R. A. PODAR COLLEGE OF COMMERCE AND ECONOMICS (AUTONOMOUS)

Anuj Sharma

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2B 609, Bombay Dyeing Mill

Society, Dadar East

OBJECTIV	ŀ
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Motivated business development professional seeking to leverage my skills in customer relationship management and data analytics to drive growth and success in a dynamic organization. Eager to contribute to team objectives and enhance market presence through innovative strategies.

ACADEMIC QUALIFICATIONS					
Degree	Institute	Board/Universit	Year	Grade/Score	
B.M.S	R. A. Podar College of Commerce and Economics (Autonomous)	y Mumbai University	2027	NA	
Class XII	Kendriya Vidyalaya	C.B.S.E with Mathematics	2024	82.00%	
Class X	Sunrise School Surat	C.B.S.E	2022	84.17%	

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- Working on Chess Based Startup named 'PawnSpace'
- Marketing Intern— Cherrisher (Early stage startup) (November 2024 January 2024)

☐ Managing Social Media

☐ Assisting CEO

☐ Data Analytics

• Business Development – SVF Pvt Ltd. (One of India's Biggest Textile firm) (May 2024 – September 2024)

☐ Sales and Customer Relations

☐ Excel and Data Management

☐ Basics of Tally

CO-CURRICULAR ACTIVITIES

- Won Regional level chess tournament, still practicing regularly for National level chess competition.
- Secured ALL INDIA RANK (AIR) 49, in the highly competitive MAH-CET entrance examination, a national-level entrance test for BMS programs in Maharashtra, out of 1 LAKH+ ASPIRANTS, Also, Got call from IIM Jammu for integrated program BBA+MBA

EXTRA-CURRICULAR ACTIVITIES/ POSITIONS OF RESPONSIBILITIES

- Led the Team of 4 peers in ULIP Mutual Fund's "FINANCIAL LITRACY AND AWARENESS PROGRAM" in Surat, Teaching people about the significance of finance and financial knowledge.
- Attended 'Run of Litracy'

SKILLS & ABILITIES

- Customer Relationship
- MS-Excel and PowerPoint
- Sales
- Basics of Financial modeling.
- Data Management
- Proficiency in English

PERSONAL INFORMATION			
Languages Known	English, Gujarati, Rajasthani and Hindi		
Hobbies & Interests	Startup enthusiast, reading books and playing chess		
Permanent Address	Hometown - Surat / Mumbai – BDM society, Dadar East		

DECLARATION

I hereby declare that the details provided by me in this resume are correct and I have knowingly not omitted/misrepresented any information. I am aware that the company can use this data for verification purposes and any material inconsistency identified between the details shared above versus actual information would have a bearing on my employment, based upon company policies.