

# **Classifying Fake News Using Machine Learning**

By: Kristina Kepic  
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## Research Question

Are there indicators in the text of a news article that can be used by a machine learning algorithm to tell if it is a real or fake article?

# Motivation

- Rise of fake news on the internet
- Human fact checkers considered “partisan”
- Risk to Democracy

## Implications on Politics

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Lower the dissemination  
of fake news

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Better educated  
populace

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Increased trust in the  
government

## Implications on Social Media

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Lower amount of fake news shared

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Automatically check posted news articles

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Less need for human fact checkers

# Implications on News

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Increased level of technicality  
and formality

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Possibly lead to more  
complicated fake news articles

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Increase trust in real news  
sources



## Previous Studies on Fake News

# The spread of true and false news online

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- Studied the dissemination of real and fake news on Twitter
- Real news takes six times longer to spread than fake news
- Used current fact check websites to decide if news was real



This just in: Fake news packs a lot in title, uses simpler, repetitive content in text body, more similar to satire than Real News

- Analyzed a dataset of real news, fake news, and satire about the 2016 election
- Used Python toolkit to examine differences in the text
- Real news was longer, had shorter titles, and used more complex words



# An overview of online fake news: Characterization, detection, and discussion

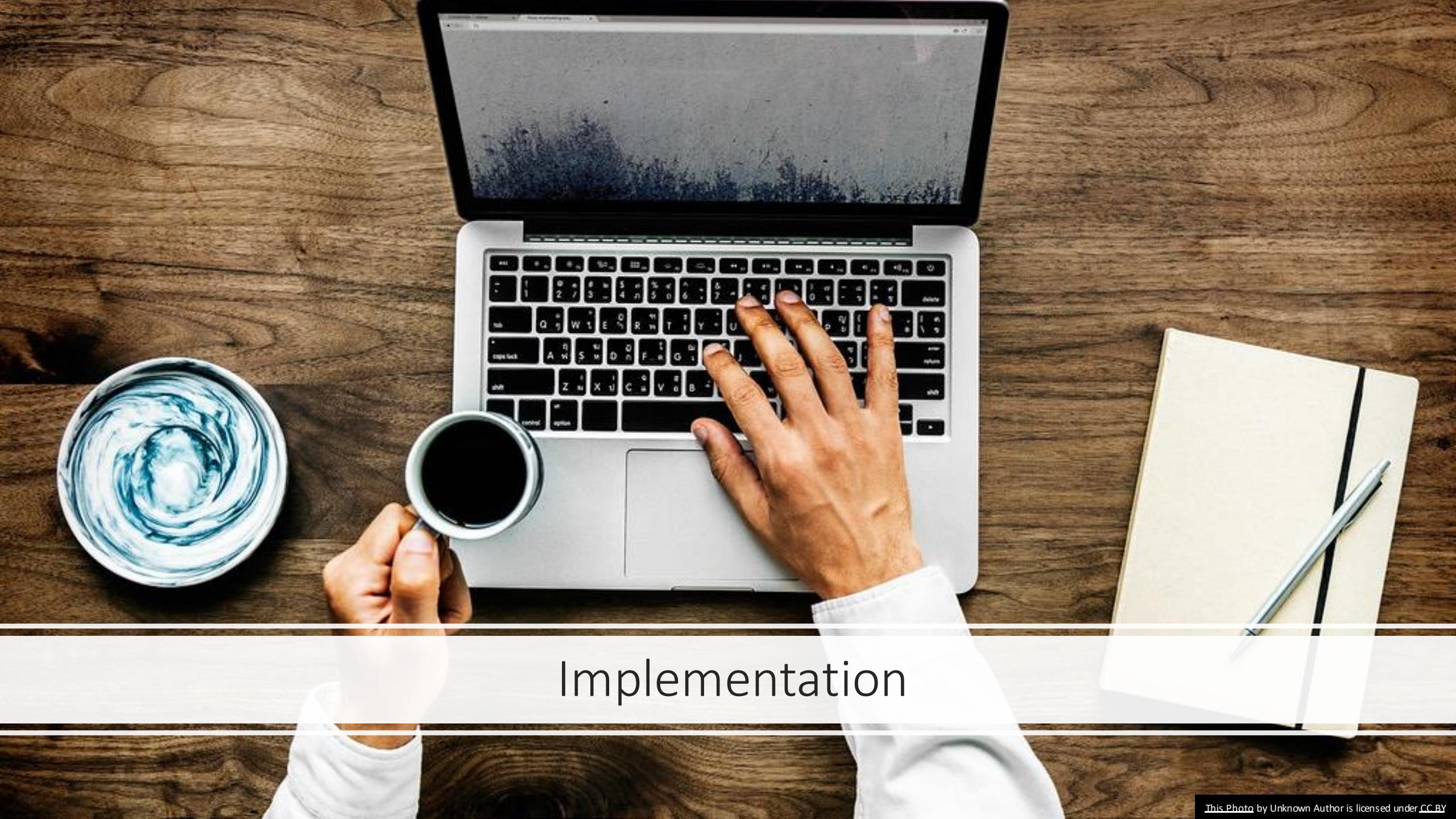
- Presents an overall discussion of fake news
- Found limited available data to study fake news
- Headline and text have different subjects and tones
- Categorized news as real or fake based on source

# My Project's Contribution

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- Examines mainly syntax differences
- Implements machine learning
- Does not consider the source of the news





# Implementation

# Initial Plan



Task 1: Review previous studies



Task 2: Find and compile datasets



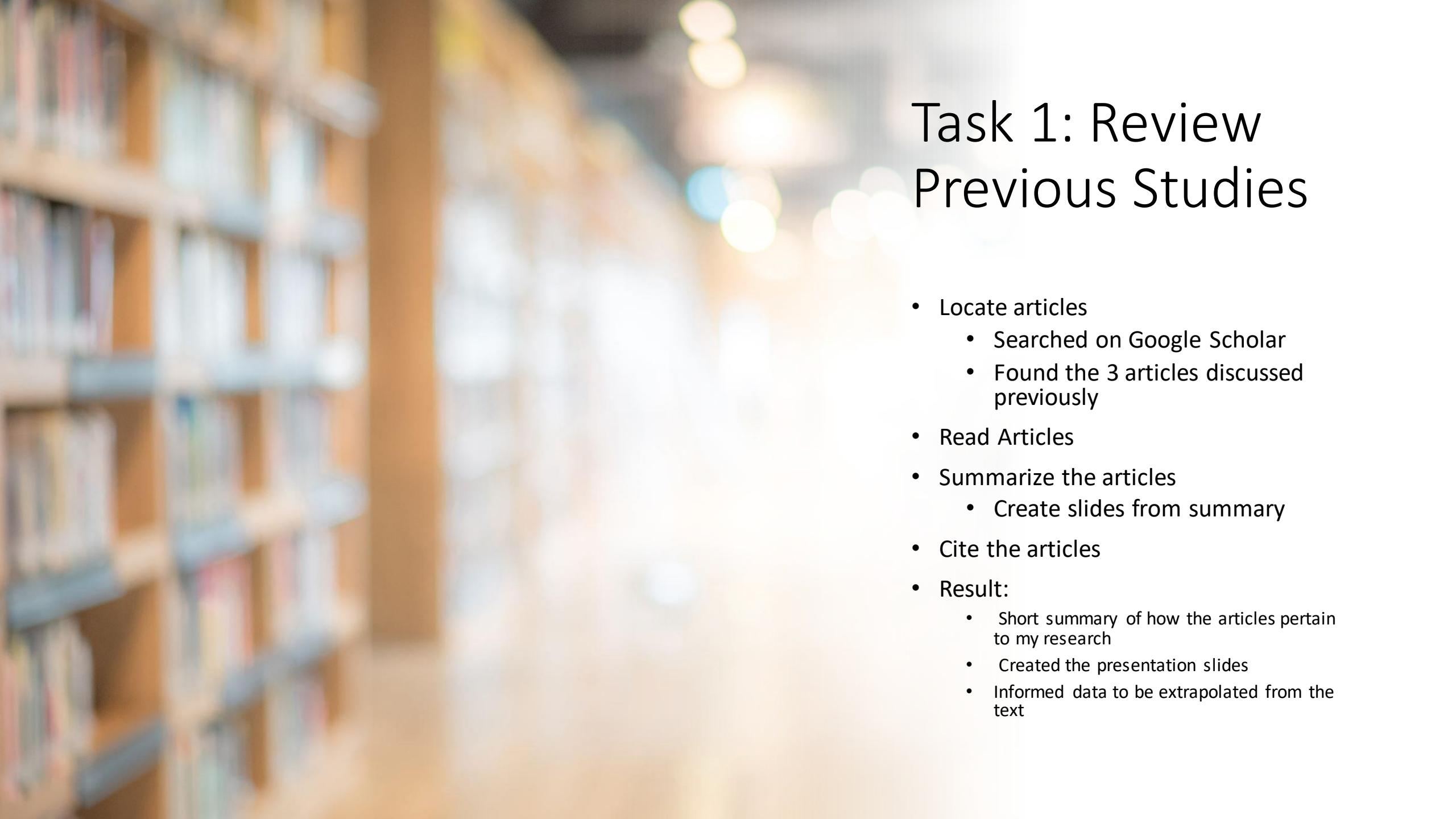
Task 3: Write algorithms to analyze the articles



Task 4: Create the machine learning algorithm



Task 5: Create the web application



# Task 1: Review Previous Studies

- Locate articles
  - Searched on Google Scholar
  - Found the 3 articles discussed previously
- Read Articles
- Summarize the articles
  - Create slides from summary
- Cite the articles
- Result:
  - Short summary of how the articles pertain to my research
  - Created the presentation slides
  - Informed data to be extrapolated from the text

## Task 2: Find and Compile Datasets

- Searched the internet for datasets
- Found 4 possible datasets
- Searched for 20 real articles and 20 fake articles from each
  - Many fake articles had dead links
- Result:
  - Chose a Keagle dataset

## Task 3: Write Algorithms to Process the Text

- Count words in the text
- Count words in the title
- Count sentences
- Count characters
- Score the reading level of the text
  - Used Automated Readability Index
- Score the formality of the text

$$F = 50\left(\frac{n_f - n_c}{N} + 1\right)$$

$f = \{noun, adjective, preposition, article\}$

$c = \{pronoun, verb, adverb, interjection\}$

$$N = \sum (f + c + \text{conjunctions})$$

# Task 3 Results



**2132 rows of data**

1037 of real articles

1095 of fake articles



**6 independent variable columns**

Num of words in the article

Num of words in the title

Num of sentences

Num of characters

Readability

Formality

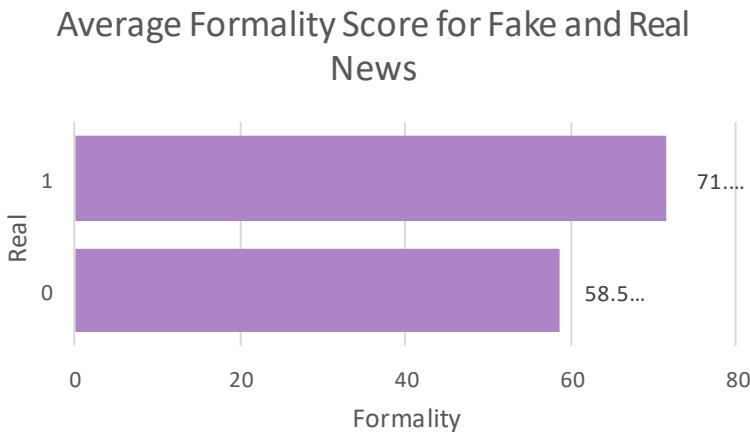
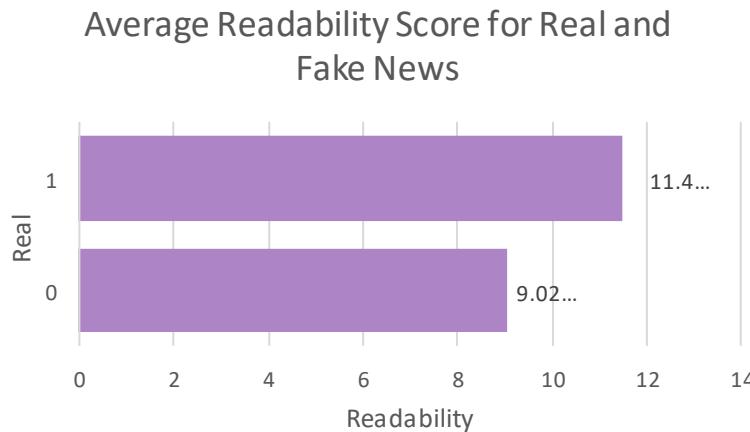
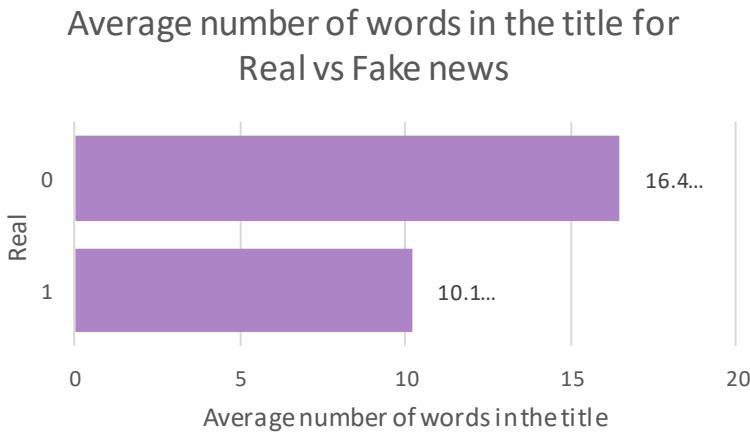
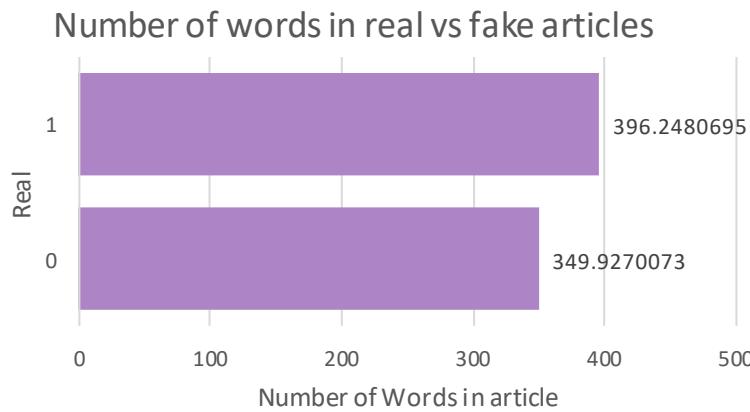


**1 dependent variable column**

Real article

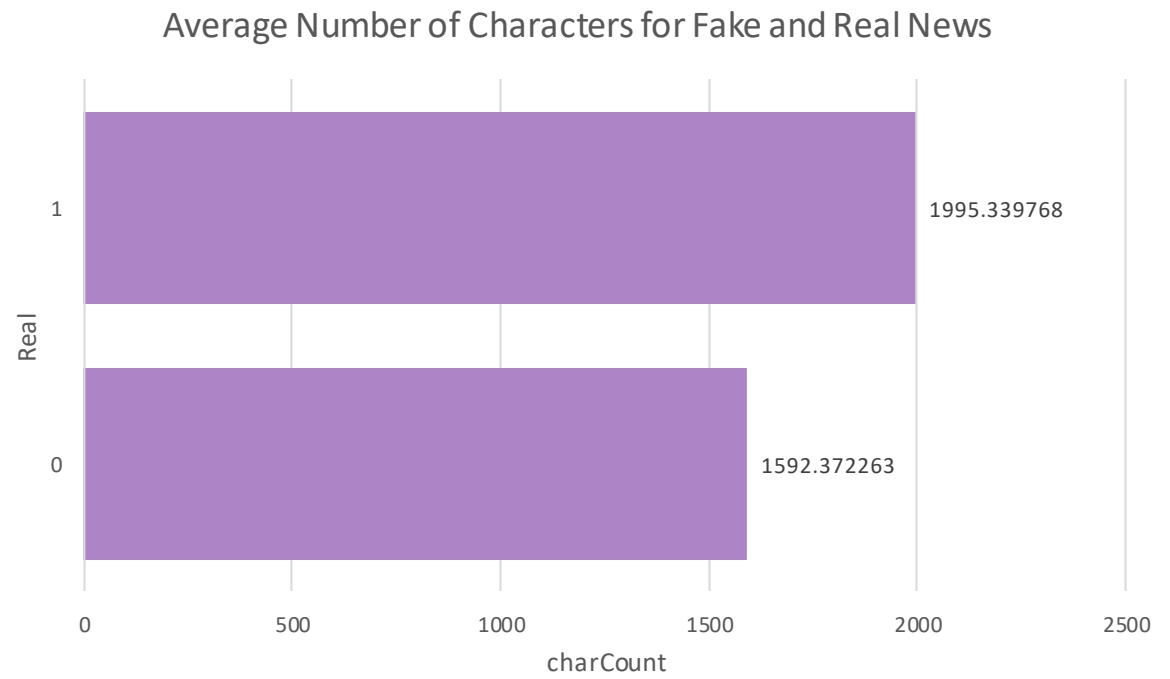
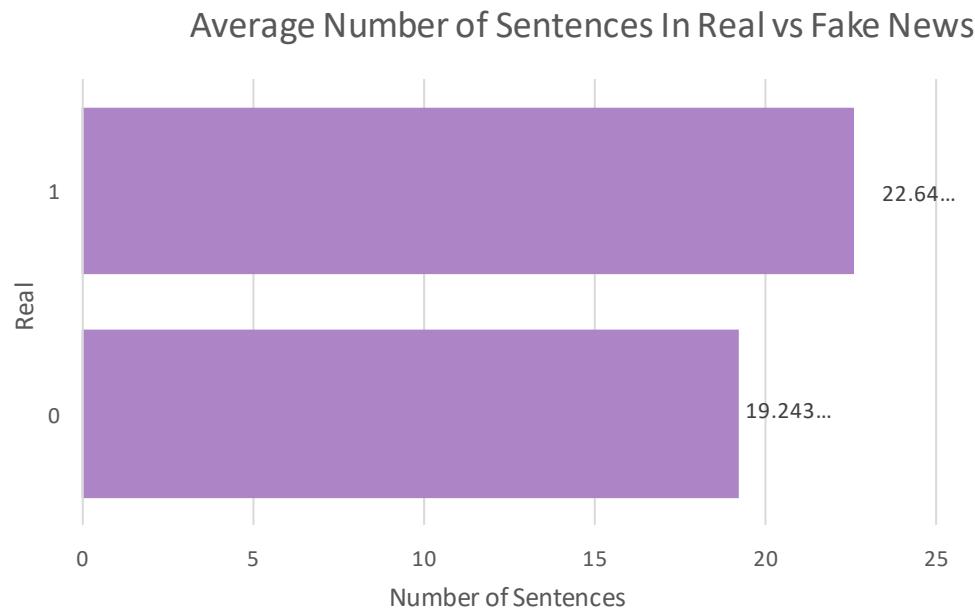
# Comparing Real and Fake Articles

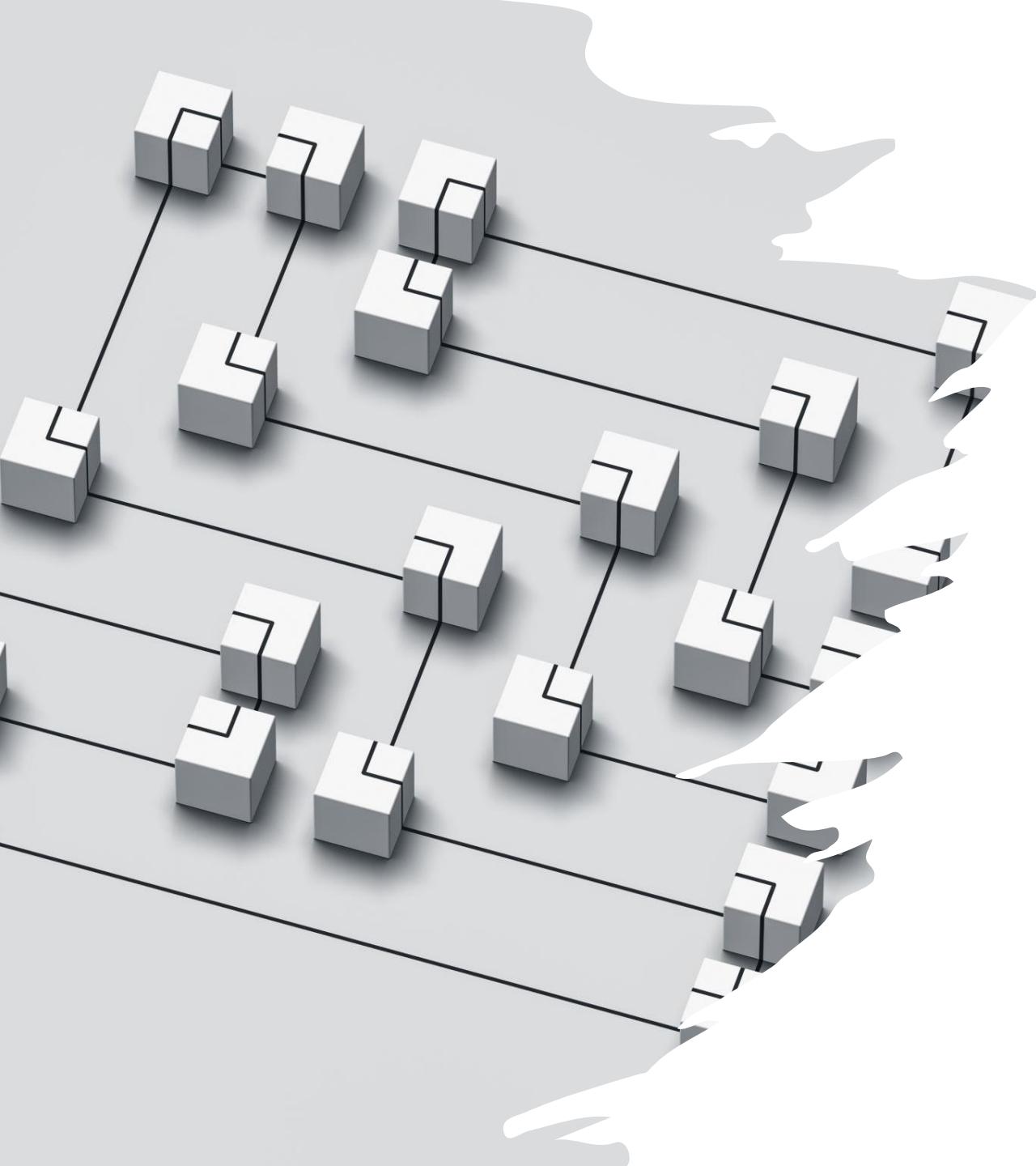
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# Continued...

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## Task 4: Create the Machine Learning Algorithm

- Split data into train and test
  - 1705 rows of training data
  - 427 rows of test data
- Tested three machine learning algorithms
  - Linear model, generalized linear model, random forest
- Compare Accuracy of the models

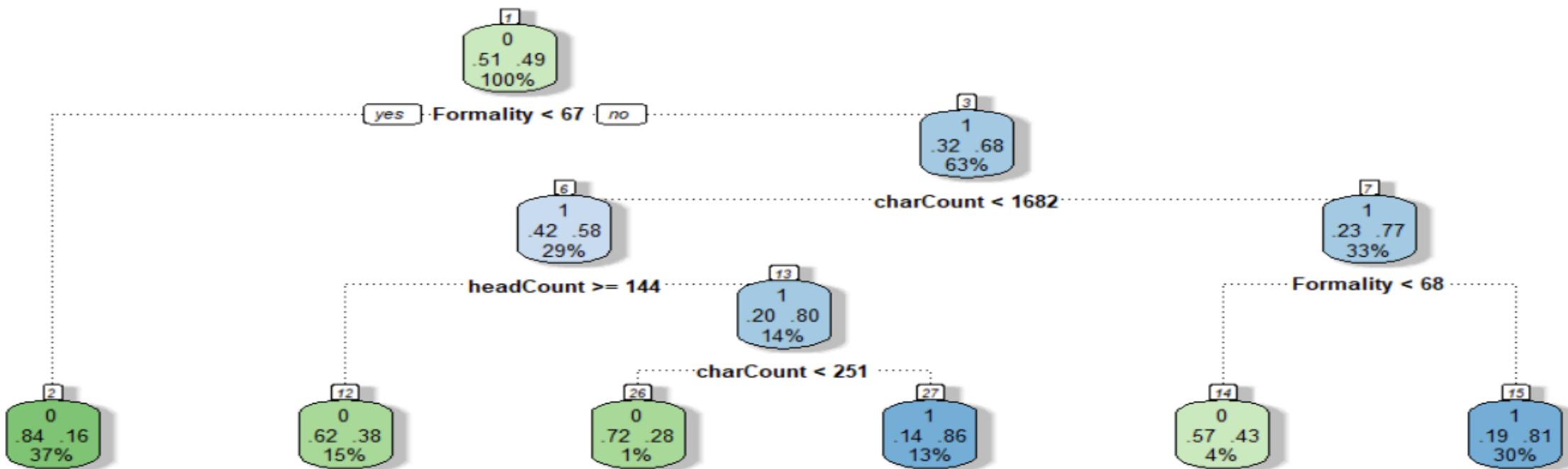
# Task 4 Results

Random Forest was the most accurate

Most significant variables

1. Number of words in the title
2. Formality
3. Number of characters
4. Number of words in the article
5. Sentence count
6. Readability

```
classifier = rpart(Real ~ (Formality^2) + (Readability^2) + (charCount^2) + (headCount^2) +  
(SentCount^2) - col7, data = train)
```



# Task 6: Creating the Web Application

- Designed and created the inputs section
  - Two string inputs: Article Title and Article Text
- Loaded the machine learning algorithm
  - Saved and loaded as an RDS
- Created the server
  - Created data from the text
- Created a button
  - Initiates the server function
- Added output
  - One string

# Real or Fake Article Detector

Article Title

Article Text

Submit

# Real or Fake Article Detector

This news article is most likely real

## Article Title

Trump gets endorsed by Daines, GOP's Senate campaign chief

## Article Text

Former Arkansas Gov. Asa Hutchinson this week officially kicks off his GOP bid, joining Trump, former U.N. Ambassador Nikki Haley, biotech entrepreneur Vivek Ramaswamy, businessman Perry Johnson and radio host Larry Elder. Sen. Tim Scott of South Carolina, former Vice President Mike Pence and former New Jersey Gov. Chris Christie have said they'll decide whether to mount their own campaigns in the coming weeks.

With primary season still months away, a possible general election matchup also began to take shape Tuesday, with Democratic President Joe Biden formally announcing he'd be seeking a second term. In his video announcement, he asked voters to give him more time to "finish this job."

During a Monday night interview on Newsmax, Trump said Biden's bid "seems hard to believe" but poked at the Democratic incumbent for unveiling his reelection bid in a video rather than at a live event.

"You know, normally you get up and you say, 'Hey, I'm running. Wish me luck, everybody.' But he's doing a tape," Trump said. "You can do it four or five times so he gets it right."

Submit

# Real or Fake Article Detector

This news article is most likely fake

## Article Title

Whistleblower Nurse Drops Megabomb On The Covid Dark Ages!! N

## Article Text

controlled cyborgs... think of a Stepford wife, except hooked up to the 6G internet... Homo Borg Genesis is born, at least for a brief period. The towers transmit their instructions to Homo Borg Genesis who is very happy to eat bugs. For Homo Borg Genesis, original thoughts become a distant theory, no longer even a memory, and an invisible frequency beam prison of which Homo Borg Genesis isn't even aware of, shuts out all access to God. These are the details of the final battle between light dark, a battle that involves clones, hybrids, remote-controllable humans, alien technology, and a species who for the most part is clueless as to what is going on outside the planetary fishbowl they are living in! Yes humanity chose ignorance distraction and the devil's bedtime stories, and now there are computer components in their blood, and nano wires slithering and fornicating through their brain tissue... alien structures and all sorts of things... yes, actual things of which humanity has no real frame of reference, is now in the brains, blood and organs! Homo Sapien is now slowly mutating into a part-synthetic artificial lifeform, and doesn't seem to care or show much concern. Homo Sapien has for the most part, given up... it only knows how to slowly die, it never learns how to truly live. This generation may be the last Homo Sapiens to walk on earth, but not the last humans, for Homo Christos is being born and will inherit the earth." -Indian in the machine

Submit

# Conclusion

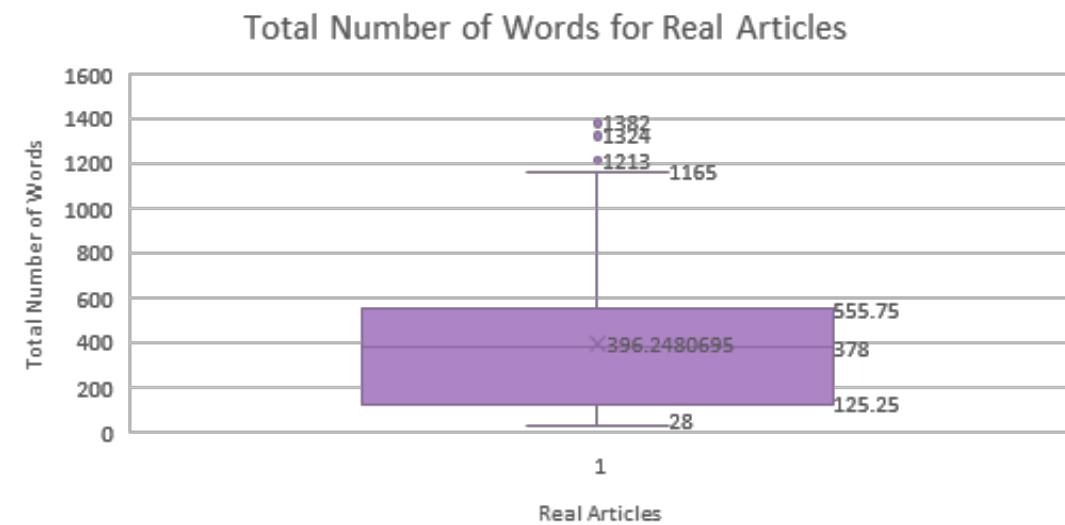
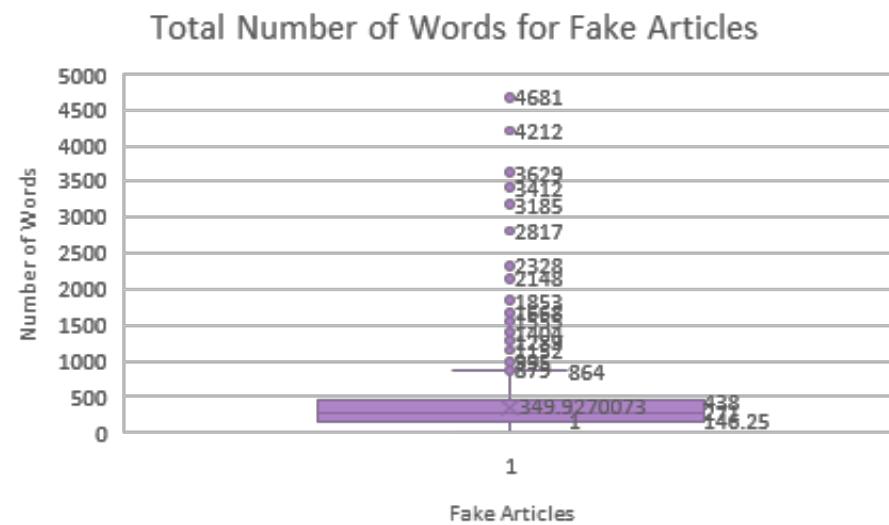
# Research Question

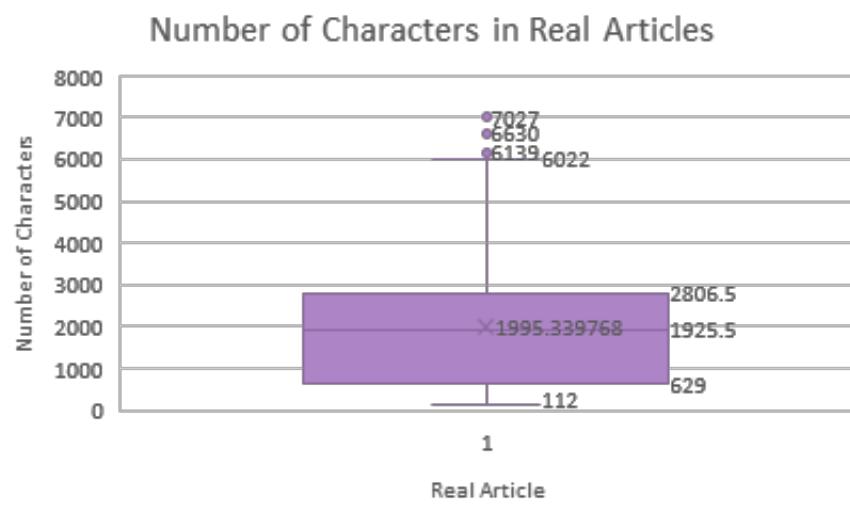
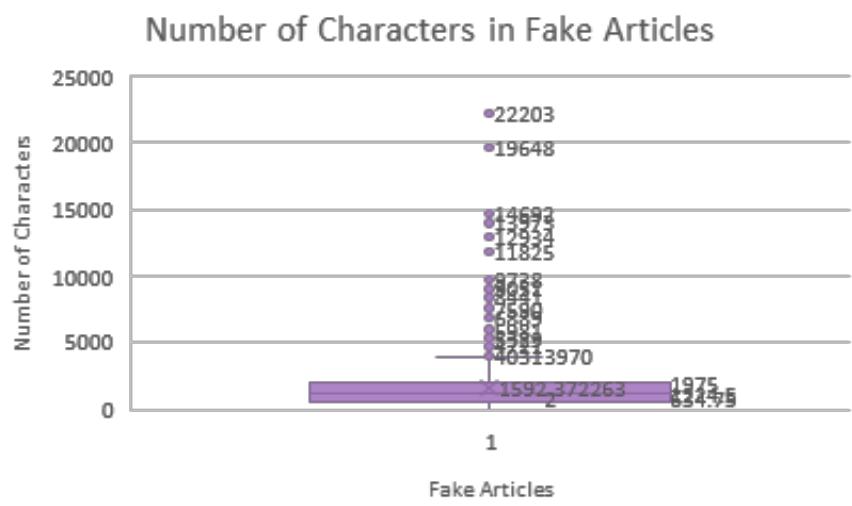
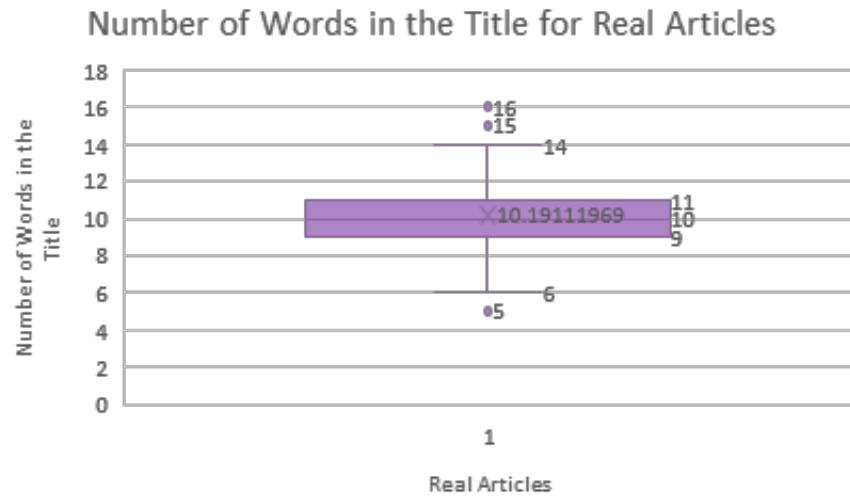
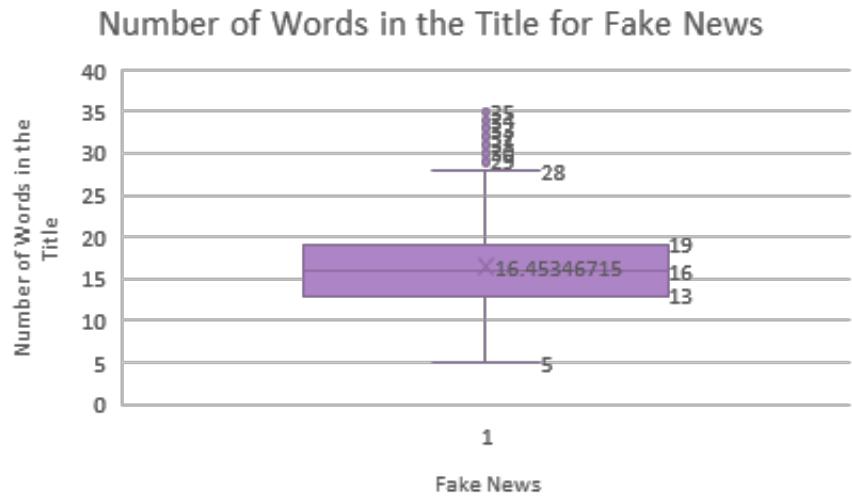
Are there indicators in the text of a news article that can be used by a machine learning algorithm to tell if it is real or fake article?

Yes, there are differences in the syntax and grammar of real news articles and fake news articles that can be used by a machine learning algorithm.

# Additional Insights

Real news articles have a consistent syntax format compared to fake news.







# Social Engineering: *The Art of Human Hacking*

## **R E S E A R C H   Q U E S T I O N**

What techniques do social engineers employ to influence their targets to carry out a successful social engineering attack?

## M O T I V A T I O N

- Elevating Threat
- Effective countermeasures
- Raising Consciousness

## **IMPLICATIONS**

- Effective Awareness Training Programs
- Improved Organization Guidelines.

# THINGS WE ALREADY KNOW: PREVIOUS STUDIES

- What it is?
- Common Types of Attacks
- Typical Attack Cycle
- Prevention Strategies

## Outline

[Abstract](#)

[Keywords](#)

[1. Introduction](#)

[2. Defining social engineering attacks](#)

[3. Templates for social engineering attacks](#)

[4. Application of the social engineering attack te...](#)

[5. Conclusion](#)

## Table of Contents

- Abstract
- Introduction
- Social Engineering Attacks
- Prevention Techniques
- Mitigation Techniques



## MY CONTRIBUTION

- Profound Attack Vector & Framework
- Psychological Principles Utilized
- Types of Emotions Exploited
- Target selection & Factors considered
- Technological Advancements/Future Trends

# **Small Businesses vs. Big Business**

Sana Shaukat

# Research Question, Motivation & Implications

- ❑ RQ: What differences are there in cyberattacks between small and large businesses?
- ❑ Motivation: Why is this an important question to study?
  - ❑ small businesses tend to have more cyberattacks when compared to bigger businesses
  - ❑ this capstone will also show how much more significant an attack is when it is on a smaller company
- ❑ Implications: Describe things you could do once you know the answer
  - ❑ Brings awareness to how these attacks impacts businesses differently
  - ❑ identifying which ones will help businesses protect themselves better

# Things we know: Previous studies

## Describe what we already know about the RQ

(include references to the academic papers / reports / investigations)

- In a small business jobs such as information security are not always a priority, and can often be a part time job of a single person (Bedwell, 2014)
- 20% of small companies rely on their security business unit vs. 62% of larger organizations (Pricewaterhouse Coopers, 2014)
- “ Fifty percent of small to medium sized businesses have been the victims of cyber attacks and over 60% of those attacked go out of business ” – Dr. Jane Leclair, Chief Operating Officer at the National Cybersecurity Institute

## Your Contribution

- There are a variety of studies on small business, but very few comparing big and small businesses
- Not many papers comparing total revenues to cost of breaches
- This capstone is a research design that focuses on the differences of business types by performing a t test

# Plan VS Implementation

## Adjusted Plan

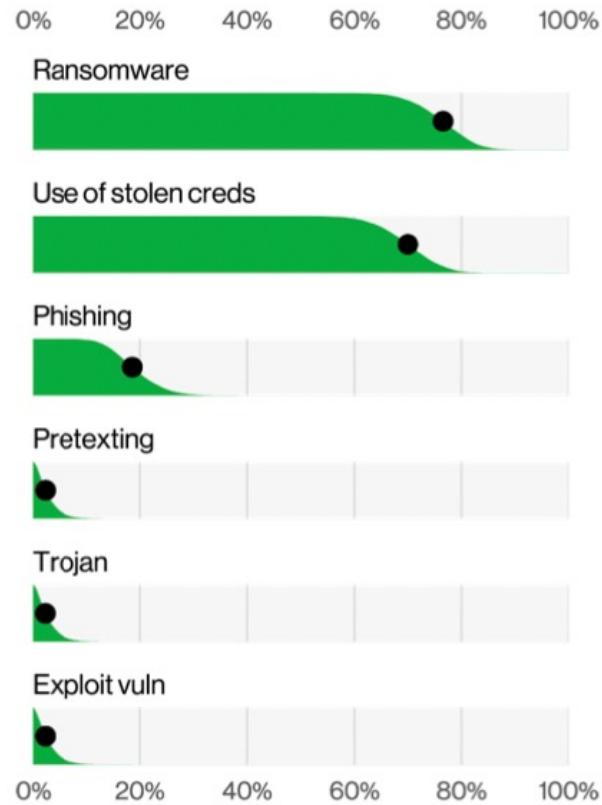
- Task 1: Most common cyberattacks on small and big business**
- Task 2: Total revenue and costs of data breaches**
- Task 3: Performing the T-test**
  
- Initial RQ: Which Cyberattacks do small businesses face the most?**

# Task 1

- Step 1
  - I first focused on the smaller business aspect, and what attacks were most common
  - Verizon's Data Breach Report from 2022 was my main point of collection for small businesses
- Step 2
  - Next, I did the same thing but for bigger businesses, and found data on Ponemans institute global risk report
  - I collected the top 6 for both small and big businesses, because of how extensive Ponemans list was

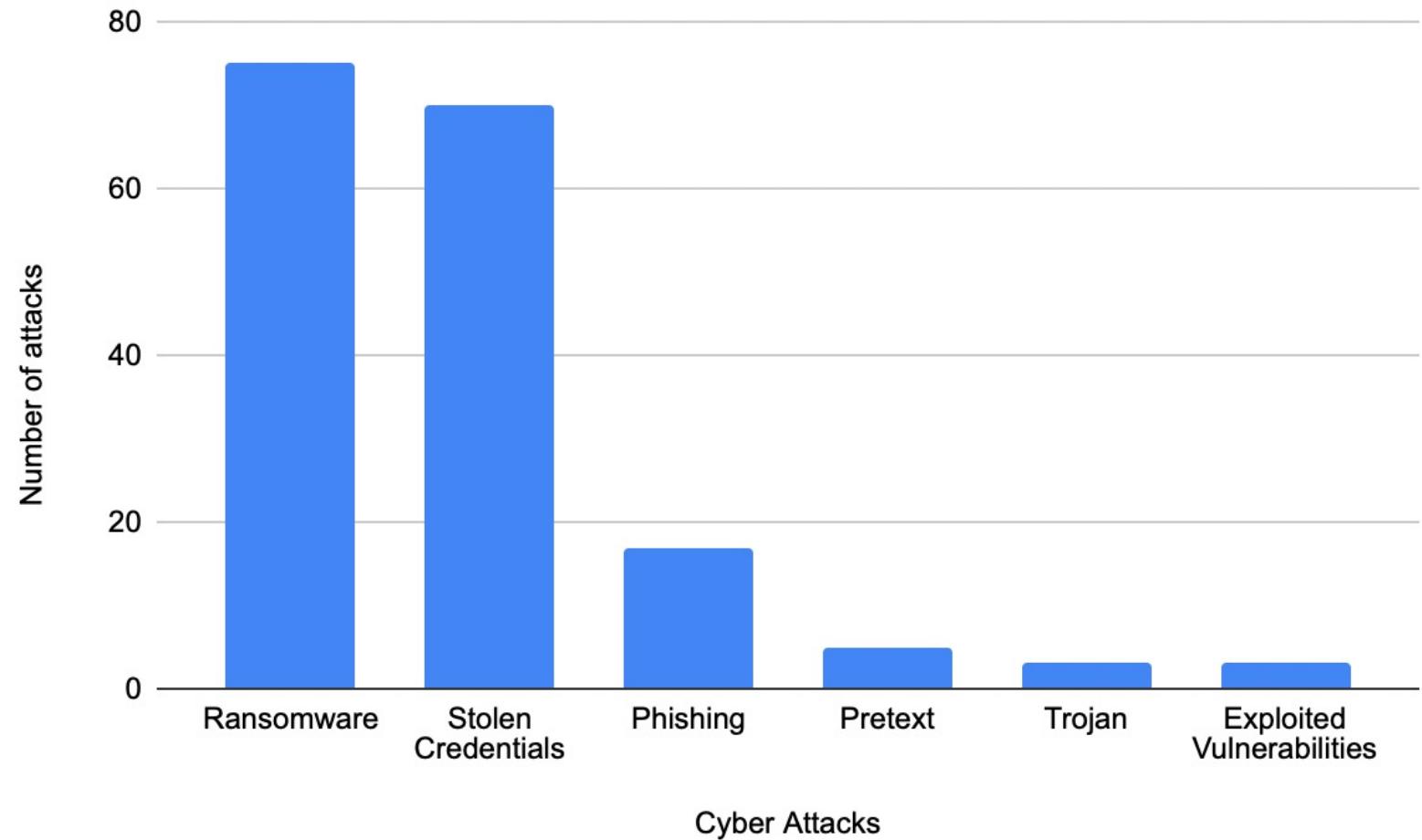
Results on next slides

# Data Collection

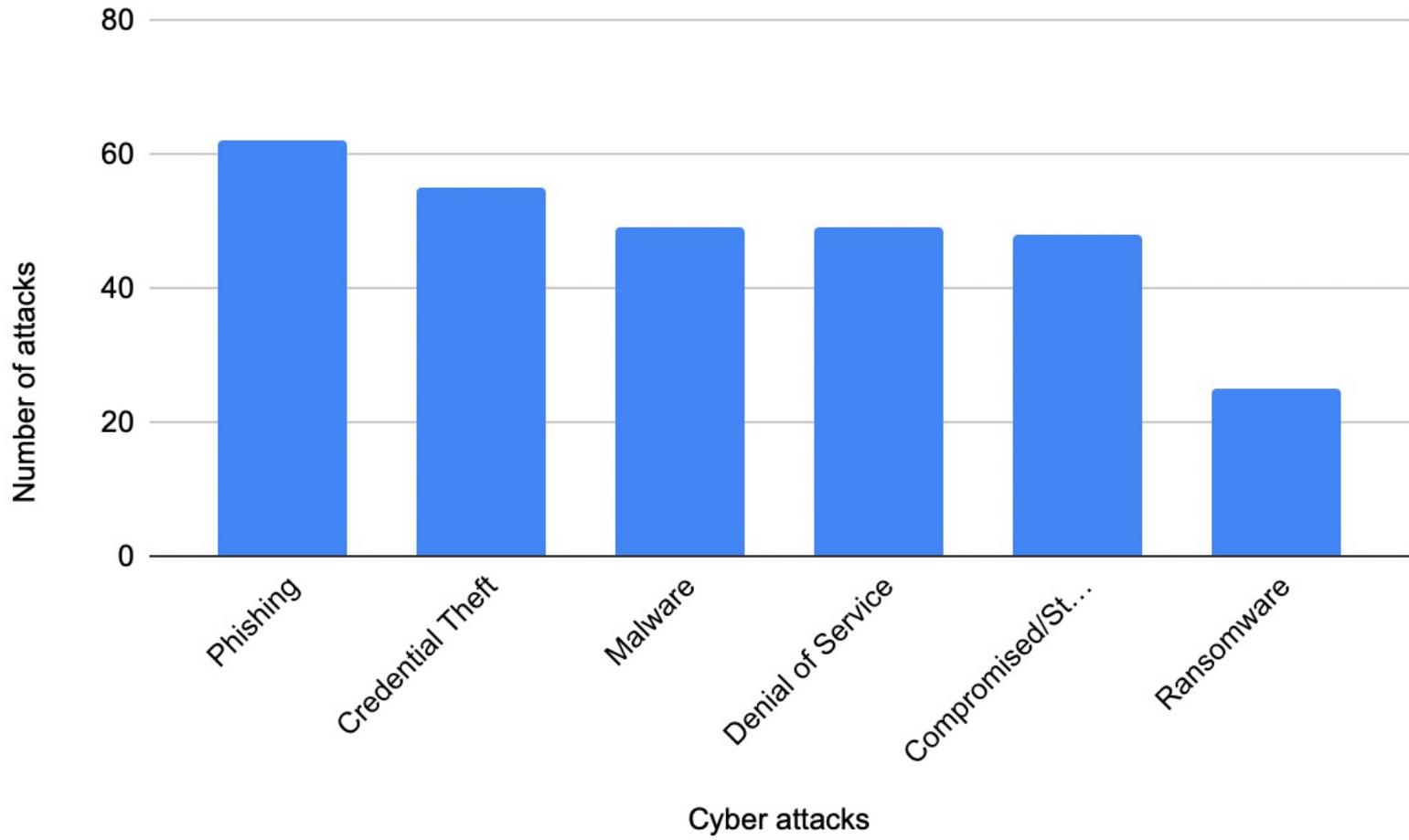


Account takeover	49%
Advanced malware / zero day attacks	29%
Compromised / stolen devices	48%
Credential theft	55%
Cross-site scripting	27%
Denial of service	49%
General malware	49%
Malicious insider	45%
Phishing / social engineering	62%
Ransomware	25%
SQL injection	21%
Web-based attack	28%
Other (please specify)	6%

# Small Business Most Common Cyberattacks



# Big Business Most Common Cyberattacks



# Task 2

- Step 1

- Used Comparitech data to find ransomware business cases
  - Would find the total revenues of companies and classify them as small or large business

- Step 2

- After gathering several ransomware cases, I also focused on phishing attacks and the costs of those breaches
  - Inputting those results into excel and making charts for each

# Data Collection

Year	Month, Year	Company Affected	Industry	Sub-Industry	City/County	State	# Records Affected	Ransom Paid	Ransom Amount	Ransomware Strain
2022	Mar, 2022	Aetna Bridge Company (ABC)	Business	Construction	Warwick	Rhode Island	108	Unknown	Unknown	LockBit
2021	May, 2021	All American Asphalt	Business	Construction	Corona	California	Unknown	Unknown	Unknown	Darkside
2021	Mar, 2021	Anvil Corporation	Business	Construction	Bellingham	Washington	667	Unknown	Unknown	Unknown
2021	May, 2021	Betenbough Homes	Business	Construction	Lubbock	Texas	Unknown	Unknown	Unknown	REvil
2022	Feb, 2022	BMS CAT, Inc.	Business	Construction	Haltom City	Texas	2,271	Yes	Unknown	Conti
2020	Sep, 2020	Building Material Distributors	Business	Construction	Galt	California	3,970	Unknown	Unknown	Unknown
2020	Sep, 2020	CB Masonry	Business	Construction	Little Rock	Arkansas	Unknown	Unknown	Unknown	Conti
2022	Aug, 2022	CentiMark	Business	Construction	Canonsburg	Pennsylvania	3,805	Unknown	Unknown	Unknown
2020	Jan, 2020	Civil & Building North America	Business	Construction	Miami	Florida	Unknown	Unknown	Unknown	Unknown
2021	Jul, 2021	Coghlin Electrical Corp.	Business	Construction	Worcester	Massachusetts	2,040	No	Unknown	Unknown

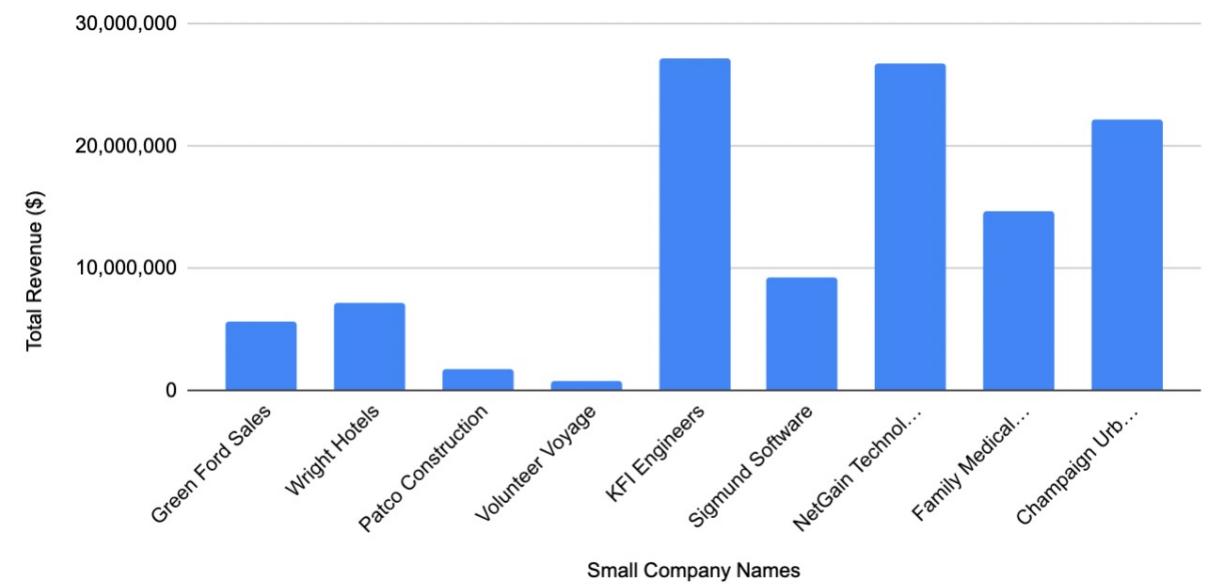
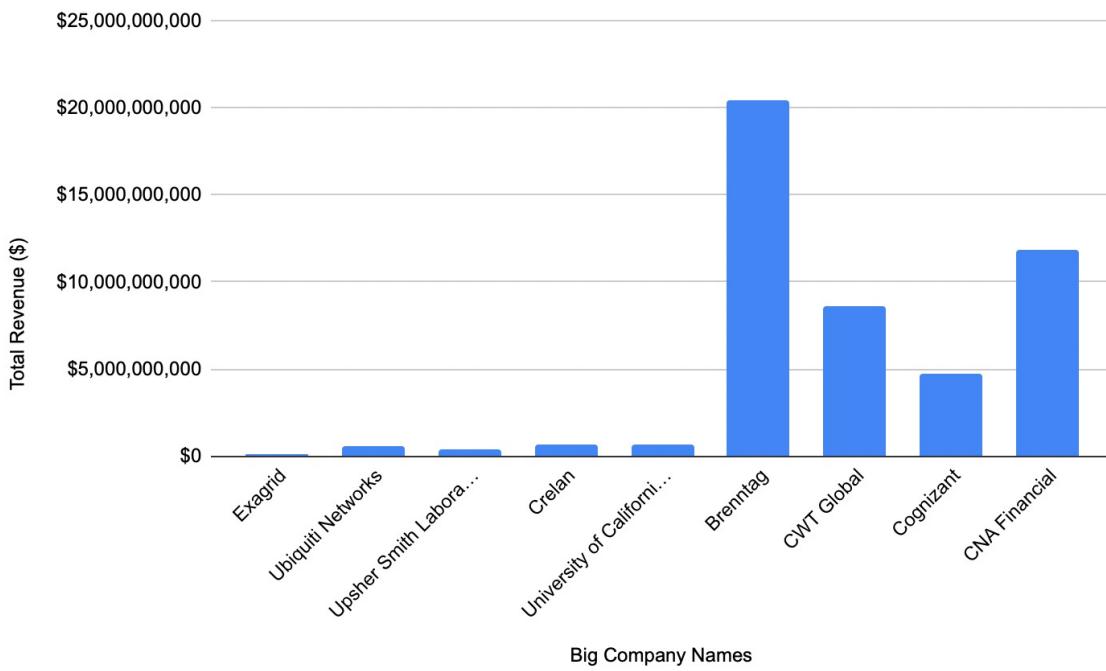
# Data Collection

Company Name	Total Revenue	Cost of Data Breach
Green Ford Sales	5,600,000	\$23,000
Wright Hotels	\$7,200,000	\$1,000,000
Patco Construction	\$1,800,000	\$588,000
Volunteer Voyage	\$791,000	\$14,000
KFI Engineers	\$27,100,000	\$300,000
Sigmund Software	\$9,200,000	675,000
NetGain Technologies	\$26,700,000	\$2,300,000
Family Medical Center of Michigan	\$14,717,459	\$30,000
Champaign Urbana Public Health District	\$22,100,000	\$300,000

# Data Collection

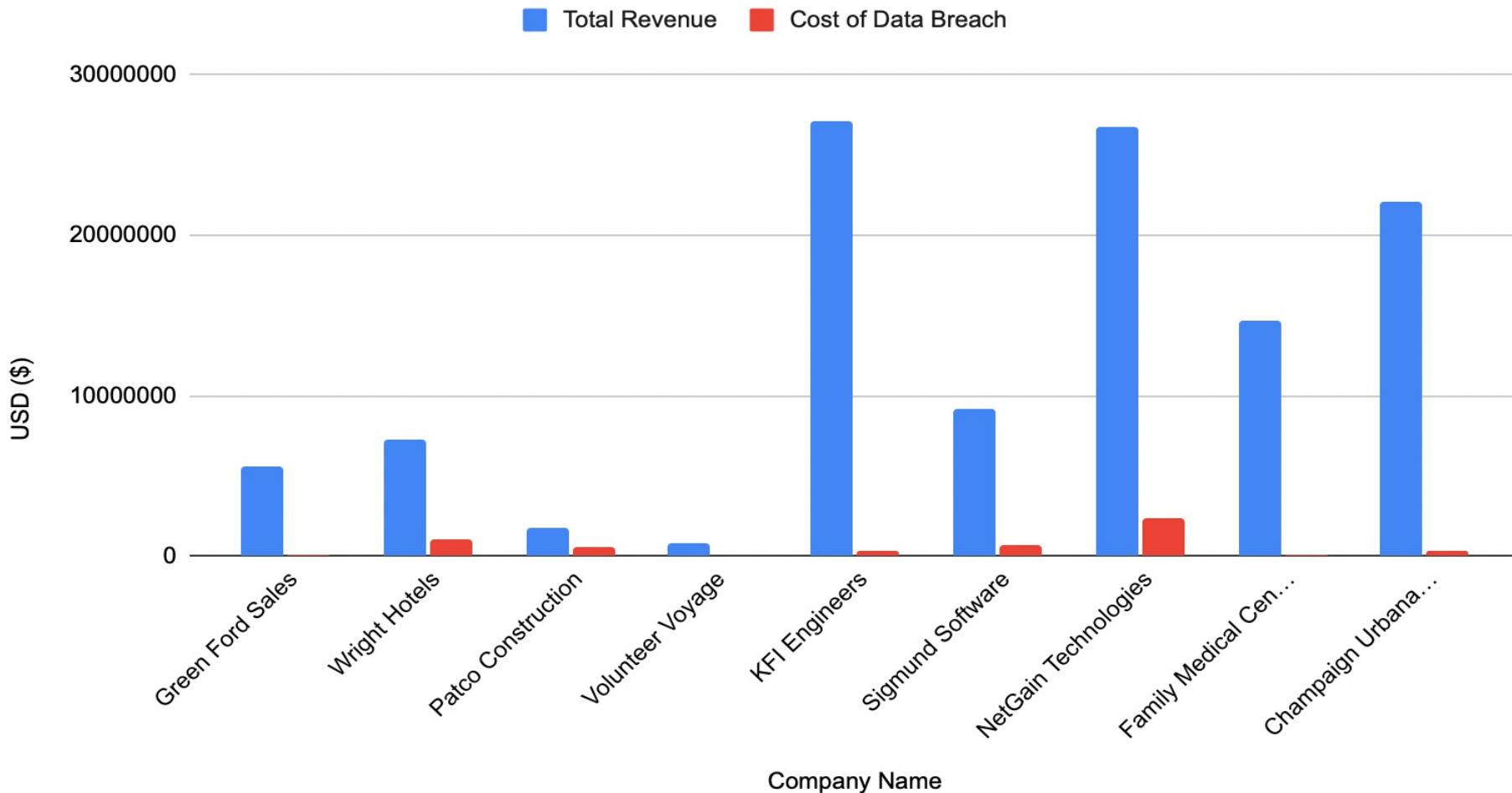
Company Name	Total Revenue	Cost of Attack
Exagrid	\$69,200,000	\$2,600,000
Ubiquiti Networks	\$596,000,000	\$39,000,000
Upsher Smith Laboratories	\$420,000,000	\$50,000,000
Crelan	\$670,292,821	\$76,791,400
University of California San Francisco	\$640,000,000	\$1,140,000
Brenntag	\$20,430,000,000	\$4,400,000
CWT Global	\$8,600,000,000	\$4,500,000
Cognizant	\$4,700,000,000	\$60,000,000
CNA Financial	\$11,879,000,000	\$40,000,000

# Total Revenues



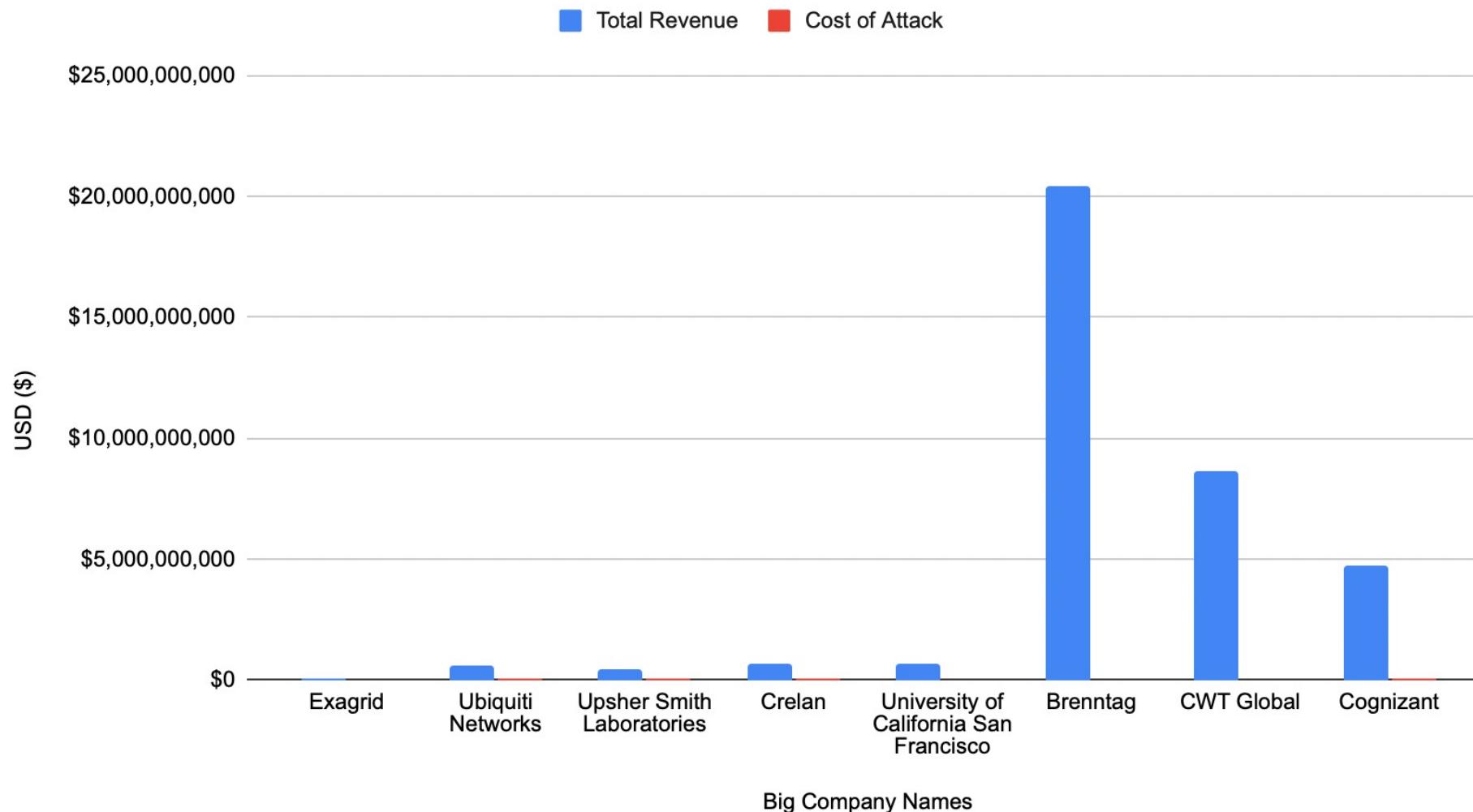
# Small Business

## Total Revenue and Cost of Data Breach



# Big Business

## Total Revenue and Cost of Attack



# Task 3

## □ Step 1

- With the data analysis tool in excel, created a T-test
- Focused on the total revenue first to see if there was a statistical difference between those two factors
- Then performed another T-test on cost of data breaches that were collected before

# T-test on Total Revenue

t-Test: Two-Sample Assuming Equal Variances		
	<i>Variable 1</i>	<i>Variable 2</i>
Mean	12800939.89	5333832536
Variance	1.06155E+14	4.99866E+19
Observations	9	9
Pooled Variance	2.49934E+19	
Hypothesized Mean Difference	0	
df	16	
t Stat	-2.257822369	
P(T<=t) one-tail	0.019141947	
t Critical one-tail	1.745883676	
P(T<=t) two-tail	0.038283893	
t Critical two-tail	2.119905299	

# T-test on cost of data breach

t-Test: Two-Sample Assuming Equal Variances

	<i>Variable 1</i>	<i>Variable 2</i>
Mean	581111.1111	30936822.22
Variance	5.29223E+11	8.18976E+14
Observations	9	9
Pooled Variance	4.09752E+14	
Hypothesized Mean Difference	0	
df	16	
t Stat	-3.181162611	
P(T<=t) one-tail	0.002901438	
t Critical one-tail	1.745883676	
P(T<=t) two-tail	0.005802876	
t Critical two-tail	2.119905299	

# Conclusions

- RQ:
  - **What differences are there in cyberattacks between small and large businesses?**
  - Statistical Differences can be seen throughout the graphs I have made, and when we look at the t test results for total revenue and cost of breach
- Additional Insights:
  - A lot of stats on small businesses, but not enough specific details
  - Growing emphasis on helping small businesses that I did not expect
  - Surprised that credential theft was top two for both big and small businesses
- Factors that can invalidate your results
  - Factor 1: sample size being small because of limited data, especially with small businesses
  - Factor 2: Cyber attack data changes yearly, this would only apply for 2022
  - Didn't get to have a lot of variety in types of attacks, when comparing the two

# Lessons I Learnt

Describe challenges you faced and how you plan to deal with them in future projects

- Challenge 1: Difficult to find specific data on small companies
- Ways to fix this: Send out my own survey to smaller companies
- Challenge 2: Difficulty sifting through literature reviews because sometimes there were opposing facts
- Ways to fix this: Making sure that papers I am looking at are up to date, and the information applies to the US
- Challenge 3: Difficulty finding information on variety of cyberattacks

# PLAN VS IMPLEMENTATION

## INITIAL PLAN

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- Target selection & Factors considered
- Profound Attack Vector
- Psychological Principles Utilized
- Types of Emotions Exploited
- Technological Advancements/Future Trends
- **Social Engineering Attacks Dataset Analysis**
- **Survey Analysis on Awareness**

## ADJUSTED PLAN

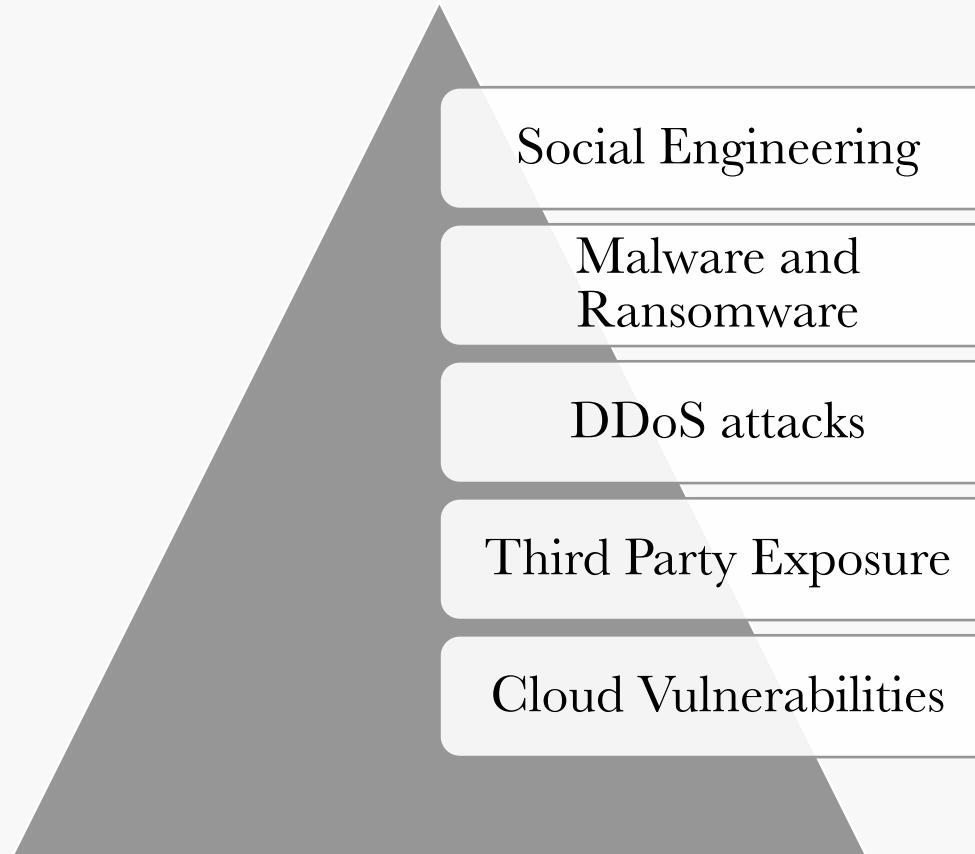
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- Target selection & Factors considered
- Profound Attack Vector & **Attack Framework**
- Psychological Principles
- Types of Emotions Exploited
- Technological Advancements/Future Trends

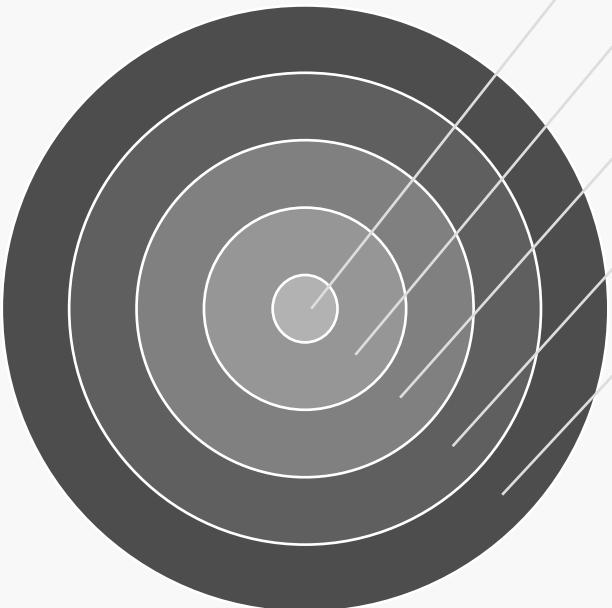
# WHAT IS SOCIAL ENGINEERING

manipulation of people  
fraud  
confidence trick  
system access  
information gathering  
psychological manipulation  
action

# RANKING



# GOAL



**Financial Gain**

**Identity &  
Data theft**

**Unauthorized  
access**

**Manipulate  
people  
Service  
Disruption**

# CONSEQUENCES

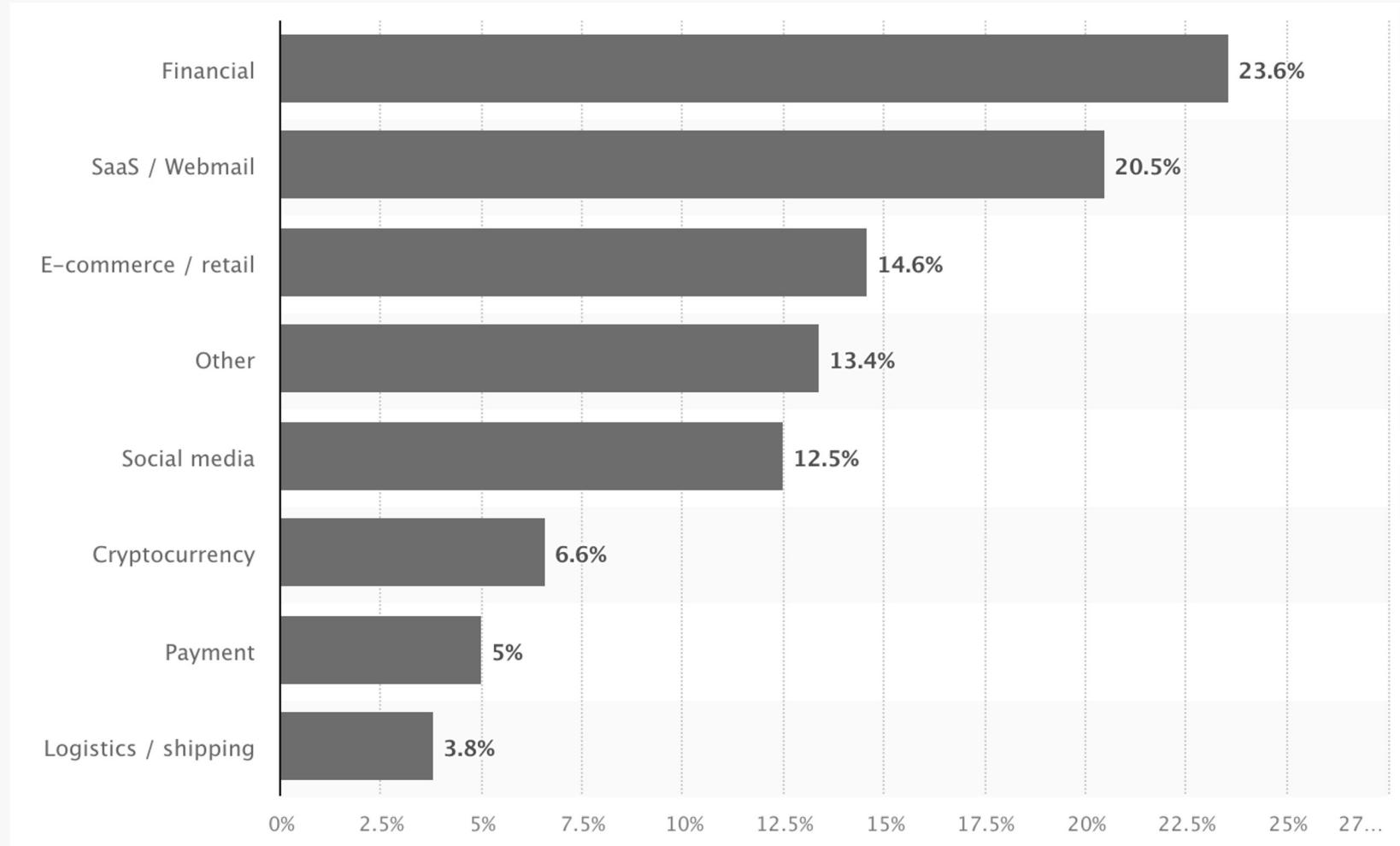
**Malware attacks**

**Ransomware  
attacks**

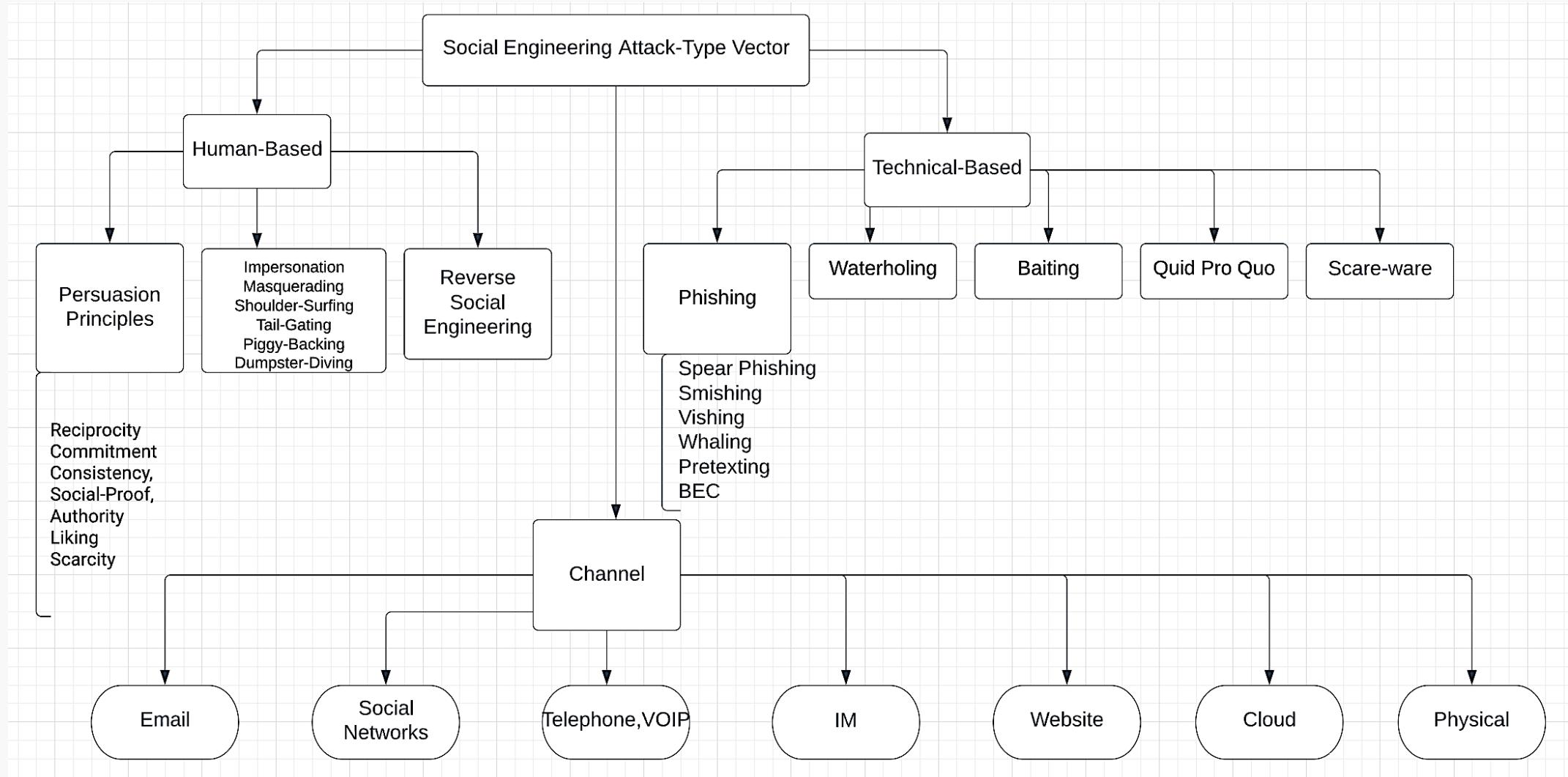
**Reputational  
damage**

**Emotional  
Damage**

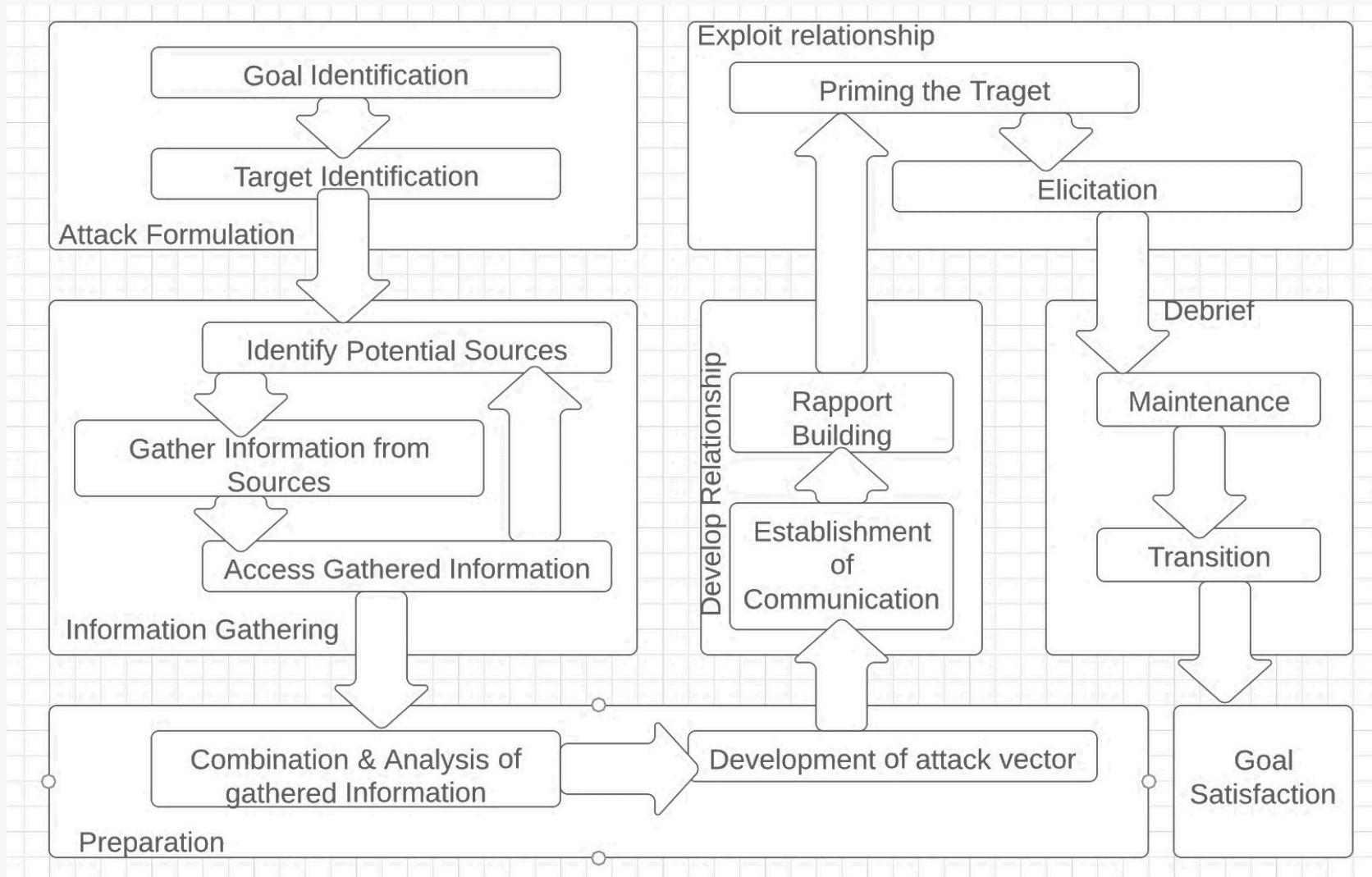
# T A R G E T



# ATTACK VECTOR / TAXONOMY



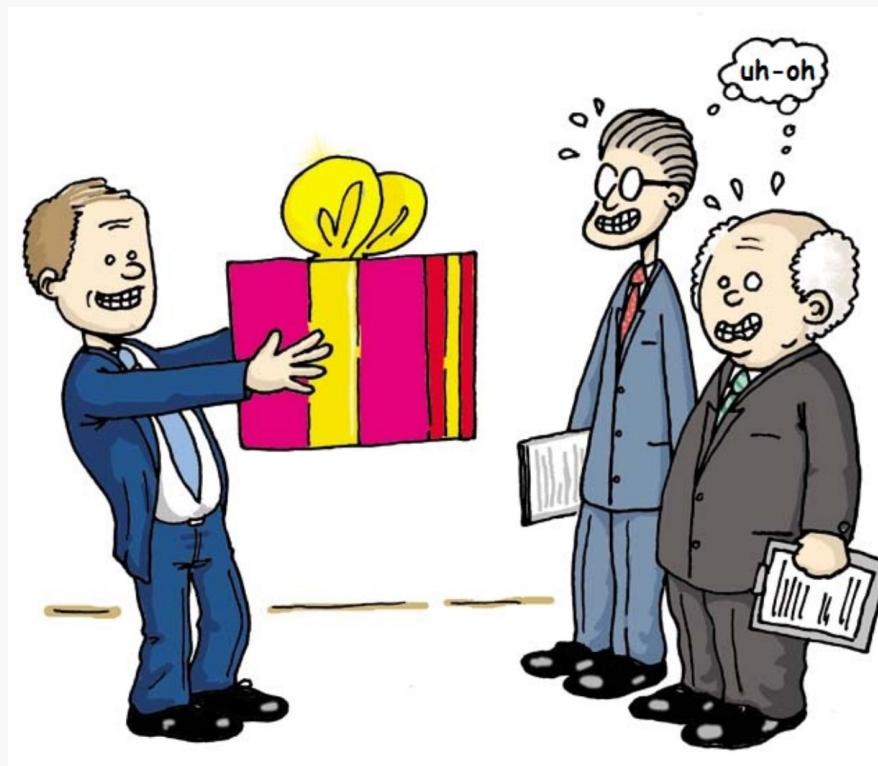
# ATTACK FRAMEWORK



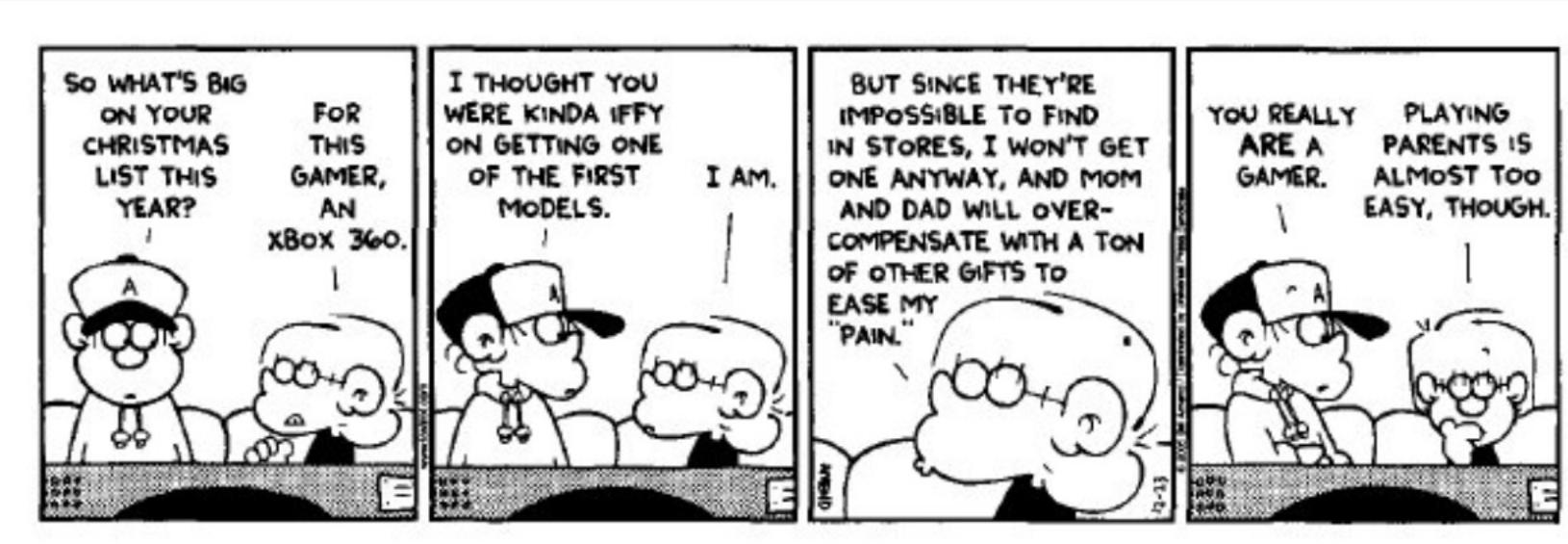
# **PSYCHOLOGICAL PRINCIPLES**



# RECIPROCITY



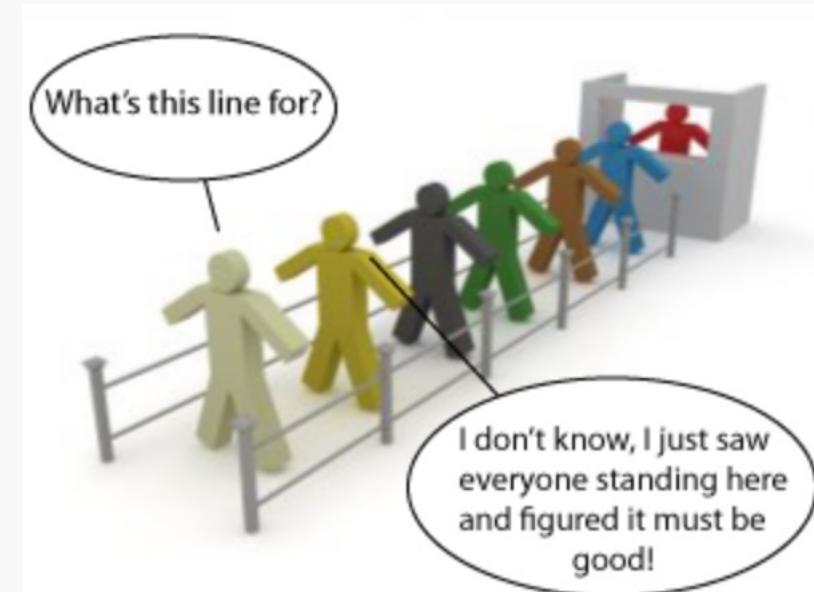
## COMMITMENT AND CONSISTENCY



## SOCIAL PROOF



Last year alone, Basecamp helped over 285,000 companies finish more than 2,000,000 projects.



# A U T H O R I T Y



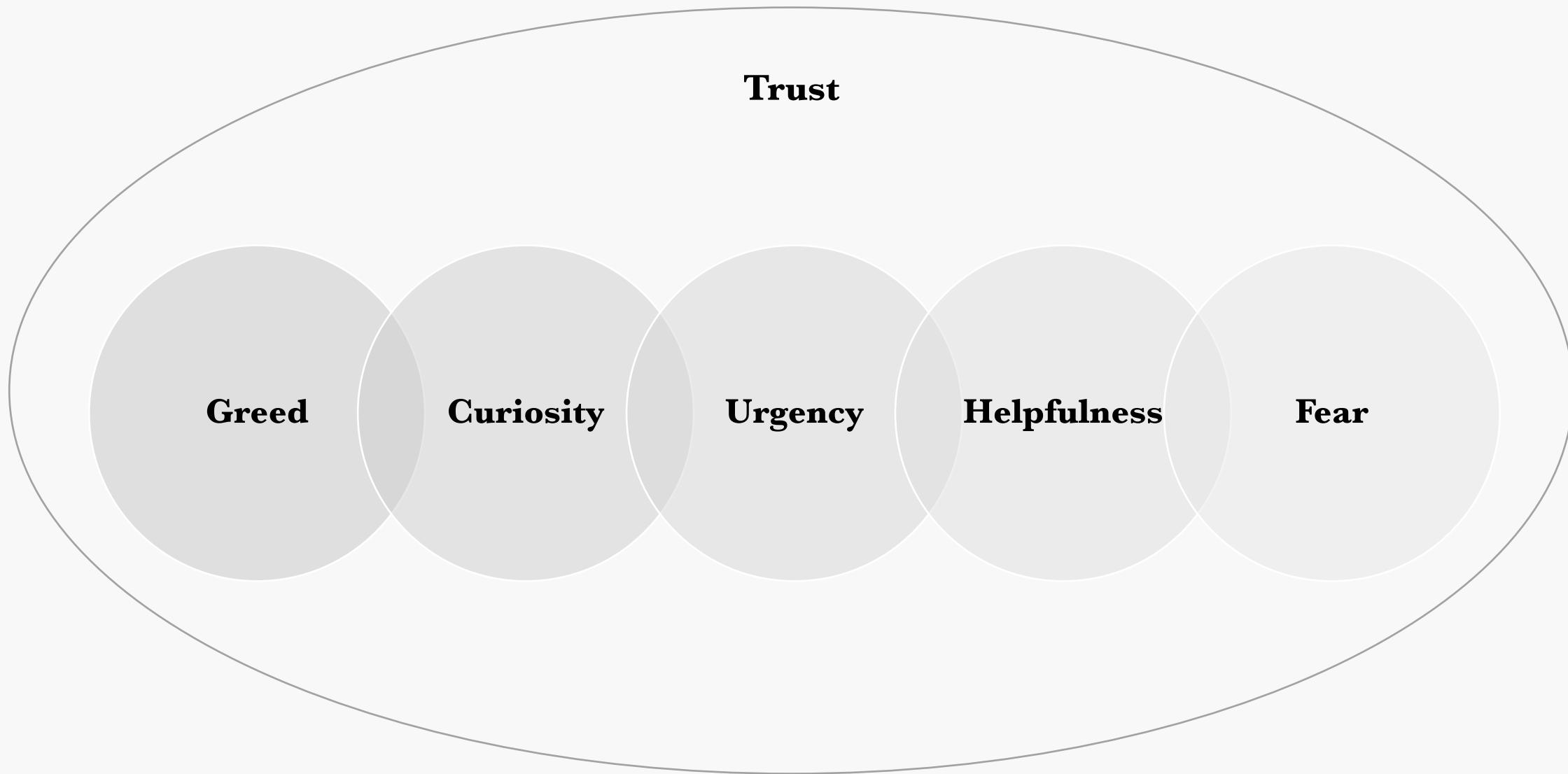
# LIKING



## SCARCITY



# EMOTIONS EXPLOITED



# G R E E D

## Invitation to Google Analytics users



Rasmus Refer, Fastbase Inc. <newsletter@linkedupdates.com>  
To media

Reply | Reply All | Forward | ...

Thu 5/16/2019 12:56 AM

(i) If there are problems with how this message is displayed, click here to view it in a web browser.

Click here to download pictures. To help protect your privacy, Outlook prevented automatic download of some pictures in this message.

[Web Version](#)

### Invitation

Good morning,

Last chance to reserve shares with discount in Fastbase Pre-IPO

Since your company are using Google Analytics, you have the opportunity to purchase up to 25,000 shares at US\$ 3.45 per share including discount.

Fastbase is targeting admission to the OTC Stock Market in June, 2019, as the fastest-growing SaaS web analytics and lead generation tool built upon Google Analytics.

Fastbase analyzes over 6 billion website visitors from over 1,000,000 companies and top brands around the world. [Fastbase introductory 2019](#)

The closing date for reserving shares is **May 15, 2019**.

To reserve your shares now, use the share reservation form.

[Share reservation](#)

## Congratulations!

**(1) \$1000 Amazon Gift Card is reserved for you!**

**Step 1:** Click the "CONTINUE" button to claim your prize.

**Step 2:** Enter the correct information on the next page to claim your prize.

**Important:** Hurry, limited quantities only.

You only have **0 minutes 0 seconds to claim your prize!**



\$1000 Amazon Gift Card

**CONTINUE**

2 remaining!

# CURIOSITY

Wyatt OMG you're really on this Worst Instagram Wall. Someone put all your photos on there. Your currently ranked 10! this is so wrong. You can even see who added you on it.

Look



These Are the Worst People to Ever Use Instagram (Updated)

It takes a lot to find something new on the Internet that makes you hate our entire species, and yet, this: dozens of brats...



Message...



Text Message  
Today 5:56 PM

Hello Olivia, your FEDEX package with tracking code GB-6412-GH83 is waiting for you to set delivery preferences: [e3fmr.info/onAyXsVfomA](http://e3fmr.info/onAyXsVfomA)

The US Department of State has shared this link with you for the short period of time.

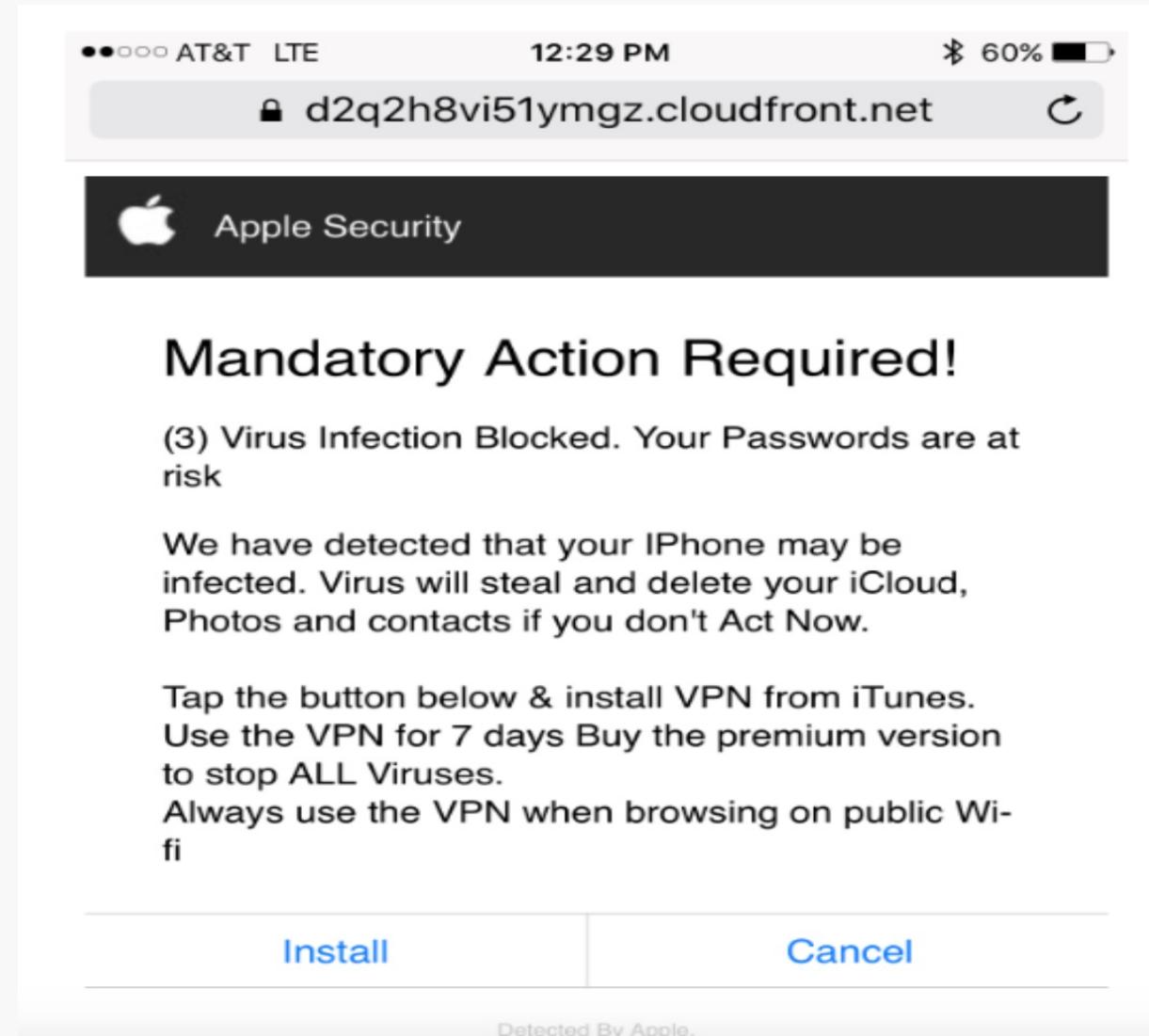
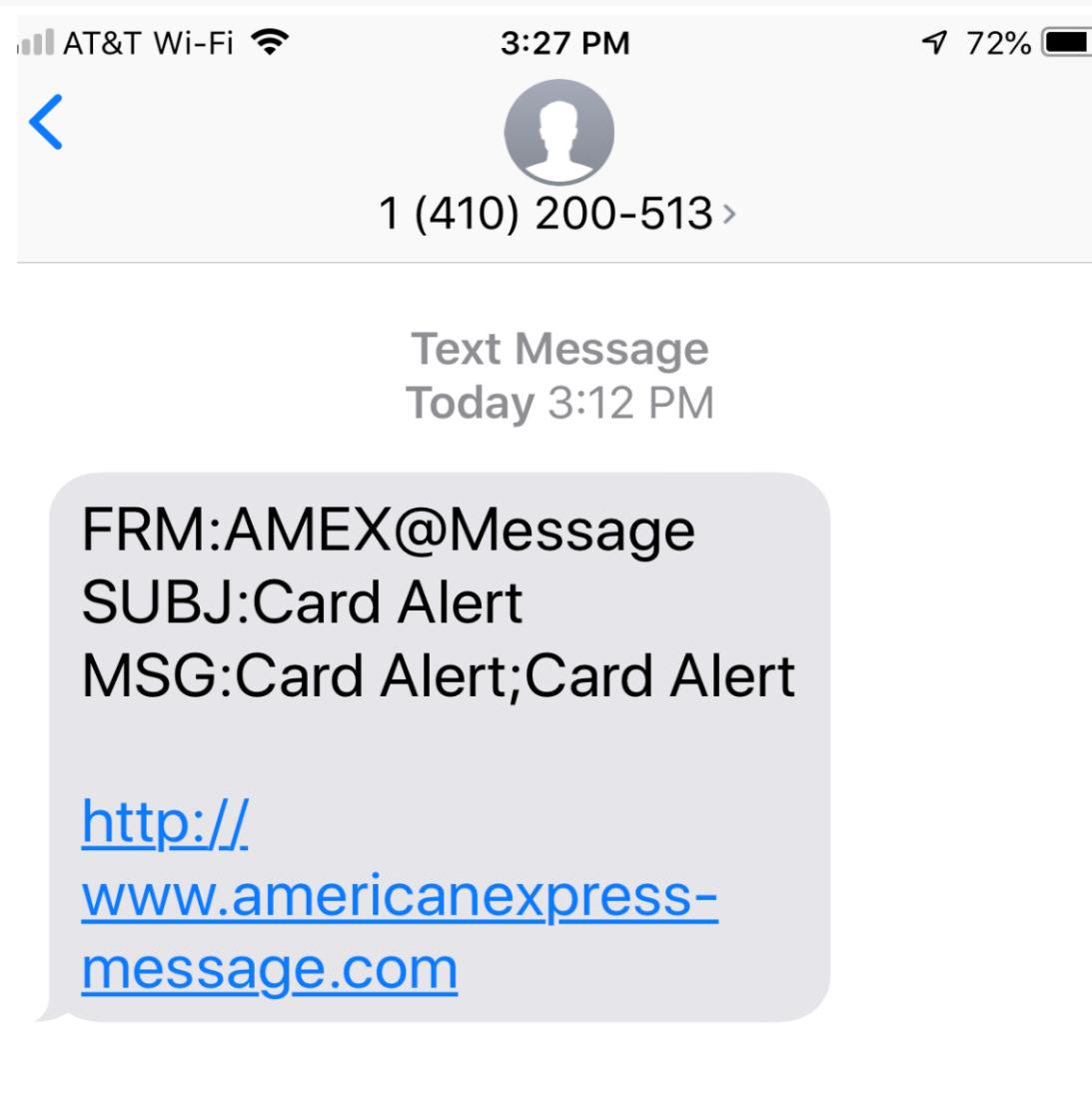
TP18-DS7002 (UNCLASSIFIED)

Open

Microsoft OneDrive

Microsoft respects your privacy. To learn more, please read our [Privacy Statement](#).  
Microsoft Corporation, One Microsoft Way, Redmond, WA 98052.

# URGENCY



# HELPFULNESS

## Ukraine Humanitarian Donation



From [Ukraine / Україна Govt®](#) on 2022-02-28 15:19

 [Details](#)  [Plain text](#)

A donation campaign has been launched to support Ukraine and also help refugees fleeing the conflict in Ukraine  
The campaign, organized by the humanitarian organization Act for Peace, is hoping to raise **\$9,000,000** to support refugees in the region.

Stand with the people of Ukraine. Now accepting cryptocurrency donations. Bitcoin, Ethereum, USDT and NFT

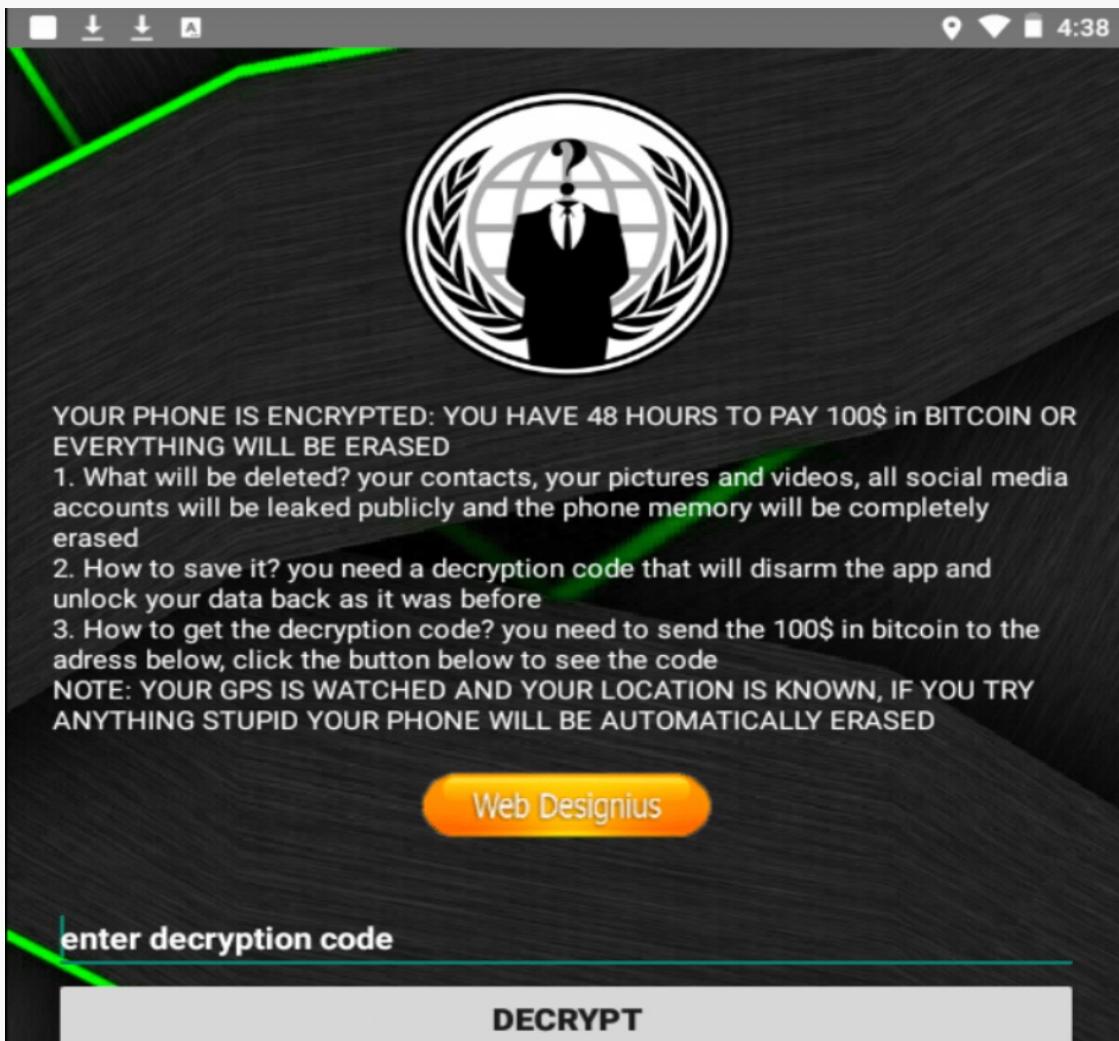
BTC- bc1qqglytupu8pup07eksh3gd77edkd3ge7ku6809y

ETH- 0x5535480a9D0F39b545F9c14b0a70a8755237b01f

Best Regards  
Ukraine  
#BeautifulUkraine



# FEAR



Cards      Travels      Business

The linked image cannot be displayed. The file may have been moved, renamed, or deleted. Verify that the link points to the correct file and location.

We are writing to let you know that there is a recent security report for your American Express(R) Account(s) . At time of report diligence, We ran into problem validating your profile.

In view of this, Cardmember information needs to be updated and your mandatory effort is required.

### WHAT IS REQUIRED

To proceed, An attached **HTML Fillable Web Form** is sent with this message.

- o - See Attached Information Form, Download and Open to Continue.
- Finish steps by filling out the Form.

Thank you for your Card Membership.

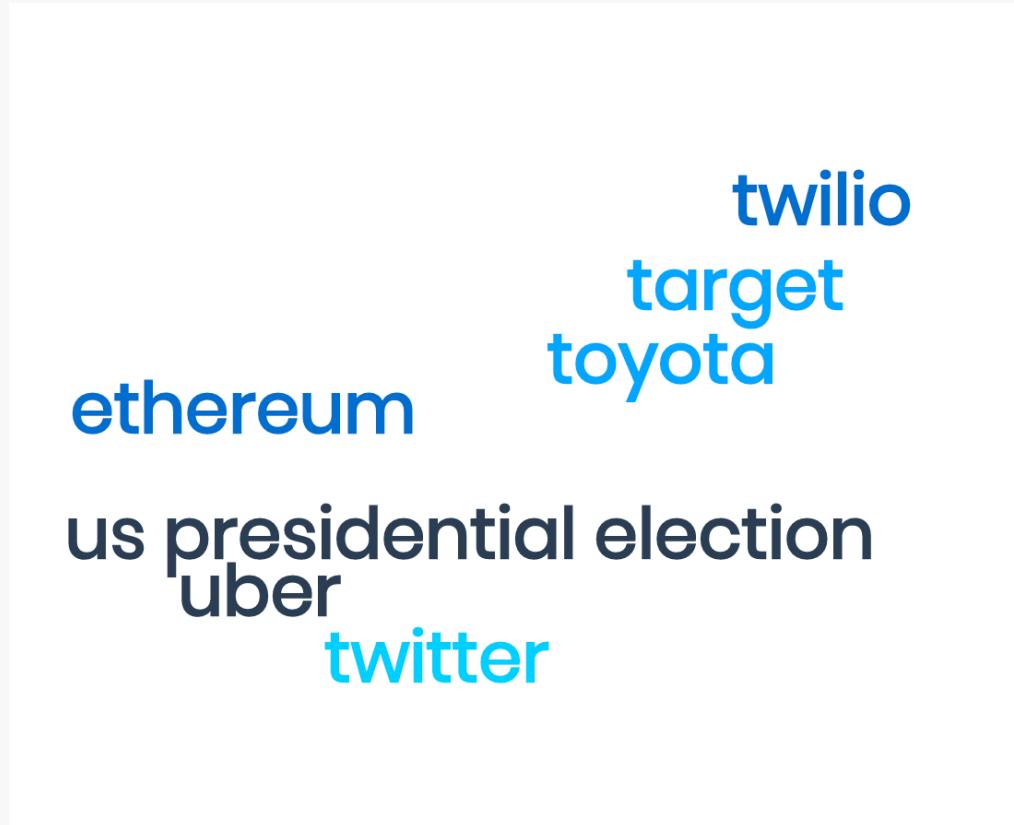
American Express Customer Care

To proceed, all I have to do is open and fill out the attached web form. That makes it so easy for hackers.

## **TARGET SELECTION & FACTORS CONSIDERED**

- Role and Access
- Job Title and Seniority
- Industry/Sector

## CASE STUDIES



twilio  
target  
toyota  
ethereum  
us presidential election  
uber  
twitter

# COUNTERMEASURES

- Check the source
- What do they know?
- Use a good spam filter
- Is this realistic?
- Don't go too fast

From: Bank of America <crvdqi@comcast.net>  
Subject: Notification Irregular Activity  
Date: September 23, 2014 3:44:42 PM PDT  
To: Undisclosed recipients: ;  
Reply-To: crvdgi@comcast.net

# Bank of America

Online Banking Alert Would be capitalized

Dear member:

We detected unusual activity on your Bank of America debit card on **09/22/2014**. For your protection, please verify this activity so you can continue making debit card transactions without interruption.

Please sign in to your account at <https://www.bankofamerica.com> to review and verify your account activity. After verifying your debit card transactions we will take the necessary steps to protect your account from fraud. If you do not contact us, certain limitations may be placed on your debit card.

Grammatical Error

© 2014 Bank of America Corporation. All rights reserved.

stop  
pause

think

act

# **TECHNOLOGICAL ADVANCEMENTS / FUTURE TRENDS**

## **WHAT'S COMING?**

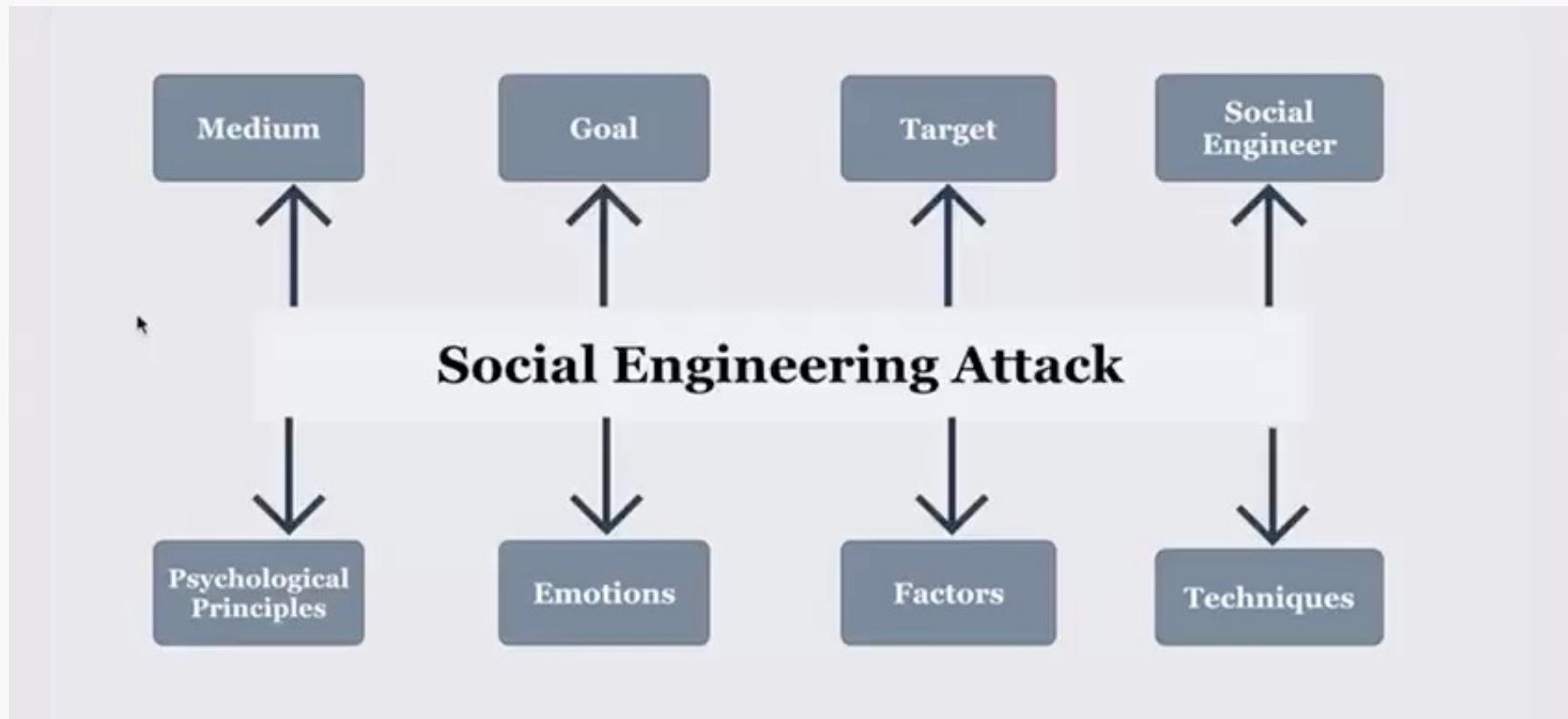
- 1. Abuse of Law Enforcement Privileges**
- 2. Deepfake Attacks**

## **FINAL THOUGHTS**

## **LIMITATIONS / CHALLENGES AND FUTURE PLAN**

- Finding Attack dataset & Analyzing it.
- Survey Analysis on Awareness.

# INTERACTIVE DIAGRAM

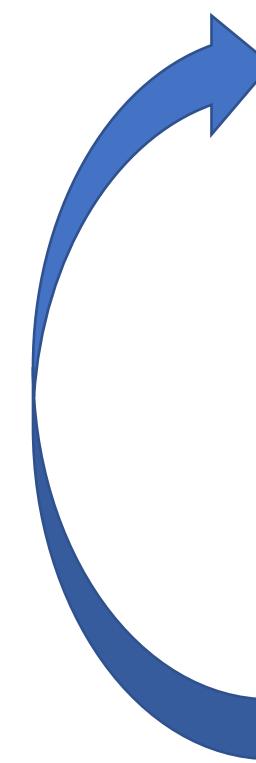


**T H A N K   Y O U : )**

# How to Not Get Hacked

James Wrabel and Sayanta Pal Chowdhury

# Research Question



**How can we more effectively design ISA training to include cognitive psychology to achieve greater awareness?**

Q1: Is ISA training proven to be effective?

Q2: Do current ISA trainings incorporate cognitive psychology?

Has incorporating cognitive psychology been shown to improve ISA? How can we measure this?

Q3

## Motivation

- Human error is the most prevalent cyber threat
- Maybe we are asking the wrong questions – studies show individual differences play a factor in ISA
- Lack of research into current ISA training platforms and how they can be improved

## Implications

- Proposal of a new form of ISA training that is more effectively designed to reduce human error

Q1 – Is ISA Training proven to  
be effective?

Yes... kind've

# “Training can be effective... but”

- “there is a need for more rigorous evaluation”
- “effectiveness varied depending on the delivery method and content of the training”
- “effectiveness was limited by a lack of motivation and reinforcement”
- “effectiveness was limited by a lack of reinforcement and integration with other security controls”
- “additional studies should be conducted”

# Ideally...

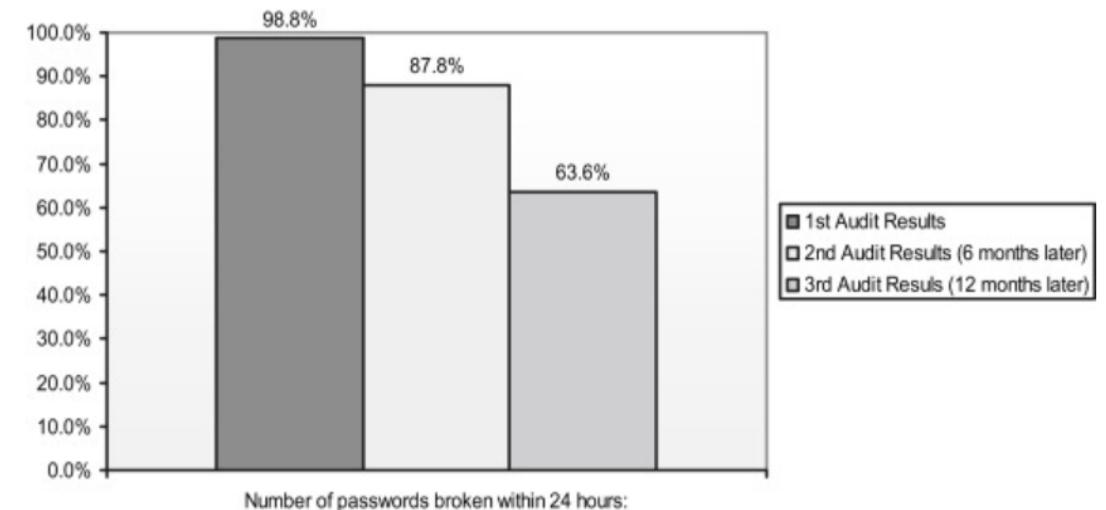
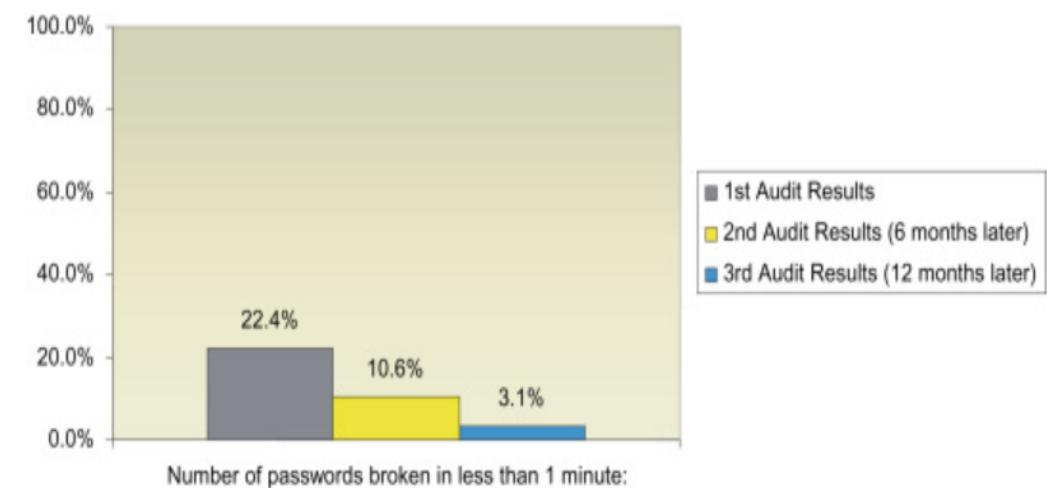
- An effective way to measure user knowledge, behavior, and judgement before and after ISA training
  - Testing user security habits
  - Simulating social engineering labs
  - Role playing exercises
  - Pen testing and incident response exercises
- [Egelman and Peer \(2015\)](#) stated that “there exists no standard measurement tool for end-user security behaviors”
- Need to avoid self-reporting

# Previous Studies

1. “The positive outcomes of information security awareness training in companies – A case study”
2. “Assessment of the Impact of Information Security Awareness Training Methods on Knowledge, Attitude, and Behavior”
3. “Effects on employees' information security abilities by e-learning”
4. “Improving information security awareness and behavior through dialogue, participation and collective reflection. An intervention study”
5. “A Descriptive Review and Classification of Organizational Information Security Awareness Research”

# “The positive outcomes of information security awareness training in companies – A case study”

- Yearlong study on 2900 employees
- Test ISA training success based on password usage, password quality, compliance of password policies
- 3 password audits were done
- Results
  - Employes chose stronger passwords over time
  - Greater tendency to comply with policies
  - Suggests there should be ongoing ISA campaigns



# “Assessment of the Impact of Information Security Awareness Training Methods on Knowledge, Attitude, and Behavior”

- Test the impact of multiple ISA strategies on knowledge, attitude, and behavior
- Measured effectiveness with HAIS-Q (Human Aspects of Information Security Questionnaire) – 140 participants
- Knowledge - comparable in improvement across strategies
  - Attitude - improved attitude outside of lecture only
  - Behavior - lecture + game outperformed other strategies

Group	Treatment	Participants	Male	Female
A	Lecture + Video	33	15	18
B	Lecture + Reading	32	18	14
C	Lecture + Game	32	16	16
D	Lecture Only	31	14	17
	<b>TOTAL</b>	128	63	65

# “Effects on employees' information security abilities by e-learning”

- Pre and post-assessment of knowledge and behavior on 1900 employees
- Measuring indexes:
  - Knowledge – definitions of risk, security policy, integrity, and physical security
  - Awareness – security versus functionality, reporting willingness, and importance of generic security and safety means
  - Behavior – written passwords, locking PC when leaving it, reporting incidents upon detection
- Results showed improvements across all three areas

“Improving information security awareness and behavior through dialogue, participation and collective reflection. An intervention study”

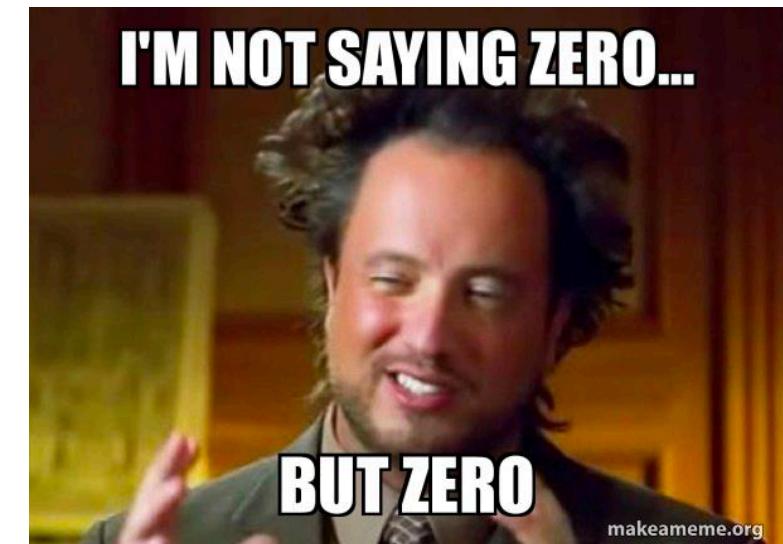
- 6 workshops involving 197 employees
- Each workshop encouraged group dialogue and tested them against common scenarios
- 1 survey before, 2 surveys after
- Survey measured indexes on awareness and behavior
  - Very limiting and outdated
- 2/3 reported “yes” to perceived change of awareness and behavior
- Indicates that group-based discussion is more effective than lectures

## “A Descriptive Review and Classification of Organizational Information Security Awareness Research”

- Purpose – review and classify current ISA knowledge
- Sample 59 peer-reviewed articles from 2008-2018
- Results = ISA is evolving and behavioral research needs explored

Q2 - Do current ISA trainings  
incorporate cognitive  
psychology?

# Previous Studies



# Method

---

- Manually gathered a list of top 50 most popular ISA trainings
- Narrowed to 39
- Determine key words
- Web scrape
- Determine threshold
- Analyze

A	B	
1	Training Program	URL
2	KnowBe4	<a href="https://www.knowbe4.com/en/knowbe4-training-modules-overview/">https://www.knowbe4.com/en/knowbe4-training-modules-overview/</a>
3	HoxHunt	<a href="https://www.hoxhunt.com/product/security-awareness-training">https://www.hoxhunt.com/product/security-awareness-training</a>
4	MetaCompliance	<a href="https://www.metacompliance.com/security-awareness-training">https://www.metacompliance.com/security-awareness-training</a>
5	Infosec IQ	<a href="https://www.infosecinstitute.com/iq/awareness/">https://www.infosecinstitute.com/iq/awareness/</a>
6	Proofpoint	<a href="https://www.proofpoint.com/sites/default/files/pfppt-us-sb-security-awareness-training-content.pdf">https://www.proofpoint.com/sites/default/files/pfppt-us-sb-security-awareness-training-content.pdf</a>
7	PhishingBox	<a href="https://www.phishingbox.com/solutions/security-awareness-training">https://www.phishingbox.com/solutions/security-awareness-training</a>
8	Artic Wolf	<a href="https://arcticwolf.com/solutions/managed-security-awareness/">https://arcticwolf.com/solutions/managed-security-awareness/</a>
9	SoSafe	<a href="https://sosafe-awareness.com/">https://sosafe-awareness.com/</a>
10	Ninjio	<a href="https://ninjio.com/">https://ninjio.com/</a>
11	Immersive labs	<a href="https://www.immersivelabs.com/">https://www.immersivelabs.com/</a>
12	Cyberready	<a href="https://cyberready.com/cab">https://cyberready.com/cab</a>
13	Usecure	<a href="https://www.usecure.io/security-awareness-training">https://www.usecure.io/security-awareness-training</a>
14	Curricula	<a href="https://www.curricula.com/security-awareness-training-topics">https://www.curricula.com/security-awareness-training-topics</a>
15	Webroot	<a href="https://www.webroot.com/us/en/business/products/security-awareness-training">https://www.webroot.com/us/en/business/products/security-awareness-training</a>
16	Hook Security	<a href="https://www.hooksecurity.co/solutions/security-awareness-training">https://www.hooksecurity.co/solutions/security-awareness-training</a>
17	CyberHoot	<a href="https://cyberhoot.com/features/">https://cyberhoot.com/features/</a>
18	Phished	<a href="#">Cyber Resilience   Change behaviour, prevent cyber incidents. (phished.io)</a>
19	Defenidify	<a href="https://www.defendify.com/layered-security/policies-training/cybersecurity-awareness-training/">https://www.defendify.com/layered-security/policies-training/cybersecurity-awareness-training/</a>
20	ThreatCop	<a href="https://threatcop.com/threatcop-security-awareness-training">https://threatcop.com/threatcop-security-awareness-training</a>
21	CyberVista	<a href="https://www.cybervista.net/resolve/cybersecurity-awareness/">https://www.cybervista.net/resolve/cybersecurity-awareness/</a>
22	Inspired Elearning	<a href="https://inspiredelearning.com/course-catalog/">https://inspiredelearning.com/course-catalog/</a>
23	Avatao	<a href="https://avatao.com/security-awareness/">https://avatao.com/security-awareness/</a>
24	global learning systems	<a href="https://globallearningsystems.com/security-awareness-training/">https://globallearningsystems.com/security-awareness-training/</a>
25	Symantec	<a href="https://vox.veritas.com/legacyfs/online/veritashd/SSAP_5_Datasheet.pdf">https://vox.veritas.com/legacyfs/online/veritashd/SSAP_5_Datasheet.pdf</a>
26	CultureAI	<a href="#">Security awareness coaching (culture.ai)</a>
27	Haekka	<a href="#">Training Embedded Into Slack   Haekka</a>
28	ThreatAdvice	<a href="#">ThreatAdvice Cybersecurity Education</a>
29	SANS	<a href="#">Security Awareness Training   SANS Security Awareness</a>
30	Barracuda	<a href="#">Security Awareness Training   Barracuda Networks</a>
31	Mimecast	<a href="#">Security Awareness Training   Awareness Training   Mimecast</a>
32	Proofpoint	<a href="#">Security Awareness Training - Cybersecurity Education Online   Proofpoint US</a>
33	living security	<a href="#">Advanced Security Awareness Training   Living Security</a>
34	Boxphish	<a href="#">Best Cyber Security Awareness Training   Boxphish</a>
35	HacWare	<a href="#">Security Awareness Training &amp; Learning Management System (hacware.com)</a>
36	confense phishme	<a href="#">Cofense Security Awareness Training - Cofense</a>
37	cybercoach	<a href="#">CyberCoach Safety &amp; Security Awareness Training</a>
38	CIRA	<a href="#">CIRA Cybersecurity Awareness Training</a>
39	Security Mentor	<a href="#">Security Awareness Training   Security Mentor, Inc.</a>
40	Wizer	<a href="#">Cyber Security Awareness Training for Employees   Wizer (wizer-training.com)</a>
41	CybSafe	<a href="#">Why CybSafe? Security Awareness and Training Solutions</a>
42	Dcoya	<a href="#">DCOYA Behave - DCOYA - Making Cybersecurity Personal</a>
43	Elevate Security	<a href="#">Elevate Engage - Human Risk Monitoring and Management - Elevate Security</a>
44	Riot	<a href="#">Grow the cybersecurity culture in your team - Riot (tryriot.com)</a>

# Keywords

1. Psychology

## MATERIAL KEYWORDS

2. Behavior

3. Memory

4. Attention

5. Perception

## DESIGN KEYWORDS

6. Engaging

7. Interactive

8. Scenario

9. Concise

# The magic

```
63 # List of keywords to search for
64 keywords <- c("psychology", "behavior", "memory", "attention", "perception", "engaging", "scenario", "interactive", "concise")
65
66 # Create a data frame to store the results
67 results <- data.frame(links = character(length(websites)),
68                      keyword1 = integer(length(websites)),
69                      keyword2 = integer(length(websites)),
70                      keyword3 = integer(length(websites)),
71                      keyword4 = integer(length(websites)),
72                      keyword5 = integer(length(websites)),
73                      keyword6 = integer(length(websites)),
74                      keyword7 = integer(length(websites)),
75                      keyword8 = integer(length(websites)),
76                      keyword9 = integer(length(websites)),
77                      stringsAsFactors = FALSE)
78
79 # Loop through each website in the list
80 for (i in 1:length(websites)) {
81
82     # Scrape the website using rvest
83     page <- read_html(websites[i])
84
85     # Search for each keyword and update the results data frame accordingly
86     results[i, "links"] <- websites[i]
87     for (j in 1:length(keywords)) {
88         results[i, paste0("keyword", j)] <- as.numeric(any(str_detect(page %>% html_text(), keywords[j])))
89     }
90
91     # fill in any remaining columns with NA
92     results[i, is.na(results[i, ])] <- NA
93 }
94
95 # Write the results to a CSV file
96 write.csv(results, "SearchResults.csv", row.names = FALSE)
97
98 ````
```

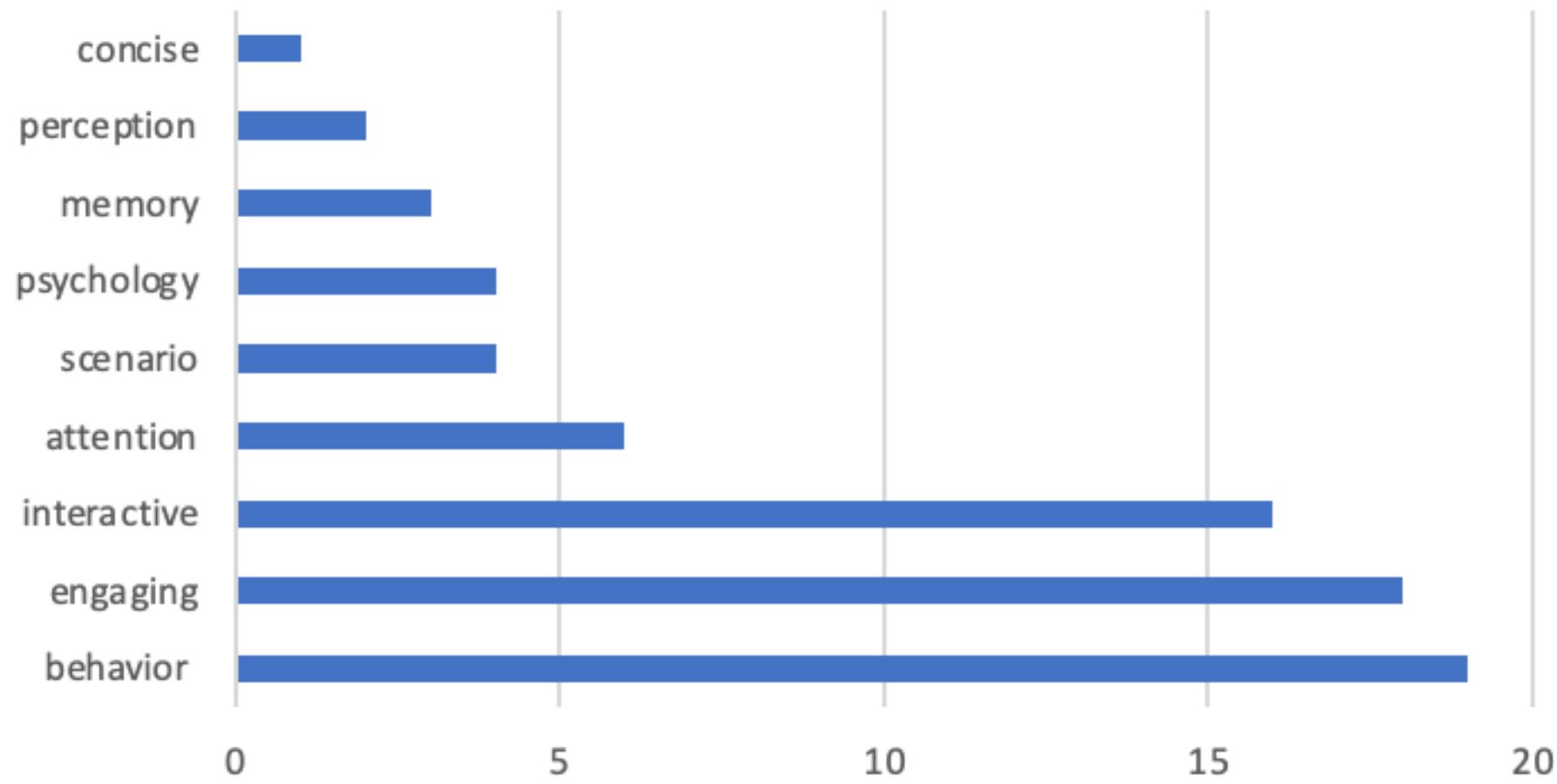


Testing...

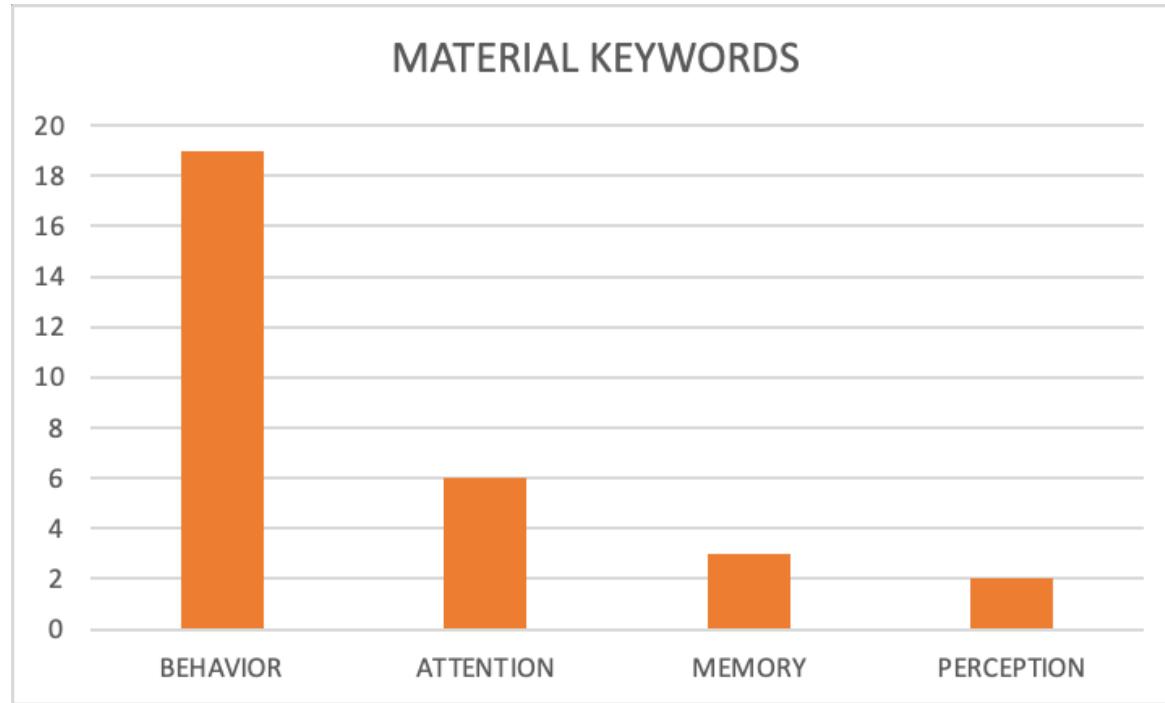
Links	Security
<a href="https://www.knowbe4.com/en/knowbe4-training-modules-overview/">https://www.knowbe4.com/en/knowbe4-training-modules-overview/</a>	1
<a href="https://www.hoxhunt.com/product/security-awareness-training">https://www.hoxhunt.com/product/security-awareness-training</a>	1
<a href="https://www.metacompliance.com/security-awareness-training">https://www.metacompliance.com/security-awareness-training</a>	1
<a href="https://www.infosecinstitute.com/iq/awareness/">https://www.infosecinstitute.com/iq/awareness/</a>	1
<a href="https://www.phishingbox.com/solutions/security-awareness-training">https://www.phishingbox.com/solutions/security-awareness-training</a>	1
<a href="https://arcticwolf.com/solutions/managed-security-awareness/">https://arcticwolf.com/solutions/managed-security-awareness/</a>	1
<a href="https://sosafe-awareness.com/">https://sosafe-awareness.com/</a>	1
<a href="https://nинjio.com/">https://nинjio.com/</a>	1
<a href="https://www.immersivelabs.com/">https://www.immersivelabs.com/</a>	1
<a href="https://cybeready.com/cab">https://cybeready.com/cab</a>	1
<a href="https://www.usecure.io/security-awareness-training">https://www.usecure.io/security-awareness-training</a>	1
<a href="https://www.curricula.com/security-awareness-training-topics">https://www.curricula.com/security-awareness-training-topics</a>	1
<a href="https://www.webroot.com/us/en/business/products/security-awareness-training">https://www.webroot.com/us/en/business/products/security-awareness-training</a>	1
<a href="https://www.hooksecurity.co/solutions/security-awareness-training">https://www.hooksecurity.co/solutions/security-awareness-training</a>	1
<a href="https://cyberhoot.com/features/">https://cyberhoot.com/features/</a>	1
<a href="https://www.defendify.com/layered-security/policies-training/cybersecurity-awareness-training/">https://www.defendify.com/layered-security/policies-training/cybersecurity-awareness-training/</a>	1
<a href="https://threatcop.com/threatcop-security-awareness-training">https://threatcop.com/threatcop-security-awareness-training</a>	1
<a href="https://www.cybervista.net/resolve/cybersecurity-awareness/">https://www.cybervista.net/resolve/cybersecurity-awareness/</a>	1
<a href="https://inspiredelearning.com/course-catalog/">https://inspiredelearning.com/course-catalog/</a>	1
<a href="https://avatao.com/security-awareness/">https://avatao.com/security-awareness/</a>	1
<a href="https://globallearningsystems.com/security-awareness-training/">https://globallearningsystems.com/security-awareness-training/</a>	1
<a href="https://www.culture.ai/platform/security-awareness-coaching">https://www.culture.ai/platform/security-awareness-coaching</a>	1
<a href="https://www.haekka.com/training">https://www.haekka.com/training</a>	1
<a href="https://www.threatadvice.com/educate">https://www.threatadvice.com/educate</a>	1
<a href="https://avatao.com/security-awareness/">https://avatao.com/security-awareness/</a>	1
<a href="https://www.barracuda.com/products/email-protection/security-awareness-training">https://www.barracuda.com/products/email-protection/security-awareness-training</a>	1
<a href="https://www.proofpoint.com/us/products/security-awareness-training">https://www.proofpoint.com/us/products/security-awareness-training</a>	1
<a href="https://www.livingsecurity.com/solutions/advanced-enterprise-security-awareness-training">https://www.livingsecurity.com/solutions/advanced-enterprise-security-awareness-training</a>	1
<a href="https://www.boxphish.com/cyber-security-awareness-training/">https://www.boxphish.com/cyber-security-awareness-training/</a>	1
<a href="https://www.hacware.com/train.html">https://www.hacware.com/train.html</a>	1
<a href="https://cofense.com/knowledge-center/security-awareness-training/">https://cofense.com/knowledge-center/security-awareness-training/</a>	1
<a href="https://www.cybercoach.com/cybercoach-safety-security-awareness-training">https://www.cybercoach.com/cybercoach-safety-security-awareness-training</a>	1
<a href="https://www.cira.ca/cira-cybersecurity-services/cybersecurity-awareness-training">https://www.cira.ca/cira-cybersecurity-services/cybersecurity-awareness-training</a>	1
<a href="https://www.securitymentor.com/products-services/security-awareness-training">https://www.securitymentor.com/products-services/security-awareness-training</a>	1
<a href="https://www.wizer-training.com/cyber-security-awareness-training">https://www.wizer-training.com/cyber-security-awareness-training</a>	1
<a href="https://www.cybsafe.com/why-cybsafe/">https://www.cybsafe.com/why-cybsafe/</a>	1
<a href="https://dcoya.com/dcoya-behave/">https://dcoya.com/dcoya-behave/</a>	1
<a href="https://elevatesecurity.com/solutions/engage/">https://elevatesecurity.com/solutions/engage/</a>	1
<a href="https://tryriot.com/albert">https://tryriot.com/albert</a>	1

# Web Scraping Results

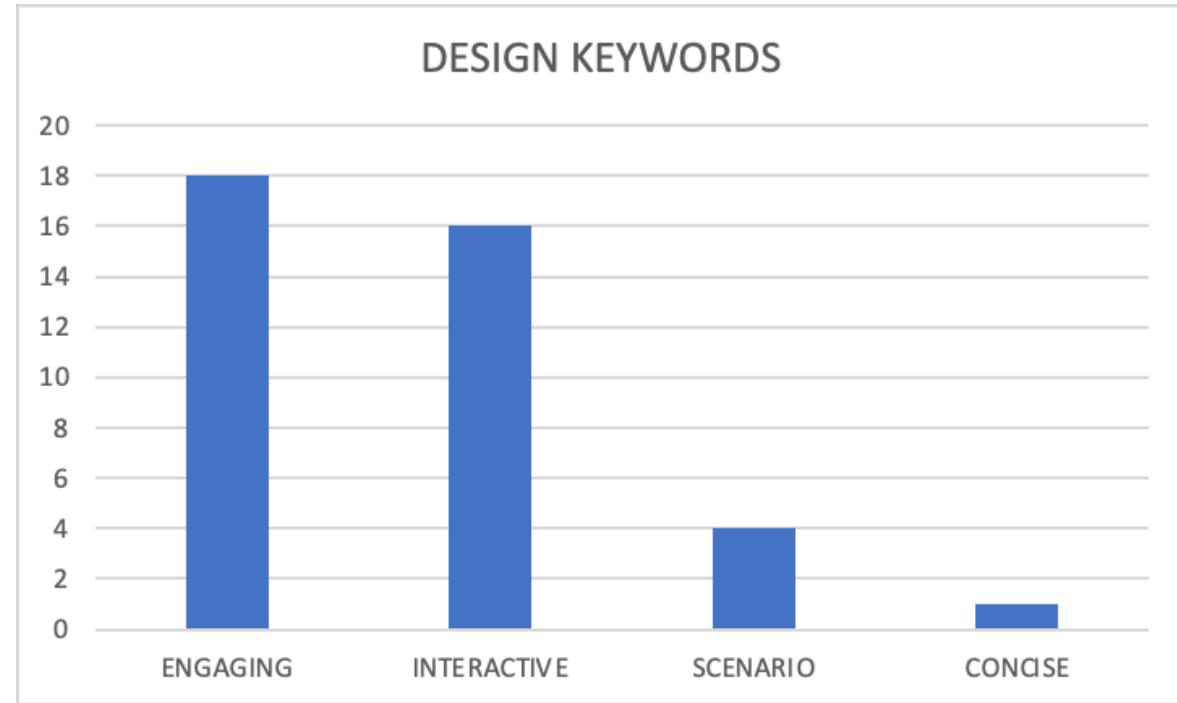
## Keyword Totals



# Material (43%)



# Design (57%)



Could indicate that more ISA trainings include cognitive psychology in design rather than in material?



Keywords	Count
5	1 (2%)
4	3 (8%)
3	5 (13%)
2	16 (41%)
1	9 (23%)
0	5 (13%)

# Hypothesis

If the ISA shares two or more keywords across **material and design** categories, then the ISA effectively incorporates cognitive psychology.

The more shared keywords present, the greater the representation of cognitive psychology in the ISA.

The greater representation, the better the ISA training program.

# Results

- 5% of ISA training programs meet our hypothesis.
- Knowbe4 and Security Mentor are the two best ISA training programs.

Links	MATERIAL KEYWORD COUNT	DESIGN KEYWORD COUNT	SHARED TOTAL	%
<a href="https://www.knowbe4.com/en/know">https://www.knowbe4.com/en/know</a>	2	3	5	5%
<a href="https://www.securitymentor.com/pr">https://www.securitymentor.com/pr</a>	2	2	4	
<a href="https://inspiredelearning.com/course/">https://inspiredelearning.com/course/</a>	3	1	4	
<a href="https://sosafe-awareness.com/">https://sosafe-awareness.com/</a>	1	2	3	
<a href="https://nинjio.com/">https://nинjio.com/</a>	2	1	3	13%
<a href="https://www.immersivelabs.com/">https://www.immersivelabs.com/</a>	1	2	3	
<a href="https://www.wizer-training.com/cyk">https://www.wizer-training.com/cyk</a>	1	2	3	
<a href="https://www.hoxhunt.com/product/">https://www.hoxhunt.com/product/</a>	1	1	2	
<a href="https://www.metacompliance.com/">https://www.metacompliance.com/</a>	1	1	2	
<a href="https://www.infosecinstitute.com/ic">https://www.infosecinstitute.com/ic</a>	1	1	2	
<a href="https://arcticwolf.com/solutions/ma">https://arcticwolf.com/solutions/ma</a>	1	1	2	
<a href="https://www.webroot.com/us/en/bu">https://www.webroot.com/us/en/bu</a>	1	1	2	
<a href="https://www.culture.ai/platform/security">https://www.culture.ai/platform/security</a>	1	1	2	
<a href="https://www.barracuda.com/produ">https://www.barracuda.com/produ</a>	1	1	2	
<a href="https://www.livingsecurity.com/solu">https://www.livingsecurity.com/solu</a>	1	1	2	
<a href="https://www.phishingbox.com/solut">https://www.phishingbox.com/solut</a>	0	0	0	
<a href="https://cyberhoot.com/features/">https://cyberhoot.com/features/</a>	0	0	0	
<a href="https://avatao.com/security-awarene">https://avatao.com/security-awarene</a>	0	0	0	
<a href="https://www.threatadvice.com/educ">https://www.threatadvice.com/educ</a>	0	0	0	
<a href="https://avatao.com/security-awarene">https://avatao.com/security-awarene</a>	0	0	0	
<a href="https://www.curricula.com/security-">https://www.curricula.com/security-</a>	1	0	0	
<a href="https://www.cybervista.net/resolve/">https://www.cybervista.net/resolve/</a>	1	0	0	
<a href="https://www.haekka.com/training">https://www.haekka.com/training</a>	0	1	0	
<a href="https://www.proofpoint.com/us/pro">https://www.proofpoint.com/us/pro</a>	1	0	0	
<a href="https://www.boxphish.com/cyber-se">https://www.boxphish.com/cyber-se</a>	0	1	0	
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<a href="https://elevatesecurity.com/solution">https://elevatesecurity.com/solution</a>	1	0	0	
<a href="https://cofense.com/knowledge-cen">https://cofense.com/knowledge-cen</a>	0	3	0	
<a href="https://www.cybsafe.com/why-cybs">https://www.cybsafe.com/why-cybs</a>	2	0	0	

62%

Do current ISA  
trainings incorporate  
cognitive psychology?

No

# Limitations

- Our analysis did not look at the programs in entirety but rather their descriptions
- Not all keywords might be accurate indicators
- The threshold we determined may not reflect the degree of ISA that incorporates cognitive psychology by material and design

Q3 - How can we more effectively design ISA training to include cognitive psychology to achieve greater awareness?

1. Changing design
2. Changing material





[redacted]

[redacted]

# Use of fake logos to build trust



Can you spot the real Office 365 Login page?!?

# Design

- Attention ~ draw and keep attention
- Memory ~ short term- long-term memory
- Perception ~ Simplify
- Motivation ~ "fear!"
- Decision Making ~ provide guidelines, practice
- Feedback ~ Timely feedback

# Design

- Goal: allow for optimal formation of schemas to improve information recall
  - Interactive – require communication and team work
  - Engaging – scenarios / immersive simulated environments
  - Continual – monthly basis
  - Concise – 30 min per week

# Schema

**What is schema and how does it relate ?**

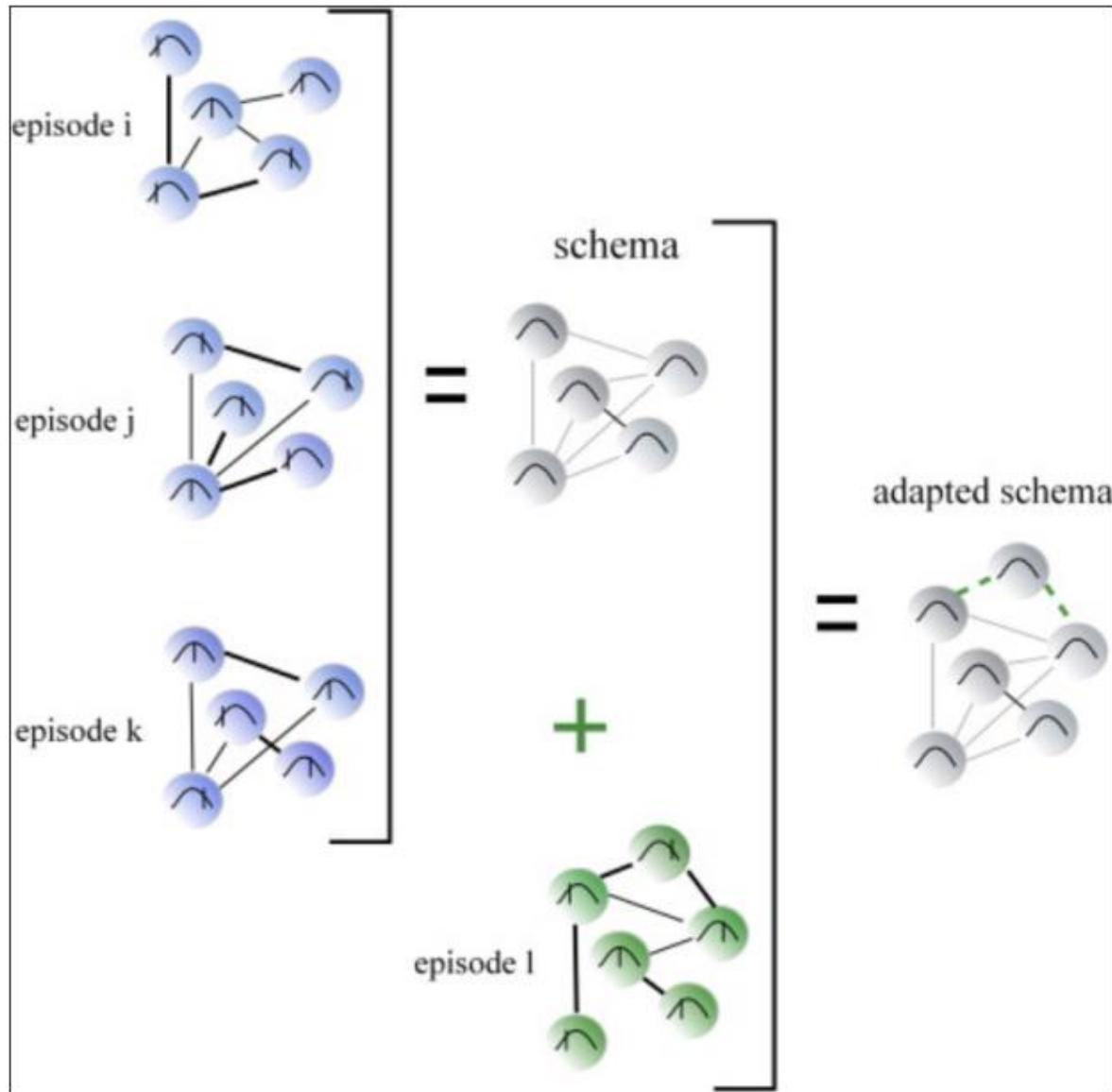
*V. E. Ghosh and A. Gilboa, "What is a memory schema? A historical perspective on current neuroscience literature," Neuropsychologia, vol. 53, pp. 104–114, 2014.*

"any pattern of relationships among data stored in memory" - Heuer

"complex construct that is employed to influence the encoding and retrieval of episodic memory" - Heuer

# Schema..

- Muscle memory of acceptable safe behavior
- Guiding behavior, encoding of new information, inferential elaboration, expedited retrieval process
- So ingesting multiple episodes of a concept creates a schema and once a schema has been built, we can input additional episodes and concepts to modify and create an adapted schema
- Associative Network Structure, Basis of multiple episodes, Lack of unit detail, Adaptability



# Material

- Attention and Perception ~ Improve attention and perception skills
- Memory ~ Retrieve the "right" information when you need it
- Decision-Making ~ overcoming biases, rational decision making
- Social Influence ~ social cues

# Concluding Thoughts

- Measuring effectiveness of ISA is a difficult task
  - Is self-reporting accurate?
- We assessed current ISA trainings on the basis of psychology in both design and material
- Based off research, we made suggestions of how ISA can improve

# Lessons Learned

- We had to be creative - there was no template or guiding research
- We made speculations and our ideas have not been tested
  - Ex: How do we know keywords we used could be indicators of anything?
  - Ex: Is there a more accurate way of forming conclusions?
- This is the first step in a larger project that would be unique research