Glory Infocom

CONNECT
COLLABORATE
CREATE. COMMUNICATE

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OUR ALLIANCE

newline

Hewlett Packard Enterprise

RUCKUS COMMSCOPE

EATON Powering Business Worldwide

BLACK BOX

UBIQUITI NETWORKS

ATEN

D-Link

FORTINET

aruba

Air Pro

ABOUT US

Glory Infocom Pvt. Ltd. is a leading value-added distributor (VAD) in India, headquartered in New Delhi, with a rapidly expanding presence across the country. With a combined industry experience of over 75 years, our team is driven by a passion for delivering cutting-edge products and innovative solutions to our channel partners.

As India's IT landscape evolves at a fast pace, customer needs are continuously shifting. At Glory Infocom, we stay ahead of industry trends to identify and offer solutions that meet the dynamic demands of the market. Our strong partnerships with Original Equipment Manufacturers (OEMs) and technology manufacturers empower us to curate a product portfolio that upholds global quality standards. The solutions we provide are designed to deliver tangible business benefits, enhancing the operations of both our channel partners and their end customers.

Recognized as one of India's fastest-growing IT VAD companies, we are committed to introducing innovative technologies that empower businesses to thrive in a digital-first world.

Mission

Our mission is to empower our channel partners by providing them with best-in-class products and innovative solutions that add tangible value to their businesses. We are committed to delivering solutions that help our partners achieve their business objectives, enabling them to stay ahead in an increasingly competitive market.

Vision

Our vision is to be the most preferred and trusted value-added distributor in India, known for delivering cutting-edge products and solutions that empower our channel partners to drive business success. We aspire to be at the forefront of the IT distribution industry, offering the most relevant and impactful solutions that enable our partners to thrive in a rapidly evolving digital landscape.

OUR PRODUCTS & SOLUTIONS

At Glory Infocom, we are committed to delivering a wide range of cutting-edge IT products and solutions tailored to meet the dynamic demands of the Indian market. Our curated portfolio empowers our channel partners to stay competitive, drive innovation, and add lasting value to their business offerings.

Information Security Solutions

We offer robust security solutions to safeguard your digital assets, ensure regulatory compliance, and mitigate cyber threats. Our portfolio includes Firewalls, Encryption Tools, Endpoint Protection, and Identity & Access Management Systems.

F RTINET®

Network Switching, Routing & Wireless

Build a secure, high-performance network with scalable switching, routing, and enterprise-grade wireless solutions, including access points and advanced management tools.

D-Link   **aruba**   **UBIQUITI** NETWORKS   **RUCKUS** COMMSCOPE

Enterprise Structured Cabling

Glory Infocom's structured cabling systems are engineered to boost performance and future-proof your IT infrastructure. We support smooth data transmission and flexible scalability for growing networks.

aruba   **D-Link**

Network Storage Solutions

Our storage solutions are designed to manage, back up, and retrieve large volumes of data with ease. With reliability and scalability at the core, we help organizations protect and access critical information securely.

Hewlett Packard
Enterprise

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Interactive Flat Touch Panels

Enhance collaboration and presentations with high-resolution interactive touch panels and vivid, reliable large-format displays for corporate, educational, and public environments.

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Line Interactive and Online UPS

Ensure uninterrupted business operations with our line-interactive and online UPS systems. These solutions protect your infrastructure from power disruptions, voltage fluctuations, and data loss.

EATON
Powering Business Worldwide

Remote Infrastructure Management

Our RIM solutions offer centralized monitoring and management of your IT infrastructure, reducing downtime and operational costs while enhancing performance and security.

ATEN

Video Conferencing Solutions

Empower your team with high-quality, reliable video conferencing systems that support remote collaboration with crystal-clear audio and video, seamless connectivity, and advanced features.

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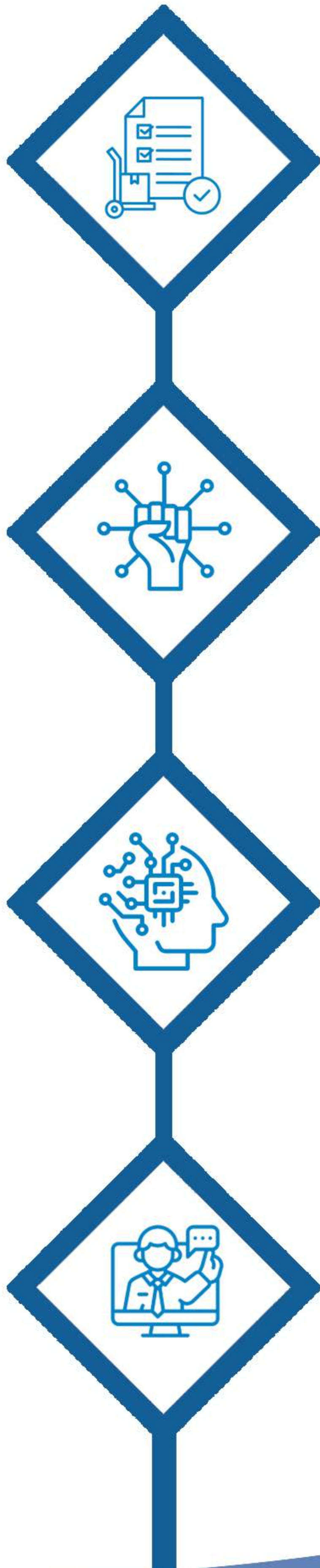
Smart Rack Solutions

Optimize space, airflow, and cable management with smart rack systems, while monitoring and managing power distribution through intelligent PDUs and sensors for real-time insights and remote control.

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Powering Business Worldwide

OUR APPROACH

Product Selection

At Glory Infocom, we continuously monitor IT industry trends to identify products that align with emerging market demands. Each product undergoes a rigorous evaluation process, including extensive testing, before it is introduced to our portfolio. Our product selection is based on criteria such as technical excellence, reliability, and the ability to provide significant business value and service opportunities for our channel partners.

Empowering Our Channel Partners

Our channel partners are at the core of our business. We work exclusively through our channel partners and provide them with the tools and resources needed to succeed. This includes ongoing training, marketing support, pre-sales assistance, and post-sales service. We also offer reward programs to incentivize partner growth. By collaborating closely with our channel partners, we help them expand their portfolios, drive revenue growth, and build stronger customer relationships.

Adoption of New Technologies

As technology evolves, we ensure that our channel partners are equipped to embrace new solutions. We provide comprehensive training, marketing support, demonstrations, and proof-of-concept services to help partners understand and confidently implement new products. Our goal is to enable them to master emerging technologies and deliver advanced solutions to their customers.

Training & Consultancy

We offer end-to-end consultancy services to our channel partners, from planning and design to implementation and maintenance. Our training programs are designed to empower partners with the knowledge and expertise they need to win new customers, optimize their sales efforts, and implement successful solutions.

OUR PARTNERS

The product and service requirement are always changing in the IT sector due to ever increasing use of IT in all fields. So the product and service offering has to be constantly reviewed as per the market requirements. Our team of experts constantly follow the market trends and extensively do assessment of product and services so as to add in our portfolio. Product selection is based on Technical excellence, Reliability, Suitability in comparison to competition and after sale support. We have added only the best products to our product portfolio so as to provide best of the breed solution to our Channel Partners.

AWARDS & RECOGNITIONS

CONTACT US

Corporate Office

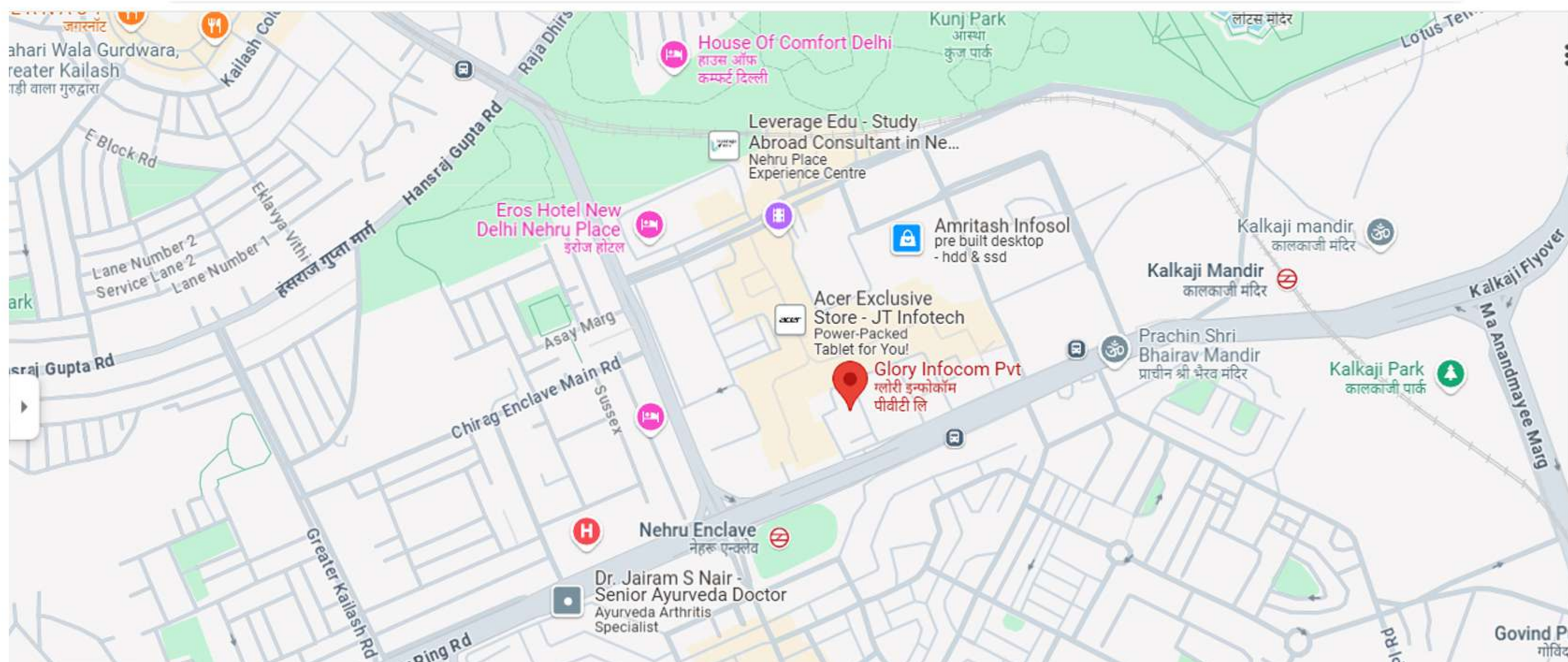F42 Okhla Industrial Area Phase-1, New Delhi-110020

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