### Online Auction System

# Anukool • Anshul Kashyap • Konark Koshta • Uttaran Das Supervisor : Dr. Rahul K Verma

Indian Institute of Information Technology Lucknow, Uttar Pradesh-226002

28<sup>th</sup> February, 2023



Introduction Motivation of Work State of the Art Techniques Novelty & Gaps oo oo oo

### Contents

- Introduction
  - Problem Statement
  - Why Online Auction?
- 2 Motivation of Work

- 3 State of the Art Techniques
  - Problem Observed on the State-of-The-Art Techniques
- 4 Novelty & Gaps

### **Problem Statement**

- The traditional auction system involves conducting auctions in person, which can be time-consuming, expensive, and inconvenient for buyers and sellers. Additionally, it can limit the potential pool of bidders to those who are physically present at the auction venue. To overcome these challenges, an online auction system is needed that allows buyers and sellers to participate in auctions remotely from anywhere in the world.
- In traditional auctions, buyers compete to win an item by submitting higher and higher bids. However, in certain situations, the roles are reversed, and sellers compete to win the business of buyers by submitting lower and lower bids.
- The problem is that the traditional process of conducting auctions can be time-consuming, labor-intensive, and inefficient. Often, a dedicated team of procurement professionals is needed to manage the bidding process, which can be costly and resource-intensive. Moreover, it can be challenging to ensure that all suppliers have an equal opportunity to participate in the bidding process.

### **Problem Statement**

- The aim of this project is to develop an auction system that can efficiently handle the entire auction as well as reverse auction process, including posting the auction, inviting suppliers to bid, receiving and evaluating bids, and awarding the contract. The system should provide a user-friendly interface for buyers and suppliers, including the ability to search for auctions, view auction details, submit bids, and track bidding activity. The system should also have security features in place to protect the integrity of the auction process and prevent fraud.
- Key features that the reverse e-auction system should have are:
  - User registration and login
  - 2 Auction creation and search
  - Bidding functionality
  - 4 Automatic evaluation of bids
  - Contract awarding
  - Administration dashboard for managing users, auctions, and bids
  - Secure transaction and data handling
  - Seedback and rating system for suppliers

Why Online Auction?

### Online Auction

## Why Online Auction?

- Interest in e-commerce:
- Relevant to current trends:
- Learning opportunities:
- Practical experience:
- Entrepreneurial potential:



Figure 1: Online auction system

#### Motivation of Work

- Accessibility: Online auctions can be accessed from anywhere with an internet connection, making them more convenient and accessible than offline auctions, which often require physical attendance at a specific location.
- **Increased reach:** Online auctions can reach a global audience, allowing for a larger pool of potential buyers and a wider range of items to be sold.
- **Reduced costs:** Online auctions can often be operated at a lower cost than offline auctions, as there are no costs associated with physical premises, staffing, or equipment.



- **Transparency:** Online auctions provide a high degree of transparency, as all bids and transactions are recorded and can be easily monitored.
- Convenience: Online auctions can be accessed 24/7, allowing buyers and sellers to participate at their convenience.
- Faster transactions: Online auctions can often facilitate faster transactions than offline auctions, as bidding and payment can be conducted electronically in real-time.



Problem Observed on the State-of-The-Art Techniques

## State of the Art Techniques

- Real-time bidding algorithms: Dynamic auction pricing based on supply and demand.
- Interactive User Interface: Design is user-friendly, responsive and easy to navigate.
- **Social media integration:** Allows users to share items they are bidding on or interested in through social media channels, which can increase exposure and drive more bids.



• **Mobile optimization:** Designing the auction platform for mobile devices to cater to the increasing number of users accessing auctions on their smartphones and tablets.



Overall, our platform is designed to be as user-friendly as possible. It is easy to navigate, and any aspiring bidder or seller can visit the site and engage in bidding with minimal effort. With these state-of-the-art techniques, our auction platform provides an efficient, accessible, and secure way to participate in auctions.

Introduction Motivation of Work State of the Art Techniques Novelty & Gaps

OO OO OO OO

## Novelty & Gaps

- Reverse Auction
- Automatic Buy and Sell
- Engaging UI/UX
- Auction Patents



## Flow Diagram



