JANE DOE

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TBD Citizenship(s) | TBD Work Permission(s)

**PROFESSIONAL SUMMARY**

Project Manager with 5+ years of professional experience in Fortune 500 multinational companies. Leading X type of projects with a €/£/$/¥ 120K scope combining operational excellence with digital transformation: IoT-based solutions, Industry 4.0, Lean Six Sigma, PMP. Reporting to C-Level and leading teams of 20+ people. Entrepreneurial experience and mindset with a focus on tech-driven sustainability.

**EDUCATION**

**IE BUSINESS SCHOOL Madrid, Spain**

*International MBA – Master’s in Business Administration* Sep. 2024 – Dec. 2025 (Expected)

* High Achievers Scholarship recipient | GMAT: 710

**ZYZ UNIVERSITY City, Country**

*Bachelor of Business Administration: Operations Concentration (First Class Honors)* Sep. 2014 – Jun. 2018

* VP Sustainability Committee | Member of ‘Women in Business’ | 3 student associations

**PROFESSIONAL EXPERIENCE**

**ABC AVIATION** (INDUSTRY/SECTOR, €/£/$/¥ REVENUE K/MN/BN) **City, Country**

*#2 ranked Aviation company worldwide, 45 countries, B2B innovation components*

***Senior Project Manager (Operations Dept.)*** Jun. 2022 – Aug. 2024

* Led projects with a value of $120k. IoT to Cloud solution design, cybersecurity & IP protection. Reduced non-value-adding activities by 15%, saving approximately 600 man-hours. Referred to PMP framework.
* Created a Predictive Maintenance model achieving a 30% improvement in supply chain performance.
* Reported to C-Level, managed key stakeholders from Operations and IT departments.

***Project Manager – Industry 4.0 (R&D Team)*** Jul. 2021 – Jun. 2022

* Spearheaded beta-testing and deployed first innovative IoT-based machine solution to monitor production remotely.
* Managed a team of 3, liaised with manufacturing engineers and supervised a Bangalore-based team for software development on projects valued at $4m.

**XYZ MANAGEMENT CONSULTING Co.** (CONSULTING, €/£/$/¥ 5.4MN) **City, Country**

*Management Consulting, Strategy and Operations projects for Fortune 500 industrial clients in Americas.*

***Process & Operations Consultant*** Oct. 2019 – Jun. 2021

* Achieved 20% cost reduction for plastic manufacturing plants by conducting in-depth cost analysis for X client.
* Increased productivity by +45% for Y client in 3 months by using Lean Six Sigma tools to improve production processes in Operations (later implemented company-wide).
* **Notable clients**: ABC Aviation, DEF Logistics, Inc., GHI Systems.

**HIJ DIGITAL** (START-UP, SEED INVESTMENT €50K) **City, Country**

*First network of Y service in X City, deployed over 3 electric vehicles and 10 franchises.*

***Business Development & Co-Founder*** May 2018 – Sep. 2020

* Supported key and national accounts (turnover of €20m). Participated in negotiations of prices, ranges, promotions, and merchandising. Worked with Customer Team to achieve 11% (4 to 4.4) customer satisfaction improvement.
* Identified opportunities via market research and prospecting, acquiring 8 new clients in 2015 (25% new revenue).

**LANGUAGES**

**English** (bilingual) | **Italian** (native) | **Spanish** (intermediate)

**TECHNICAL SKILLS**

Minitab | SQL | MS Office | MS Power BI | Google Analytics | Trello | Certified Lean Six Sigma – Green Belt

**OTHER INFORMATION**

* **Internship:** DEF SOLUTIONS, Inc., Sales Assistant, City, Country (2014).
* **Volunteer:** Organized award-winning event on Wearable Technologies (6k visitors, 26 companies) in x Country, leading a team of 40 (2019).
* Focal point for Diversity & Inclusion initiatives of LGBT Alliance & People Disability Network at ABC Aviation (2018).
* Active living (4 half-marathons, weekly hatha yoga practitioner); trained musician (12 years of piano)