

Formulas

$$\text{Gross Profit} = \text{Sales} - \text{Cost of goods sold}$$

$$\text{Operating Profit} = \text{Gross Profit} - \text{Operating expenses,}$$

$$\text{Profit Before Tax (PBT)} = \text{Operating Profit} - \text{Interest}$$

$$\text{Net Profit} = \text{PBT} - \text{Income Tax}$$

$$\text{Retained Profit} = \text{Net Profit} - \text{Dividend}$$

$$\text{EBITDA} = \text{Earnings (profit) before interest, tax, depreciation \& amortization}$$

[OP subtracts dep., amort, but EBITDA does not]

$$\text{Gross Profit Margin} = \frac{\text{Gross Profit}}{\text{Sales}} \times 100$$

$$\text{Operating Profit Margin} = \frac{\text{Op Profit}}{\text{Sales}} \times 100$$

...

$$\text{Cost of Goods Sold} = (\text{Opening Stock} + \text{Purchase during period} - \text{Closing Stock})$$

[Income tax is calculated as a percentage of PBT]

Depreciation

St. line method.

$$\text{Dep} = (\text{Procurement cost} - \text{salvage value}) / \text{Useful life}$$

Book value → ~~value~~ ~~cost~~ - accumulated dep.

↳ At a point in year.

↳ Also called carrying amount of fixed asset.

Declining Balance/Reducing Val method

Dep. charged as fixed % of book value of asset of prev. yr.

$$\text{Book val (at end of yr)} = \text{Book val (at beg. of yr)} - \text{Dep [y. of } \uparrow \text{]}$$

Amortization

↳ Fixed amt over fixed no. of yrs.
$$= \frac{\text{Total amt}}{\text{yrs}}$$

BEP

$$\text{Profit (P)} = \text{Sales} - \text{Total Cost}$$

$$\begin{aligned}\text{Total costs} &= \text{Fixed costs} + \text{variable costs} \\ &= F + Q * V\end{aligned}$$

F: total fixed cost

Q: no. of units sold

V: var. cost per unit

$$\text{Sales} = Q * S \quad [S: \text{selling price per unit}]$$

$$\therefore \text{Profit (P)} = Q * S - Q * V - F$$

$$\Rightarrow Q = \frac{F + P}{S - V}$$

For breakeven, $P = 0$

$$\therefore Q_{\text{BEP}} = \left(\frac{F}{S - V} \right) = \left(\frac{\text{Fixed Cost}}{\text{Contribution Margin}} \right)$$

$$\begin{aligned}\text{Total contribution} &= \text{No. of units sold} * \text{Contribution Margin} \\ &= \text{Total Sales} - \text{Total Costs}\end{aligned}$$

Operating Leverage

$$\text{DOL} = \frac{\% \text{ Change in EBIT}}{\% \text{ Change in sales}}$$

$$= \frac{\text{Sales} - \text{Variable costs}}{\text{Sales} - \text{Variable costs} - \text{fixed costs}}$$