

Report on Market survey and Data collected (Delhi visit)

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Products -

- *Phosphoric Acid*
- *Ammonium Sulphate*
- *Hydrofluoric Acid*
- *Chlorosulphonic Acid*
- *Dimethyl Sulphate*
- *Sulphamic Acid*
- *Oleum*
- *Poly Aluminum Chloride (PAC)*
- *Acid Slurry*
- *Single Super Phosphate*

Dealers visited (Inputs)

****Alliance Global***

Only in the business of some chemicals

Phosphoric Acid –Priced at 60-65/kg(Manufacturer price)

Acid slurry (Most demanded of all chemicals but there are many small manufacturers)

Priced at 85/kg for 90%, requirement of 200-300 tonnes monthly.

****Advance chemicals Sales Corporation***

Sulphamic acid monthly required in north region around 100-200 tonnes priced at 28-30/kg.

(Mostly used in herbicides, descalant and dying)

Phosphoric Acid required around 500 tonnes in north region but in sugar season can go upto 1000 tonnes . Mostly required food grade (60/kg). Current manufacturers (Aditya birla ,punjab alkalies)

Only Wet process of manufacturing uses Sulphuric Acid and demand will depend on purity which can be manufactured . Mostly market uses Phosphoric manufactured by Thermal process all time versatile.

Acid slurry 90% at 80/kg manufactured by Phogla group and Advance surfactants.

Ammonium Sulphate can be known only through Fertilizer route

Hydrofluoric Acid in different purity around 40,50,60% with major manufacturer as Tanfac, Naveen fluorics.

PAC(poly Aluminium Chloride)
30-32/kg mostly by Grasim

****Scientific Industries***

Only in the business of lab and scientific Chemicals.

Doesn't Deal with Commercial market.

Recommended for **Chemical weekly** –PUBLISHED FROM BOMBAY.

****Boconj Engineers***

Only require Sulphamic Acid and oleum around 300-400 tonnes if supplied below their price.

Rest no Data regarding other chemicals but recommended for Phosphoric Acid.

****JLKK Pharma***

Not regular demand mostly Food chemicals

Uses acid slurry around 15-20 tonnes (Monthly) from Mumbai and Gujarat

Sulphamic acid requirement of 10-12 tonnes monthly

Potassium Sulphate 5-6 tonnes monthly

****Chaudhary Chemicals***

(Didn't entertained, just recommended for Ammonium Sulphate which has huge demand and is an evergreen Fertilizer)

****Amco industries***

(Second Dealer of acids such as Phosphoric, Hydrofluoric, Sulfuric –All washing Chemicals) **(Can become a potential customer)**

Buys PHOSPHORIC Acid At Around 80/kg and hydrofluoric at 90/kg

Used in washing and Metal Treatment

(Approx Delhi Consumption monthly -400 tonnes)

Requires Sulphuric Acid(Commercial Grade) At 8-8.5 /kg (monthly requirement of 25-35 tonnes)

****Parnami Dyes***

Recommended for Phosphoric Acid and Acid slurry used in huge quantity with Major demand in the market.

****Ajay chemicals***

Recommended for Acid Slurry and Phosphoric Acid

