Network Academy DB Design

Courses

id	
course_name	varchar
course_short_name	varchar
course_code	varchar
course_category_id	varchar
small_description	text
course_description	text
course_duration	varchar
course_fee	int
course_certification_fee	int
course_certification_code	varchar
course_image	varchar
course_syllabus	varchar

Course_batches

id	
course_id	varchar
batch_starting_date	date
batch_time	varchar
batch_end_time	varchar

Course_Categories

id	
category_name	varchar
category_image	varchar

Course_Enquiry

id	
enquirer_name	varchar
enquirer_email	varchar
enquirer_mobile	varchar
enquirer_dob	varchar
enquirer_district	varchar
enquirer_state	varchar
enquirer_street	varchar
enquirer_pin	varchar
enquirer_education	varchar
enquirer_preferred_course	varchar
enquirer_preferred_course_time	varchar
enquirer_remarks	text
priority_status	varchar
lead_status	varchar

Call_Follow_Up

id	
enquirer_id	varchar
call_time	varchar
call_status	varchar
remarks	text
created_date	

Call_status

0	connected
1	call_waiting/busy
2	no-answer
3	rejected
4	unreacheble

Priority_Status

0	low_priority
1	medium_priority
2	high_priority

Lead_Status

0	pending
1	joined
2	dropped