

FILTERS

GM% by Quarter (sub.

FY	2019				
GM%	Quarteres Q1	Q2	Q3	Q4	Grand Tol
Customer					
ANZ	43.0%	42.2%	42.6%	42.5%	42.6%
India	42.5%	42.2%	42.0%	42.5%	42.4%
NA	35.1%	35.4%	35.4%	35.7%	35.4%
NE	36.6%	37.0%	36.5%	36.6%	36.7%
ROA	44.5%	44.3%	44.0%	44.5%	44.4%
SE	44.5%	44.1%	44.0%	44.2%	44.2%

P & L
By Fiscal Year
All values in USD

FY	2020		All values in l	USD	
		Note: 21 vs 20 is not part of pivot t			
GM%	Quarteres				
	Q1	Q2	Q3	Q4	Grand To
Customer					
ANZ	43.3%	43.0%	42.8%	41.8%	42.8%
India	32.3%	32.1%	32.4%	32.0%	32.2%
NA	39.9%	40.1%	39.1%	39.7%	39.8%
NE	37.6%	37.8%	38.5%	37.7%	37.8%
ROA	38.4%	38.3%	38.8%	37.7%	38.2%
SE	38.5%	37.3%	38.2%	37.8%	37.9%

				P & L By Fiscal Ye	ar		
FY	2021		All values in USD				
GM%	Quarteres Q1	i	Q2	Q3	Q4		Grand To
Customer							
ANZ		39.0%	37.8%	38.3%		38.0%	38.3%



India	32.3%	31.8%	31.9%	32.0%	32.0%
NA	37.1%	37.4%	37.5%	37.4%	37.3%
NE	37.9%	38.7%	38.2%	38.3%	38.3%
ROA	38.5%	38.4%	38.1%	38.1%	38.3%
SE	38.6%	38.3%	38.6%	38.5%	38.5%













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Note: Do not Modify the Pivot table

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