help me resolve the issue.

Q. Tell me about a time when you had to make a difficult decision.

I once had to make a difficult decision about whether to lay off a few employees. The company was facing financial difficulties, and we had to make some tough choices. I weighed the pros and cons of the decision, and I ultimately decided to lay off the employees. It was a difficult decision, but I felt that it was the best decision for the company.