

Copilot for Microsoft 365 User Enablement Guide

Creating the AI-powered organization



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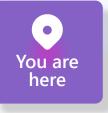
The journey to becoming AI powered



Leadership

Develop leadership capabilities to leverage AI for business outcomes

- Foundational learning
- Business strategy
- Al Council creation
- Providing clarity and prioritization





Human change

Manage the human transformation through robust user enablement programs

- Invest in the employee experience
- Improve the culture
- Authentically integrate feedback



Build and iterate technical skills to deliver on business results

- Provide access to training and experts
- Manage and mitigate risk
- Improve service management process

Responsible Al principles

Why does user enablement matter?

Copilot for Microsoft 365 represents a new way of delivering business value, employee engagement, and creativity in your organization. To get the most from these transformational AI capabilities, an investment must be made in the human side of change. Employees seek purpose and satisfaction. Employers aim to harness worker ingenuity, and a diverse, multi-generational workforce can now work anytime, anywhere. Success depends on your ability to collaborate successfully, drive productivity, and unleash creativity within teams spread across the globe. Supporting your users in understanding these powerful tools will enable you to get the most from your investment and drive the positive transformation that AI capabilities can deliver.

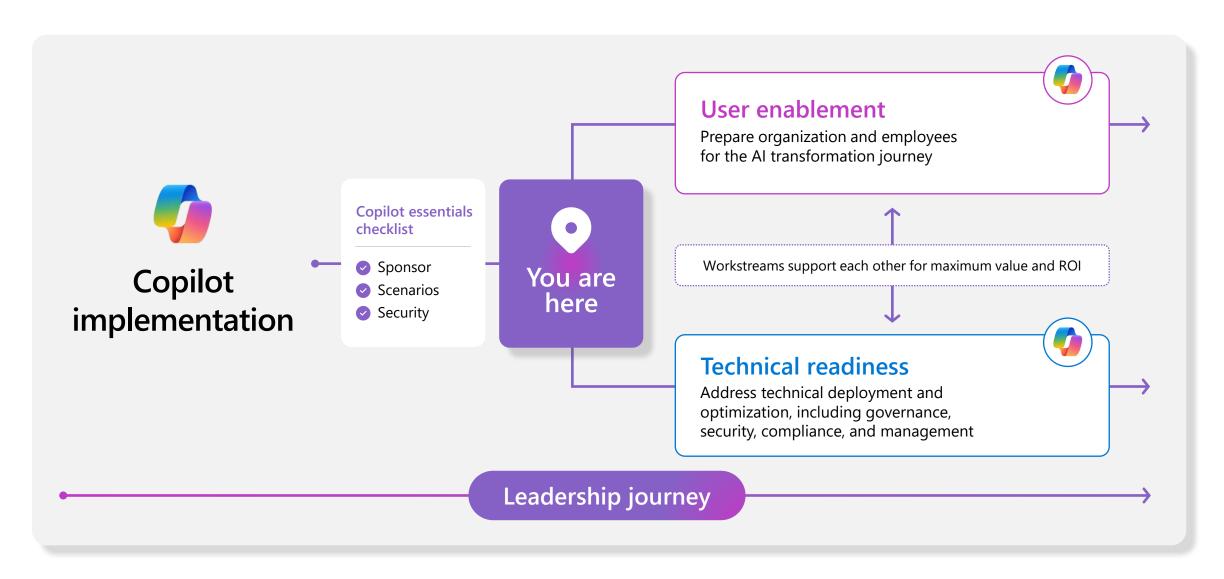
We understand that adopting new technology involves change, and change can be daunting even for the most innovative, cutting-edge organizations. **That's why we created the Copilot for Microsoft 365 User Enablement Guide.** This guide is the partner to the Technical Readiness Guide and will reference the shared planning milestones essential in iterative project success.

From our research and real-world experience, we've compiled an easy-to-follow how-to that guides you and your teams, step-by-step, through the best way to roll out Copilot for Microsoft 365 to your organization and drive continuous impact across your organization. The insights we share come from our shared learnings from the implementation of other emerging technologies, our most successful customers, and User Enablement experts from around the world. Throughout this guide you will find links to additional tools and resources as well as the <u>user enablement planning workbook</u> where you can build your custom approach to driving true user satisfaction.

Remember, you are not in this alone. There are many organizations who are currently launching Copilot and generative Al technologies from Microsoft, and you can connect with them in the <u>Driving Adoption Community</u> and through our free, worldwide <u>Microsoft 365 Champion</u> program.

Implementing a robust user enablement program is a journey. Let's take it together.

Copilot for Microsoft 365 implementation







Creators

Essentials for Copilot success



Nominate and activate your Copilot executive sponsors, in partnership with your Al Council



Accelerate your business impact by defining highest value scenarios



Define your path to secure your data for compliance and peace of mind

Copilot for Microsoft 365

Implementation overview

Get ready

User Enablement Workstream

- Secure exec sponsorship, create Al Council, and define RAI principles
- Identify success owners, Champions, and early adopter cohorts
- Detail high value scenarios and personas
- Be intentional with assignment and concentrate seats
- Define success criteria, KPIs, and success measurement plan

Onboard & engage

- Complete User Enablement Strategy training
- Define user experience and feedback strategy
- Design and deploy training and engagement community (Center of Excellence/Champion Platform)
- Launch employee communications and Champion program
- Onboard executives and user cohorts
- Opeliver user Champions and support staff training

Deliver impact

- Review success measures and user survey results
- Conduct feedback and reporting analysis
- Deliver extended training and adoption support
- Identify additional optimization scenarios
- Iterate user experience strategy
- Gather and amplify success stories

Extend & optimize

- Extend to new high value scenarios
- Deliver business process transformation with Copilot Studio, plugins, and connectors
- Drive group and crossorganizational productivity and innovation
- Understand custom line of business opportunities

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Technical Readiness Workstream

- Perform the Copilot for Microsoft 365 Optimization Assessment
- Address data security, governance, and data access questions
- Build shared Copilot for Microsoft

 365 implementation plan with User
 Enablement team

- Ensure appropriate Data Security controls are in place
- Prepare your organization for Copilot for Microsoft 365 with setup guide: deploy Microsoft 365 apps, if needed; assign licenses
- Assign permissions by role to provide access to the Copilot for Microsoft 365 usage report

- Establish service management plan
- Analyze Copilot for Microsoft 365 usage reports and the Microsoft Copilot Dashboard to observe user adoption, retention, and engagement
- Oesign, build, and publish plugins to deliver unique experiences
- Build your own copilots

Copilot for Microsoft 365

Implementation overview

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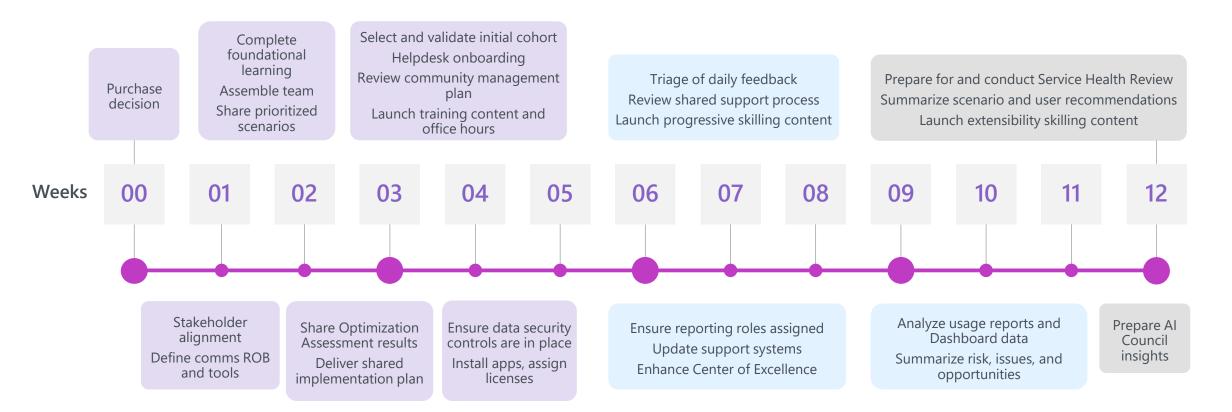
Implementation project summary

Shared milestone view

First 30 days

30-60 days

Recurring tasks

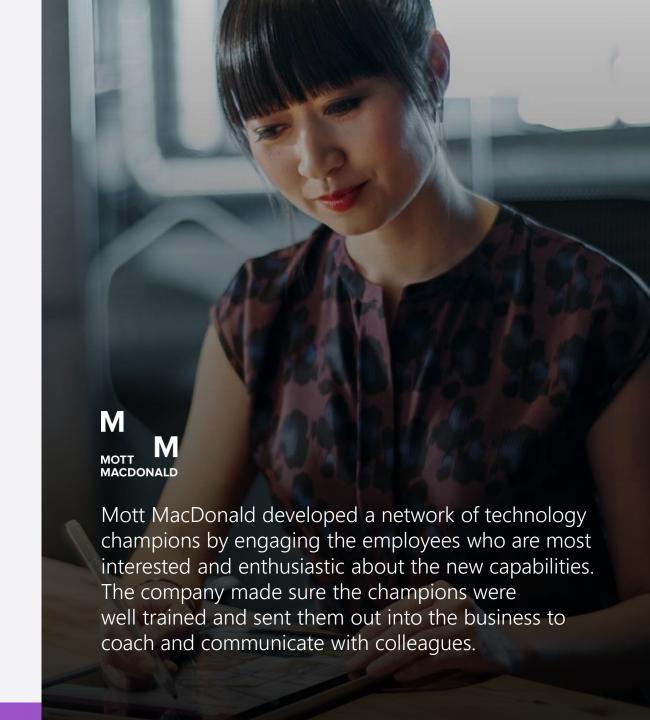


Who should be involved in your adoption effort?

Transforming to this new way of working requires buy-in and support from across the business. We have identified four key groups who will bridge technology and business outcomes that matter to your organization

Each group has a specific role in implementation and should be engaged early and often. The next few pages will outline the specific role these team members will play.

- Executive Sponsors
- 2 Success Owner
- 3 Early Adopters
- 4 Champions
- 5 Technical team



Secure exec sponsorship

Ensure they understand the ABCs:

A

Active, visible, and consistent participation

В

Build a coalition with their executive peers

C

Communicate directly with employees to support landing the change

Executive Sponsors should:

- Help the project team identify and prioritize their top business needs. Encourage shared planning between user enablement and technical implementation teams.
- Play a role in communicating the vision to leaders across the organization.
- Actively participate in and use the Copilot capabilities to help drive and reinforce enablement.
- Promote the enablement program. Studies show that 87% of successful transformation projects had visible engagement by Executive Sponsors.

Executive Sponsors may:

- Lead or participate in the organizational Al Council.
- Have purchasing authority for licenses or services from supporting suppliers.
- Be directly accountable for Microsoft 365 or broader digital workplace initiatives.



Get ready

Complete stakeholder mapping worksheet

Identify measures for stakeholder engagement:

- Level of interest
- Level of organizational influence
- Level of resistance
- Engagement model
 - Fulfill expectations
- Document relationship owners and contact methods

Utilize stakeholder management lifecycle



- 1 Validate strategic objectives
 Ensure clear mission and goals from
 existing executive stakeholders, Al Council
 or business leaders for Al transformation.
- 2 Identify stakeholders
 Identify all your potential stakeholders
 (including senior executives, peers,
 customers, prospective customers, etc.)
 who have influence over your work or an
 interest in its outcome.
- 3 Understand and assess stakeholder relationship
 Using the Power/Interest stakeholder grid, map each stakeholder based on their interest and influence over your work

map each stakeholder based on their interest and influence over your work.
Then color code each one based on their attitudes: Green=Supportive;
Yellow=Neutral; Red=Critical.

- 4 Define stakeholder management approach and actions
 Using the stakeholder planning sheet, list all stakeholders and assess their key interests/issues; attitudes; desired support; messaging; relationship owners; and actions.
- Using the Power/Influence grid, define a communication strategy/cadence for each type of user. Use this as a guide to "personalize" the communication plan for your key stakeholders to meet their individual needs.
- 6 Monitor and adapt
 On regular intervals, re-assess
 stakeholders' influence, interest, and
 attitudes and modify their communication
 strategy appropriately.

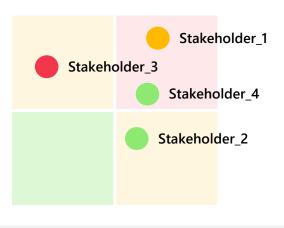
Understand and assess stakeholder relationships

Using the Power/Interest stakeholder grid, map each stakeholder based on their interest and influence over your work.

Then color code each one based on their attitudes:

- Green = Supportive
- Yellow = Neutral
- Red = Critical

Example of grid:



Develop stakeholder

- Develop to Key stakeholder by demonstrating value
- Active, infrequent stakeholder management
- Consult in key decision making

Inform stakeholder

Influence

- These are the least critical stakeholders
- Inform infrequently via general, broad-based communications

Key stakeholder

- Key stakeholders, main focus
- Active, frequent stakeholder management
- Involve in key decision making

Extended stakeholder

- Passive stakeholder management
- Provide information regularly
- Ask for feedback
- Involve in low-risk work

Interest



Assemble your team

Shared planning with Technical Readiness Team

Guidance

Your User Enablement (UE) Team is a component of the overall Copilot Implementation Team and includes a variety of roles. Your model may appear different based on the existing structure of your organization.

Below are characteristics of successful UE Teams, which should be considered as you recruit the UE Lead and additional resources:

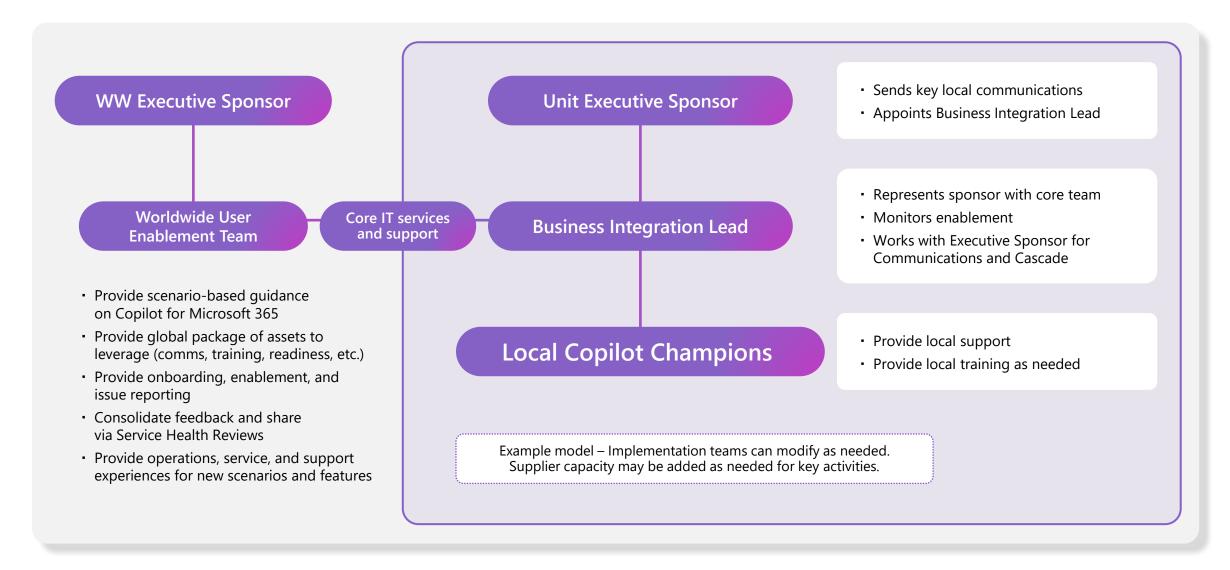
- Understanding of organizational change management practices
- Technical skills across Microsoft 365 collaboration tools
- Advanced program management skills
- Relevant business acumen and visibility to overall AI vision
- Strong written and verbal communications skills
- Ability to model desired leadership skills



Identify your team members

Key roles	Responsibilities	Department	Team member identified for role
Executive Sponsor	Send Microsoft Launch announcement. Help identify and prioritize top HR needs. Connect monthly with HR and IT leaders across the organization. Actively participate in and use the Microsoft 365 capabilities to help drive and reinforce adoption	VP, HR	Jane Doe
Success Owner			
Program Manager			
Champions			
Training Lead			
Department Leads (Stakeholders)			
IT Specialists			
Communication Lead			
HR Manager			
Community Manager			

User Enablement Team model



AI Council

A cross-functional and multidisciplinary body

that oversees and guides the development, deployment and evaluation of AI capabilities.



It is essential for organizations to establish a governance framework that ensures the responsible and ethical use of AI across their operations and stakeholders.



One way to achieve this is to create an Al Council, a cross-functional and multidisciplinary body that oversees and guides the development, deployment, and evaluation of Al solutions within the organization. An Al Council can help to align the organization's Al strategy with its vision, values, and goals, as well as to identify and mitigate potential risks and harms of Al. An Al Council can also foster a culture of trust, collaboration, and innovation among the Al practitioners, users, and beneficiaries within and outside the organization.

Get started today

aka.ms/copilot/AlCouncilSetupGuide

Rules

Responsible AI Standard



Records

our practice of Responsible AI by Design – the proactive ways in which we guide the design, build, and testing of AI systems



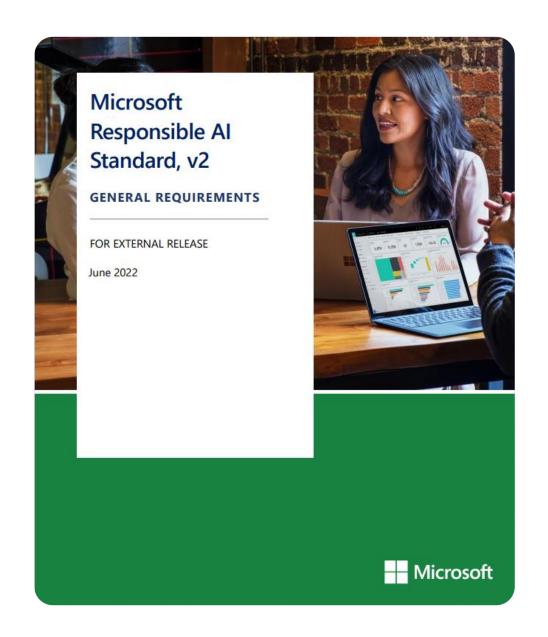
Establishes

a durable framework for the maturing practice of responsible AI and evolving regulatory requirements

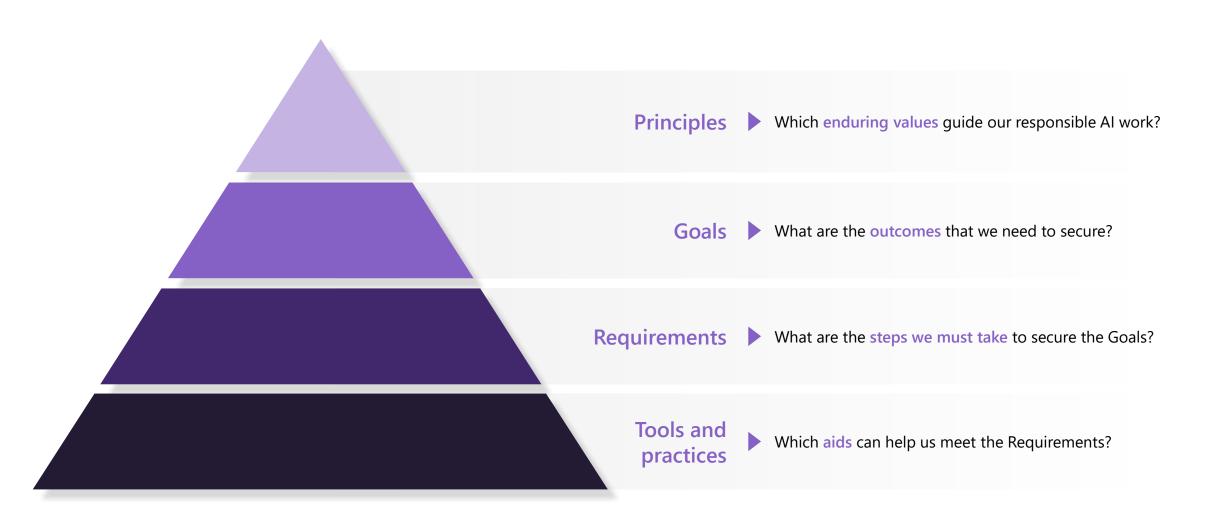


Reflects

our deeper exploration of what our six AI principles mean and the steps we must taken to uphold them



The anatomy of the Responsible AI Standard



The Standard's goals at-a-glance

Accountability

A1: Impact assessment

A2: Oversight of significant adverse impacts

A3: Fit for purpose

A4: Data governance and management

A5: Human oversight and control

Transparency

T1: System intelligibility for decision making

T2: Communication to stakeholders

T3: Disclosure of Al interaction

Fairness

F1: Quality of service

F2: Allocation of resources and opportunities

F3: Minimization of stereotyping, demeaning, and erasing outputs

Reliability & Safety

RS1: Reliability and safety guidance

RS2: Failures and remediations

RS3: Ongoing monitoring, feedback, and evaluation

Privacy & Security

PS1: Privacy Standard compliance

PS2: Security Policy compliance

Inclusiveness

I1: Accessibility Standards compliance

Onboard & engage

Foundational tasks

- Complete User Enablement
 Strategy training and template
- Define user experience and feedback strategy
- Launch employee communications and Champion program
- Onboard executives and user cohorts
- Deliver user Champions and support staff training

Copilot specific tactics

- Review Microsoft provided training and engagement content
- Design and deploy training and engagement community (Center of Excellence/Champion Platform)
- Leverage Microsoft Viva for Copilot Enablement (if available)
- Review overall plans with Al Council and stakeholders

Craft a user experience strategy

A <u>user experience strategy</u> will enable you to quantify the value received from implementing Copilot for Microsoft 365.

- 1 Identify target user personas
- 2 Quantify pain points and potential productivity gains
- 3 Define engagement touch points
- 4 Prioritize user feedback methods and issue resolution
- 5 Define success measures and use cases

Driving enablement is an ongoing user and stakeholder engagement process. It is a lifecycle activity not a moment in time.

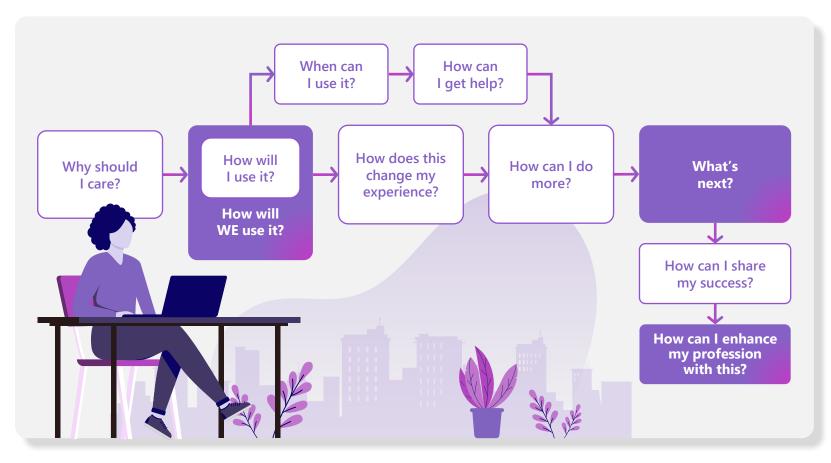
Your technology enablement team is central to the success of your project and your employees with your technology investments. Your user experience strategy gives them a vision and roadmap for success.

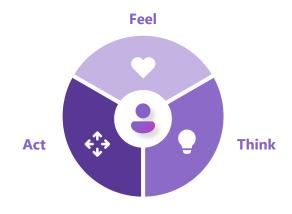
#ProTip

Use Copilot for Microsoft 365 to create the initial draft.

Understanding the user journey

Getting to "Aha!"





The Think-Act-Feel framework is grounded in decades of research showing a whole human understanding – including feelings – is critical to business outcomes.

Building on this framework we understand that delivering accelerated change is based on trust.

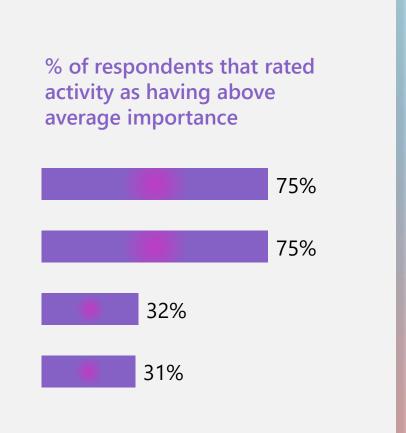
An aha moment is defined as "a moment of sudden insight or discovery".

Keys to user enablement success

Research results below support suggested approach for building your adoption plan.

Top reported activities for driving successful product adoption*:

- 1 Define a vision and identify how target product will be used
- Obtain proactive support from key roles to accelerate use of Copilot including senior leadership, legal, ITDMs, and key BDMs
- Enable Champions and provide business relevant, snackable, and on-demand training for business users
- Raised awareness through launch event and omni-channel communications planning

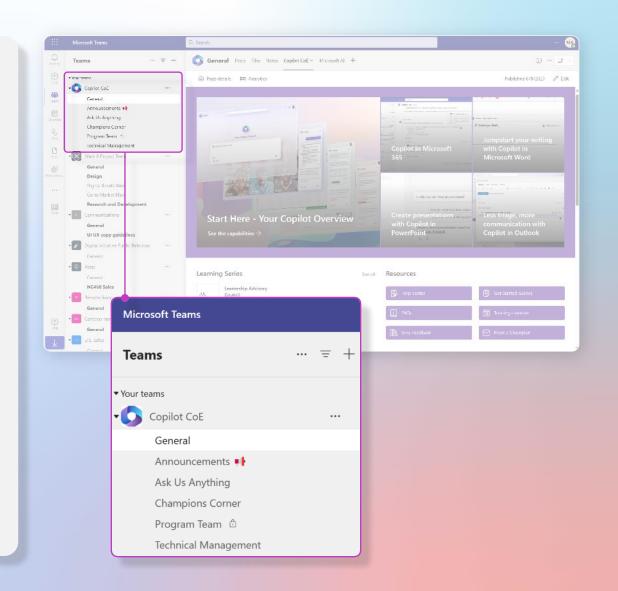


Build your experience

Utilize Microsoft 365 technology to drive the adoption of Copilot for Microsoft 365 by using our Center of Excellence (CoE) best practices to build your own community of practice.

- 1 Centralize team communications
- 2 Implement adoption and project management tools
- 3 Enable Microsoft communication and engagement

Use our <u>Copilot CoE guidance</u> to build these capabilities into an existing team. Supplement by using our Microsoft Viva for Copilot Enablement guide. Providing a community of practice for training, questions, support, and information improves the velocity of delivering user satisfaction.



Identifying user cohorts

Selecting the right participants for the Early Adopter Program is key to gain valuable insights and inform the organization-wide launch. For success, a much larger group of employees should be selected for Copilot onboarding than in other service enablement plans. This allows for organic knowledge sharing, rapid feedback, and success at scale*.

The list below describes the types of employees to include in your program:

- Users primarily from the same lines of business or departments, preferably those who work together on a project or business process.
- Likely Champions or leaders who will become advocates during the broad launch to the entire organization.
- IT and help desk team members who will support users during launch.
- Important: Executive onboarding is a distinct category of business user with different needs and requirements. Plan for dedicated learning time and feedback cycles from these users.

Shared activity

^{*}Based on observation and research from early Copilot customer implementations.

Create or extend your Champion program

Copilot for Microsoft 365 capabilities will inspire you to transform existing business processes and drive innovation across employee experiences.

Peer to peer learning is a powerful tool for user enablement. Leverage this skill in your organization by creating or extending an internal Champion program.

Champions will supplement your help desk and support systems, acting as trusted advisors to their peers. They will also provide valuable feedback on your enablement.

Use our <u>step-by-step guide</u> to empower your Champions today.

Who are Champions?

Champions provide peer learning, early feedback, and organizational support throughout the user enablement lifecycle. They are motivated by helping others rather than the technology itself and often are an ongoing source of high value scenarios. They build awareness, understanding, and engagement throughout the community as a trusted resource to their peers.

Champions will help to:

- Create the groundswell of enthusiasm that grows adoption.
- Build a circle of influence among their teams.
- Bring the new ways of working to life across teams.
- Identify business challenges and possible solutions.
- Provide feedback to the project team and sponsors.
- Reduce strain on core project team through active, ongoing engagement.



We connect with an adoption Champion in each business unit, who sends out weekly emails on Office 365. Each Office 365 tool has core benefits and by taking users on a smooth journey through them, we are able to unlock the value in each one.

Nick Lamshed Change Consultant, Qantas

Build a sustainable Champions community



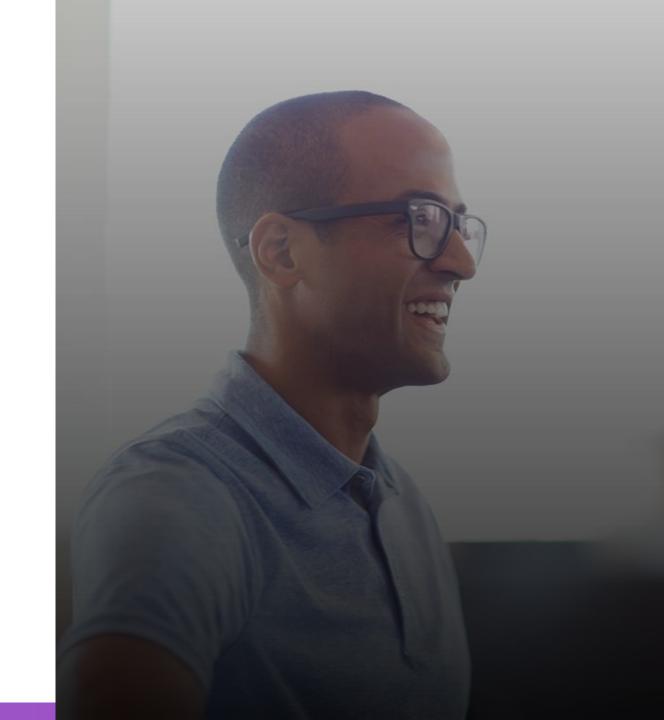
Champions help build, grow, and sustain your Copilot implementation by gathering feedback, supporting the human change lifecycle, and providing peer to peer guidance.

Champions:

- Should be formally trained to increase their depth and breadth of knowledge.
- 2 Should be encouraged and empowered to guide, teach, and train their peers.
- Need consistent positive reinforcement that affirms the impact of their efforts.
- 4 Need a clear plan upon which to execute.

Five steps to developing a Champions community

- 1 Set the context.
- Align the Champions community to organizational objectives and vision for your Copilot implementation.
- 3 Identify Champions and get buy-in.
- 4 Build a plan with Champions. Skill them first and often.
- Execute and share Champion feedback with leaders and through Service Health Reviews.



The Champions program checklist

- Find enthusiastic Champions who can commit time and effort.
- Build a Viva Engage or Microsoft Teams Group for Champions to share updates and successes. (See our Build Your Experience and Microsoft Viva for Copilot Enablement guides).
- Provide materials ready to support their work on the group with teams and individuals (e.g., lunch and learn sessions).
- Ensure a regular rhythm for discussions with the Champions on what's working and what's not.

- Design a program to engage and recognize their effort, such as providing privileged access to relevant events or speaking engagements.
- Communicate to individuals about the Champions role and where they can be found remember, they are not an IT support function but business representatives.
- Incorporate Microsoft 365 training resources into your own internal training site.
- Create a contest (e.g., scavenger hunts and giveaways) between departments to encourage people to interact with Microsoft 365.

Branding your Champion program

- Copilot Champions may be referred to with terminology that is in alignment with your company culture.
- Champions are professionally referred to as User Enablement Specialists.
- Microsoft Partners can aid you in creating your internal user enablement function.
- Champion recognition in the form of badges for engagement, Praise via Viva Insights, or other forms are essential to Champion morale.
- As advocates for the employee experience, regular feedback, employee engagement, and communications are required for role success.
- Champion duties are a part of the day-to-day duties of the employee alongside their core job function.
- Representation from across the organization ensures balanced viewpoints and early identification of risks and issues.



Identify and prioritize your scenarios

Copilot for Microsoft 365 capabilities will inspire you to transform existing business processes and drive innovation across employee experiences.

Utilize the following scenario worksheets to complete your own investigation to locate Al-ready scenarios.

The following slides will identify the business areas that are AI-ready for transformation, then work through the prioritization exercise.

Leverage this content to develop key messaging in your awareness and training engagements.

Al transformation roadmap

,000 seats d Teams and deploy the first set ployees	Introduce Copilot in Teams and Outlook	Deliver training sessions employees on Copilot and Teams Premium	Integrate LOB app to Copilot with custom plugins	Build your own copilots
d Teams and deploy the first set		sessions employees on Copilot and Teams	to Copilot with custom	

Role based scenario guidance

Utilize our role-based scenario guidance to start the conversation with business users about their pain points, opportunities, and ideas.

aka.ms/AlforAll

Scenarios by persona Unlock productivity, unleash creativity,



create more value

Onboard & engage

Be intentional with seat assignments and define success criteria



Copilot brings AI value across lines of business

- Review which departments have the highest Microsoft 365 usage data, starting with Teams meetings and PowerPoint.
- Concentrate licenses across entire teams or departments to start.
- Use the **Scenario Library** to identify top use cases and the key metrics you would like to improve in that functional area.

All roles

Improve meetings Content creation Manage daily agenda Summarize information Generate ideas

HR

Cost per hire Employee turnover Compliance risk reduction Benefit usage

Onboarding time

Marketing

Leads created Brand value Cost per lead

Operations

Customer retention

Product time to market Supply chain efficiencies

Outstanding support tickets **Application** downtime Departmental spending

Sales

Number of opportunities Close rate Risk reduction Revenue per sale Departmental Customer retention

Time to close

Finance

Accelerate cash flow Spend on ERP system spending

Creativity scenario examples

As a knowledge worker, I'd like to...

Provide the impact of a campaign in a visual format

Create a presentation based on a word document

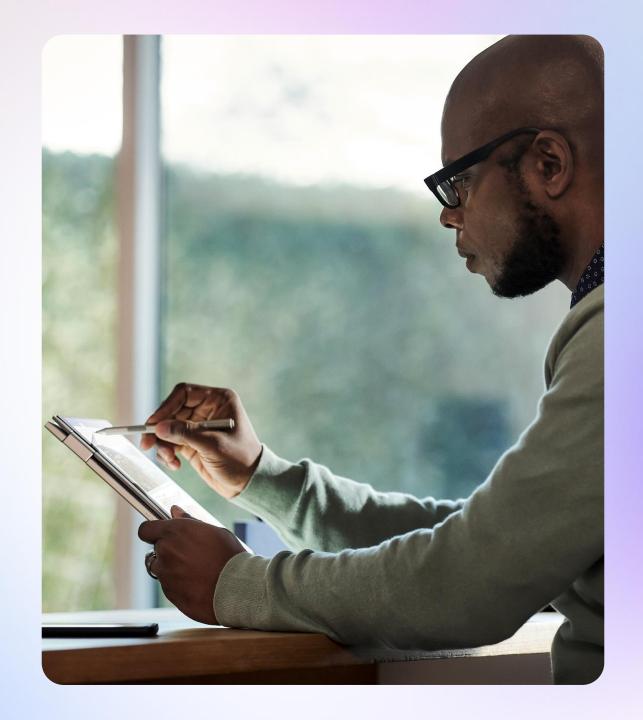
Generate a summary about a document

Help me write a paper on a topic I know little about Review my HR Benefits

Have Copilot help me write a draft email about a topic I am not too familiar with Give me insights on my data

Get a new coworker up to speed quickly

Create a job description or review a resume against a job plan



Productivity scenario examples

Track progress through task list reports

Create a table of pros and cons for a topic

Highlights of a Teams chat with actions

Respond to a customer's email in Outlook with a different tone of voice

Identify the decisions made and suggest next steps for a meeting

Summarize emails missed while on vacation and flag important items

Save time by helping me search across my org for information

Create a Teams channel to respond to an urgent issue Actively ask for details and insights on a document

Create a SWOT analysis of a topic



Skills scenario examples

Summarize emails, chats, and documents about a customer

Provide coaching on generating email replies

Generate a RACI chart or other PMP skills

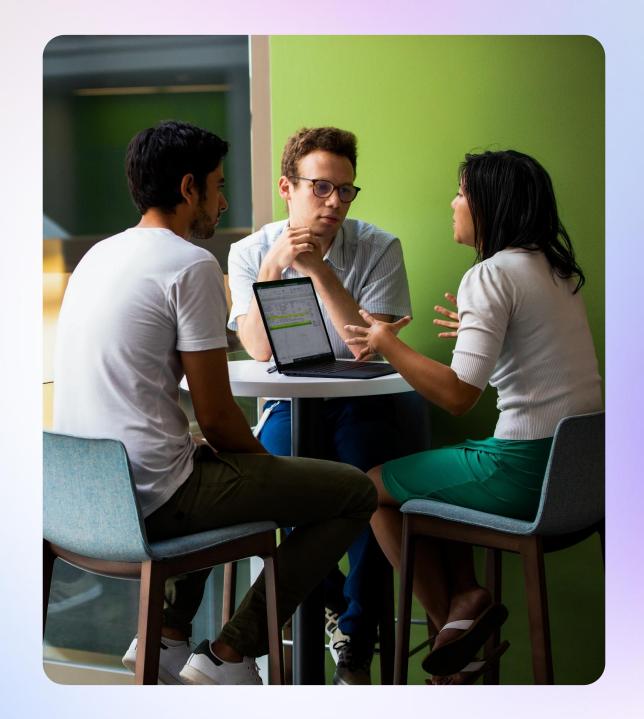
Provide a gap analysis between documents Create an RFP response with minimal effort

Determine upcoming milestones on a project

Ask about what a coworker or team member has been working on

Provide details on a project as a new member on the team Review business results and summarize key trends

Analyze a complex sales report





Build your communications plan









Before building your engagement plan, take time to understand who needs to be informed, key messages to convey, and preferences for communication channels.



Objective: Land and expand Copilot for Microsoft 365 awareness and AI skill centric vision for employees





Awareness

- Land Al transformation vision
- Tailor content by audience, scenario, persona, and usage journey
- Copilot Champions launch
- Internal testing for some

Land the message



Engagement

- Deliver strategic engagements by org and role
- Ongoing partner and employee education
- Showcase successes via #CopilotStories
- Conduct ongoing feedback surveys

Support the change



Measurement

- Usage, support, and health metrics inform baseline for enablement journey
- Drive listening systems engagement
- Improve employee guidance
- Identify additional scenarios for Al transformation

Analyze and adjust



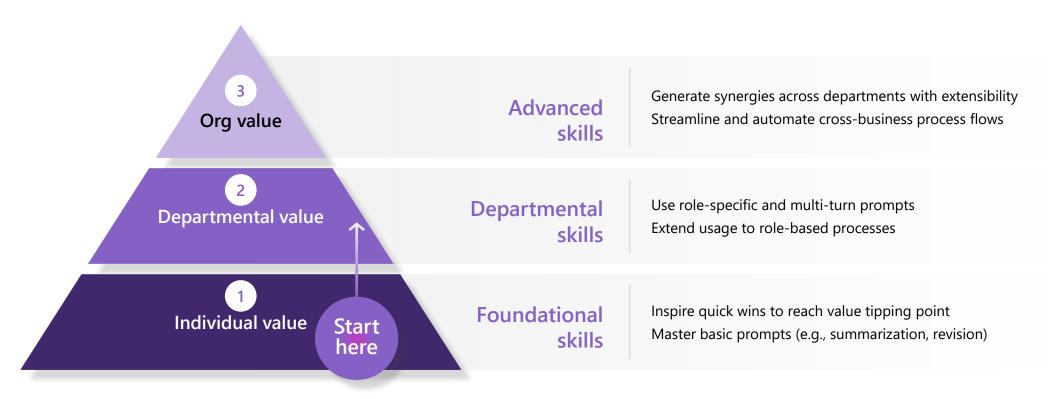
Management

- Improve the experience from employee feedback
- Deliver integrated service roadmaps
- Iterate messages and tactics bi-monthly
- Provide employee insights signals in Service Health Review

Improve the experience

Onboard & engage

Lay the foundation for continuous learning and an intelligent progression of AI skills



- Start with top 10 generic skills from Copilot Lab that deliver immediate success (e.g., summarize a meeting, email thread).
- Use the Copilot Scenario Library to train users on new departmental use cases and process improvement to impact departmental KPIs.
- Extend to line of business systems to streamline and automate for organizational level impacts on revenue and costs.

Prioritize peer-to-peer learning through community engagement and knowledge sharing.

Top 10 to try first with Copilot for Microsoft 365

Foundational skills for new users



Recap a meeting

- let Copilot keep track of key topics and action items so you can stay focused during the meeting and avoid listening to the recording after.
- Draft an email with notes and action items from meeting



2

– get quickly caught up to a long, complex email thread.

Summarize an

email thread

Olick on the Summarize icon



Draft email

personalize the tone and length.

Draft an email to [name] that informs them that Project X is delayed two weeks. Make it short and casual in tone.



Summarize a document

- get right down to business by summarizing long documents and focusing on the relevant sections.
- Give me a bulleted list of key points from file



5

Tell me about a topic/project

- provide insights and analysis from across multiple sources to get up to speed quickly.
- Tell me what's new about topic organized by emails, chats, and files?



Give me some ideas for ...

- boost your creativity with ideas for your work such as agendas, product names, social media posts, etc.
- Suggest 10 compelling taglines based on file



Help me write ...

 jumpstart creativity and write and edit like a pro by getting a first draft in seconds.

Generate three ways to say [x]



What did they say ...

 when you vaguely remember someone mentioning a topic, have Copilot do the research.

What did person say about topic



Revise this content

 when you've got a rough draft of an idea, turn it into usable text and then vary the length and tone.

Rewrite with Copilot



11

Translate a message

- with business becoming increasingly international, it's important to be able to read or write messages in other languages.
- Translate the following text into French:

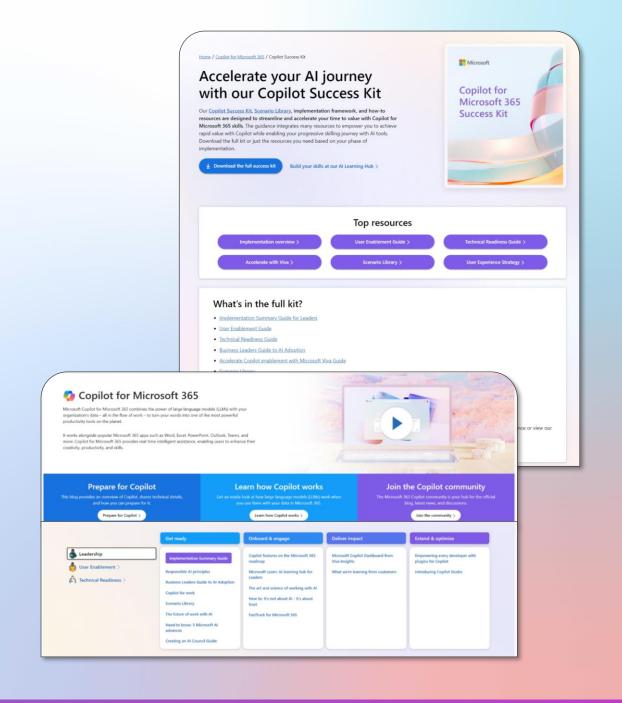
For more prompts, visit Copilot Lab at: aka.ms/CopilotLab

Copilot resources on Microsoft Adoption

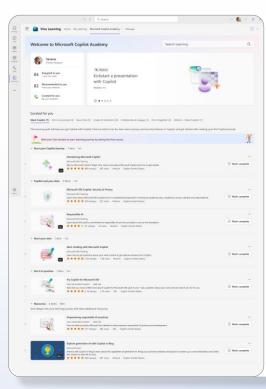
One site for all your Copilot needs

https://adoption.microsoft.com/copilot

- Resources by role
- Product announcements and news
- Links to all other Microsoft sites
- Extended links for Small/Medium business, Copilot in Sales, Microsoft Viva, and more

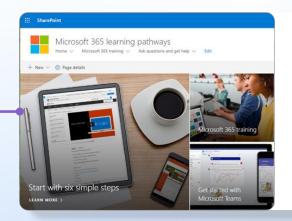


Copilot for Microsoft 365 skilling experiences



Microsoft Copilot Academy

- Centralized location to help with the basics of Copilot learning and upskilling, pulling the best content from available free Microsoft sources
- Structured content in easily consumable learning paths curated by Microsoft experts
- Develop your Al interaction skills from your Viva Learning app in Teams or webapp



Microsoft Learn

- Free, on-demand training content for skill development
- Step-by-step exercises guiding learners through common Copilot prompts and use cases



Copilot Lab

- Free location to meet, learn about, and test the capabilities of Copilot
- Improve your prompt engineering skills in an interactive hands-on environment

Bookmark Microsoft enablement resources

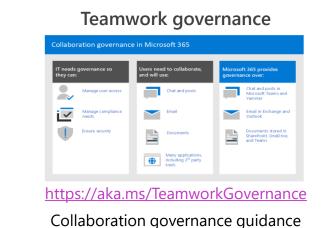
Join Driving Adoption Tech Community International Tech Community International Tech I





of Microsoft services





for Microsoft 365

and IT professionals

Join our communities
Utilize our resources
Achieve your goals

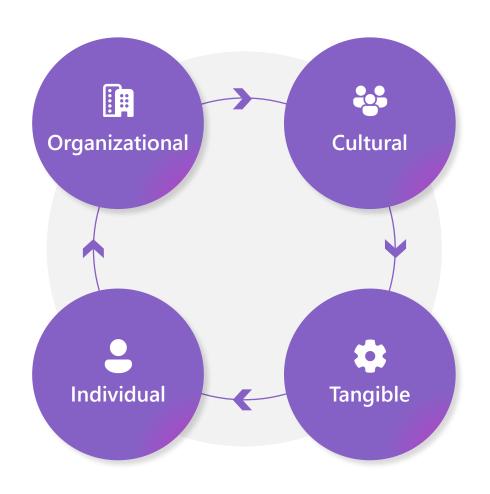
Review success criteria

- Validate key performance indicators (KPIs) that are improving based on Copilot skills.
- Choose criteria to help you show the impact Copilot for Microsoft 365 is having on the organization.
- Use the end user surveys, listening systems, product feedback, and Champion insights to gather sentiment, risks, and issues.
- Leverage Microsoft reporting for further pattern analysis.

*Based on observation and research from early Copilot customer implementations.

Review your progress

The enablement outcomes matrix



Tangible measures
Individual sentiment = Change quotient

Prioritize the section of outcomes that are most important for your business

Simplify your investment strategy in adoption activity against these outcome segments

Use these dimension to ascertain where you have resource or skills gaps in your organization to achieve your goals.

Enablement outcome examples

Organizational

Cultural transformation

Employee retention

Talent acquisition

Social engagement

Operational agility

Cultural

Employee sentiment

Employee recommendations

Customer feedback

Innovation measures, e.g., idea forum contributions

Business process

Customer experience impact

Cost savings

Revenue generation

Data security

Process simplification

Individual

Use of AI capabilities

Employee morale

Employee productivity

Employee engagement

Idea generation

Questions

How is your organization progressing on these measures?

What is your business transformation process today?

Analyze feedback

Share with technical team and stakeholders

- Identify common themes
- Identify opportunities for expansion and extension
- Validate support scenarios and guidance
- Identify success stories
- Conduct success/challenge analysis
- Categorize issues: technical, enablement, strategy or communications, other



Service Health Reviews (SHR) components

Leadership, technical, user enablement teams, and business stakeholders contribute to a periodic Service Health Review to:

- Gain insight from the AI transformation journey progress
- Identify risks, issues and potential mitigations
- Identify opportunities for expansion and further optimization
- Highlight success stories

This process is critical to the overall success of the long-term transformation and realizing business value.





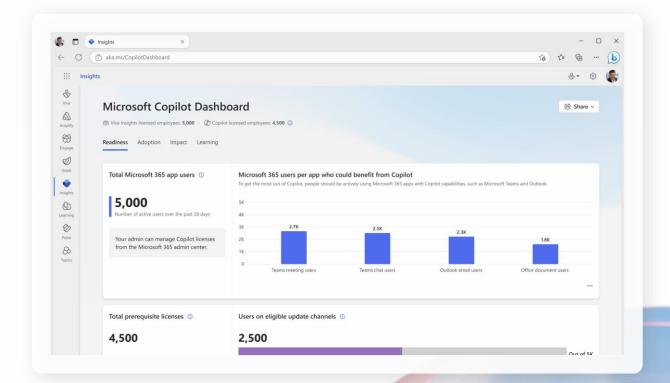
Measure the impact of your Copilot investment

With the Microsoft Copilot Dashboard powered by Microsoft Viva, business decision makers and IT leaders can plan their Al readiness, drive adoption, and measure the impact of their Copilot investment

- Plan for Copilot readiness across Microsoft 365 and track by app
- Evaluate Copilot adoption across apps and by feature
- Analyze the potential impact of Copilot across meetings, email, chat, and documents
- View employee sentiment about the value and benefits of Copilot
- Learn about the latest research and findings about Al

Viva for Measurement

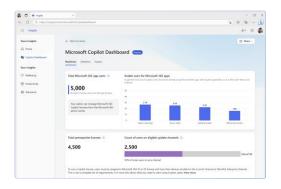
With a Viva license (available as an add-on), get advanced analytics across behavioral, collaboration, and sentiment data to measure how Copilot has impacted work patterns. Leaders can also run custom queries and reports and survey employees about their sentiment about Copilot.

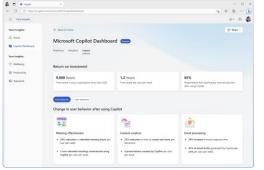


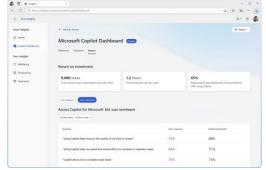
Seeded vs. Premium

Microsoft Copilot Dashboard

Screenshots for illustrative purposes and subject to change.







Microsoft Copilot Dashboard feature	Included with Microsoft 365	Added value with Microsoft Viva**
Readiness Number of people eligible to benefit from Copilot	At the tenant level	At the tenant level
Adoption Understand how many and in what ways people use Copilot	At the tenant level	Ability to filter across department, role, and other org attributesVisualize adoption trends and behavioral changes
Impact Time savings	Extrapolated time savings based on industry researchMetrics supported by researchAt the tenant level	 Actual time savings calculated by combining copilot usage patterns and workplace collaboration data Ability to filter across department, role, and other org attributes
Sentiment Understand user perception and perceived value	At the tenant level	Correlated with usage patterns and collaboration behaviorsAbility to filter across department, role, and other org attributes



Extend & optimize

Explore

Identify new high value scenarios



- Gather data from service health reviews
- Prioritize via Al Council and leadership engagement
- Skill/acquire talent for extensibility opportunities

Expand

K X

Understand Copilot Studio capabilities

- Build, automate and administer copilots
- Select extensibility scenarios

Extend



Scale Copilot users and skills

- Extend throughout organization
- Identify high value user cohorts for advanced skill building
- Optimize usage patterns

Extended view: Designing scenarios using the Modern Collaboration Architecture (MOCA) Framework

adopt attention-harnessing

contains essential

supported by

Person



#PeopleFirst

It's all about people.

A person's effectiveness can be increased by getting them to adopt the right 'attentionharnessing' behaviors.

Focus areas



Foundation focus areas provide an essential foundation for people to develop strong collaboration practices.



Extended focus areas enable improvement of business improvement and differentiation to focus on developing a culture of continual improvement.

Capability/needs

Essential elements that enable people to get work done. Performing the capability/needs enables people to accomplish their individual, team, community and organizational tasks.

Microsoft 365 apps











To address the specific capability/needs of people when they operate as individuals, teams, community, and organizational focus areas, specific Microsoft 365

applications can be

used to accomplish

the required tasks.

Behaviors



Behaviors that enable attention to be harnessed to create focus and flow for people to get work done. If attentionharnessing behaviors are not intentionally created, attentiondistracting behaviors get adopted, resulting in a drop in people's effectiveness and a negative impact on collaboration across the team, and the wider organization.

Values

Organizational **Cultural Values**

An organization's culture is comprised of the behaviors of groups of people. When we help individuals adopt attention-harnessing behaviors, that in return contributes to the positive culture of an organization.

work within

are enabled by

contribute to the wider organizational

Microsoft Copilot

Answers based on your enterprise data but cannot natively answer other queries.

Ask again

Microsoft Copilot is now instantly capable of handling the previously unanswered query.



Copilot Studio

The fastest way to build and extend powerful **Generative AI Copilots**

Extended in Copilot Studio

Add reusable AI plugins (based on pre-built/custom connectors, Al prompts, and Power Automate flows) or build Conversational Plugins.

Build a Conversational Plugin

Use the state-of-the-art dialog builder. Using 1000s of connectors, combine multiple data sources and manipulate data.

Microsoft Copilot Publish and enable your new plugin in Microsoft

Publish back to

Copilot in minutes.

EXAMPLE

Customizing Copilot

Copilot for Microsoft 365

Training and documentation by phase

USER ENABLEMENT

Get ready

- ✓ **Docs:** User Experience Strategy template (coming soon)
- ✓ **Video**: Copilot Experiences Explained

TECHNICAL READINESS

- ✓ Course: Get started with Copilot for Microsoft 365 (2 hrs)
- √ Video: How Microsoft 365 Copilot works (10 min)
- √ Video: How to get ready for Microsoft 365 Copilot (9 min)
- ✓ Docs: Data, Privacy, and security for Microsoft Copilot for Microsoft 365
- ✓ **Docs**: Microsoft Copilot for Microsoft 365 requirements

Onboard & engage

- ✓ **Course:** Copilot for Microsoft 365 User Enablement Specialist (coming soon)
- ✓ **Tool:** Copilot Lab (including app specific guidance)
- ✓ Video: Creating a User Experience Strategy (coming soon)
- ✓ **Docs**: User Experience Strategy template (coming soon)

- ✓ Course: Prepare your organization for Copilot for Microsoft 365 (1.5 hrs)
- √ Video: Admin steps to get ready for Microsoft 365 Copilot
- ✓ Docs: Apply principles of Zero Trust to Microsoft Copilot for Microsoft 365
- ✓ **Docs:** Enable users for Microsoft Copilot for Microsoft 365

Deliver impact

- ✓ Course: Empower your workforce with Copilot for Microsoft 365 Use Cases (7 business group use cases)
- ✓ Course: <u>Craft effective prompts for</u> Copilot for M365 (2 hrs)
- ✓ Article: <u>Learn about Copilot prompts</u>
- ✓ Article: Get better results with Copilot Prompts
- ✓ Article: Edit a Copilot prompt to make it your own
- ✓ Article: Share your best prompts
- ✓ **Docs**: Copilot for Microsoft 365

 Documentation
- ✓ **Docs**: Copilot Dashboard implementation

Extend & optimize

- ✓ **Docs**: Modern Collaboration <u>Architecture</u> people-centric scenario quidance
- ✓ Course: <u>Craft effective prompts</u> <u>for Copilot for Microsoft 365</u> (2 hrs)

- ✓ **Docs**: Extend Microsoft Copilot for Microsoft 365
- ✓ Course: Optimize and extend Copilot for Microsoft 365 (1 hr)
- ✓ Course: Create copilots with Microsoft Copilot Studio (4 hrs)
- ✓ Course: Extend and manage Microsoft Copilot Studio copilots (2 hrs)

Links to learn more (1 of 2)

Copilot Readiness Hub

What is Copilot?

- Introducing Copilot for Microsoft 365
- The Copilot System
- ChatGPT vs. Copilot for Microsoft 365: What's the difference?

How Copilot works

- How Copilot for Microsoft 365 works: Microsoft Mechanics video
- Semantic Index for Copilot
- Microsoft Graph
- Microsoft Graph connectors
- Additional copilot experiences across the Microsoft Cloud
 - Microsoft Dynamics 365 Copilot
 - Copilot in Power Platform
 - Microsoft Security Copilot
 - GitHub Copilot
 - Copilot in Microsoft Stream

Privacy

- Microsoft's privacy policy
- Microsoft Privacy Statement
- Trust Center data protection and privacy
- Data, privacy, and security for Copilot for Microsoft 365
- Data, privacy, and security for Azure OpenAl Service
- Role-based access control
- User permissions and permission levels in SharePoint Server
- Customer Lockbox requests
- Microsoft 365 isolation controls
- Data Protection Addendum

Links to learn more (2 of 2)

Data residency and storage

- EU Data Boundary
 - Website
 - Blog
 - Documentation

Compliance

- Microsoft Compliance
- Service Trust Portal
- Compliance offering definitions
- General Dat Protection Regulation (GDPR)
 - Full summary
 - Short summary

Security

- Configure usage rights for Azure Information Protection (AIP)
- Universal Licensing Terms for Online Services
- Data Protection Addendum
- Isolation and Access Control in Microsoft 365

How to prepare for Copilot for Microsoft 365

- Learn about Microsoft feedback for your organization
- Manage Microsoft feedback for your organization
- How to manage Microsoft Search
- Microsoft 365 Product Terms
- Content management and security in SharePoint, OneDrive, and Teams

Responsible Al

- Responsible Al core principles
 - Videos
 - Documentation
- Microsoft Responsible Al Standard
- Governing Al: A Blueprint for the Future