



Brazilian, 23 years old
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Single
Bachelor's Degree : Business Administration

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ACADEMIC DEGREE **GRADUATION ON BUSINESS ADMINISTRATION (TRADE AND AGRIBUSINESS)** FEB/2012 – DEC/2017
UNDERGRADUATED ON BUSINESS ADMINISTRATION (FINANCIAL) FEB/2018 – DEC/2019
UNIVERSITY OF CAMPINAS (UNICAMP)

PROFESSIONAL **Caterpillar LTDA | Piracicaba, Brazil**

EXPERIENCES **Internship in Indirect Purchasing**

(from March 2017 – on going)

- **Main activities:** Pricing negotiation for Services, Maintenance & MRO. Negotiations. Quotation and purchase order management. Analysis and management of contracts for the Indirect Procurement Suppliers.
- **Main Results:** 6 Sigma project for new automatized project in the Reception at Caterpillar's entrance/gate. Benefits: security improvement, cost reduction and technology improvement at the plant. Supplier delivery Performance: focus on the improvement of the delivery of the products on the effective date, resulting in improvement of 35% of indirect materials delivered for Maintenance.

Robert Bosch GmbH | Stuttgart, Germany

Internship in Indirect Purchasing (Packaging) and Supply Chain Academy
(from: Aug 2015 – Jul 2016)

- Manager of the international project for selection of supplier for cardboard packaging, which segment has annual turnover of 2.5 million euros in Europe.
- Price Analysis of the paper and plastic raw materials for negotiations and demand prevision for Europe, Asia, Middle East and Americas.
- Purchasing analysis for Logistics in Germany, taking decisions for best suppliers.
- Management and co-leader of the Global Supplier Reduction project.
- Support on Bosch media for international trainings and Curricula for Logistics and Purchasing, by creating audiovisual and interactive digital materials, and support to internal trainers in events, presentations and training materials.

Assistant in Maintenance Engineering (Administration)
Robert Bosch GmbH | Campinas, Brazil

From:11/2014 -07/2015

- **Main Activities:** responsible for shopping maintenance items for machines and payment of suppliers. Purchasing control of the cost center. Follow-up management (supplier delivery).

- Responsible for events in the central area of Maintenance Engineering. Implementation of projects for communication development and improvement. Support on updates of Strategic Indicators - KPIs (Variable Costs).
- **Main results:** Development of 5S project in three factories focused on improving information and communications, regarding to purchasing orders, of the Maintenance segments. The project had a good visibility due to its efficient of faster communication, by helping the managers, and improving data and decreasing waste of time in the factories.

LANGUAGE AND COMPUTER SKILLS	<div> <div> Fluent English Fluent Spanish </div> <div> Portuguese (Native) Intermediate German </div> </div> <div> Office: Windows Office – Advanced (Word, Power Point, Excel) . Outlook, SAP, Lognet, Salesforce </div>
INTERNATIONAL EXPERIENCES	<div> <ul style="list-style-type: none"> • Marketing project: “Explore Egypt” Cairo, Egypt (From: 07/2014–08/2014) <p>Voluntary work in AIESEC- Cairo University in Egypt, to develop a marketing program and for economic improvement of poor organizations and NGOs from Egypt. Moreover, responsible for the communication and Marketing of the Project.</p> <ul style="list-style-type: none"> • Cultural Work- COOPARTE Project La Plata, Argentina (From: 12/2012 – 03/2013) <p>Realization of the project called "CoopArte" in NGOs and orphanages, which aims to bring culture knowledgments to children and teenagers by teaching through cultural workshops such topics like music, politics, recycling, globalization,</p> <ul style="list-style-type: none"> • JOBS IN AIESEC BRAZIL (From: 09/2012 – 07/2015) <p>EVENT DIRECTOR: Management of the Global Village fair, that is an event that allows people who are not engaged with AIESEC to get in touch with the interns who come to Brazil to develop socially the poor communities. In addition, I was responsible for the relationship with the stakeholders, ensuring the logistics and the thematic of the event, tracking the team operational plan, leading, and developing the work group (staffs)</p> <p>SALES: Responsible for sales of exchange and expansion of AIESEC in Limeira in different colleges. Leading and motivating a team.</p> <p>MARKETING: Leader of the Internal and External Communication Channel Management. Responsible for implementation and strengthening the brand, events, creation of local arts, showcasing, creating Booklets and Newsletter.</p> <p>Volunteer Work: Dance Teacher at a social project called “ Espaço Amigo” for Children (age 9-14) from poor areas from Rio das Pedras and Piracicaba city in São Paulo. In each end of year, I am responsible for the management of the Ballet and Local Dances in Theaters.</p> </div>

