

# **Empirical Asset Pricing**

## **Part 4: Cross-sectional Asset Pricing**

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## **14. Moving from aggregate to specific**

# Focus on cash-flows

- The discussion so far focused on
  - properties of the aggregate endowment
  - preferences of economic agents
- All of this leads to a specification of the pricing kernel
- In order to value different assets, one needs to focus on differences in cash flows
- Consider a cash-flow process  $D_t$  with growth rate  $G_{t,t+n} = D_{t+n}/D_t$ 
  - Hypothetical “zero-coupon” claims to  $G_{t,t+n}$  with a price denoted by  $\hat{P}_t^n$ 
    - In the special case of a claim to the cash flow of one US dollar, its price is denoted by  $P_t^n$
  - A yield on such an asset as:  $\hat{y}_t^n = -n^{-1}\hat{p}_t^n$ 
    - Reserve a special notation  $y_t^n \equiv -n^{-1}p_t^n$  for a yield on a US nominal bond
- Examples: foreign bonds if  $D_t$  is an exchange rate; inflation-linked bonds if  $D_t$  is price level; and equities if  $D_t$  is a dividend

## Excess returns and yields

- Returns are connected to yields. Consider a hold-to-maturity  $n$ -period log return:

$$r_{t,t+n} = \log(G_{t,t+n}/\hat{P}_t^n) = g_{t,t+n} + n\hat{y}_t^n$$

- Therefore, we can express the term spread between average returns as:

$$n^{-1}Er_{t,t+n} - Er_{t,t+1} = E(\hat{y}_t^n - \hat{y}_t^1)$$

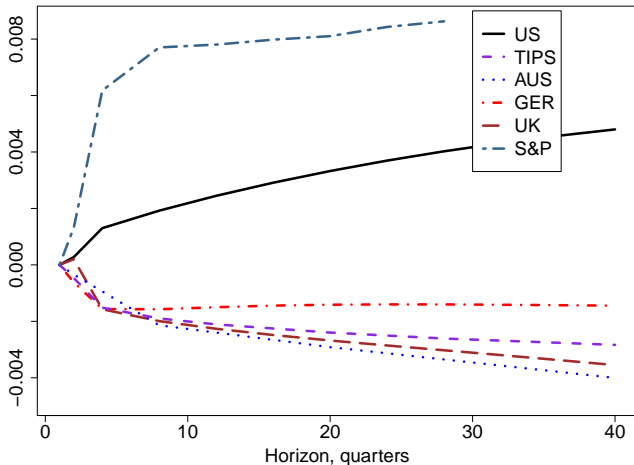
- Define excess holding return per period as

$$rx_{t,t+n} = n^{-1}(r_{t,t+n} - r_{t,t+n}^n)$$

- Therefore, the average difference between one- and  $n$ -period excess returns is equal to difference between average term spreads:

$$E(rx_{t,t+n} - rx_{t,t+1}) = E(\hat{y}_t^n - \hat{y}_t^1) - E(y_t^n - y_t^1)$$

# Evidence: spread in excess returns at multiple horizons

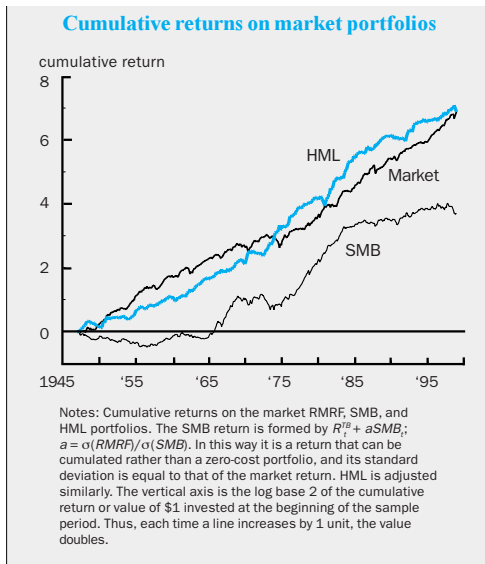


# Implications

- The (US nominal) yield curve reflects the properties of the (US nominal) pricing kernel
- Departures from this curve reflect the properties of individual cash flows
- The specific forms of departures suggest different
  - persistence
  - conditional and unconditional volatilityof the cash flows
- All of this to be clarified further

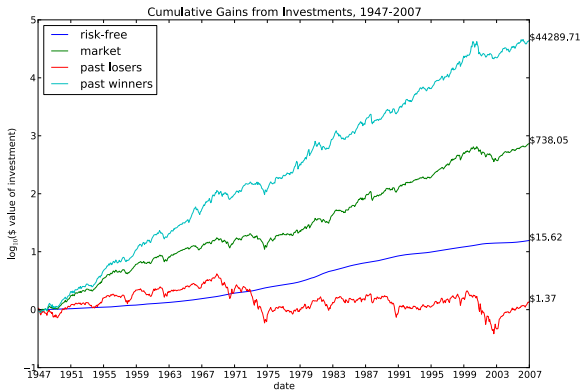
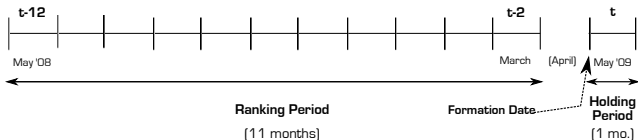
## **15. Cross-sectional asset pricing**

# Puzzles: Value and Size Premiums





# Puzzles: Momentum



## **16. Linear factor models**

# Zoology of consumption-based models

- Recursive:

$$m_{t+1} = \log \beta \cdot \alpha / \rho + (\rho - 1) \alpha / \rho \cdot g_{t+1} + (\alpha - \rho) / \rho \cdot r_{w,t+1}$$

- Consumption CAPM ( $\alpha = \rho$ ):

$$m_{t+1} = \log \beta - (1 - \alpha) \cdot g_{t+1} \Leftrightarrow m_{t+1} = (\alpha - 1) \cdot r_{w,t+1}$$

(when iid)

- Conditional consumption CAPM:

$$m_{t+1} = \phi^0(X_t) - \phi^c(X_t) g_{t+1},$$

e.g., in the Campbell-Cochrane case (with  $X_t = s_t$ ):

$$\phi^0(X_t) = \log \beta - (1 - \alpha)[(\phi_s - 1)(s_t - s) + g\lambda(s_t)],$$

$$\phi^c(X_t) = (1 - \alpha)[1 + \lambda(s_t)].$$

- Conditional CAPM:

$$m_{t+1} = \phi^0(X_t) - \phi^w(X_t) r_{w,t+1},$$

but theoretical justification is not clear

# Beta representation

- Assume a log-linear factor model:

$$m_{t+1} = \phi^0(X_t) - \phi^{f\top}(X_t)f_{t+1}$$

where  $f_{t+1}$  has covariance matrix  $\Omega_t$  with a vector of diagonal elements (variances)  $\omega_t^2$ ,  $E_t(f_{t+1}) = \mu_t^f$

- Assume that  $f_{t+1}$  and  $r_{it+1}$  (return on asset  $i$  with variance  $\sigma_{it}^2$ ) are conditionally jointly log-normal

- Then

$$0 = \log E_t e^{\phi^0(X_t) - \phi^{f\top}(X_t)f_{t+1} + r_{it+1}}$$

and

$$\begin{aligned} E_t(r_{it+1}) + \sigma_{it}^2/2 &= -\phi_t^0 + \phi_t^{f\top} \mu_t^f - \phi_t^{f\top} \Omega_t \phi_t^f / 2 + \text{cov}_t(r_{i,t+1}, f_{t+1})^\top \phi_t^f \\ &\equiv \mu_t^0 + \beta_{it}^\top \lambda_t, \end{aligned}$$

where  $\lambda_t \equiv \Omega_t \phi_t^f$  are the factor risk premiums.

# Time-series implications

- Suppose risk-free asset exists and  $f_t$  are log-returns on traded assets (or mimicking portfolios), then (if  $\mathbf{1}$  is a vector of ones)

$$\begin{aligned} E_t(r_{ft}) = \mu_t^0 &\Rightarrow \phi_t^0 = -r_{ft} + \phi_t^{f\top} \mu_t^f - \phi_t^{f\top} \Omega_t \phi_t^f / 2, \\ \mu_t^f + \omega_t^2 / 2 = \mathbf{1} \mu_t^0 + \Omega_t \phi_t^f &\Rightarrow \phi_t^f = \Omega_t^{-1} (\mu_t^f - \mathbf{1} r_{ft} + \omega_t^2 / 2) \end{aligned}$$

- Back to the beta representation:

$$E_t(\tilde{r}_{it+1}) \equiv E_t(r_{it+1}) - r_{ft} + \sigma_{it}^2 / 2 = \beta_{it}^\top (\mu_t^f - \mathbf{1} r_{ft} + \omega_t^2 / 2)$$

- Important:

- $\phi_t^0$  and  $\phi_t^f$  cannot be used freely to fit the cross-section: they control  $r_{ft}$  and  $\lambda_t$
- $\phi_t^0$  and  $\phi_t^f$  have time-series implications.

## What if factors are not returns?

- This is particularly relevant for links to the macro economy
- We can no longer characterize  $\phi_t^f$ , intercept of excess returns is not known
- Must use cross-sectional tests: Fama-MacBeth, or two-pass regression

# Two-pass regression

- First Pass:

- Regress (time-series)

$$r_{it+1} + \sigma_{it}^2/2 = a_i + \beta_i f_{t+1} + e_{i,t+1}$$

- Save  $\hat{\beta}_i$ 's,  $\bar{r}x_{it+1}$

- Second Pass:

- Regress (cross-section)

$$\bar{r}x_{it+1} = \lambda \hat{\beta}_i + \alpha_i$$

- Should impose zero intercept
  - If estimate the intercept and then test if it is zero  $\Leftrightarrow$  average error is zero, weaker than all errors are zero

# Fama-MacBeth

- Constant betas: the first pass is the same
- Run  $T$  cross-sectional regressions

$$\tilde{r}x_{it} = \lambda_{0t} + \hat{\beta}_i \lambda_{1t} + u_{it}, \quad \hat{\lambda} = (\hat{\lambda}_0, \hat{\lambda}_1)^\top$$

- Estimate

$$\hat{\lambda} = T^{-1} \sum_{t=1}^T \hat{\lambda}_t$$

- Time-varying betas: use rolling regressions to construct time-varying betas  $\hat{\beta}_{it}$



# GMM-based estimation

- Shows up under different names: GMM, SDF method, Euler equation errors
  - Based on the FTAP:  $E_t(M_{t+1} R_{t+1}) = 1$
- FTAP implies two types of moment conditions  $E_t(h_{t+1}) = 0$ 
  - 1 Returns:  $h_{t+1}^i = M_{t+1} R_{t+1}^i - 1$
  - 2 Excess returns:  $h_{t+1}^i = M_{t+1} (R_{t+1}^i - R_{ft})$
- Important: the second set must be complemented by  $h_{t+1}^0 = M_{t+1} R_{ft} - 1$
- Hansen and Singleton (1982) estimated an expected-utility-based model and did not use  $h^0$
- After that the moment conditions can be conditioned down to  $E(h_{t+1}) = 0$ , or use conditioning information  $E(z_t \otimes h_{t+1}) = 0$

# Which one? Beta method or SDF method

- Should be equivalent (Jagannathan and Wang, 2002)
- The trouble is that it is (psychologically) harder to keep track of cross-equation restrictions implied by theory
  - Our earlier discussion of time-series implications
  - Additional restrictions implied by macro-based theory
- Example 1: Hansen and Singleton (1982) study  $M_{t+1} = \beta G_{t+1}^{\alpha-1}$ , so have restrictions on the magnitudes of  $\beta$  and  $\alpha$
- Example 2: Yogo (2006) (simplified here) studies

$$M_{t+1} = \beta^{\alpha/\rho} G_{t+1}^{(\rho-1)\alpha/\rho} R_{w,t+1}^{(\alpha-\rho)/\rho}$$

- $R_{w,t+1}$  is proxied by the market return
- Recall that

$$r_{w,t+1} = -\log \beta + g_{t+1} + \rho(\log u_{t+1} - \log \mu_t(G_{t+1} u_{t+1}))$$

- $cov_t(R_{w,t+1}, G_{t+1})$  depends on the assumed behaviour of consumption; using the market return does not test the model

## **17. Rejection of CAPM and beyond**

# The Fama-French Portfolios

- Pre-FF evidence: a wide spread in average returns and betas of portfolios sorted on size
  - Size (ME) and betas of size are highly correlated (-0.988)
  - No power to separate ME from beta effect in average returns
- FF use double sort: 10 deciles of ME, then each into 10 pretest beta deciles
  - Within a given ME range, pre- and post-test betas can vary widely
    - reduces correlation between ME and beta
- Portfolio rebalanced yearly, 1963–1989. Beginning date determined by availability of Compustat data on book value of equity, earnings
- Table of 100 mean portfolio returns is main intuitive evidence against CAPM

# Evidence against CAPM

	All	Low- $\beta$	$\beta$ -2	$\beta$ -3	$\beta$ -4	$\beta$ -5	$\beta$ -6	$\beta$ -7	$\beta$ -8	$\beta$ -9	High- $\beta$
Panel A: Average Monthly Returns (in Percent)											
All	1.25	1.34	1.29	1.36	1.31	1.33	1.28	1.24	1.21	1.25	1.14
Small-ME	1.52	1.71	1.57	1.79	1.61	1.50	1.50	1.37	1.63	1.50	1.42
ME-2	1.29	1.25	1.42	1.36	1.39	1.65	1.61	1.37	1.31	1.34	1.11
ME-3	1.24	1.12	1.31	1.17	1.70	1.29	1.10	1.31	1.36	1.26	0.76
ME-4	1.25	1.27	1.13	1.54	1.06	1.34	1.06	1.41	1.17	1.35	0.98
ME-5	1.29	1.34	1.42	1.39	1.48	1.42	1.18	1.13	1.27	1.18	1.08
ME-6	1.17	1.08	1.53	1.27	1.15	1.20	1.21	1.18	1.04	1.07	1.02
ME-7	1.07	0.95	1.21	1.26	1.09	1.18	1.11	1.24	0.62	1.32	0.76
ME-8	1.10	1.09	1.05	1.37	1.20	1.27	0.98	1.18	1.02	1.01	0.94
ME-9	0.95	0.98	0.88	1.02	1.14	1.07	1.23	0.94	0.82	0.88	0.59
Large-ME	0.89	1.01	0.93	1.10	0.94	0.93	0.89	1.03	0.71	0.74	0.56

Source: Fama and French (1992)

- Holding beta constant, average returns are higher for firms with smaller market caps
- But holding market cap constant, average returns show no pattern across firm betas

# Evidence in favor of size and value

	Book-to-Market Portfolios										
	All	Low	2	3	4	5	6	7	8	9	High
All	1.23	0.64	0.98	1.06	1.17	1.24	1.26	1.39	1.40	1.50	1.63
Small-ME	1.47	0.70	1.14	1.20	1.43	1.56	1.51	1.70	1.71	1.82	1.92
ME-2	1.22	0.43	1.05	0.96	1.19	1.33	1.19	1.58	1.28	1.43	1.79
ME-3	1.22	0.56	0.88	1.23	0.95	1.36	1.30	1.30	1.40	1.54	1.60
ME-4	1.19	0.39	0.72	1.06	1.36	1.13	1.21	1.34	1.59	1.51	1.47
ME-5	1.24	0.88	0.65	1.08	1.47	1.13	1.43	1.44	1.26	1.52	1.49
ME-6	1.15	0.70	0.98	1.14	1.23	0.94	1.27	1.19	1.19	1.24	1.50
ME-7	1.07	0.95	1.00	0.99	0.83	0.99	1.13	0.99	1.16	1.10	1.47
ME-8	1.08	0.66	1.13	0.91	0.95	0.99	1.01	1.15	1.05	1.29	1.55
ME-9	0.95	0.44	0.89	0.92	1.00	1.05	0.93	0.82	1.11	1.04	1.22
Large-ME	0.89	0.93	0.88	0.84	0.71	0.79	0.83	0.81	0.96	0.97	1.18

Source: Fama and French (1992)

- Holding market cap constant, average returns increase with growth, BE/ME
- Holding BE/ME constant, average returns decline with ME

# Fama-MacBeth on Fama-French portfolios

Variable	7/63-12/90 (330 Mos.)			7/63-12/76 (162 Mos.)			1/77-12/90 (168 Mos.)		
	Mean	Std	t(Mn)	Mean	Std	t(Mn)	Mean	Std	t(Mn)
NYSE Value-Weighted (VW) and Equal-Weighted (EW) Portfolio Returns									
VW	0.81	4.47	3.27	0.56	4.26	1.67	1.04	4.66	2.89
EW	0.97	5.49	3.19	0.77	5.70	1.72	1.15	5.28	2.82
$R_{it} = a + b_{2t}\ln(\text{ME}_{it}) + b_{3t}\ln(\text{BE}/\text{ME}_{it}) + e_{it}$									
a	1.77	8.51	3.77	1.86	10.10	2.33	1.69	6.67	3.27
$b_2$	-0.11	1.02	-1.99	-0.16	1.25	-1.62	-0.07	0.73	-1.16
$b_3$	0.35	1.45	4.43	0.36	1.53	2.96	0.35	1.37	3.30
$R_{it} = a + b_{1t}\beta_{it} + b_{2t}\ln(\text{ME}_{it}) + b_{3t}\ln(\text{BE}/\text{ME}_{it}) + e_{it}$									
a	2.07	5.75	6.55	1.73	6.22	3.54	2.40	5.25	5.92
$b_1$	-0.17	5.12	-0.62	0.10	5.33	0.25	-0.44	4.91	-1.17
$b_2$	-0.12	0.89	-2.52	-0.15	1.03	-1.91	-0.09	0.74	-1.64
$b_3$	0.33	1.24	4.80	0.34	1.36	3.17	0.31	1.10	3.67

- FF do not test if  $b_1$  equals excess market return

## Ad-hoc factor models

- Pick  $f$ 's and replace them with factor-mimicking portfolios
- Main goal of FF93 is to identify ME and BE/ME with stock market factors
- Idea behind identification: If low ME stocks share exposure to common risk, proxy for risk is return to portfolio of low-ME stocks less return to portfolio of high-ME stocks; same story for BE/ME
- Construction procedure:
  - 1 Pick a year
  - 2 Classify all NYSE/Amex/Nasdaq stocks into two size groups (median NYSE) as of beginning of year
  - 3 Classify all stocks into three BE/ME groups
  - 4 Use groups to construct value-weighted returns to six portfolios
  - 5 SMB is equal-weighted return to three small-stock portfolios less equal weighted return to three large-stock portfolios
  - 6 HML is equal-weighted return to two highest BE/ME portfolios less equal weighted return to two lowest BE/ME portfolios



# Tautology?

- Not quite. SMB and HML explain time-series variation of the portfolios
- FF's claim that SMB and HML mimic macro factors.
- If so, they should explain other XS features, not just size and value (B/M)
- FF96 argue that the model explains variation of expected returns related to E/P, CF/P, sales growth, long-term reversals
- But all of these are related to B/M
- Momentum cannot be explained by FF96
- Since then: idiosyncratic vol, net equity issuance, gross profitability, ...

## Conditional factor models

- Early studies considered factor models with constant loadings. Maybe we can explain the puzzles with time-varying risk premiums?
- More recent studies specify linear dependence of loadings on the state:

$$m_{t+1} = \phi^0(X_t) - \phi^f(X_t)f_{t+1} = \phi^0 + \phi^{0x}X_t - \phi^f f_{t+1} - \phi^{fx}X_t f_{t+1}.$$

- A one-factor conditional model becomes an unconditional multi-factor model
- Unfortunately, Lewellen and Nagel (2006) conclude that conditional models do not help

# How may conditional models help?

- Suppose  $m_{t+1} = \phi_t^0 - \phi_t^f f_{t+1}$  is correct
- A researcher uses  $m_{t+1} = \phi^0 - \phi^f f_{t+1}$  instead
- The conditional model implies:

$$E_t(r_{it+1}^e) = \text{cov}_t(r_{it+1}, f_{t+1})\phi_t^f$$

$$E(r_{it+1}^e) = E(\text{cov}_t(r_{it+1}, f_{t+1})) \cdot E(\phi_t^f) + \text{cov}(\text{cov}_t(r_{it+1}, f_{t+1}), \phi_t^f)$$

$$E(\text{cov}_t(r_{it+1}, f_{t+1})) = \text{cov}(r_{it+1}, f_{t+1}) - \text{cov}(E_t(r_{it+1}), E_t(f_{t+1}))$$

- If  $f_{t+1}$  has a conditional mean of zero (a common normalization in these models), then  $\text{cov}(\text{cov}_t(r_{it+1}, f_{t+1}), \phi_t^f)$  is the term that distinguishes implications of a conditional model
- How large can it be?

## Evaluating the covariance term

- Suppose that  $f_t$  is the market index log-return
- Risk premium is  $\lambda_t = \phi_t^f \omega_t^2$ . Assume  $\omega_t = \omega$  to maximize time-variation due to  $\phi_t^f$ . Then  $\beta_{it} = \text{cov}_t(r_{it+1}, f_{t+1})/\omega^2$  and

$$\text{cov}(\text{cov}_t(r_{it+1}, f_{t+1}), \phi_t^f) = \text{cov}(\beta_{it}, \lambda_t)$$

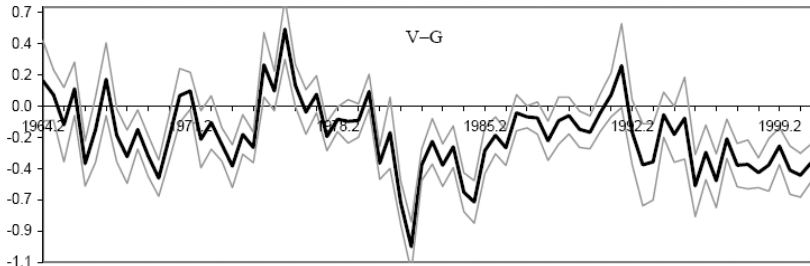
- Obtain an upper bound on the covariance if  $\text{corr}(\beta_{it}, \lambda_t) = 1$
- $\sigma(\beta_{it}) \approx 0.30$  (next page) and  $\sigma(\lambda_t) \leq 0.5\%$  per month. Thus,

$$\max(\text{cov}(\beta_{it}, \lambda_t)) = 0.15\% \leq 0.50\% \text{ (value spread in the data)}$$

# Computing vol of beta

## Conditional betas, 1964 – 2001

The figure plots conditional betas for size, B/M, and momentum portfolios. The dark line is the point estimate and the light lines indicate a two-standard-deviation confidence interval. Betas are estimated semiannually (non-overlapping windows) using daily returns. The portfolios are formed from all NYSE and Amex stocks on CRSP / Compustat. We begin with 25 size-B/M portfolios (5×5 sort, breakpoints determined by NYSE quintiles) and 10 return-sorted portfolios, all value weighted. 'S-B' is the average return on the five low-market-cap portfolios (Small) minus the average return on the five high-market-cap portfolios (Big). 'V-G' is the average return on the five high-B/M portfolios (Value) minus the average return on the five low-B/M portfolios (Growth). Return-sorted portfolios are formed based on past 6-month returns. 'W-L' is the return on the top decile (Winners) minus the return on the bottom decile (Losers).



# A puzzle?

- Jagannathan and Wang (JF, 1996) and Lettau and Ludvigson (JPE, 2001) are very famous papers making the case for conditional pricing kernels
- In cross-sectional tests one usually regresses (cross-sectional) average returns on the factor betas
- This ignores the time-series implications of these models, e.g., the loading on beta should be  $\mu_t^f - r_{ft} + \omega_t^2/2$
- Nagel and Singleton (2011) focus on the gap between implied and empirical dynamics of conditional moments: the implied can be more than an order of magnitude more volatile
- See Nagel (2013) for further details

# Low-Dimensional Factor Structures

- There is another mechanical reason why conditional models seem to work (Lewellen, Nagel, and Shanken, 2010)
- Consider FF regressions:

$$r_t^e = \underset{N \times 1}{B} \underset{N \times K}{p_t^e} \underset{K \times 1}{} + e_t,$$

where  $p_t^e$  are excess returns on the factors,  $K = 3$  in FF

- Write the unconditional version of the conditional model as

$$m_{t+1} = \phi^0 - \phi^\top \tilde{f}_{t+1}, \tilde{f}_t \perp e_t, J = \dim(\tilde{f}) = 3, \text{var}(\tilde{f}_{t+1}) = \Omega$$

- Then the  $N \times J$   $\beta = B \text{cov}(p_{t+1}^e, \tilde{f}_{t+1}^\top) \Omega^{-1}$
- The betas are  $K = J$  linear combinations of  $B$ , so betas “explain” the cross-section as well as  $B$  regardless of the choice of  $p_t^e$
- High  $R^2$  carry no economic information

# Addressing the low-dimensional issue

- Add more portfolios (increase  $N$ ), e.g., industry portfolios
- If factors are traded assets, use additional moment conditions  
 $E(r_{t+1}^e) = \beta\lambda$  and  $E(f_{t+1}^e) = \lambda$ 
  - If factors are non-traded assets, then factor-mimicking portfolios will not help
- Take time-series implications seriously
  - If factors are non-traded assets, use instruments (e.g., optimal instruments as in Nagel and Singleton, 2011)



## **18. Recursive preferences**

# Overview

- Recursive preferences yield a pricing kernel that is a function of shocks to consumption
  - Consumption itself
  - Expected consumption growth
  - Consumption variance
  - ...
- If one believes that the quality of the consumption data is poor, one may want to replace consumption, or its shocks, with shocks to observables, such as the market return
- How? Using the “budget constraint”:  $W_{t+1} = R_{w,t+1} W_t - C_{t+1}$
- How does one measure shocks to observables? VAR

# Substituting consumption out

- We've seen earlier that

$$r_{w,t+1} = -\log \beta + g_{t+1} + \rho(\log u_{t+1} - \log \mu_t(G_{t+1} u_{t+1}))$$

- The pricing kernel is

$$m_{t+1} = \log \beta + (\alpha - 1)g_{t+1} + (\alpha - \rho)(\log u_{t+1} - \log \mu_t(G_{t+1} u_{t+1}))$$

- Want to get rid of consumption growth, so substitute it from the first equation into the second equation:

$$m_{t+1} = \alpha \log \beta + (\alpha - 1)r_{w,t+1} + (1 - \rho)\alpha(\log u_{t+1} - \log \mu_t)$$

[ $\log \mu_t$  is a shorthand for  $\log \mu_t(G_{t+1} u_{t+1})$  in this section]

- Risk premiums are determined by the covariance of  $m$  with cash flows, so need to know shocks to  $m$

## Detour: Campbell decomposition

- Recall the Campbell-Shiller decomposition from LN1

$$p_t - d_t = \sum_{j=1}^{\infty} \rho^{j-1} \Delta d_{t+j} - \sum_{j=1}^{\infty} \rho^{j-1} r_{t+j}$$

- Apply this to consumption claim and change notation a bit

$$p_{w,t} - d_{w,t} = \sum_{j=0}^{\infty} b_1^j g_{w,t+1+j}^d - \sum_{j=0}^{\infty} b_1^j r_{w,t+1+j}$$

- Solve for log return

$$r_{w,t+1} = -(p_{w,t} - d_{w,t}) + \sum_{j=0}^{\infty} b_1^j g_{w,t+1+j}^d - \sum_{j=1}^{\infty} b_1^j r_{w,t+1+j}$$

- Take expectations at  $t$  and  $t+1$

$$E_t r_{w,t+1} = -(p_{w,t} - d_{w,t}) + \sum_{j=0}^{\infty} b_1^j E_t g_{w,t+1+j}^d - \sum_{j=1}^{\infty} b_1^j E_t r_{w,t+1+j}$$

$$r_{w,t+1} = -(p_{w,t} - d_{w,t}) + \sum_{j=0}^{\infty} b_1^j E_{t+1} g_{w,t+1+j}^d - \sum_{j=1}^{\infty} b_1^j E_{t+1} r_{w,t+1+j}$$

# Shocks to the pricing kernel (I)

- Thus, the shock to return is

$$\begin{aligned}r_{w,t+1} - E_t r_{w,t+1} &= (E_{t+1} - E_t) \sum_{j=0}^{\infty} b_1^j g_{w,t+1+j}^d - (E_{t+1} - E_t) \sum_{j=1}^{\infty} b_1^j r_{w,t+1+j} \\ &\equiv N_{CF,t+1} - N_{DR,t+1}\end{aligned}$$

- The shock to the value function is

$$\log u_{t+1} - E_t \log u_{t+1} = b_1 (\log \mu_{t+1} - E_t \log \mu_{t+1})$$

- Recall that  $u_{t+1} \approx b_0 + b_1 \log \mu_{t+1}$
- Use the expression for  $m_{t+1}$  to characterize  $\log \mu_t$

## Shocks to the pricing kernel (II)

- Under log-normality

$$0 = \log E_t e^{m_{t+1} + r_{i,t+1}} = E_t(m_{t+1} + r_{i,t+1}) + 1/2 \text{Var}_t(m_{t+1} + r_{i,t+1})$$

- Applying this to  $i = w$ :

$$\begin{aligned} \log \mu_t &= \frac{1}{1-\rho} \log \beta + \frac{1}{1-\rho} E_t r_{w,t+1} + E_t \log u_{t+1} \\ &\quad + \frac{1}{2\alpha(1-\rho)} \text{Var}_t(m_{t+1} + r_{w,t+1}) \end{aligned}$$

- Therefore, the shock to  $\log u$  is

$$(E_{t+1} - E_t) b_1 \left( \frac{1}{1-\rho} r_{w,t+2} + \log u_{t+2} + \frac{1}{2\alpha(1-\rho)} \text{Var}_{t+1}(m_{t+2} + r_{w,t+2}) \right)$$

## Shocks to the pricing kernel (III)

- Solve the shock to  $\log u$  forward:

$$\begin{aligned}\log u_{t+1} - E_t \log u_{t+1} &= \frac{1}{1-\rho} (E_{t+1} - E_t) \sum_{j=1}^{\infty} b_1^j r_{w,t+1+j} \\ &+ \frac{1}{2\alpha(1-\rho)} (E_{t+1} - E_t) \sum_{j=1}^{\infty} b_1^j \text{Var}_{t+j}(m_{t+1+j} + r_{w,t+1+j}) \\ &\equiv \frac{1}{1-\rho} N_{DR,t+1} + \frac{1}{2\alpha(1-\rho)} N_{Var,t+1}\end{aligned}$$

- Thus, innovation to the pricing kernel is

$$\begin{aligned}m_{t+1} - E_t m_{t+1} &= \alpha N_{DR,t+1} + 1/2 N_{Var,t+1} + (\alpha - 1)(r_{w,t+1} - E_t r_{w,t+1}) \\ &\equiv N_{DR,t+1} + 1/2 N_{Var,t+1} + (\alpha - 1) N_{CF,t+1}\end{aligned}$$

- See, e.g., Bansal, Kiku, Shaliastovich, and Yaron (2014); Campbell, Giglio, Polk, and Turley (2013)

# Measuring shocks

- Specify a VAR

$$x_{t+1} = \mu + \Phi(x_t - \mu) + \sigma_t u_{t+1}, \quad u_{t+1} \sim N(0, \Sigma)$$

- Select  $x_{1,t} = r_{w,t+1}$ ,  $x_{2,t} = \sigma_t^2$ ,  $x_{3,t} = \dots$

- Then one can show that

$$N_{DR,t+1} = e_1^\top b_1 \Phi (I - b_1 \Phi)^{-1} \sigma_t u_{t+1}$$

$$N_{Var,t+1} = \omega b_1 e_2^\top (I - b_1 \Phi)^{-1} \sigma_t u_{t+1}, \quad \omega \equiv \text{Var}_t(m_{t+1} + r_{w,t+1}) / \sigma_t^2$$

$$N_{CF,t+1} = e_1^\top (I + b_1 \Phi (I - b_1 \Phi)^{-1}) \sigma_t u_{t+1}$$

- Is this VAR consistent with the model?
- The argument is that one can always find a process for consumption growth that is consistent with this structure
  - Can one?
  - Would it be consistent with observed consumption growth?



# Cross-sectional asset pricing

- The model implies

$$\begin{aligned} E_t \tilde{r}x_{i,t+1} &= -\text{cov}_t(N_{DR,t+1}, r_{i,t+1}) - 1/2 \text{cov}_t(N_{Var,t+1}, r_{i,t+1}) \\ &\quad - (\alpha - 1) \text{cov}_t(N_{CF,t+1}, r_{i,t+1}) \end{aligned}$$

- Switch to  $w=M$  and to simple returns, condition down, multiply/divide by  $\sigma_M^2 = \text{Var}(r_{M,t} - E_{t-1} r_{M,t})$

$$E(R_i - R_f) = \sigma_M^2 \beta_{i,DR_M} - 1/2 \omega \sigma_M^2 \beta_{i,V_M} - (\alpha - 1) \sigma_M^2 \beta_{i,CF_M}$$

- The betas can be constructed from the VAR estimates of shocks, so take them for a ride in the cross-section

# Consumption-based asset pricing

- Specify a VAR

$$x_{t+1} = \mu + \Phi(x_t - \mu) + \sigma_t u_{t+1}, \quad u_{t+1} \sim N(0, \Sigma)$$

- Select  $x_t = (g_t; \pi_t; y_t^1, \sigma_t^2)^\top$  (Zviadadze, 2015)
- Then Bellman-based techniques imply

$$m_{t+1} = m + \eta^\top x_t + q^\top \sigma_t u_{t+1}$$

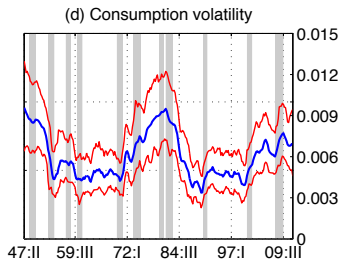
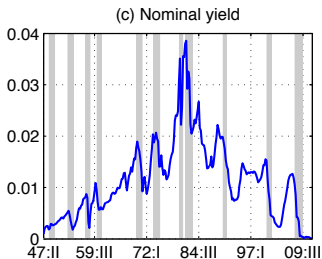
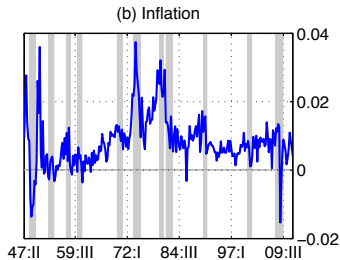
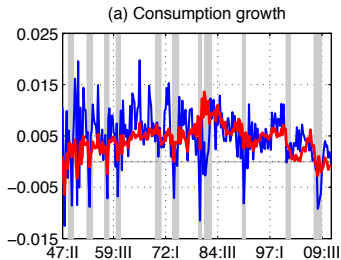
- The equilibrium (nominal) short interest rate is

$$y_t^1 = Ag_t + B\pi_t + Cy_t^1 + D\sigma_t^2 + E$$

implies  $A = B = D = E = 0$  and  $C = 1$ .

- $D = 0$  imposes non-linear restriction on parameters of the VAR and coefficients in the solution of  $\log u_t$  (drops out in a model considered by Hansen, Heaton, and Li, 2008 as  $\sigma_t$  is constant)
- The rest impose linear restrictions on  $\mu$  and  $\Phi$

# The state



# Cash flows

- Model cash-flows as a function of the state:

$$g_{i,t+1}^d = g_i^d + \eta_i^\top x_t + q_i^\top \sigma_t u_{t+1}$$

- Hansen, Heaton, and Li (2008) consider the case of constant  $\sigma_t$

$$g_{i,t+1}^d = g_i^d + \eta_i^\top x_t + q_i^\top \sigma u_{t+1} = g_i^d + \gamma_i(L) \sigma u_{t+1}$$

- They highlight the permanent (martingale) component of dividends ▶ Beveridge-Nelson decomposition

$$\begin{aligned} g_{i,t+1}^d &= g_i^d - \eta_i^{*\top} x_{t+1} + \eta_i^{*\top} x_t + \gamma_i(1)^\top \sigma u_{t+1}, \\ \eta_i^{*\top} &= \eta_i^\top (I - \Phi)^{-1}, \\ \gamma_i(1)^\top &= q_i^\top + \eta_i^\top (I - \Phi)^{-1} \end{aligned}$$

- HHL extract both short- and long-term dynamics from VARs containing consumption, aggregate earnings and  $i$ 's dividends

# Difficulties with modelling cash flows

- Model cash-flows as a function of the state:

$$g_{i,t+1}^d = \mu_{i,t}^d + \sigma_{it}^\top u_{t+1}$$

- If the rep agent holds the market, and dividends are not storable then  $C_t = \sum_i D_{i,t}$
- Log-consumption growth:

$$\Delta c_{t+1} = \log \sum_i \frac{D_{i,t+1}}{C_t} = \log \sum_i S_{i,t} e^{\mu_{i,t}^d + \sigma_{it}^\top u_{t+1}},$$

where  $S_{i,t} = D_{i,t}/C_t$  – a consumption share

- Not a pretty picture ... Cochrane, Longstaff, and Santa-Clara (2008); Martin (2013); Santos and Veronesi (2010) struggle with this in different ways

# Reduced-form modelling of cash flows

- Lettau and Wachter (2011) construct an affine model to capture the value-growth spread, among other things
- They use duration logic: value stocks are more front-loaded with dividends; growth stocks are back-loaded
- Introduce deterministically moving dividend  $N = 200$  shares:

$$S_{i,t} = D_{i,t} / \sum_i D_{i,t}$$

$$S_{1,1} = S,$$

$$S_{1,t} = (1 + g_s) S_{1,t-1} = (1 + g_s)^t S, \quad t \leq N/2 + 1$$

$$S_{1,t} = (1 + g_s)^{-1} S_{1,t-1}, \quad N/2 + 1 < t \leq N + 1$$

$$S_{N/2,1} = (1 + g_s)^{N/2-1} S,$$

$$S_{N,1} = (1 + g_s) S$$

- If  $\hat{P}_t^n = E_t(M_{t,t+n} D_{t+n})$ , then  $\hat{P}_{it} = \sum_{n=1}^{\infty} S_{i,t+n} \hat{P}_t^n$

## Direct evidence about cash flows

- Equities are generating uncertain cash flows every period, so we observe only

$$S_t = \sum_{j=1}^{\infty} \hat{P}_t^j, \quad \hat{P}_t^n = E_t(M_{t,t+n} D_{t+n})$$

- Our theories are suited nicely for a single cash flow, so it would be nice to measure  $\hat{P}_t^n$  (like we do with bonds)
- van Binsbergen, Brandt, and Koijen (2012) propose to use put-call parity, or futures:

$$\text{Call}_t^n + Ke^{-ny_t^n} = \text{Put}_t^n + S_t - \sum_{j=1}^n \hat{P}_t^j, \text{ or}$$

$$F_t^n = e^{ny_t^n} (S_t - \sum_{j=1}^n \hat{P}_t^j)$$

# The dividend strips

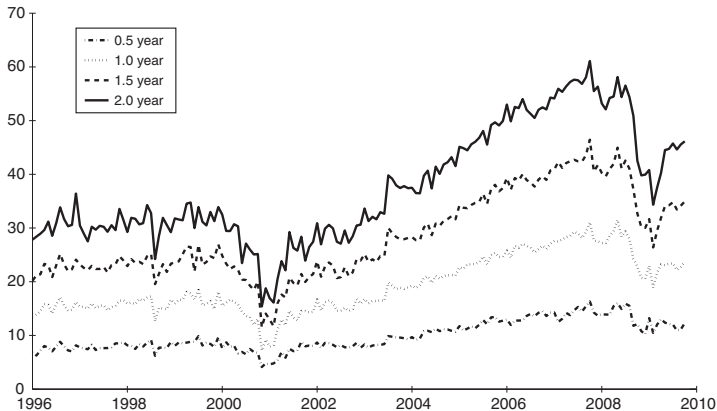
- These relationships imply:

$$\begin{aligned}\hat{P}_t^{n,m} &\equiv \sum_{j=n}^m \hat{P}_t^j \\ &= \text{Put}_t^m - \text{Put}_t^n - \text{Call}_t^m + \text{Call}_t^n - K(e^{-my_t^m} - e^{-ny_t^n}), \text{ or} \\ \hat{P}_t^{n,m} &= e^{-ny_t^n} F_t^n - e^{-my_t^m} F_t^m\end{aligned}$$

- van Binsbergen, Brandt, and Koijen (2012) consider maturities of 0.5, 1, 1.5, 2 years, and “the rest”

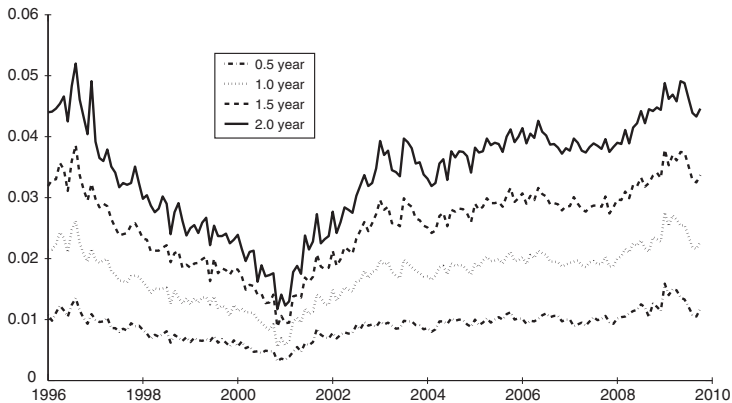


# Prices of dividends



Source: van Binsbergen, Brandt, and Koijen (2012)

# Relative prices of dividends



Source: van Binsbergen, Brandt, and Kojien (2012)

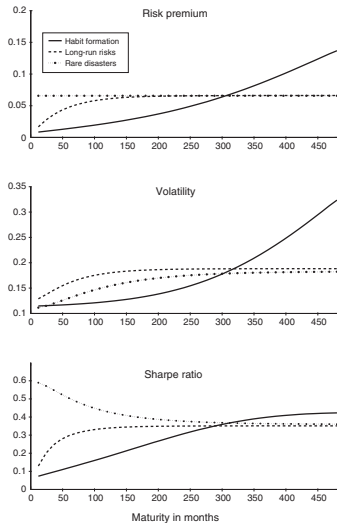
# Properties of returns

- Long short-term asset  $R_{1,t+1} = (\sum_{j=1}^{n-1} \hat{P}_{t+1}^j + D_{t+1}) / \sum_{j=1}^n \hat{P}_t^j - 1$
- Dividend steepener  $R_{2,t+1} = \hat{P}_{t+1}^{n-1,m-1} / \hat{P}_t^{n,m} - 1$

	$R_{1,t}$	$R_{1,t} - R_{f,t}$	$R_{2,t}$	$R_{2,t} - R_{f,t}$	$R_{SP500,t}$	$R_{SP500,t} - R_{f,t}$
Mean	0.0116 (0.0044)	0.0088 (0.0044)	0.0112 (0.0044)	0.0084 (0.0045)	0.0056 (0.0047)	0.0027 (0.0047)
Standard deviation	0.0780 (0.0136)	0.0781 (0.0136)	0.0965 (0.0171)	0.0966 (0.0171)	0.0469 (0.0050)	0.0468 (0.0050)
Sharpe ratio	0.1124 (0.0520)	— —	0.0872 (0.0494)	— —	0.0586 (0.1058)	— —
Observations	165	165	165	165	165	165

Source: van Binsbergen, Brandt, and Kojien (2012)

# Rejection of all models?



Source: van Binsbergen, Brandt, and Kojien (2012)

# Alternative dividend dynamics

- Belo, Collin-Dufresne, and Goldstein (2015) argue that it is easy to fix the issue in both recursive and habit models
- Consider the BY2 setup:

$$\begin{aligned}g_t^c &= g^c + x_{t-1} + v_{t-1}^{1/2} w_t \\d_t - d_{t-1} = g_t^d &= g^d + \eta_d x_{t-1} + q_c v_{t-1}^{1/2} w_t + q_d v_{t-1}^{1/2} u_t\end{aligned}$$

- This setup ignores that dividends are leveraged cash flows. Is this distinction important?
- Suppose  $g^d$  represent changes in unlevered cash-flows, then claims to levered cashflows will be more volatile and have higher expected returns than those to  $g^d$
- Moreover, levered and unlevered cash-flows are co-integrated, so they have the same volatility over long horizons  $\Rightarrow$  volatility of claims to levered cashflows declines with horizon ► Beveridge-Nelson decomposition

# Leverage and co-integration

- Consider very basic type of debt: every period a firm issues riskless debt that matures next period with a present value of

$$B(s_t, d_t, x_t, v_t) = e^{s_t} V(d_t, x_t, v_t),$$

where  $V$  is the value of the claim on unlevered cashflows, and  $e^{s_t}$  is leverage

- Consistent with empirical evidence,  $s_t$  is modelled as stationary:

$$s_{t+1} = s + (s_t, x_t, v_t)\eta + \text{shocks}$$

- Dividends are equal to earnings (unlevered cashflows) + change in the bond position:

$$D_{t+1}^s = B(s_{t+1}, d_{t+1}, x_{t+1}, v_{t+1}) - e^{v_t^1(x_t, v_t)} B(s_t, d_t, x_t, v_t) + e^{d_{t+1}}$$

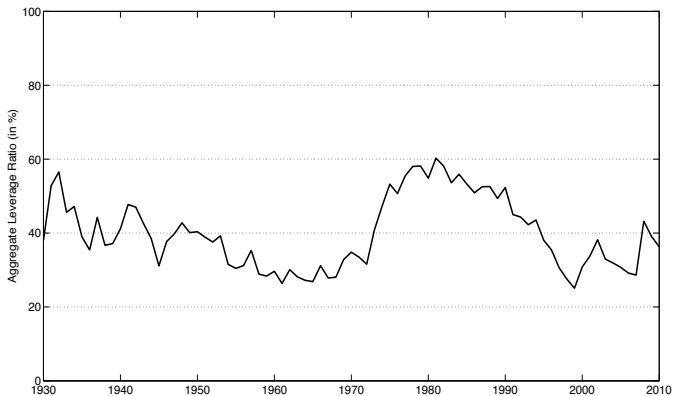
- $s_{t+1}$  is stationary, so is  $d_{t+1}^s/d_{t+1}$  (similar to cointegration)
- Because of MM (capital structure irrelevance), implications for returns on perpetuities are the same as for the unlevered case, so the BY2's ability to match certain moments is not affected

# Evidence on vol of dividends

	Horizon (years)								Diff	Diff
	1	2	4	6	8	10	15	20	1 – 10	1 – 20
Dividend definition 1: Cash dividends										
$\sigma_{D,1}^T$	15.52	14.15	9.84	7.88	8.15	7.45	7.77	7.34	8.07	8.18
$\sigma_{D,2}^T$	14.98	13.26	8.60	6.49	6.38	5.53	5.09	4.31	9.45	10.67
VR	1	0.84	0.43	0.27	0.33	0.30	0.48	0.40	—	—
p-value	—	0.42	0.09	0.09	0.17	0.19	0.37	0.36	—	—
p-value IID	—	0.16	0.01	0.01	0.04	0.06	0.29	0.28	—	—

Source: Belo, Collin-Dufresne, and Goldstein (2015)

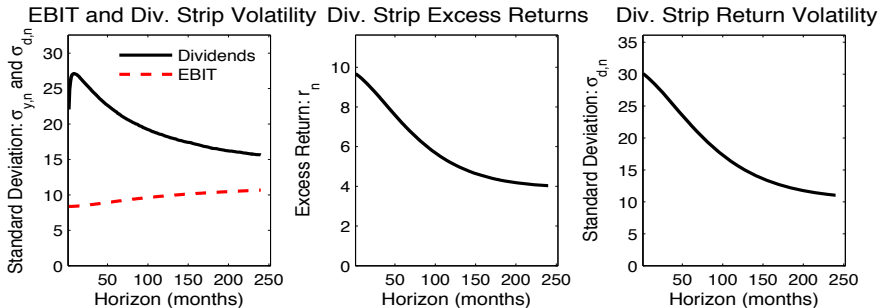
# Aggregate leverage ratio is stationary



Source: Belo, Collin-Dufresne, and Goldstein (2015)



# Dividend strips



Source: Belo, Collin-Dufresne, and Goldstein (2015)

## Variation on the KLV model

- From Backus, Boyarchenko, and Chernov (2015), motivated by Koijen, Lustig, and Nieuwerburgh (2014)
- Add a jump disturbance to Vasicek

$$\begin{aligned}m_{t,t+1} &= \log \beta + \theta_m x_{1t} + \lambda_0 w_{t+1} + \lambda_2 z_{t+1}^m \\x_{1t+1} &= \varphi_1 x_{1t} + w_{t+1}\end{aligned}$$

- Stir in some cash flow growth (dividends)

$$\begin{aligned}g_{t,t+1} &= \log \gamma + \theta x_{1t} + \theta_g x_{2t} + \eta_0 w_{t+1} + \eta_2 z_{t+1}^g \\x_{2t+1} &= \varphi_2 x_{2t} + w_{t+1}\end{aligned}$$

- The value is  $\hat{P}_t^1 = E_t(M_{t,t+1} G_{t,t+1}) \equiv E_t(\hat{M}_{t,t+1})$
- Transformed pricing kernel

$$\begin{aligned}\hat{m}_{t,t+1} &= (\log \beta + \log \gamma) + (\theta_m + \theta) x_{1t} + \theta_g x_{2t} \\&\quad + (\lambda_0 + \eta_0) w_{t+1} + \lambda_2 z_{t+1}^m + \eta_2 z_{t+1}^g\end{aligned}$$

- iid jump component has no impact on term spreads

## KLV model: parameter values

- To calibrate  $m$ , consider short rate

$$y_t^1 = -\log E_t(M_{t,t+1}) = \text{const} - \theta_m x_t$$

- Choose

- $(\varphi_1, \theta_m) = (0.95, 0.003)$  match autocorrelation and variance of  $y^1$
- $\lambda_0 = -0.12$  matches mean 40-quarter term spread

$$E(y_t^n - y_t^1) = -n^{-1} \left[ \lambda_0 \sum_{j=0}^{n-1} b_j + 1/2 \sum_{j=0}^{n-1} b_j^2 \right], \quad b_j = \theta_m \frac{1 - \varphi_1^n}{1 - \varphi_1}$$

- To calibrate  $\hat{m}$ , select  $\theta = -\theta_m$  for convenience:

$$\hat{y}_t^1 = -\log E_t(\hat{M}_{t,t+1}) = \text{const} - \theta_g x_{2t}$$

- Choose

- $(\varphi_2, \theta_g) = (0.68, 0.029)$  match autocorrelation and variance of one-period dividend yield,  $\hat{y}^1$
- $\eta_0 = -0.02$  matches mean 40-quarter term spread

# Representative agent with EZ preferences

- Assume consumption growth

$$g_{t,t+1}^c = g^c + \theta_c x_{2t} + \sigma w_{t+1} + \eta z_{t+1}^c$$

- Then *real* pricing kernel is

$$\begin{aligned}\hat{m}_{t+1} &= \hat{m} + (\rho - 1)\theta_c x_{2t} + [(\alpha - 1)\sigma + (\alpha - \rho)u_x]w_{t+1} \\ &\quad + (\alpha - 1)\eta z_{t+1}^c,\end{aligned}$$

where  $u_x = b_1 \theta_c (1 - b_1 \phi_2)^{-1}$

- Because of iid jumps, persistence of expected cons. growth,  $\phi_2$ , can be dedicated to matching the real term spreads
- If there are no jumps,  $\phi_2$  has to be high to match high one-period risk premiums; this leads to unrealistic yield curves

# Nominal pricing kernel

- Assume a process for inflation:

$$g_{t,t+1}^{\pi} = g^{\pi} - \theta_m x_{1t} + \theta_g x_{2t} + \eta_0 w_{t+1} + \eta_2 z_{t+1}^g$$

- Nominal* pricing kernel is

$$\begin{aligned} m_{t+1} &= \hat{m}_{t+1} - g_{t,t+1}^{\pi} \\ &= m + \theta_m x_{1t} + [(\rho - 1)\theta_c - \theta_g] x_{2t} \\ &\quad + [(\alpha - 1)\sigma + (\alpha - \rho)u_x - \eta_0] w_{t+1} + \lambda_2 z_{t+1}^m \end{aligned}$$

where  $\lambda_2 = [(\alpha - 1)^2 \eta^2 + \eta_2^2]^{1/2}$ , arrival rate  $\omega$ , jump sizes  $\mathcal{N}(\mu_m, 1)$ ,  $\mu_m = [(\alpha - 1)\eta\mu_c - \eta_2\mu_g]/\lambda_2$

- Compare this to the affine kernel:

$$\log m_{t,t+1} = \log \beta + \theta_m x_{1t} + 0 x_{2t} + \lambda_0 w_{t+1} + \lambda_2 z_{t+1}^m$$

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# Beveridge-Nelson decomposition

- Moving average:

$$\Delta x_t = C(B)\varepsilon_t = C(1)\varepsilon_t + [C(B) - C(1)]\varepsilon_t$$

- Levels: Beveridge-Nelson decomposition

$$x_t = x_0 + \sum_{s=1}^t \Delta x_s = x_0 + C(1)\xi_t + C^*(B)\varepsilon_t \quad (\text{BN dec})$$

$$\xi_t = \sum_{s=1}^t \varepsilon_s \quad (\text{Permanent component})$$

$$C^*(B) = (1 - B)^{-1}[C(B) - C(1)]$$

- Per period variance:

$$t^{-1} \text{var}_0(x_t) = C(1)C(1)^\top + t^{-1}C^*(B)C^*(B)^\top \rightarrow C(1)C(1)^\top$$

- Cointegration:  $\alpha^\top x_t$  is stationary  $\Leftrightarrow \alpha^\top C(1) = 0$
- Thus,  $t^{-1} \text{var}_0(\alpha^\top x_t) \rightarrow 0$