## Ideation Phase Define the Problem Statements

Date	1 NOV 2023
Team ID	NM2023TMID05866
Project Name	Create a Google ad campaign

## **Customer Problem Statement Template:**



Problem Statement (PS)	I am (Customer)	I'm trying to	But	Because	Which makes me feel
PS-1	Worker	Creating an effective Google Ads campaign to promote a worker's project while maximizing reach, engagement, and conversion within a limited budget.	The worker has the project ready but lacks the expertise in strategizing and implementing an impactful Google Ads campaign to effectively market and promote the project to the target audience, hindering the project's	The worker needs to use Google Ads to promote their project effectively because it is a powerful platform for reaching a vast audience, but their lack of marketing knowledge and experience is limiting their ability to create compelling campaigns that would boost the project's	The worker needs to use Google Ads to promote their project effectively because it is a powerful platform for reaching a vast audience, but their lack of marketing knowledge and experience is limiting their ability to create compelling campaigns that would boost the project's visibility and engagement.

	visibility and potential success.	visibility and engagement	