

AGENTIC QUOTATION MINI-ASSESSMENT (BAKERY)

GOAL

Build a small **agent** that proactively gathers job details from a user and then **orchestrates three simple tools** to produce a professional quotation document for a bakery order.

Tools/resources to integrate:

- 1) **SQL material-costs DB**
- 2) **Pricing/BOM tool API** (very simple)
- 3) **Quotation template** (fill and export)

The agent should ask missing details, call tools, calculate prices, and output a ready-to-send quote.

WHAT YOU ARE GIVEN:

- **SQLite** file with schema + provided seed data.
- **Minimal HTTP BOM API** (a tiny local server you can run via *docker compose up --build*)
- **Quotation template** file with placeholders.

WHAT YOU WILL DELIVER

- A runnable agent (CLI or simple chat UI) that:
 - Greet and **asks for missing info** (job type, quantity, due date, customer/company details, currency, VAT rate).
 - Calls the **BOM API** to get required materials + labor.
 - Queries the **SQL DB** for unit prices of materials.
 - Calculates costs, applies markup and VAT, **fills the quotation template**, and saves the result (Markdown or PDF).
- A short **README** (how to run, assumptions)

Keep it small and readable. Any language/runtime is fine.

RESOURCE 1. SQL MATERIAL-COSTS DATABASE

A file will be provided for convenience but you can use **SQLite** with this schema and seed rows:

```
CREATE TABLE materials (  
  id INTEGER PRIMARY KEY,  
  name TEXT UNIQUE NOT NULL,  
  unit TEXT NOT NULL,           -- 'kg', 'L', or 'each', 'ml' (if you need it)  
  unit_cost REAL NOT NULL,      -- price per unit  
  currency TEXT NOT NULL,       -- e.g., 'GBP'  
  last_updated TEXT NOT NULL    -- ISO date
```

```
);
```

```
INSERT INTO materials (name, unit, unit_cost, currency, last_updated) VALUES
('flour', 'kg', 0.90, 'GBP', '2025-09-01'),
('sugar', 'kg', 0.70, 'GBP', '2025-09-01'),
('butter', 'kg', 4.50, 'GBP', '2025-09-01'),
('eggs', 'each', 0.18, 'GBP', '2025-09-01'),
('milk', 'L', 0.60, 'GBP', '2025-09-01'),
('cocoa', 'kg', 6.00, 'GBP', '2025-09-01'),
('vanilla', 'ml', 0.05, 'GBP', '2025-09-01'),
('baking_powder', 'kg', 3.00, 'GBP', '2025-09-01'),
('salt', 'kg', 0.40, 'GBP', '2025-09-01'),
('yeast', 'kg', 2.50, 'GBP', '2025-09-01');
```

CONVERSION RULES TO IMPLEMENT

- grams ↔ kilograms: 1 g = 0.001 kg
- ml ↔ L: 1000 ml = 1 L

RESOURCE 2. PRICING/BOM TOOL API

A tiny HTTP API that **only returns materials per unit** and **labor hours** for a job and can scale by quantity.

Three job types: **cupcakes**, **cake**, **pastry_box**.

ENDPOINTS

- **GET** /job-types → ["cupcakes", "cake", "pastry_box"]
- **POST** /estimate

- **Request**

```
{
  "job_type": "cupcakes",
  "quantity": 24
}
```

- **Response**

```
{
  "job_type": "cupcakes",
  "quantity": 24,
  "materials": [
    {"name": "flour", "unit": "kg", "qty": 1.92},
```

```

        {"name": "sugar", "unit": "kg", "qty": 1.44},
        {"name": "butter", "unit": "kg", "qty": 0.96},
        {"name": "eggs", "unit": "each", "qty": 12.0},
        {"name": "milk", "unit": "L", "qty": 1.2},
        {"name": "vanilla", "unit": "ml", "qty": 24.0},
        {"name": "baking_powder", "unit": "kg", "qty": 0.024}
    ],
    "labor_hours": 1.2
}

```

RESOURCE 3. QUOTATION TEMPLATE

You are given a `quote_template.md` with placeholders (Mustache-style or your own simple `${placeholder}`).

`{{company_name}}` – Quotation

****Quote ID:**** `{{quote_id}}`
****Date:**** `{{quote_date}}`
****Valid Until:**** `{{valid_until}}`
****Customer:**** `{{customer_name}}`
****Project:**** `{{job_type}}` × `{{quantity}}`
****Delivery / Due:**** `{{due_date}}`

Bill of Materials & Labor

Item	Qty	Unit	Unit Cost (<code>{{currency}}</code>)	Line Cost
---	---	:	---	---
<code>{{#lines}}</code>				
<code>{{name}}</code>	<code>{{qty}}</code>	<code>{{unit}}</code>	<code>{{unit_cost}}</code>	<code>{{line_cost}}</code>
<code>{{/lines}}</code>				
Labor (@ <code>{{labor_rate}}</code>/h) <code>{{labor_hours}}</code> h – <code>{{labor_cost}}</code>				

****Materials Subtotal:**** `{{materials_subtotal}}` `{{currency}}`
****Labor Subtotal:**** `{{labor_cost}}` `{{currency}}`
****Subtotal (pre-markup):**** `{{subtotal}}` `{{currency}}`
****Markup (`{{markup_pct}}`):**** `{{markup_value}}` `{{currency}}`
****Price before VAT:**** `{{price_before_vat}}` `{{currency}}`
****VAT (`{{vat_pct}}`):**** `{{vat_value}}` `{{currency}}`
****Total:**** `{{total}}` `{{currency}}`

****Notes:**** `{{notes}}`

Thank you for your business!

Output can be the filled Markdown (and optionally a PDF export).

PRICING LOGIC (TO IMPLEMENT IN THE AGENT)

- 1) Call BOM API → get **materials[]** and **labor_hours**.
- 2) For each material:
 - Look up **unit_cost** in SQLite; ensure unit compatibility via the conversion rules.
 - **line_cost** = **qty** * **converted_unit_cost**.
- 3) **materials_subtotal** = \sum **line_cost**.
- 4) **labor_cost** = **labor_hours** * **labor_rate**.
- 5) **subtotal** = **materials_subtotal** + **labor_cost**.
- 6) Apply **markup_pct** (e.g., 30%): **price_before_vat** = **subtotal** * **(1 + markup_pct)**.
- 7) Apply **vat_pct** (e.g., 20%): **total** = **price_before_vat** * **(1 + vat_pct)**.
- 8) Derive a **unit price** if helpful: **unit_price** = **total** / **quantity**.

CONFIGURABLE PARAMETERS (WITH SANE DEFAULTS)

- **labor_rate**: 15.00 GBP/hour
- **markup_pct**: 30%
- **vat_pct**: 20%
- **currency**: GBP

These can be overridden via user input or a **.env** file.

AGENT BEHAVIOR REQUIREMENTS

- **Proactive Q&A**: If anything is missing, the agent asks (job type, quantity, due date, customer/company, email, currency, VAT).
 - **Validation**: Ensure job type ∈ {cupcakes, cake, pastry_box}; quantity is a positive integer.
 - **Tool use**:
 - Call **/estimate** with job type & quantity.
 - Query **SQLite** for each material's unit price (single SQL SELECT per material or an IN query).
 - Load and fill **quote_template.md**; save to **out/quote_<id>.md** (and optional PDF).
(Hint: use a library like *chevron* for this)
 - **Transparency**: Show a short calculation summary in the chat before writing the file.
 - **Graceful errors**: If a material is missing from the DB, report it and suggest adding it.
-

SUGGESTED PLAN OF ATTACK:

Expose each of the three resources as an agentic tool or equivalent abstraction:

- `db_query(sql: string, params?: any[]) -> rows`
- `bom_estimate(job_type: string, quantity: number) -> {materials[], labor_hours}`
- `template_render(template_path: string, data: object) -> markdown_string`

Agent plan (sketch):

1. Collect/validate inputs → confirm summary with user.
2. `bom.estimate(...)` → get BOM.
3. `db.query(...)` to fetch unit costs for all `materials.name IN (...)`.
4. Compute totals → build `data` map.
5. `templater.render(...)` → write `out/quote_<id>.md`.
6. Return path + brief summary in chat.

README NOTES TO INCLUDE

- How to run (one command).
- How to change default rates/percentages.
- How to add a new material or job type.
- Limitations

STRETCH (OPTIONAL)

- Export PDF.
- Currency switch with live FX (mock OK).
- Basic “order number” generation and storage.