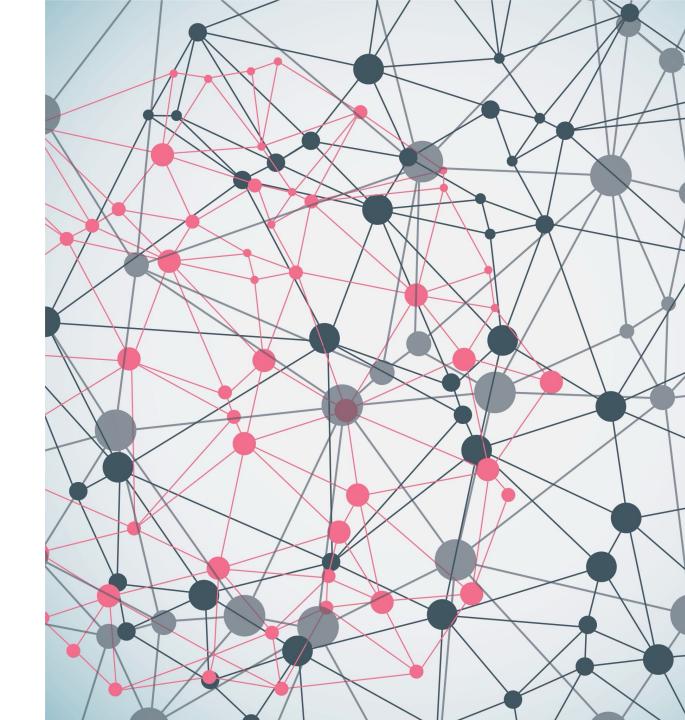
## **Credit EDA**

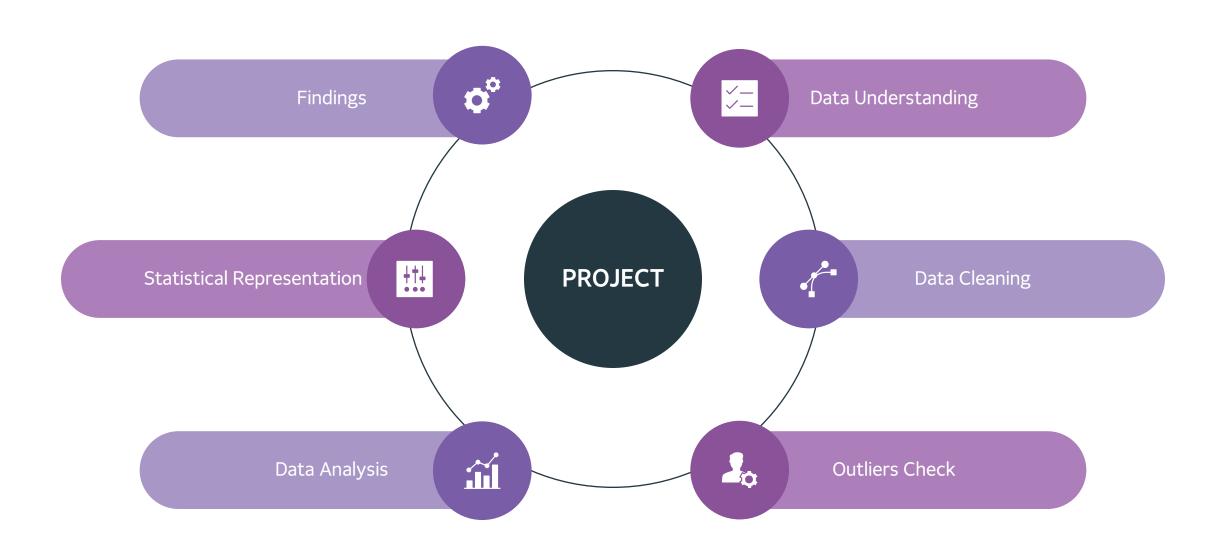
Anshul Khanna



#### PROBLEM STATEMENT

- To analyse data on loans and find pattern that predicts of client having difficulty of payment in the future.
- This has two risks associated while providing loans:
  - If the loan is not provided to the customers who can pay-back then it will be loss for the company.
  - If the loan is provided to the customers who cannot pay-back then it will also be loss for the company.

#### **Credit EDA**



#### DATA UNDERSTANDING

- Importing Libraries
- Loading the data
- Checking the structure of the data-frames
- Checking the data types, null values

#### DATA CLEANING

- Data quality and missing values validation
- Dropping columns with more than 40% of missing values.
- Imputing the columns with mean/median/mode.
- Changing datatypes to date, time, string, int, bool, etc for ease of analysis.

#### **OUTLIERS**

- Checking for outliers in the data, if they can create any bias in the analysis.
- Checking for imbalances and imbalance ratios.

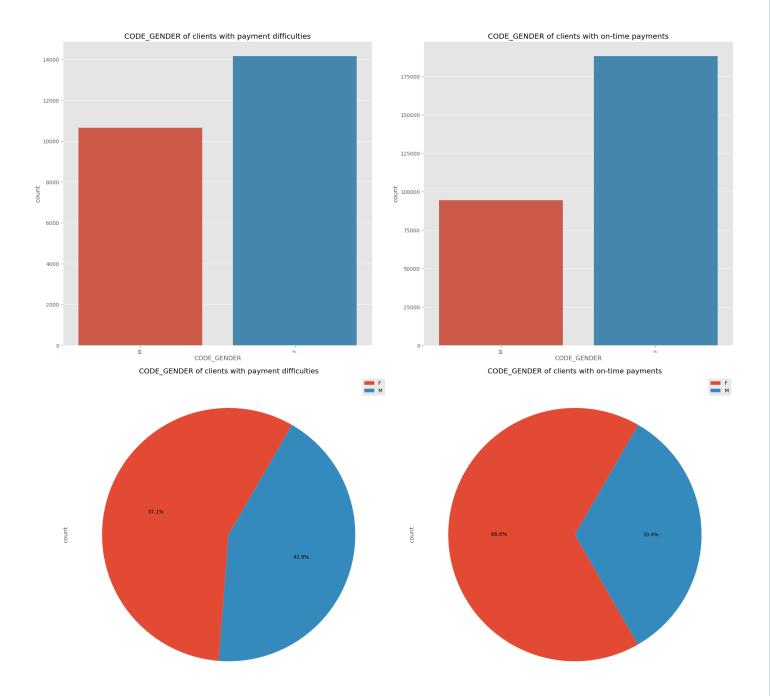
## **DATA ANALYSIS**

# 

0 - On-time Payment clients | 1 - Clients with Payment Difficulty

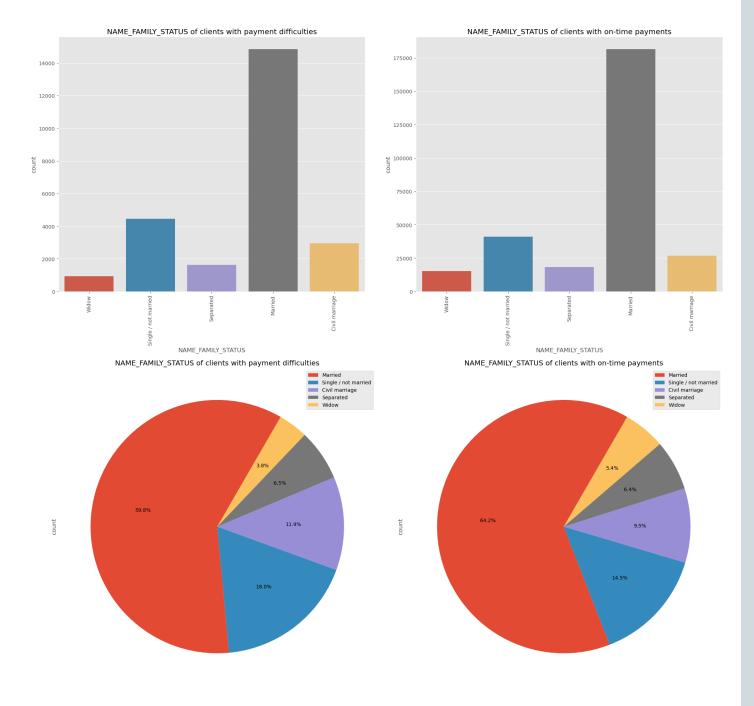
#### **TARGET**

 1 in every 11 clients has payment difficulties



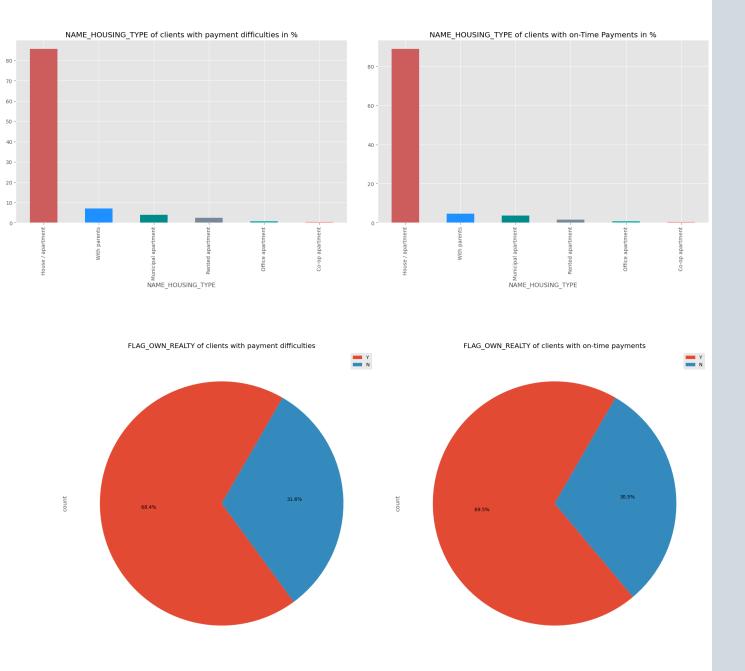
#### **GENDER**

- Female clients are more than males.
- For clients with difficulties in payment: 57.1% is female and 42.9% is male.
- For clients with on time payment: 66.6% is female and 33.4% is male.



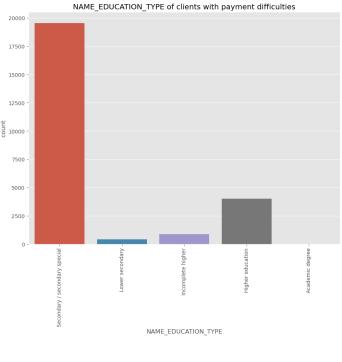
## MARITAL STATUS

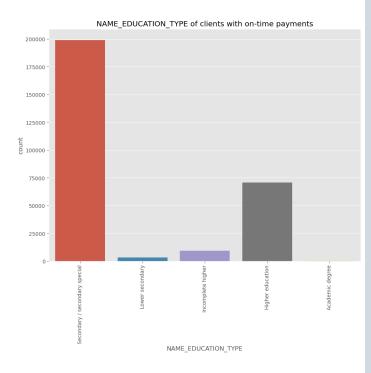
- Clients with married status are major in number.
- Married or Widowed are making more on time payments comparatively.
- Single/Non-Married have more payment difficulties.

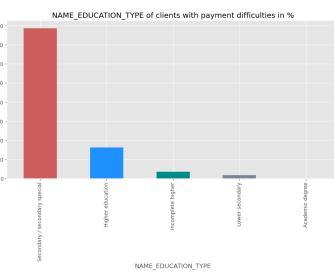


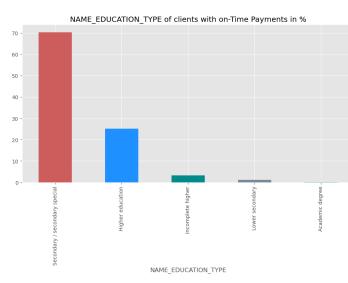
#### HOUSING

- The clients with homeowners are more in comparison to non-homeowners.
- For clients with difficulties in payment: 68.4% are home-owners and 31.6% are non-home-owners.
- For clients with on time payment: 69.5% are home -owners and 30.5% are non-home-owners.



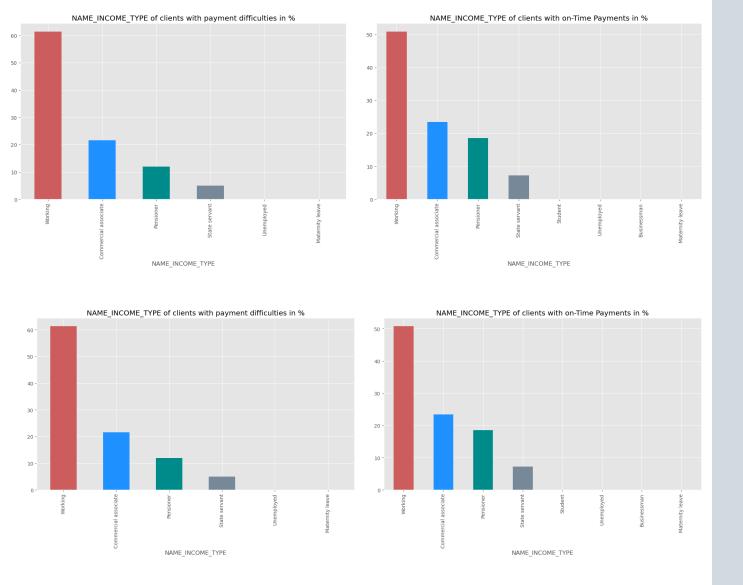






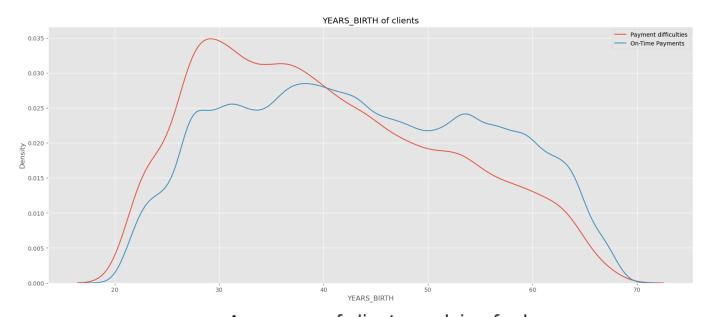
#### **EDUCATION**

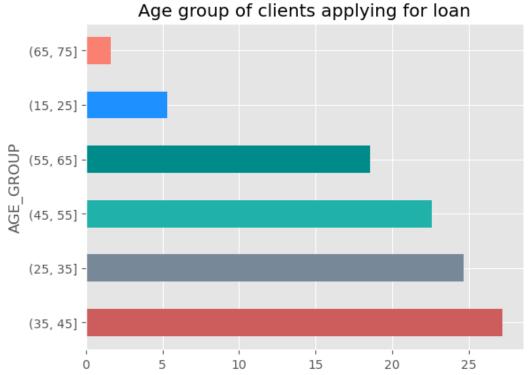
 Clients with higher education are paying on time.



#### JOB TYPE

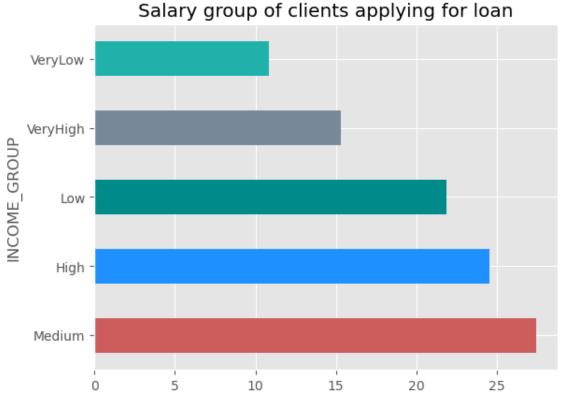
 Pensioners and state servants are more likely to make on time payments than delay the payments.

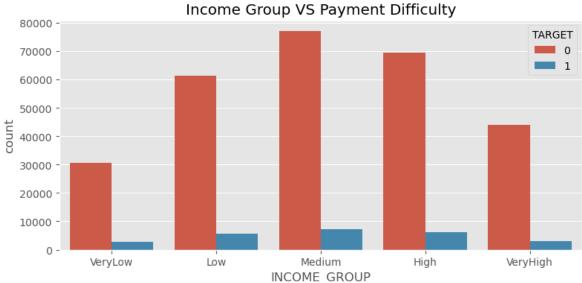




#### AGE

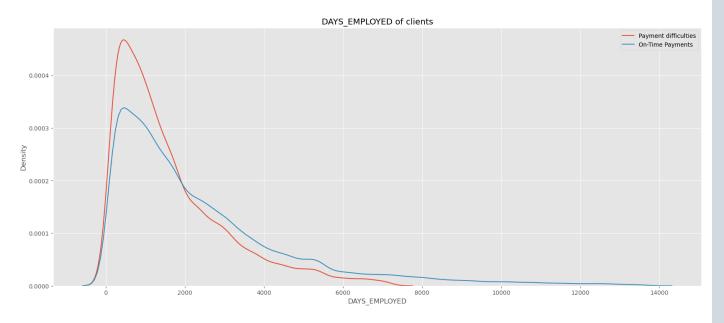
- Clients of age 20-40 years have more payment difficulties.
- Clients of age greater than 40 pay on time.
- Age 35-45 years are applying the most for loans.

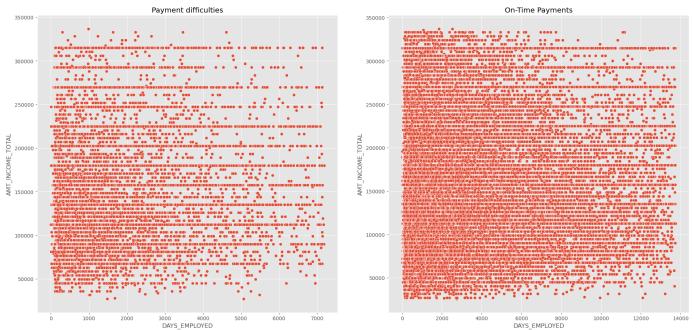




#### **INCOME**

- Medium income groups comprises of the greatest number of applicants.
- Default value per loan is highest in high income group.

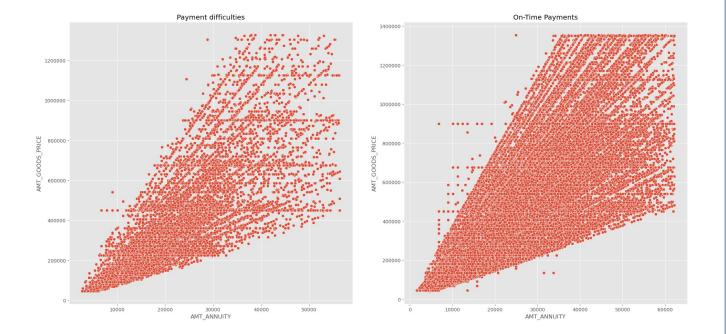


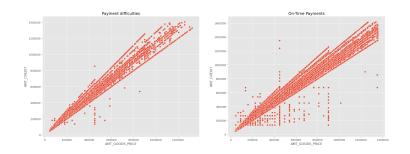


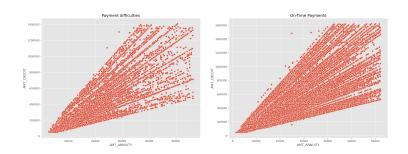
# EMPLOYMENT DAYS

- For clients employed for less than 2000 days have payment difficulties.
- The clients with more than 2000 days of employment pay on time.
- Clients with more than 7000 days of employment have very less number of payment difficulties.

## **CORRELATION**

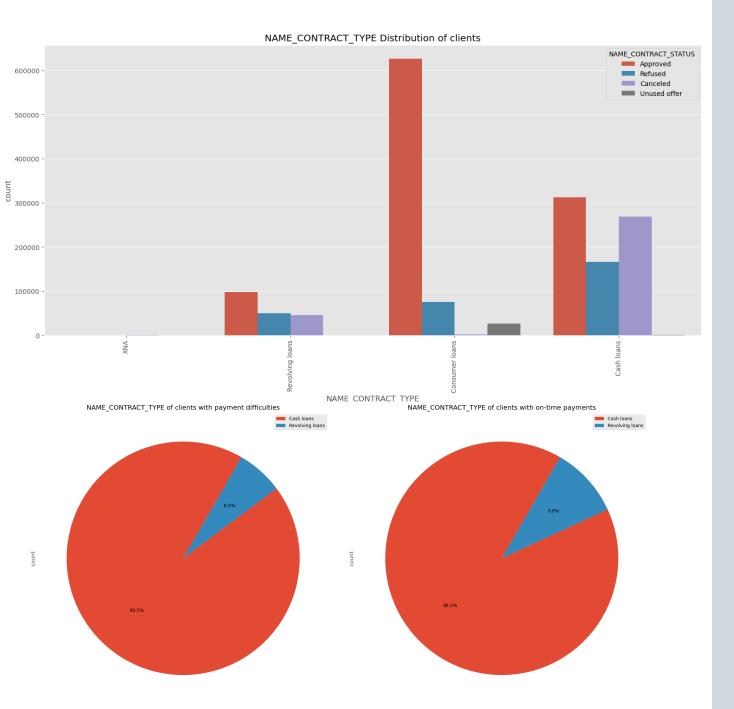






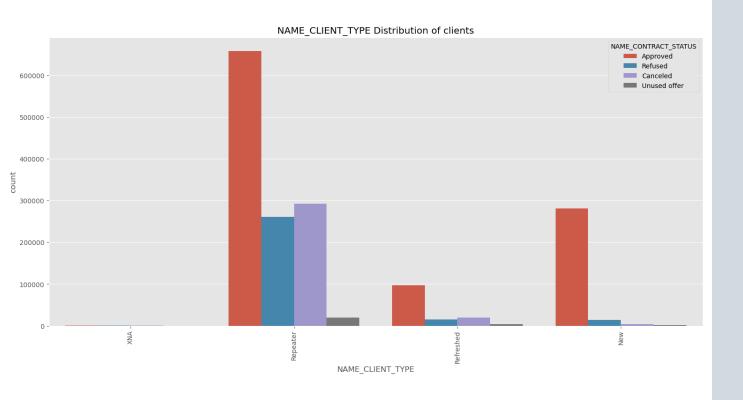
#### TOP CORRELATIONS

- AMT\_CREDIT and AMT\_GOODS\_PRICE 0.982
- REGION\_RATING\_CLIENT and REGION\_RATING\_CLIENT\_W\_CITY 0.956637
- CNT\_FAM\_MEMBERS and CNT\_CHILDREN 0.885484
- DEF\_60\_CNT\_SOCIAL\_CIRCLE and DEF\_30\_CNT\_SOCIAL\_CIRCLE 0.869016
- LIVE\_REGION\_NOT\_WORK\_REGION and REG\_REGION\_NOT\_WORK\_REGION 0.847885
- REG\_CITY\_NOT\_WORK\_CITY and LIVE\_CITY\_NOT\_WORK\_CITY 0.778540
- AMT\_GOODS\_PRICE and AMT\_ANNUITY 0.752295
- AMT\_CREDIT and AMT\_ANNUITY 0.752195
- YEARS\_BIRTH and YEARS\_EMPLOYED 0.582443



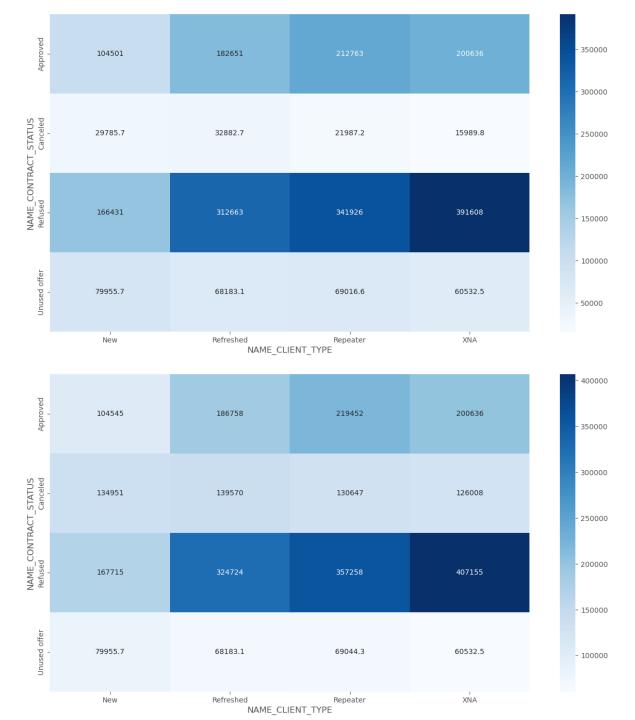
#### TYPES OF LOANS

- Consumer loans are approved most followed by cash loans.
- More cash loans have been refused than consumer loans.
- The bank has more repeaters in all approved, refused, unused, cancelled categories



#### **CLIENT TYPES**

- The number of repeat clients is more in all categories.
- Higher number of clients are cancelling a loan belong to repeaters.



## REPEATERS CANCELING

- Refused cases have higher value amount.
- Low unused credit amount might be the reason for repeat customers to cancel.

## **SUMMARY**

# CHANCES OF CLIENT HAVING PAYMENT DIFFICULTY

- Based on Application Data-frame and checking against approved loans; the payment difficulties are observed in below:
  - Medium income
  - 25-35 years old, followed by 35-45 years age group
  - Male
  - Unemployed
  - · Laborers, Salesman, Drivers
  - Not owing a house

#### OTHER FACTORS TO BE CONSIDERED

- No of Bureau Hits in last week. Month etc zero hits is good
- Income 'Low' and 'High' is a concern
- Previous applications with Refused, Cancelled, Unused loans also have default which is a matter of concern.
- Credible Applications refused
- Unused applications have lower loan amount.
- Female applicants with payment difficulties are less.
- Students and Business mean have no problem in repayment of the loan on time.
- Previous applications with Refused, Cancelled, Unused loans also have cases where payments are coming on time in current application. This indicates that possibly wrong decisions were done in those cases.