

## AGENTIC QUOTATION MINI-ASSESSMENT (BAKERY)

### GOAL

Build a small **agent** that proactively gathers job details from a user and then **orchestrates three simple tools** to produce a professional quotation document for a bakery order.

Tools/resources to integrate:

- 1) **SQL material-costs DB**
- 2) **Pricing/BOM tool API** (very simple)
- 3) **Quotation template** (fill and export)

The agent should ask missing details, call tools, calculate prices, and output a ready-to-send quote.

### WHAT YOU ARE GIVEN:

- **SQLite** file with schema + provided seed data.
- **Minimal HTTP BOM API** (a tiny local server you can run via *docker compose up --build*)
- **Quotation template** file with placeholders.

### WHAT YOU WILL DELIVER

- A runnable agent (CLI or simple chat UI) that:
  - Greets and **asks for missing info** (job type, quantity, due date, customer/company details, currency, VAT rate).
  - Calls the **BOM API** to get required materials + labor.
  - Queries the **SQL DB** for unit prices of materials.
  - Calculates costs, applies markup and VAT, **fills the quotation template**, and saves the result (Markdown or PDF).
- A short **README** (how to run, assumptions)

Keep it small and readable. Any language/runtime is fine.

### RESOURCE 1. SQL MATERIAL-COSTS DATABASE

A file will be provided for convenience but you can use **SQLite** with this schema and seed rows:

```
CREATE TABLE materials (
    id INTEGER PRIMARY KEY,
    name TEXT UNIQUE NOT NULL,
    unit TEXT NOT NULL,          -- 'kg', 'L', or 'each', 'mL' (if you need it)
    unit_cost REAL NOT NULL,     -- price per unit
    currency TEXT NOT NULL,      -- e.g., 'GBP'
    last_updated TEXT NOT NULL   -- ISO date
```

```

);
INSERT INTO materials (name, unit, unit_cost, currency, last_updated) VALUES
('flour', 'kg', 0.90, 'GBP', '2025-09-01'),
('sugar', 'kg', 0.70, 'GBP', '2025-09-01'),
('butter', 'kg', 4.50, 'GBP', '2025-09-01'),
('eggs', 'each', 0.18, 'GBP', '2025-09-01'),
('milk', 'L', 0.60, 'GBP', '2025-09-01'),
('cocoa', 'kg', 6.00, 'GBP', '2025-09-01'),
('vanilla', 'ml', 0.05, 'GBP', '2025-09-01'),
('baking_powder', 'kg', 3.00, 'GBP', '2025-09-01'),
('salt', 'kg', 0.40, 'GBP', '2025-09-01'),
('yeast', 'kg', 2.50, 'GBP', '2025-09-01');

```

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## CONVERSION RULES TO IMPLEMENT

- grams  $\leftrightarrow$  kilograms: 1 g = 0.001 kg
  - ml  $\leftrightarrow$  L: 1000 ml = 1 L
- 

## RESOURCE 2. PRICING/BOM TOOL API

A tiny HTTP API that **only returns materials per unit** and **labor hours** for a job and can scale by quantity.

Three job types: **cupcakes**, **cake**, **pastry\_box**.

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## ENDPOINTS

- **GET /job-types**  $\rightarrow$  ["cupcakes", "cake", "pastry\_box"]
- **POST /estimate**

- **Request**

```
{
  "job_type": "cupcakes",
  "quantity": 24
}
```

- **Response**

```
{
  "job_type": "cupcakes",
  "quantity": 24,
  "materials": [
    {"name": "flour", "unit": "kg", "qty": 1.92},
```

```

        {"name":"sugar","unit":"kg","qty":1.44},
        {"name":"butter","unit":"kg","qty":0.96},
        {"name":"eggs","unit":"each","qty":12.0},
        {"name":"milk","unit":"L","qty":1.2},
        {"name":"vanilla","unit":"ml","qty":24.0},
        {"name":"baking_powder","unit":"kg","qty":0.024}
    ],
    "labor_hours": 1.2
}

```

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### RESOURCE 3. QUOTATION TEMPLATE

You are given a `quote_template.md` with placeholders (Mustache-style or your own simple  `${placeholder}` ).

```

# {{company_name}} - Quotation

**Quote ID:** {{quote_id}}
**Date:** {{quote_date}}
**Valid Until:** {{valid_until}}
**Customer:** {{customer_name}}
**Project:** {{job_type}} x {{quantity}}
**Delivery / Due:** {{due_date}}

## Bill of Materials & Labor
| Item | Qty | Unit | Unit Cost ({{currency}}) | Line Cost |
|---|---:|:---:|---:|---:|
{{#lines}}
| {{name}} | {{qty}} | {{unit}} | {{unit_cost}} | {{line_cost}} |
{{/lines}}
| **Labor (@ {{labor_rate}}/h)** | {{labor_hours}} | h | - | {{labor_cost}} |

**Materials Subtotal:** {{materials_subtotal}} {{currency}}
**Labor Subtotal:** {{labor_cost}} {{currency}}
**Subtotal (pre-markup):** {{subtotal}} {{currency}}
**Markup ({{markup_pct}}):** {{markup_value}} {{currency}}
**Price before VAT:** {{price_before_vat}} {{currency}}
**VAT ({{vat_pct}}):** {{vat_value}} {{currency}}
**Total:** **{{total}} {{currency}}** 

**Notes:** {{notes}}
---
```

**\*Thank you for your business!\***

Output can be the filled Markdown (and optionally a PDF export).

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## PRICING LOGIC (TO IMPLEMENT IN THE AGENT)

- 1) Call BOM API → get `materials[]` and `labor_hours`.
- 2) For each material:
  - o Look up `unit_cost` in SQLite; ensure unit compatibility via the conversion rules.
  - o `line_cost = qty * converted_unit_cost`.
- 3) `materials_subtotal = Σ line_cost`.
- 4) `labor_cost = labor_hours * labor_rate`.
- 5) `subtotal = materials_subtotal + labor_cost`.
- 6) Apply `markup_pct` (e.g., 30%): `price_before_vat = subtotal * (1 + markup_pct)`.
- 7) Apply `vat_pct` (e.g., 20%): `total = price_before_vat * (1 + vat_pct)`.
- 8) Derive a `unit price` if helpful: `unit_price = total / quantity`.

## CONFIGURABLE PARAMETERS (WITH SANE DEFAULTS)

- `labor_rate: 15.00 GBP/hour`
- `markup_pct: 30%`
- `vat_pct: 20%`
- `currency: GBP`

These can be overridden via user input or a `.env` file.

## AGENT BEHAVIOR REQUIREMENTS

- **Proactive Q&A:** If anything is missing, the agent asks (job type, quantity, due date, customer/company, email, currency, VAT).
  - **Validation:** Ensure job type ∈ {cupcakes, cake, pastry\_box}; quantity is a positive integer.
  - **Tool use:**
    - o Call `/estimate` with job type & quantity.
    - o Query **SQLite** for each material's unit price (single SQL SELECT per material or an IN query).
    - o Load and fill `quote_template.md`; save to `out/quote_<id>.md` (and optional PDF).  
(Hint: use a library like `chevron` for this)
  - **Transparency:** Show a short calculation summary in the chat before writing the file.
  - **Graceful errors:** If a material is missing from the DB, report it and suggest adding it.
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## SUGGESTED PLAN OF ATTACK:

Expose each of the three resources an agentic tool or equivalent abstraction:

- `db_query(sql: string, params?: any[]) -> rows`
- `bom_estimate(job_type: string, quantity: number) -> {materials[], labor_hours}`
- `template_render(template_path: string, data: object) -> markdown_string`

Agent plan (sketch):

1. Collect/validate inputs → confirm summary with user.
2. `bom.estimate(...)` → get BOM.
3. `db.query(...)` to fetch unit costs for all `materials.name IN (...)`.
4. Compute totals → build `data` map.
5. `templater.render(...)` → write `out/quote_<id>.md`.
6. Return path + brief summary in chat.

## README NOTES TO INCLUDE

- How to run (one command).
- How to change default rates/percentages.
- How to add a new material or job type.
- Limitations

## STRETCH (OPTIONAL)

- Export PDF.
- Currency switch with live FX (mock OK).
- Basic “order number” generation and storage.