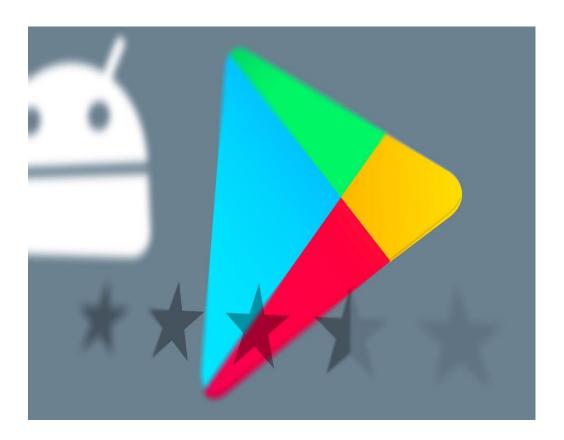


# Description of the project goals:

The objective of this project is to deliver insights to understand customer demands better and thus help developers to popularize the product. It is of 10k Play Store apps for analyzing the Android market. This dataset contains details of different applications and reviews from different users.

Discussion of Google play store dataset will involve various steps such as:

- Loading the data into a data frame
- Cleaning the data
- Extracting statistics from the dataset
- Exploratory analysis and visualizations
- Questions that can be asked from the dataset
- Conclusion



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# 1. Introduction to data

Mobile apps are everywhere. They are easy to create and can be money making. Because of these two factors, more and more apps are being developed. In this notebook, we will do a comprehensive analysis of the Android app market by comparing over ten thousand apps in Google Play across different categories. We'll look for insights in the data to devise strategies to drive growth and retention.

#### Following two files in the dataset which consists different of features:

## 1.1 datasets/play store data.csv:

This file contains all the details of the apps on Google Play. 13 features describe a given app.

- App: Name of the app
- Category: Category of the app. Some examples are ART\_AND\_DESIGN, FINANCE, COMICS, BEAUTY etc.
- Rating: The current average rating (out of 5) of the app on Google Play
- Reviews: Number of user reviews given on the app
- **Size:** Size of the app in MB (megabytes)
- Installs: Number of times the app was downloaded from Google Play
- **Type:** Whether the app is paid or free
- **Price:** Price of the app in US\$
- Content Rating: A content rating (also known as maturity rating) rates the suitability of TV broadcasts, movies, comic books, or video games to its audience. To show which age group is suitable to view media and entertainment.
- Genres: A category of artistic, musical, or literary composition characterized by a particular style, form, or content
- Last Updated: Date on which the app was last updated on Google Play
- **Current Ver**: Current Version means a version of the software that is currently being supported by its publisher.
- Android Ver: Android versions (codenames) are used to describe the various updates for the open-source Android mobile operating system.

# 1.2 datasets/user reviews.csv:

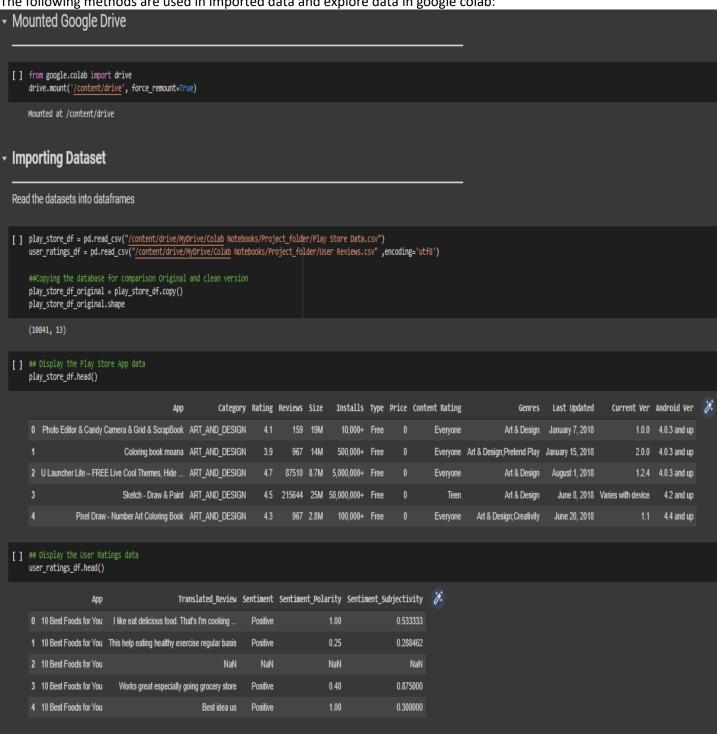
This file contains a random sample of 100 most helpful first user reviews for each app. The distribution of positive and negative reviews in each category has been pre-processed and passed through a sentiment analyzer.

- App: Name of the app on which the user review was provided. Matches the App column of the play\_store\_data.csv file
- **Translated Review:** The pre-processed user review text.
- **Sentiment:** Sentiment category of the user review Positive, Negative or Neutral.
- **Sentiment Polarity**: Sentiment score of the user review. It lies between [-1,1]. A higher score denotes a more positive sentiment.

# 2. Loading and exploring the data into a data frame

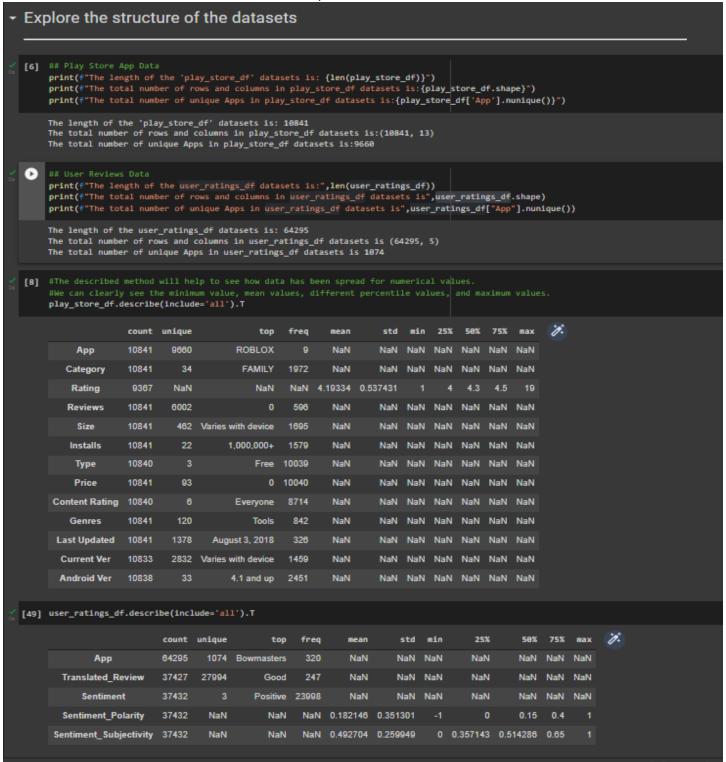
# 2.1 Importing required packages and dataset:

In this project, data set from a given file are loaded and named 'play\_store\_data.csv' & 'user\_reviews.csv'. The following methods are used in imported data and explore data in google colab:



# 2.2 Explore the structure of the datasets:

This step is about getting to know the data and understanding what must be done before the data becomes useful in a particular context. This can be done by reading the CSV file and doing an initial statistical analysis. Following method used to understand the dataset and some initial analysis:



# 3. Cleaning the data

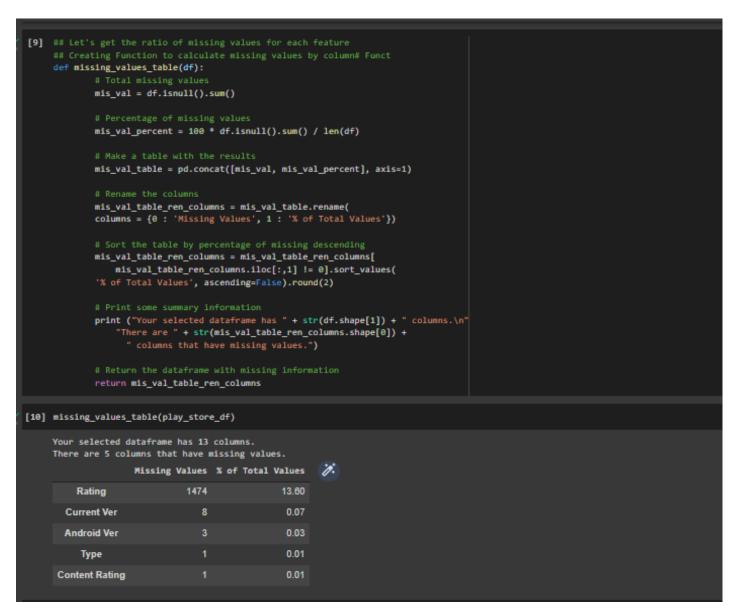
Before beginning our analysis, we need to make sure the data we analyze is accurate, otherwise the results of our analysis will be wrong.

# 3.1 Handling the Null values in the dataset:

One of the main steps in data pre-processing is handling missing data. Missing data means absence of observations in columns that can be caused while procuring the data, lack of information, incomplete results etc.

Feeding missing data could lead to wrong prediction or classification. Hence it is necessary to identify missing values and treat them

The function is created to calculate missing values by column# with a respective feature.



We can see that there are many NaN (missing) values in our dataset, especially in the Rating column.

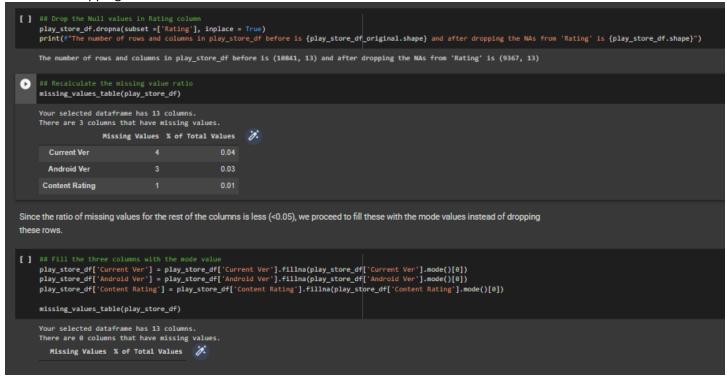
There are two methods to deal with missing data:

- Dropping them
- Imputing them. Depending on the case we can allow a specific proportion of missing values, beyond which we
  might want to drop the variable from analysis. But this varies from case to case on the amount of information
  you think the variable has.

If the information contained in the variable is not that high, you can drop the variable if it has more than 50% missing values. There are projects / models where imputation of even 20 - 30% missing values provided better results. Age is missing in ~20% of cases, but you benefit by imputing them rather than ignoring the variable.

We can see that out of our 10000 rows, almost 1500 of the rows have null values in place of Ratings. Hence, dropped the Rating column.

Since the ratio of missing values for the rest of the columns is less (<0.05), we proceed to fill these with the mode values instead of dropping these rows.



#### 3.2 <u>Handling Duplicates:</u>

Perform some checks and find that there are 2644 duplicated entries in 'Play Store Data' dataset from the "App" column. Hence, dropped the duplicates from the "App" column.

```
Drop the duplicates from the "App" column
play_store_df.drop_duplicates(subset='App', inplace=True)
print(f"The number of rows and columns in play_store_df before is {play_store_df_original.shape} and after dropping the duplicates is {play_store_df.shape}")

The number of rows and columns in play_store_df before is (10841, 13) and after dropping the duplicates is (8197, 13)
```

## 3.3 Check for the Outliers:

On studying the dataset further, it was found that there was data with a weird anomaly. Let us find out the row in the data and purge it.

As we can see that this entry of our dataset is having a Rating of 19.0 which is way higher than the maximum rating of 5.0. Also, the value in the Reviews column has an alphabet which makes it alone entry to have so. Hence, we are removing this row to make our analysis easier.

### 3.4 Check and Convert the Following columns for EDA analysis:

As some of feature columns are non-numerical value so I have converted the categorical variables the into numerical for ease of analysis.

#### 3.4.1 Installs

```
[ ] play_store_df['Installs'].unique()
                    array(['10,000+', '500,000+', '5,000,000+', '50,000,000+', '100,000+', '50,000+', '100,000,000+', '10,000,000+', '5,000+', '100,000,000+', '1,000,000,000+', '1,000,000,000+', '100+', '500,000,000+', '100+', '500+', '100+', '500,000,000+', '100+', '500+', '100+', '500,000,000+', '100+', '500+', '100+', '500,000,000+', '100+', '500+', '100+', '500,000,000+', '500,000,000+', '500,000,000+', '100+', '500,000,000+', '100+', '500,000,000+', '500,000,000+', '100+', '500,000,000+', '100+', '500,000,000+', '100+', '500,000,000+', '500,000,000+', '100+', '500,000,000+', '100+', '500,000,000+', '100+', '500,000,000+', '100+', '500,000,000+', '100+', '500,000,000+', '100+', '500,000,000+', '500,000,000+', '500,000,000+', '500,000,000+', '500,000,000+', '500,000,000+', '500,000,000+', '500,000,000+', '500,000,000+', '500,000,000+', '500,000,000+', '500,000,000+', '500,000,000+', '500,000,000+', '500,000,000+', '500,000,000+', '500,000,000+', '500,000,000+', '500,000,000+', '500,000,000+', '500,000,000+', '500,000,000+', '500,000,000+', '500,000,000+', '500,000,000+', '500,000,000+', '500,000,000+', '500,000,000+', '500,000,000+', '500,000,000+', '500,000,000+', '500,000,000+', '500,000,000+', '500,000,000+', '500,000,000+', '500,000,000+', '500,000,000+', '500,000,000+', '500,000,000+', '500,000,000+', '500,000,000+', '500,000,000+', '500,000,000+', '500,000,000+', '500,000,000+', '500,000,000+', '500,000,000+', '500,000,000+', '500,000,000+', '500,000,000+', '500,000,000+', '500,000,000+', '500,000,000+', '500,000,000+', '500,000,000+', '500,000,000+', '500,000,000+', '500,000,000+', '500,000,000+', '500,000,000+', '500,000,000+', '500,000,000+', '500,000,000+', '500,000,000+', '500,000,000+', '500,000,000+', '500,000,000+', '500,000,000+', '500,000,000+', '500,000,000+', '500,000,000+', '500,000,000+', '500,000,000+', '500,000,000+', '500,000,000+', '500,000,000+', '500,000,000+', '500,000,000+', '500,000,000+', '500,000,000+', '500,000,000+', '500,000,000+', '500,000,000+', '500,000,000+', '500,000,000+', '500,000,000+',
[ ] ## Remove '+' and ',' from 'Installs' to make it numeric
                    play_store_df['Installs'] = play_store_df['Installs'].apply(lambda x: x.replace('+', '') if '+' in str(x) else x)
                    play_store_df['Installs'] = play_store_df['Installs'].apply(lambda x: x.replace(',', '') if ',' in str(x) else x)
                    play_store_df['Installs'] = play_store_df['Installs'].apply(lambda x: int(x))
[ ] play_store_df['Installs'].unique()
                                                                                                                                                                                                                 50000000,
                                                                      10000,
                                                                                                                     500000,
                                                                                                                                                                    5000000.
                    array([
                                                                                                                                                                                                                                                                             100000,
                                                                                                                                                            100000000,
                                                                       50000,
                                                                                                                 1000000,
                                                                                                                                                                                                                                   5000,
                                                                                                                                                                                                                                                                1000000000,
```

#### 3.4.2 Size

```
play_store_df['Size'].unique()

[] ## 'Size' column - convert Mbs to kbs

play_store_df['Size'] = play_store_df['Size'].apply(lambda x: str(x).replace('Varies with device', 'NaN') if 'Varies with device' in str(x) else x)

play_store_df['Size'] = play_store_df['Size'].apply(lambda x: str(x).replace('M', '') if 'M' in str(x) else x)

play_store_df['Size'] = play_store_df['Size'].apply(lambda x: str(x).replace(',', '') if 'M' in str(x) else x)

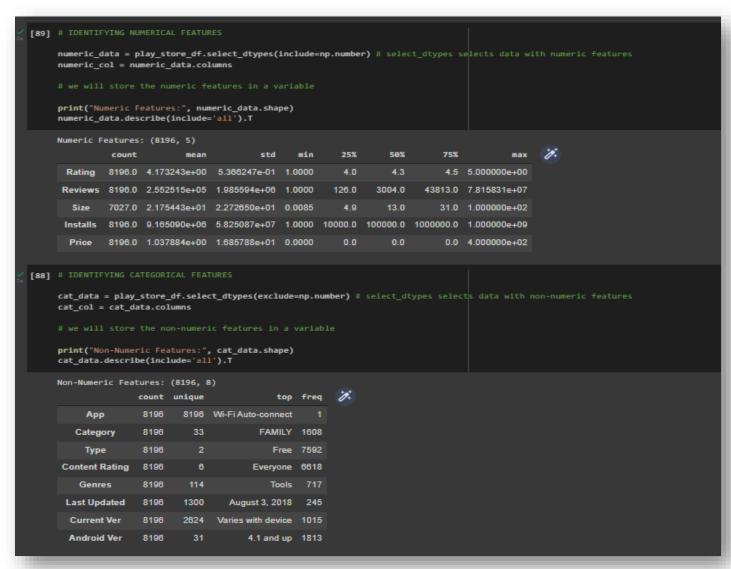
play_store_df['Size'] = play_store_df['Size'].apply(lambda x: float(str(x).replace('k', '')) / 1000 if 'k' in str(x) else x)
```

# 3.4.3 Price & Reviews

```
[ ] play_store_df['Price'].unique()
      array(['0', '$4.99', '$3.99', '$6.99', '$7.99', '$5.99', '$2.99', '$3.49',
              '$1.99', '$9.99', '$7.49', '$0.99', '$9.00', '$5.49', '$10.00', '$24.99', '$11.99', '$79.99', '$16.99', '$14.99', '$29.99',
              '$12.99', '$2.49', '$10.99', '$1.50', '$19.99', '$15.99', '$33.99', '$39.99', '$3.95', '$4.49', '$1.70', '$8.99', '$1.49', '$3.88',
              '$399.99', '$17.99', '$400.00', '$3.02', '$1.76', '$4.84', '$4.77', '$1.61', '$2.50', '$1.59', '$6.49', '$1.29', '$299.99', '$379.99', '$37.99', '$1.89', '$389.99', '$8.49', '$1.75', '$14.00', '$2.00',
              '$3.08', '$2.59', '$19.40', '$3.90', '$4.59', '$15.46', '$3.04', '$13.99', '$4.29', '$3.28', '$4.60', '$1.00', '$2.95', '$2.90',
              '$1.97', '$2.56', '$1.20'], dtype=object)
[ ] ## Remove "$" from "Price" columns to make it numeric
      play_store_df['Price'] = play_store_df['Price'].apply(lambda x: str(x).replace('$', '') if '$' in str(x) else str(x))
[ ] ## Convert the column types to numeric values
      play_store_df['Size'] = play_store_df['Size'].apply(lambda x: float(x))
      play_store_df['Installs'] = play_store_df['Installs'].apply(lambda x: float(x))
      play_store_df['Price'] = play_store_df['Price'].apply(lambda x: float(x))
      play_store_df['Reviews'] = play_store_df['Reviews'].apply(lambda x: int(x))
[ ] ## Display the dtypes of all the features in our dataset
      play_store_df.dtypes
                             object
      App
      Category
                             object
      Rating
                           float64
      Reviews
                              int64
      Installs
                           float64
                             object
                          float64
      Price
      Content Rating object
                           object
      Genres
     Last Updated
                           object
     Current Ver
                            object
      Android Ver
                             object
      dtype: object
```

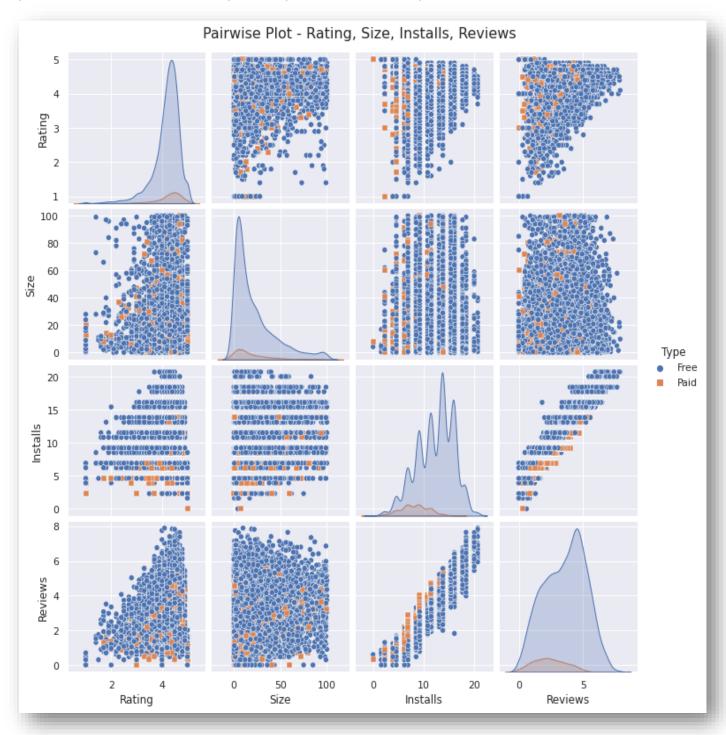
# 4. Extracting statistics from the dataset

- Finding the Numerical and Categorical Columns
- Looking at the dataset, we think we can identify the categorical and continuous columns in it. But it might also
  be possible that the numerical values are represented as strings in some features. Or the categorical values in
  some features might be represented as some other datatypes instead of strings. Hence, it's good to check for
  the datatypes of all the feature



# 5. Exploratory analysis and visualizations

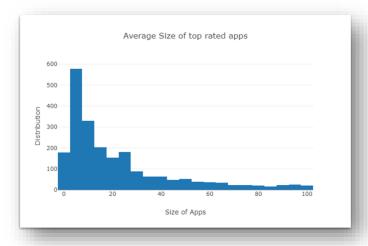
After establishing a good sense of each feature, I have proceeded with plotting a pairwise plot between all the quantitative variables to look for any evident patterns or relationships between the features.

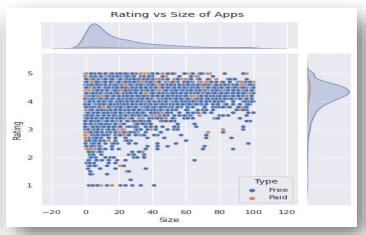


# 5.1 Size of the app affect the ratings and number of installs

After the examined the app size, review, and rating. For size, if the mobile app is too large, it may be difficult and/or expensive for users to download. Lengthy download times could turn users off before they even experience your mobile app. Plus, each user's device has a finite amount of disk space. For price, some users expect their apps to be free or inexpensive.

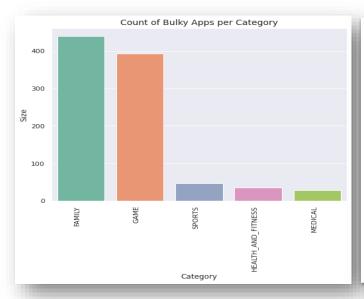
These problems compound if the developing world is part of your target market; especially due to internet speeds, earning power and exchange rates.

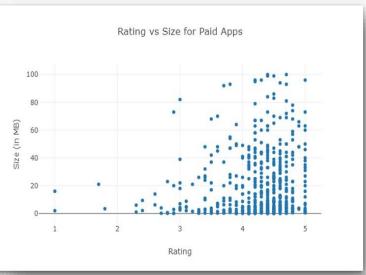




# 5.2. Category those are in higher in size apps and how are they rated for paid app

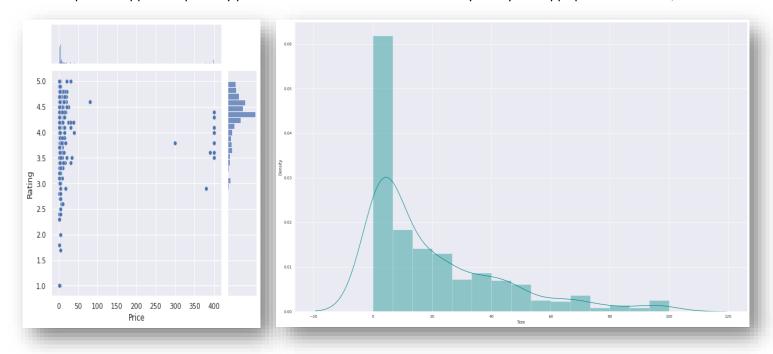
Analyzed the sizing distribution of the top-rated apps (rating greater than 4.5) and observed that most top-rated apps are optimally sized between ~2MB to ~40MB i.e., neither too light nor too higher in size. Found that the Game and Family categories have the highest number of higher in size apps. Also observed is that despite this, these Higher in size apps are highly rated indicating that they are higher in size for a purpose. Most of the paid apps that are highly rated have small sizes which imply that most paid apps are designed and developed to cater to specific functionalities and hence are not higher in size. Users prefer to pay for apps that are light-weighted. A paid app that is higher in size may not perform well in the market, but it also depends on the category of the app.





# 5.3. The App prices affect rating and number of installs

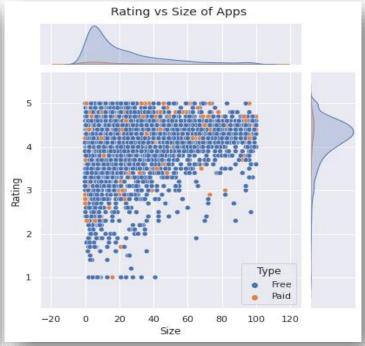
Most top-rated apps are optimally priced between ~1 to 30. There are only a very few apps priced above 20\$.



## 5.4. Price trend across category

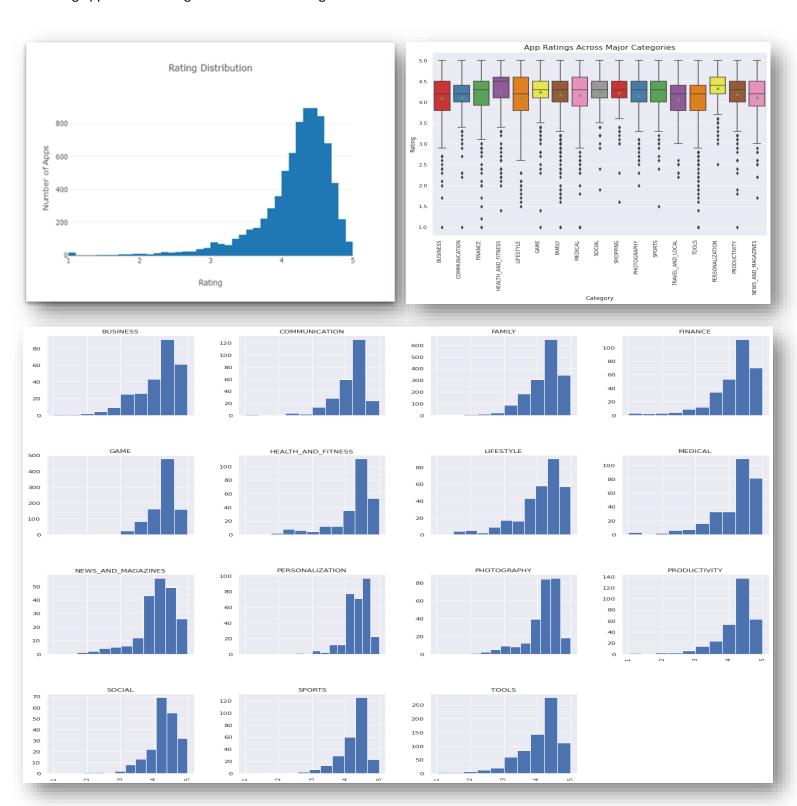
The initial intuition for a pricing strategy for apps to be popular would be to make them free. That is confirmed by the data as free apps dominate the store at 92.6%, making it over 12.5 times their paid counterparts. It follows that cheaper apps are also more popular which is supported by the fact that 90% of paid apps are less than \$10 and 80% of apps are less than \$5. Categorically, the most expensive apps are Family, Lifestyle and finance apps which would suggest that people are willing to pay more for medical apps, possibly due to a belief in reliability or highly specialized applications.





# 5.4. Rating Distribution

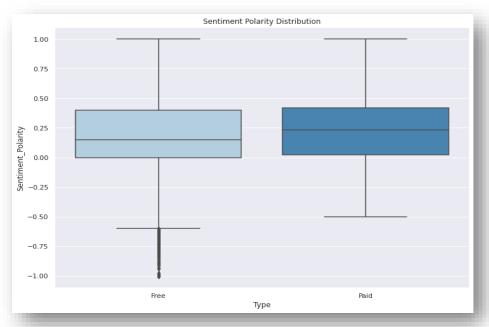
The rating distribution revealed that most apps perform reasonably well with an average rating of 4.17. We broke down the average rating by category to check if any category performs exceedingly well or badly. We conducted a One-way 'Anova Test' and confirmed that the average rating across categories is statistically different. The Health and Fitness and Books and Reference produce the best apps with 50% of apps having a rating greater than 4.5. Interestingly, half of the Dating apps have a rating lower than the average.



# 5.5. Basic Sentiment Analysis – User Reviews

We plotted the fraction of positive, negative, and neutral reviews for each category and observed that the Health and Fitness apps perform the best with more than 85% positive reviews.

On the other hand, Game and Social apps have a higher fraction of negative reviews. We compared the reviews between free and paid apps and found that people are harsher towards free apps whereas users are more tolerant when they are paying for them .





# 6. Conclusion

- The average rating of (active) apps on Google Play Store is 4.17.
- Users prefer to pay for apps that are light-weighted. Thus, a paid app that is higher in size may not perform well in the market.
- Most of the top-rated apps are optimally sized between ~2MB to ~40MB neither too light nor too heavy.
- Most of the top-rated apps are optimally priced between ~1\$ to ~30\$ neither too cheap nor too expensive.
- Medical and Family apps are the most expensive and even extend up to 80\$.
- Users tend to download a given app more if it has been reviewed by many people.
- Health and Fitness apps receive more than 85% positive reviews.
- Game and Social apps receive mixed feedback 50% positive and 50% negative.