

superstore-analysis

November 16, 2024

1 Import Necessary Libraries

```
[50]: import pandas as pd
import numpy as np
import seaborn as sns
import matplotlib.pyplot as plt
```

1.1 Load and Check the DataSet

```
[27]: df = pd.read_csv("SampleSuperstore.csv")
df.head()
```

```
[27]:
```

| | Ship Mode | Segment | Country | City | State | \ |
|---|----------------|-----------|---------------|-----------------|------------|---|
| 0 | Second Class | Consumer | United States | Henderson | Kentucky | |
| 1 | Second Class | Consumer | United States | Henderson | Kentucky | |
| 2 | Second Class | Corporate | United States | Los Angeles | California | |
| 3 | Standard Class | Consumer | United States | Fort Lauderdale | Florida | |
| 4 | Standard Class | Consumer | United States | Fort Lauderdale | Florida | |

| | Postal Code | Region | Category | Sub-Category | Sales | Quantity | \ |
|---|-------------|--------|-----------------|--------------|----------|----------|---|
| 0 | 42420 | South | Furniture | Bookcases | 261.9600 | 2 | |
| 1 | 42420 | South | Furniture | Chairs | 731.9400 | 3 | |
| 2 | 90036 | West | Office Supplies | Labels | 14.6200 | 2 | |
| 3 | 33311 | South | Furniture | Tables | 957.5775 | 5 | |
| 4 | 33311 | South | Office Supplies | Storage | 22.3680 | 2 | |

| | Discount | Profit |
|---|----------|-----------|
| 0 | 0.00 | 41.9136 |
| 1 | 0.00 | 219.5820 |
| 2 | 0.00 | 6.8714 |
| 3 | 0.45 | -383.0310 |
| 4 | 0.20 | 2.5164 |

1.2 Drop a Column Temporarily

```
[29]: df.drop(columns='Postal Code')
```

```
[29]:
```

| | Ship Mode | Segment | Country | City | State \ |
|------|----------------|-----------|---------------|-----------------|------------|
| 0 | Second Class | Consumer | United States | Henderson | Kentucky |
| 1 | Second Class | Consumer | United States | Henderson | Kentucky |
| 2 | Second Class | Corporate | United States | Los Angeles | California |
| 3 | Standard Class | Consumer | United States | Fort Lauderdale | Florida |
| 4 | Standard Class | Consumer | United States | Fort Lauderdale | Florida |
| ... | ... | ... | ... | ... | ... |
| 9989 | Second Class | Consumer | United States | Miami | Florida |
| 9990 | Standard Class | Consumer | United States | Costa Mesa | California |
| 9991 | Standard Class | Consumer | United States | Costa Mesa | California |
| 9992 | Standard Class | Consumer | United States | Costa Mesa | California |
| 9993 | Second Class | Consumer | United States | Westminster | California |

| | Region | Category | Sub-Category | Sales | Quantity | Discount \ |
|------|--------|-----------------|--------------|----------|----------|------------|
| 0 | South | Furniture | Bookcases | 261.9600 | 2 | 0.00 |
| 1 | South | Furniture | Chairs | 731.9400 | 3 | 0.00 |
| 2 | West | Office Supplies | Labels | 14.6200 | 2 | 0.00 |
| 3 | South | Furniture | Tables | 957.5775 | 5 | 0.45 |
| 4 | South | Office Supplies | Storage | 22.3680 | 2 | 0.20 |
| ... | ... | ... | ... | ... | ... | ... |
| 9989 | South | Furniture | Furnishings | 25.2480 | 3 | 0.20 |
| 9990 | West | Furniture | Furnishings | 91.9600 | 2 | 0.00 |
| 9991 | West | Technology | Phones | 258.5760 | 2 | 0.20 |
| 9992 | West | Office Supplies | Paper | 29.6000 | 4 | 0.00 |
| 9993 | West | Office Supplies | Appliances | 243.1600 | 2 | 0.00 |

| | Profit |
|------|-----------|
| 0 | 41.9136 |
| 1 | 219.5820 |
| 2 | 6.8714 |
| 3 | -383.0310 |
| 4 | 2.5164 |
| ... | ... |
| 9989 | 4.1028 |
| 9990 | 15.6332 |
| 9991 | 19.3932 |
| 9992 | 13.3200 |
| 9993 | 72.9480 |

[9994 rows x 12 columns]

1.3 Drop a Column Permanently

```
[33]: df.drop(columns='Postal Code', inplace=True)
df.head()
```

```
[33]:
```

| | Ship Mode | Segment | Country | City | State \ |
|---|----------------|-----------|---------------|-----------------|------------|
| 0 | Second Class | Consumer | United States | Henderson | Kentucky |
| 1 | Second Class | Consumer | United States | Henderson | Kentucky |
| 2 | Second Class | Corporate | United States | Los Angeles | California |
| 3 | Standard Class | Consumer | United States | Fort Lauderdale | Florida |
| 4 | Standard Class | Consumer | United States | Fort Lauderdale | Florida |

| | Region | Category | Sub-Category | Sales | Quantity | Discount | Profit |
|---|--------|-----------------|--------------|----------|----------|----------|-----------|
| 0 | South | Furniture | Bookcases | 261.9600 | 2 | 0.00 | 41.9136 |
| 1 | South | Furniture | Chairs | 731.9400 | 3 | 0.00 | 219.5820 |
| 2 | West | Office Supplies | Labels | 14.6200 | 2 | 0.00 | 6.8714 |
| 3 | South | Furniture | Tables | 957.5775 | 5 | 0.45 | -383.0310 |
| 4 | South | Office Supplies | Storage | 22.3680 | 2 | 0.20 | 2.5164 |

1.4 Get Unique Values of Ship Mode, Segment, Country and Category

```
[45]: print(df['Ship Mode'].unique())
print(df['Segment'].unique())
print(df['Country'].unique())
print(df['Category'].unique())
```

```
['Second Class' 'Standard Class' 'First Class' 'Same Day']
['Consumer' 'Corporate' 'Home Office']
['United States']
['Furniture' 'Office Supplies' 'Technology']
```

1.5 Get Statistical information of only numeric columns

```
[56]: df.describe()
```

```
[56]:
```

| | Sales | Quantity | Discount | Profit |
|-------|--------------|-------------|-------------|--------------|
| count | 9994.000000 | 9994.000000 | 9994.000000 | 9994.000000 |
| mean | 229.858001 | 3.789574 | 0.156203 | 28.656896 |
| std | 623.245101 | 2.225110 | 0.206452 | 234.260108 |
| min | 0.444000 | 1.000000 | 0.000000 | -6599.978000 |
| 25% | 17.280000 | 2.000000 | 0.000000 | 1.728750 |
| 50% | 54.490000 | 3.000000 | 0.200000 | 8.666500 |
| 75% | 209.940000 | 5.000000 | 0.200000 | 29.364000 |
| max | 22638.480000 | 14.000000 | 0.800000 | 8399.976000 |

1.6 Get more Information about the dataset

```
[59]: df.info()
```

```
<class 'pandas.core.frame.DataFrame'>
RangeIndex: 9994 entries, 0 to 9993
Data columns (total 12 columns):
 #   Column          Non-Null Count  Dtype  
---  -
 0   Ship Mode       9994 non-null   object  
 1   Segment         9994 non-null   object  
 2   Country         9994 non-null   object  
 3   City            9994 non-null   object  
 4   State           9994 non-null   object  
 5   Region          9994 non-null   object  
 6   Category        9994 non-null   object  
 7   Sub-Category    9994 non-null   object  
 8   Sales           9994 non-null   float64  
 9   Quantity        9994 non-null   int64    
10  Discount        9994 non-null   float64  
11  Profit          9994 non-null   float64  
dtypes: float64(3), int64(1), object(8)
memory usage: 937.1+ KB
```

1.7 Check for any missing Values

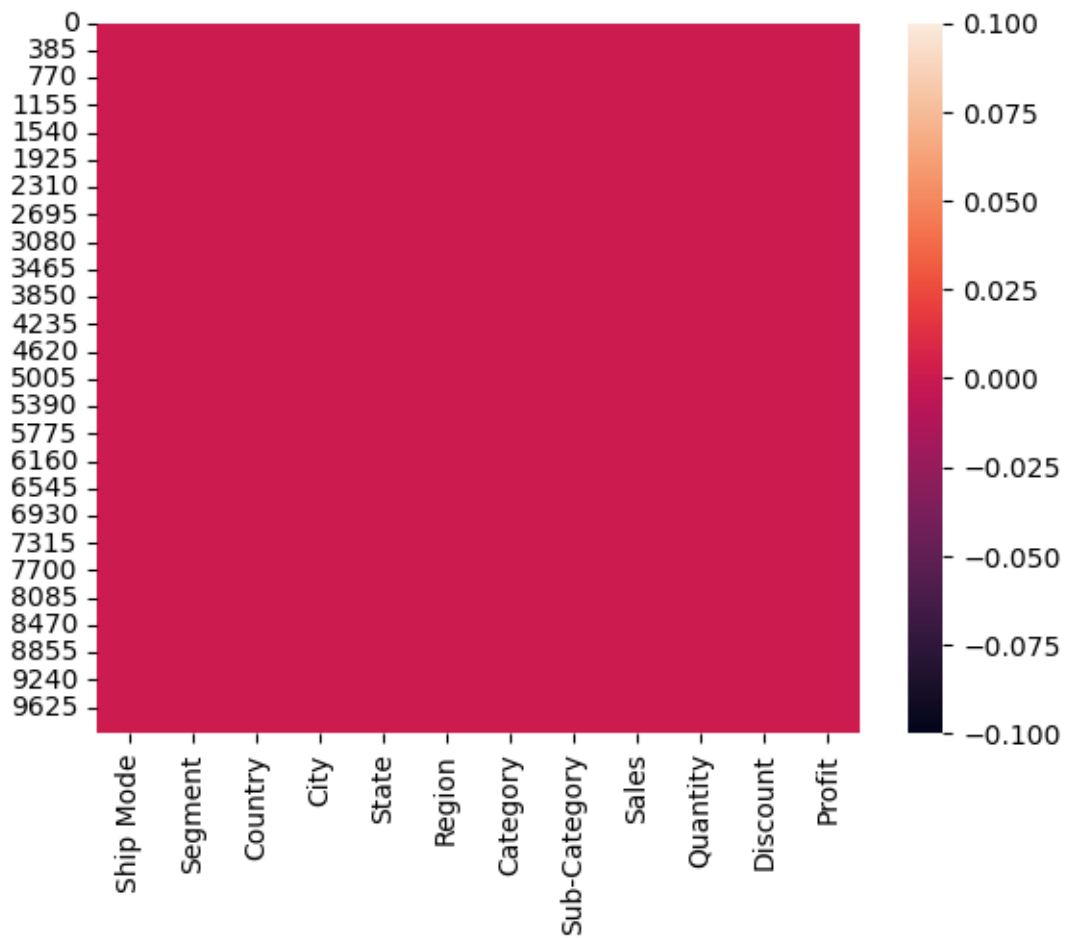
```
[67]: df.isna().sum()
```

```
[67]: Ship Mode      0
      Segment      0
      Country      0
      City         0
      State        0
      Region       0
      Category     0
      Sub-Category 0
      Sales        0
      Quantity     0
      Discount     0
      Profit       0
      dtype: int64
```

1.8 Check For Null values using Visualization

```
[69]: sns.heatmap(df.isnull())
```

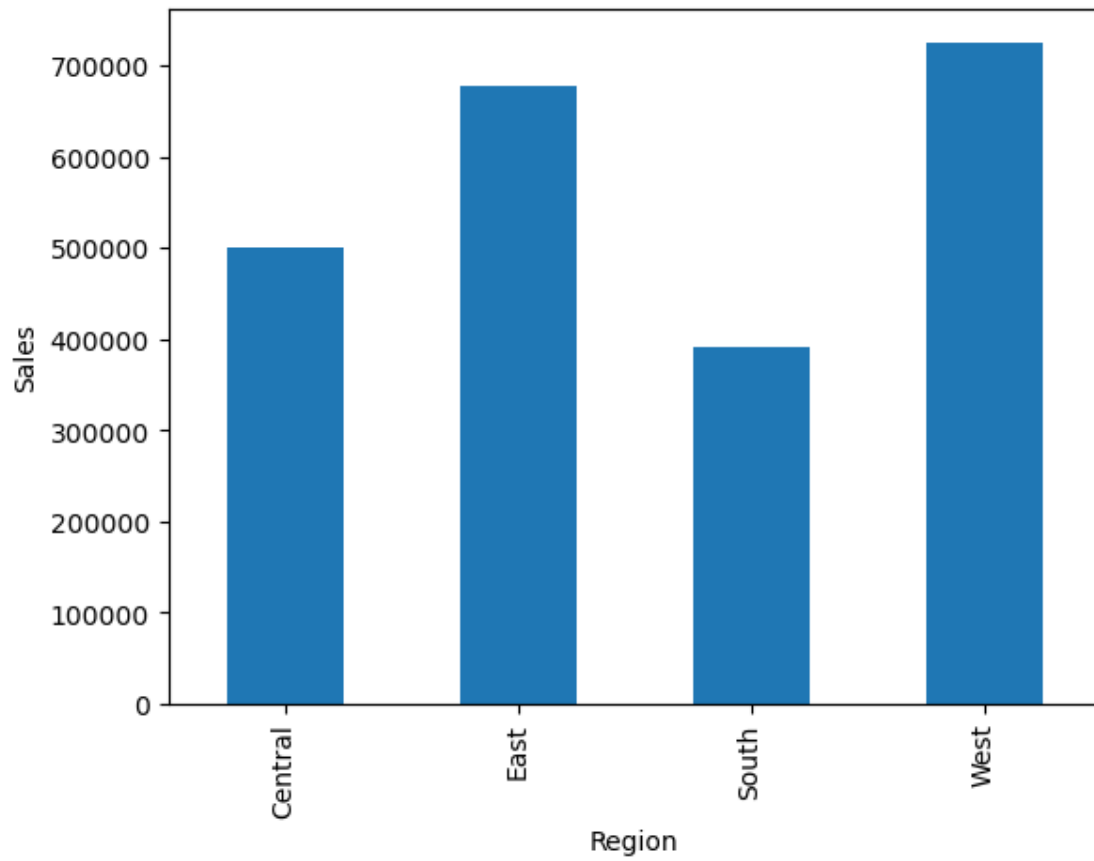
```
[69]: <Axes: >
```



1.9 Sales Analysis based on Regions

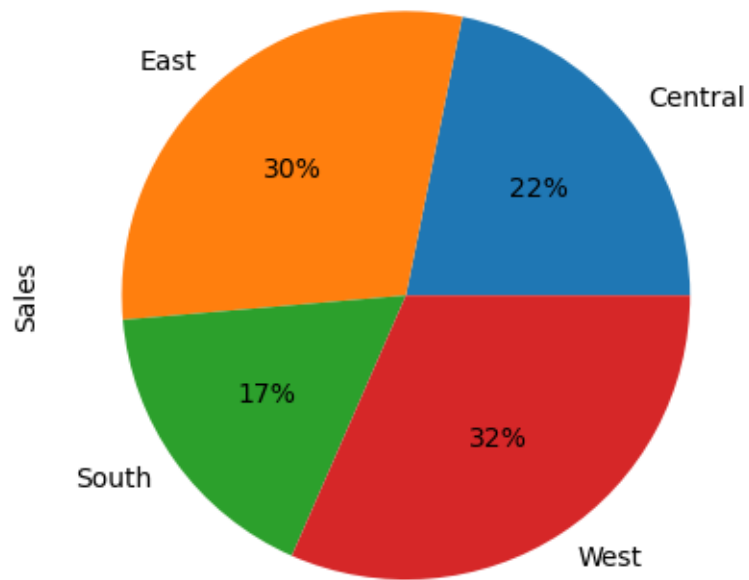
```
[76]: df.groupby("Region")["Sales"].sum().plot.bar()
plt.xlabel("Region")
plt.ylabel("Sales")
```

```
[76]: Text(0, 0.5, 'Sales')
```



```
[81]: df.groupby("Region")["Sales"].sum().plot.pie(autopct="%1.0f%%")
```

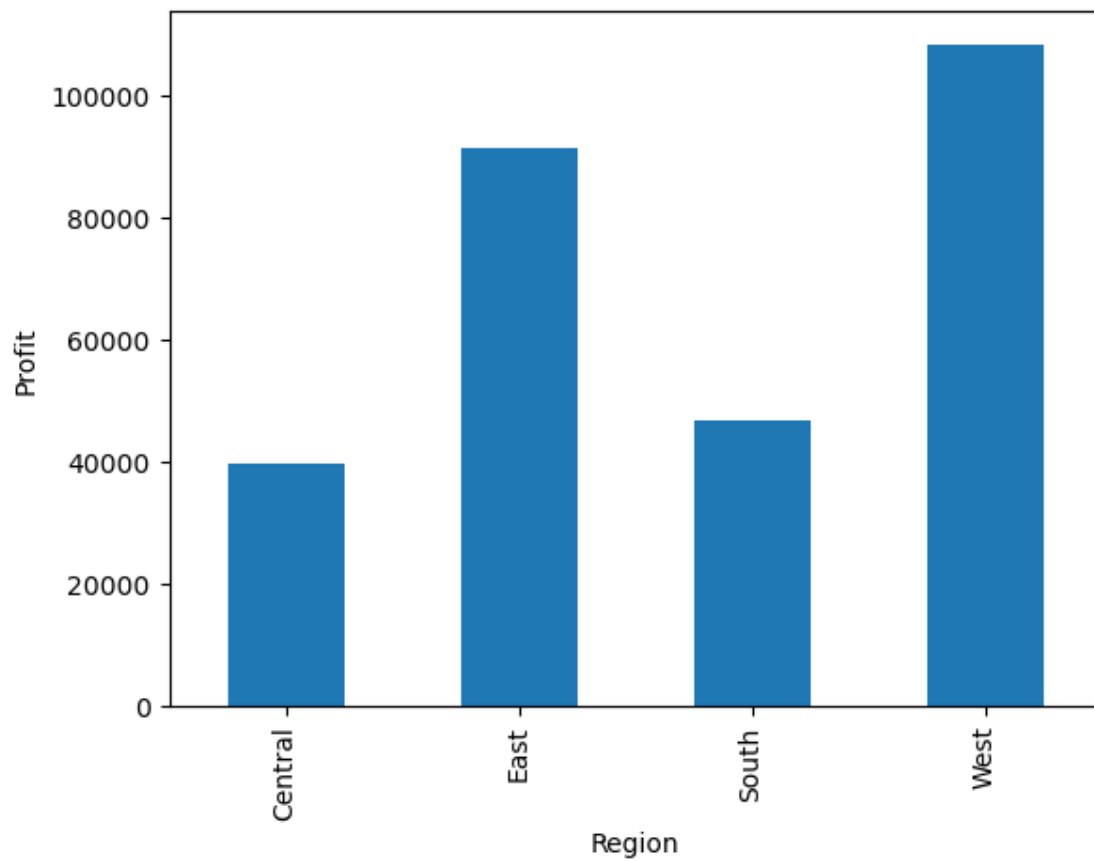
```
[81]: <Axes: ylabel='Sales'>
```



1.10 Profit Analysis based on Regions

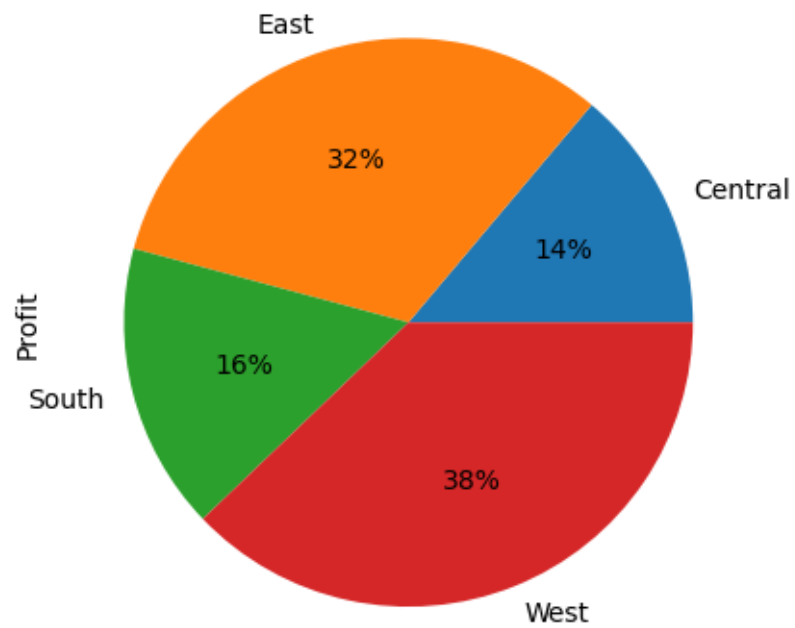
```
[79]: df.groupby("Region")["Profit"].sum().plot.bar()  
plt.xlabel("Region")  
plt.ylabel("Profit")
```

```
[79]: Text(0, 0.5, 'Profit')
```



```
[83]: df.groupby("Region")["Profit"].sum().plot.pie(autopct="%1.0f%%")
```

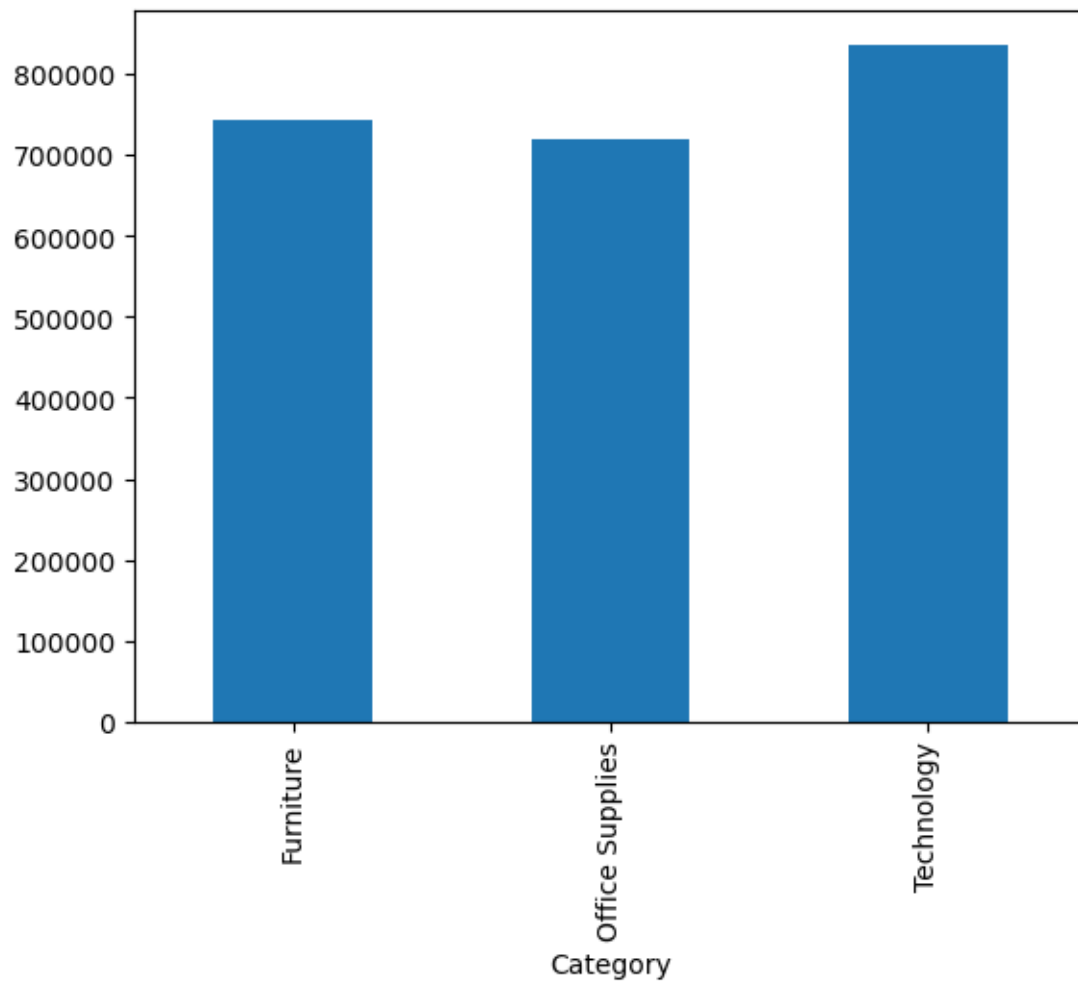
```
[83]: <Axes: ylabel='Profit'>
```

1.11 Sales analysis based on Category

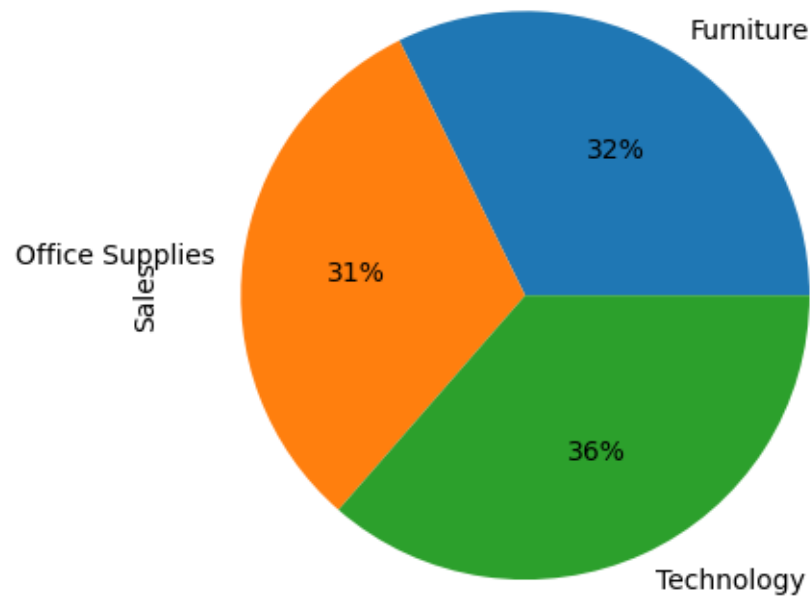
```
[93]: df.groupby("Category")['Sales'].sum().plot.bar()
```

```
[93]: <Axes: xlabel='Category'>
```



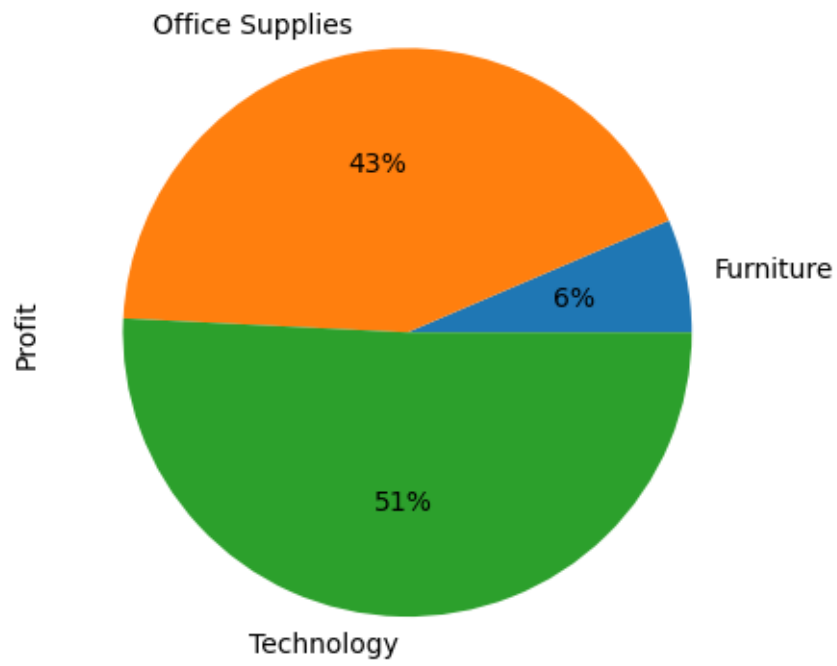
```
[95]: df.groupby("Category")['Sales'].sum().plot.pie(autopct="%1.0f%%")
```

```
[95]: <Axes: ylabel='Sales'>
```



```
[97]: df.groupby("Category")["Profit"].sum().plot.pie(autopct="%1.0f%%")
```

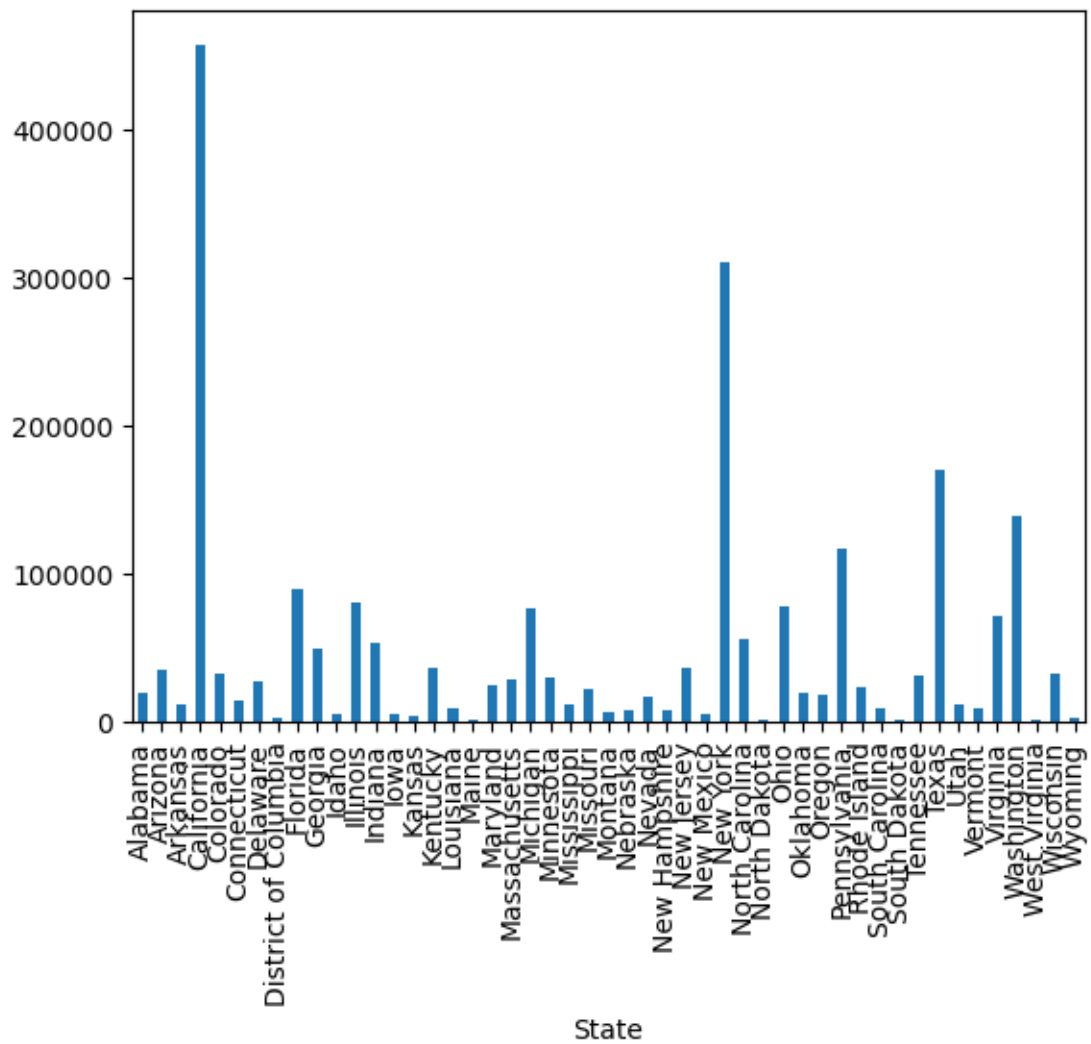
```
[97]: <Axes: ylabel='Profit'>
```



1.12 Analyse the Sales Statewise

```
[99]: df.groupby("State")['Sales'].sum().plot.bar()
```

```
[99]: <Axes: xlabel='State'>
```



```
[102]: df.groupby("State")['Profit'].sum().plot.bar()
```

```
[102]: <Axes: xlabel='State'>
```

