

# Data Model Documentation Template

Section	Details
Tables Used	<p>Fact Table:</p> <ul style="list-style-type: none"><li>• <b>Fact_sales</b> (main transactional table)</li></ul> <p>Dimension Tables:</p> <ul style="list-style-type: none"><li>• <b>Dim_country</b> – Country information</li><li>• <b>Dim_city</b> – City, latitude, longitude</li><li>• <b>Dim_customer</b> – Customer name, city</li><li>• <b>Dim_product</b> – Product name, product class</li><li>• <b>Dim_distributor</b> – Distributor name and ID</li><li>• <b>Dim_sales_rep</b> – Sales representative details</li><li>• <b>Dim_sales_team</b> – Sales team and manager info</li><li>• <b>Dim_subchannel</b> – Subchannel and related Channel_ID</li><li>• <b>Dim_channel</b> – Channel type</li><li>• <b>Dim_month</b> – Month details</li></ul> <p>Measure Table:</p> <ul style="list-style-type: none"><li>• <b>Measure Table</b> – Contains calculated measures (e.g., Avg Sales)</li></ul>
Relationships	<ul style="list-style-type: none"><li>- Fact_sales → Dim_city: linked via <b>City_ID</b></li><li>- Dim_city → Dim_country: linked via <b>Country_ID</b></li><li>- Fact_sales → Dim_customer: linked via <b>Customer_ID</b></li><li>- Fact_sales → Dim_product: linked via <b>Product_ID</b></li><li>- Fact_sales → Dim_distributor: linked via <b>Distributor_ID</b></li><li>- Fact_sales → Dim_sales_rep: linked via <b>Sales_rep_ID</b></li><li>- Dim_sales_rep → Dim_sales_team: linked via <b>Sales_team_ID</b></li><li>- Fact_sales → Dim_subchannel: linked via <b>Subchannel_ID</b></li><li>- Dim_subchannel → Dim_channel: linked via <b>Channel_ID</b></li><li>- Fact_sales → Dim_month: linked via <b>Month_ID</b></li></ul>
Key Calculations / Measures	<ul style="list-style-type: none"><li>- Total Sales = <b>SUM(Fact_sales[Sales])</b></li><li>- Average Sales = <b>AVERAGE(Fact_sales[Sales])</b> (already in Measure Table)</li><li>- Total Quantity = <b>SUM(Fact_sales[Quantity])</b></li><li>- Avg Price per Unit = <b>DIVIDE(SUM(Fact_sales[Sales]), SUM(Fact_sales[Quantity]))</b></li><li>- Sales by Channel / Subchannel = Using <b>Dim_subchannel</b> and <b>Dim_channel</b> relationships</li></ul>

- Sales by Region = Using **Dim\_city** → **Dim\_country** hierarchy

## Notes

- The model is a hybrid schema: mostly Star Schema with some Snowflaked dimensions (City → Country, Sales Rep → Sales Team, Subchannel → Channel).
- Ensure one-to-many relationships are single-directional for performance. - All dimension tables have unique keys (e.g., **Customer\_ID**, **Product\_ID**, etc.).
- Consider flattening snowflaked dimensions if dataset grows large.
- Time-based calculations rely on **Dim\_month** (use for YTD, QoQ comparisons).

## Diagram:

### DATA MODEL

