## **US Store Analysis**

## Questions

- I. Monthly Sales and Profit of each product category
- 2. Segment Distribution of each product category
- 3. Regional Sales of each product category
- 4. Overall Sales Trend throughout months of a sales year
- 5. Distribution of Order Priority
- 6. Customer Ordering Trend
- 7. Analysis of work Performance of Regional Managers
- 8. Comparison of sales and profit product category wise
- 9. Analysing Shipping priority share

Provide actionable insights by analyzing monthly sales/profit, segment distribution, and regional sales for each product category. Evaluate order priority distribution, customer ordering trends, and regional manager performance. Compare sales/profit across categories and analyze shipping priority to optimize operations.