



Antoine BLUNTZ

36 years old | Driver license

Born in Strasbourg (67- Alsace), FRANCE


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 **French** | Native proficiency
Teaching experience

 **English** | Professional proficiency
TOEIC 985/990 (2012, 2022), teaching experience

 **Japanese** | Professional proficiency
JLPT N2 (2012), teaching experience

 **German** | Elementary proficiency
First foreign language until end of high school

SIGNIFICANT PROFESSIONAL EXPERIENCES



Sales Agent and Data Analyst | **TVPaint Développement** – Metz, France | **since Feb. 2020**

French software company developing and marketing the 2D raster-based animation software TVPaint Animation

Business development (mainly US, Japan – numerous trips). Internal specifications (JIRA/Youtrack). Database management (SQL), statistical modeling (Python, R), marketing analysis and dashboard creation (PowerBI).

XPO Logistics **Business Analyst** | **XPO Logistics** – Luxembourg | **March 2018 – Sep. 2019**

American logistics company specialized in freight transportation for LTL and truck brokerage

Support to sales and business transportation division's strategy. Data monitoring and pricing design. Answer to tenders, KPI creation and optimization for support to top management strategic decisions and arbitrations.



Account Manager | **OEMServices** – Singapore | **May 2014 – April 2016**

French aerospace company specialized in logistics, component support and repair solutions (MRO) for airlines, created by four major european OEMs: Diehl, Liebherr, Thales and Zodiac (now Safran)

Management of PBH component support contracts of Singapore Airlines and Airbus FHS fleets (A380 and A330). Primary point of contact between airlines and OEMServices for all contractual, logistic and performances' topics. Disputes' resolution. Operational and financial follow-up, KPI monitoring and optimization. Coordination between operators and OEMs for technical requests, repairs, retrofit, outstations and maintenance. Management of the local team (5 persons). Coordination with to the Sales Manager in Asia.

Bid Manager | **OEMServices** – Paris, France | **Oct. 2013 – April 2014**

Creation of the company's PBH (Power-By-the-Hour) offers associated to airlines' call for tenders. Pooling of OEM partners' individual offers for extended coverage scope per aircraft type. Stock sizing and repair costs forecast, based on component reliability and other factors. Optimization of OEMs' stock investment.

Customer Support Officer | **OEMServices** – Paris, France | **May – Sep. 2013**

Operational support to component contracts: repair quotations, invoicing, AOG, etc. Creation of internal quality documents (process manuals per contract type, KPIs, etc). Assistance to the Account Managers based abroad.

EDUCATION



Statistics and BI ([link01](#), [02](#) - fr) | **Bachelors's degree University of Lorraine** | **2021-2022**

Data analysis and modeling with a focus on marketing and business administration.



Aerospace Management ([link](#) - fr) | **Adv. Master's degree ENSAM Bordeaux** | **2012-2013**

Engineering school's program providing technical, business and management courses related to aerospace

Acquisition of technical knowledge and understanding of key processes in aerospace companies: vehicles architecture and operations, life cycle process, marketing, purchasing, logistics, project management.



Asian Affairs ([AFASIA](#) - fr) | **Master's degree SCIENCES PO Lyon** | **2006-2012**

Prestigious and highly selective "Grande École" with a multidisciplinary program focused on social sciences

International courses | **Senshū University** – Kawasaki, Japan | **2012** (3 months)

Graduate program | International trade, marketing, business intelligence, etc. focused on Asia.

International courses | **Gakushūin University** – Tōkyō, Japan | **2009-2010** (1 year)

Contemporary Far Eastern World ([DEMEOC](#) - fr) | **Institute diploma SCIENCES PO Lyon** | **2008**

Undergraduate program | Economics, public law, modern history, philosophy, sociology, public policies.

Law School / Sciences Po preparatory class | **University of Lorraine** | **2005-2006**

High school diploma | majored in Sciences (graduated with honors) | **Fabert High School**, Metz | **2005**

MISCELLANEOUS

Sailplane pilot, former French Air Force reservist, Open Water Diver, Biker (dual sport)