# Modeling nonlinear relationships

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#### Polynomial models

Log transformations

Log-log models and price elasticity

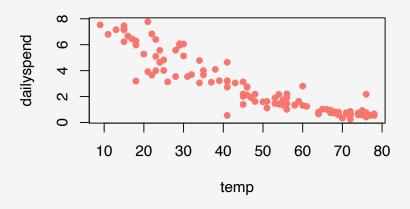
#### Utilities data set

POLYNOMIAL MODELS 000000000000

> The data set utilities contains information on the utility bills for a house in Minnesota. We'll focus on two variables:

- dailyspend is the average amount of money spent on utilities (e.g. heating) for each day during the month
- **temp** is the average temperature outside for that month

#### What problems do you see here?



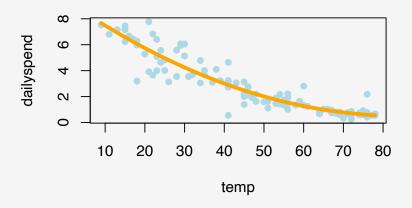
```
model <- lm(dailyspend ~ temp, data=utilities)
summary(model)
Call:
lm(formula = dailyspend ~ temp, data = utilities)
Residuals:
   Min 10 Median 30 Max
-2.847 -0.504 -0.024 0.515 2.448
Coefficients:
           Estimate Std. Error t value Pr(>|t|)
(Intercept) 7.34762 0.20645 35.6 <2e-16 ***
    temp
Signif. codes: 0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
Residual standard error: 0.866 on 115 degrees of freedom
Multiple R-squared: 0.841, Adjusted R-squared: 0.84
F-statistic: 608 on 1 and 115 DF, p-value: <2e-16
```

#### Using polynomial regression to fix problems

- If a polynomial curve (e.g., quadratic, cubic, etc) would be a better fit for the data than a line, we can fit a curve to the data
- The way we do this is by adding  $X^2$ ,  $X^3$ , etc. terms to the model as additional predictors

```
poly.model <- lm(dailyspend ~ temp + I(temp^2), data=utilities)
summarv(polv.model)
Call:
lm(formula = dailyspend ~ temp + I(temp^2), data = utilities)
Residuals:
    Min 10 Median 30 Max
-2.8725 -0.2805 -0.0393 0.2639 2.1912
Coefficients:
            Estimate Std. Error t value Pr(>|t|)
(Intercept) 9.472289 0.390789 24.24 < 2e-16 ***
           -0.211555 0.019105 -11.07 < 2e-16 ***
temp
I(temp^2) 0.001248 0.000204 6.12 1.3e-08 ***
Signif. codes: 0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
Residual standard error: 0.755 on 114 degrees of freedom
Multiple R-squared: 0.88, Adjusted R-squared: 0.878
F-statistic: 419 on 2 and 114 DF, p-value: <2e-16
```

#### Adding an $X^2$ term fits a parabola to the data

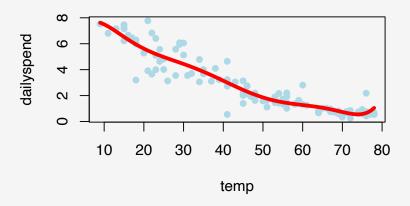


#### What about a higher-order polynomial?

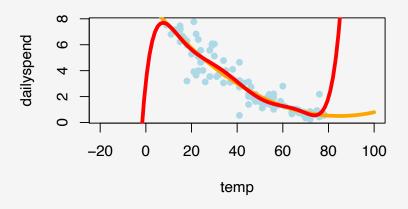
- We could fit a cubic curve by adding an X<sup>3</sup> term (in addition to the X and X<sup>2</sup> terms)
- Making the polynomial higher order will increase R<sup>2</sup>—why not go nuts and fit a 7th degree polynomial?

Degree		$R^2$
1	linear	0.841
2	quadratic	0.8803
3	cubic	0.8812
4	quartic	0.8813
5		0.8815
6		0.8822
7		0.8837

## Too high a degree "overfits" the data



#### Too high a degree creates dangers with extrapolation



• Start simple: only add higher-degree terms to the extent it gives you a substantial increase in R<sup>2</sup>, or makes an assumption hold that wasn't holding before

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- Be careful about overfitting
- Be particularly careful about extrapolating beyond the range of the data
- Mind-bender: We can think about an X<sup>2</sup> term as an interaction of X with itself: in a parabola, the slope depends on the value of X!

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# Using transformations to enhance interpretability and fix problems

- Sometimes, a violation of regression assumptions can be fixed by transforming one or the other of the variables (or both).
- When we transform a variable, we have to also transform our interpretation of the model
- Often the new interpretation is more meaningful!



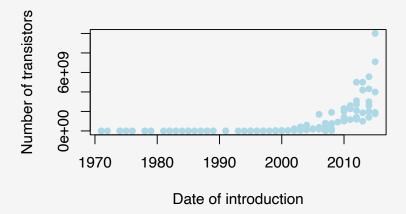
#### The log transformation

The log transformation is frequently useful in regression, because many nonlinear relationships are naturally exponential.

- $\log_b x = y$  when  $b^y = x$
- For example,  $\log_{10} 1000 = 3$ ,  $\log_{10} 100 = 2$ , and  $\log_{10} 10 = 1$
- The natural log is  $\log_e$ , where  $e\approx 2.72$  when we say "log" we will usually mean "natural log" (although for our purposes the base doesn't matter)

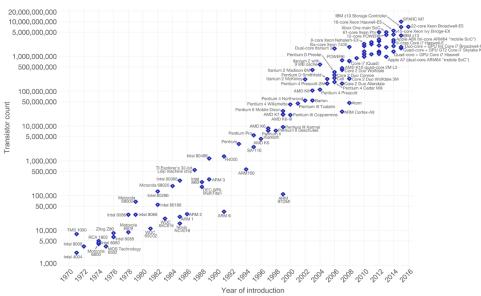
#### Moore's Law

- Moore's Law was a prediction made by Gordon Moore in 1965 (!) that the number of transistors on computer chips would double every 2 years
- This implies exponential growth, so a linear model won't fit well (and neither will any polynomial)



#### Moore's Law – The number of transistors on integrated circuit chips (1971-2016)

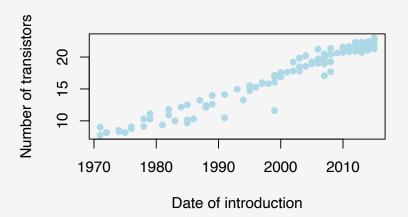
Moore's law describes the empirical regularity that the number of transistors on integrated circuits doubles approximately every two years. This advancement is important as other aspects of technological progress – such as processing speed or the price of electronic products – are strongly linked to Moore's law.

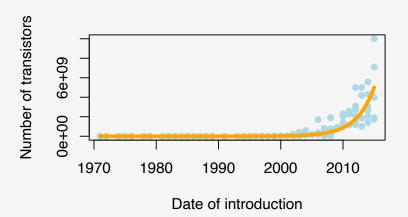


#### Modeling exponential growth

- If  $Y = ae^{bX}$ , then  $log(Y) = \underbrace{log(a)}_{\beta_0} + \underbrace{b}_{\beta_1} X$
- In other words, log(Y) is a linear function of X
- So to model Y as an exponential function of X, predict log(Y) as a linear function of X

## log(Transistors) does have a linear relationship with year





Our model is

$$log(\widehat{Transistors}) = -681.21 + 0.35 \cdot Year$$

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Two interpretations of the slope coefficient:

- Every year, the predicted log of transistors goes up by 0.35
- More useful: Every year, the predicted number of transistors goes up by 35%

## Slope interpretations in the presence of logs

Model	Equation	Interpretation
Linear	$\hat{Y} = \hat{\beta}_0 + \hat{\beta}_1 X$	1 unit increase in $X$ $ ightarrow$
		$\widehat{eta}_{\scriptscriptstyle 1}$ unit increase in $\widehat{Y}$
Log-linear	$\log(\hat{Y}) = \hat{\beta}_{o} + \hat{\beta}_{1}X$	1 unit increase in $X$ $ ightarrow$
		$pprox (100 \widehat{eta}_1)\%$ increase in $\widehat{Y}$
Linear-log	$\hat{\mathbf{Y}} = \hat{\boldsymbol{\beta}}_{0} + \hat{\boldsymbol{\beta}}_{1} \log(\mathbf{X})$	1% increase in $X$ $ ightarrow$
		$pprox$ 0.01 $\widehat{eta}_{\scriptscriptstyle 1}$ unit increase in $\widehat{Y}$
Log-log	$\log(\hat{Y}) = \hat{\beta}_{o} + \hat{\beta}_{1}\log(X)$	1% increase in $X$ $ ightarrow$
		$pprox \hat{eta}_1\%$ increase in $\hat{Y}$

# Slope interpretations in the presence of logs

Model	Example	Interpretation
Linear	$\hat{Y} = 2 + 0.3X$	1 unit increase in $X$ $ ightarrow$
		0.3 unit increase in Ŷ
Log-linear	$\log(\hat{Y}) = 2 + 0.3X$	1 unit increase in $X$ $ ightarrow$
		$pprox$ 30% increase in $\hat{Y}$
Linear-log	$\hat{Y} = 2 + 0.3 \log(X)$	1% increase in $X$ $ ightarrow$
		$pprox$ 0.003 unit increase in $\hat{Y}$
Log-log	$\log(\hat{Y}) = 2 + 0.3 \log(X)$	1% increase in $X$ $ ightarrow$
		$pprox$ 0.3% increase in $\hat{Y}$

#### When is the log transformation useful?

- You can transform *X*, *Y*, or both
- Anytime you need to "squash" one of the variables (logs make huge numbers not so big!), try transforming it with a log
- In this case, Transistors is skewed right so it is a good candidate for log
- You may need to do a little bit of trial and error to see what works best
- Other transformations are possible!

Log-log models and price elasticity

#### An elasticity interpretation for log-log models

- The beer data set contains sales data for cases of beer sold at a supermarket chain
- PRICE12PK is the price of 12-packs, and CASES12PK is the number of 12-packs sold
- There are also variables for 18-packs and 30-packs

#### What is price elasticity?

• Price elasticity is the ratio of how much demand (quantity sold) will increase when the price increases:

elasticity = 
$$\frac{\% \text{ change in demand}}{\% \text{ change in price}}$$
  
=  $\% \text{ increase in demand when price increases by 1\%}$ 

#### What is price elasticity?

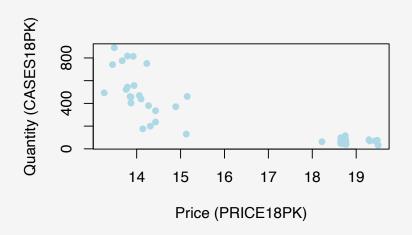
• Price elasticity is the ratio of how much demand (quantity sold) will increase when the price increases:

elasticity = 
$$\frac{\% \text{ change in demand}}{\% \text{ change in price}}$$
  
=  $\% \text{ increase in demand when price increases by 1\%}$ 

 This is exactly our interpretation of slope coefficients in a log-log model!

### Will a linear model work to predict quantity from price?

This is essentially a demand curve:



### Fitting a log-log model

