

# Anthony Dampier

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## Versatile Technology Innovator with Expertise in Development & Product Management

My expertise encompasses comprehensive technical skills, advanced proficiency in Salesforce and full-stack development frameworks, and a strategic vision for product lifecycle optimization.

I excel in synthesizing technical solutions with business objectives, fostering product innovation, and steering projects from conception to successful market introduction. Driven by a commitment to crafting user-centric solutions that anticipate and adapt to market dynamics. I am eager to apply my blend of development understanding and product management insight within a progressive organization that values transformative ideas and agile execution.

## EXPERIENCE

### Digital Mass, Minneapolis — Solution Manager / Developer

March 2023 - Feb 2024

At Digital Mass, a forefront Salesforce consulting firm known for its expertise in Service Cloud, Marketing Cloud, Pardot, and Sales Cloud, I bring a multi-dimensional skillset as a Solution Manager and Salesforce Developer:

- **Product Development:** Led product development by conducting in-depth interviews with product owners, resulting in clear, detailed narratives that aligned closely with strategic visions, developed project plans, and influenced strategic direction and stakeholder buy-in.
- **Salesforce Development Expertise:** Employed advanced development skills to create customized solutions leveraging Apex, Visualforce, and Lightning Components, integrating APIs, and leveraging Salesforce's declarative capabilities to tailor solutions that meet specific client needs.
- **Data Management and Analytics:** Utilized Salesforce's robust data management tools to ensure data integrity, create informative dashboards, and generate insightful reports, aiding in strategic decision-making processes.
- **Technical Problem Solving:** Troubleshooted and resolved complex technical issues within Salesforce environments, ensuring optimal system performance and user satisfaction.
- **Customer-Centric Development:** Worked closely with customers to understand their unique business challenges, translating these into effective Salesforce solutions that drive value and success.

## SKILLS

Web Development

Salesforce  
Development

Project Planning

Project Management

Product Management

Technical Discover

Agile Team  
Management

Data Management

Enterprise Data  
Modeling

DevOps

## AWARDS

Grook Award:  
Developer of the  
Quarter

Meritorious Promotion  
to Corporal (USMC)

Certificate of  
Commendation:  
Quantico, VA's  
Non-Commissioned  
Officer of the Quarter

Certificate of  
Commendation:  
Actions taken as a  
Special Reaction Team  
Member

## Frameworks

Salesforce

React.js

Next.js

## Prime Digital Academy, Minneapolis — *Full Stack Engineer*

September 2022 -February 2023

During my tenure as a full-stack engineering student at Prime Digital Academy, I was instrumental in designing and building innovative full-stack applications. My key contributions included:

- **React.js Proficiency:** Showcased React.js proficiency by developing sophisticated, user-friendly interfaces for 10+ innovative web applications, enhancing user engagement and experience.
- **Full-Stack Development:** Drove full-stack development projects from concept to deployment, delivering 3+ cohesive and scalable applications ahead of schedule.

## LANGUAGES

JavaScript

Apex

Java

## United States Marine Corps — *Sergeant*

May 2016 - May 2020

In my esteemed role as a Sergeant in the United States Marine Corps, I demonstrated leadership and specialized skills in various capacities. My key responsibilities and achievements included:

- **Leadership in Federal Law Enforcement:** Exemplified leadership as Patrol Sergeant by directing cross-functional teams in high-stakes operations, achieving a 100% mission success rate, and enhancing operational standards.
- **Special Reaction Team Leader:** Played an integral role as a Team Leader of Quantico's Special Reaction Team, contributed to high-risk operations, responded to emergency response scenarios, and facilitated the training of foreign military, U.S. military, and federal law enforcement units in close-quarters combat, hostage rescue, sniper roles, and weapon systems.
- **Policing Policy Guidance:** Educated and advised teams on policing policy, ensuring adherence to legal standards and ethical practices in law enforcement with a focus on community outreach and building trust with those we serve.
- **Conflict De-escalation Expertise:** Trained in and imparted knowledge on conflict de-escalation techniques, crucial for maintaining control in tense situations and preventing unnecessary escalation.
- **Team Building and Morale:** Fostered a robust team environment, emphasizing collaboration, mutual respect, and high morale among squad members.
- **Operational Planning and Execution:** Involved in the strategic planning and execution of patrols and operations, demonstrating adeptness in tactical decision-making and resource management.
- **Mentorship and Development:** Acted as a mentor to junior Marines and officers, guiding their professional development and instilling core values and discipline.
- **Crisis Management and Response:** Efficiently managed and responded to various crises, showcasing resilience, quick thinking, and adaptability in high-pressure situations.

## EDUCATION

**Metro State University, St. Paul** — *BBA, Business Administration and Management, General*

Dec 2023 - Aug 2024

**Century College** — *AAS, Business, Management, Marketing, and related Support Services.*

December 2022 - September 2023

**Seattle Central College, Seattle, WA**

September 2020 - September 2021

**The Citadel, Charleston, SC** — *BS, Computer Science*

August 2014 - June 2015

## PROJECTS

Biomedical Manufacturing Process Discovery, Design, and Product Planning

Sales and Service Strategy Discovery, Development and Implementation

College Application and Admission Processes Implementation

Marketing Software Discovery, Implementation, and KPI Reporting

GoMove: Fitness Application for users to develop personalize exercise programs and share them

MN Women's Press: Content and Contact Management System for News Organization