

# **PERFORMANCE AND FINAL SUBMISSION PHASE**

## **PROJECT DEMONSTRATION**

### **Project Title : How to Create a Google Ads Campaign for your brand**

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## **Project Overview**

### **1.1 Project Objective**

**State the primary goal of your Google Ads campaign, such as increasing brand awareness, driving website traffic, or generating leads.**

## **1.2 Project Scope**

**Define the boundaries of the project, including which platforms and ad types will be used (e.g., Search Ads, Display Ads, YouTube Ads, etc.).**

## **1.3 Project Stakeholders**

**List the team members and external partners involved in the project and their respective roles.**

## **1.4 Project Timeline**

**Provide a timeline outlining key milestones and deadlines for the campaign.**

## **Campaign Strategy**

### **2.1 Target Audience**

**Describe the characteristics and demographics of your target audience.**

### **2.2 Advertising Goals**

**Define specific, measurable goals for your campaign, such as click-through rates, conversion rates, or sales targets.**

### **2.3 Budget and Resources**

**Detail the budget allocated to the campaign and the resources available.**

### **2.4 Competitive Analysis**

**Summarize your research on competitors' Google Ads strategies and identify opportunities or challenges.**

## **Keyword Research**

### **3.1 Keyword List**

**List the keywords selected for the campaign.**

### **3.2 Negative Keywords**

**Identify negative keywords to exclude from your campaign to improve ad relevance.**

### **3.3 Keyword Match Types**

**Explain the use of different keyword match types (broad match, phrase match, exact match).**

### **3.4 Keyword Tools Used**

**List the tools or platforms used for keyword research.**

## **Ad Copy and Creatives**

### **4.1 Ad Copy**

**Provide examples of ad copy for different ad groups.**

### **4.2 Ad Extensions**

**List and describe the ad extensions used.**

### **4.3 Image and Video Assets**

**Include image and video assets used in the campaign.**

### **4.4 Landing Page(s)**

**Specify the landing pages associated with different ads.**

## **Campaign Setup**

### **5.1 Google Ads Account**

**Explain how the Google Ads account is set up, including account structure and access permissions.**

### **5.2 Campaign Structure**

**Detail the structure of your campaigns, ad groups, and keywords.**

### **5.3 Ad Groups**

**Explain how ad groups are organized and themed.**

### **5.4 Bidding Strategy**

**Describe the chosen bidding strategy (e.g., manual CPC, automated bidding).**

### **5.5 Ad Scheduling**

**If applicable, outline the ad scheduling settings.**

### **5.6 Geo-Targeting**

**Explain the geographical targeting settings.**

### **5.7 Ad Rotation Settings**

**Describe ad rotation preferences (e.g., optimized or evenly rotated).**

## **Ad Tracking and Conversions**

### **6.1 Conversion Tracking Setup**

**Explain how conversion tracking is set up in Google Ads.**

### **6.2 UTM Parameters**

**Detail the use of UTM parameters for tracking campaign performance.**

### **6.3 Goal Tracking**

**Define specific goals and actions you want users to take on your website.**

### **6.4 Event Tracking**

**Describe any event tracking (e.g., form submissions, video views) implemented.**

## **Ad Budget Management**

### **7.1 Daily/Weekly/Monthly Budget Allocation**

**Specify how the budget is allocated over time.**

### **7.2 Bid Adjustments**

**Explain any bid adjustments made during the campaign.**

### **7.3 Monitoring and Adjustments**

**Outline the process for monitoring and making adjustments to the campaign based on performance.**

### **Ad Schedule**

#### **8.1 Campaign Launch Date**

**Indicate the date when the campaign will be launched.**

#### **8.2 Ongoing Management Schedule**

**Detail the ongoing schedule for monitoring and managing the campaign.**

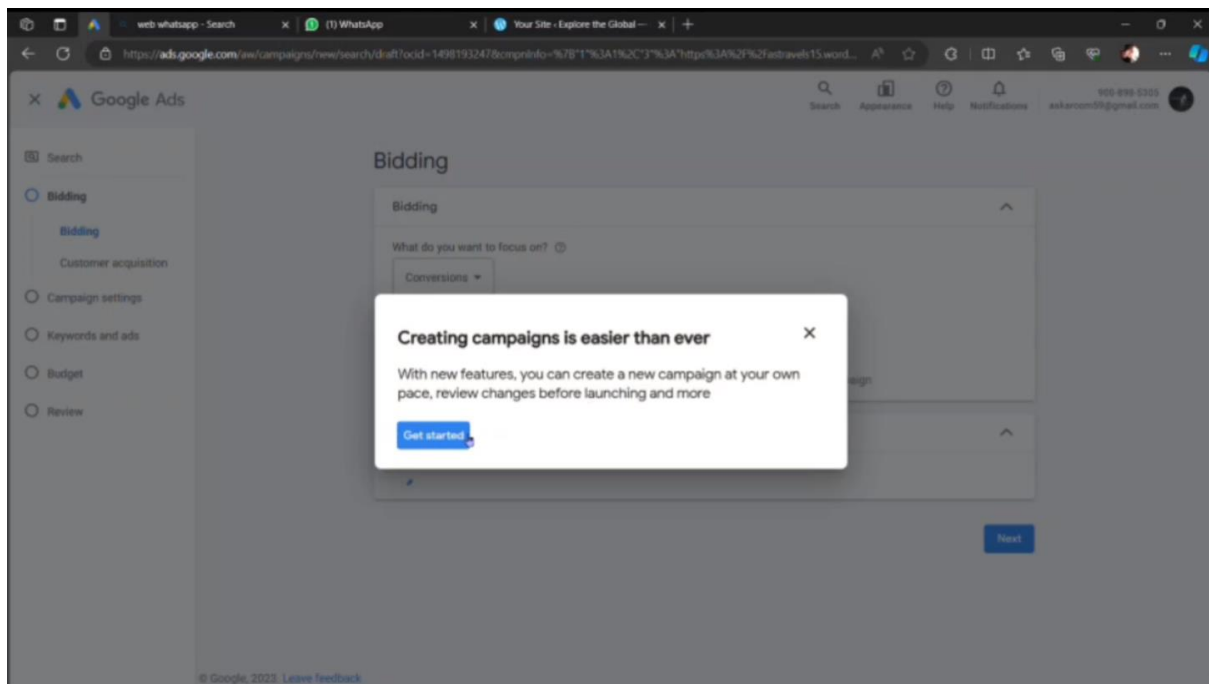
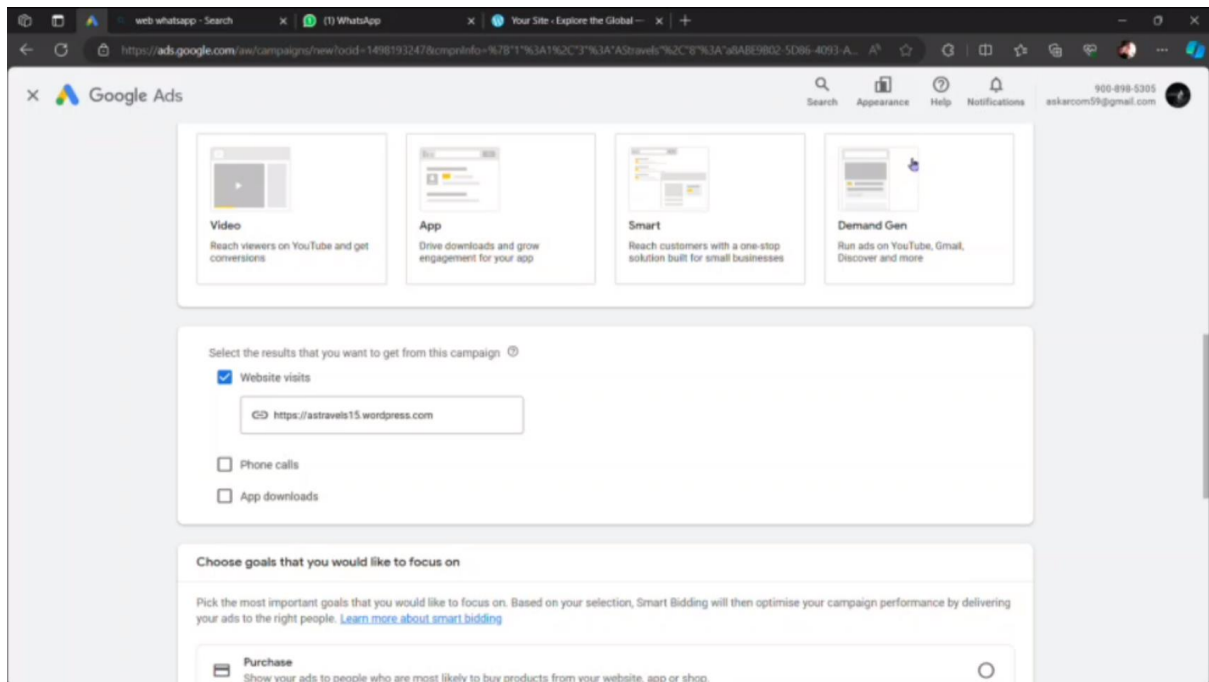
#### **8.3 Reporting Schedule**

**Outline the schedule for generating and sharing performance reports.**

### **Quality Score and Ad Rank**

#### **9.1 Strategies for Improving Quality Score**

**List strategies for improving the Quality Score of your ads.**





Google Ads interface showing the 'Keywords and ads' section. The left sidebar includes 'Search', 'Bidding', 'Campaign settings', 'Keywords and ads', 'Budget', and 'Review'. The main content area displays 'Try including more keywords in your headlines' and 'Ad strength: Poor'. A list of keywords is shown, including 'Booking', 'Low cost', 'Luxury', 'Weather', 'Season', and 'Headline'. A 'View ideas' button is visible. The right sidebar shows 'Campaign optimisation score' and 'Weekly estimates'.

Try including more keywords in your headlines

Ad strength: Poor

For optimal ad performance, include these keywords in your headlines

Keywords: Booking (7 / 30), Low cost (8 / 30), Luxury (6 / 30), Weather (7 / 30), Season (6 / 30), Headline (0 / 30)

Keywords to include:

- trip planning, road trips, travel online
- global travel, adventure travel, travel websites
- travel tours, world trips, we travel, travel company
- adventure awaits, tour companies, travel sites
- travel the world, adventure trips
- trip planning websites, get travel, your trip
- travel trips, facebook explore, international trip
- free trip, destinations of a lifetime, best trips
- travel things, explore world, travel trip
- explore trips, explore travel, company travel
- travel on world, wander trip, wander trips
- create travel blog, explore journeys, our trip
- trip sites, more trips, travel explore repeat
- wander explore

Descriptions: 0/4

Campaign optimisation score

Weekly estimates

Estimates are based on your keywords and daily budget

Ad group: 1

Search volume: 137

Cost: 1,152.04

Search volume: 148,206.07

Google Ads interface showing the 'Campaign settings' section. The left sidebar includes 'Search', 'Bidding', 'Campaign settings', 'Budget', and 'Review'. The main content area displays 'Location options', 'Languages', 'Audience segments', and 'Broad match keyword'. The 'Languages' section shows 'English' and 'Tamil' selected. The 'Audience segments' section shows 'Select audience segments to add to your campaign.' The 'Broad match keyword' section shows 'On: Use broad match keywords for your entire campaign' and 'Off: Use keyword match types'.

Location options

Languages

Select the languages that your customers speak

English X Tamil X

Audience segments: Select audience segments to add to your campaign.

Broad match keyword

Broad match keywords work with Smart Bidding to help you reach your campaign goals. Using broad match keywords for your entire campaign ensures consistency and provides access to additional settings, such as brand restrictions. [Learn more about broad match keywords](#)

On: Use broad match keywords for your entire campaign

Off: Use keyword match types

More settings

Your estimated performance is shown after you've entered

Keywords

Google Ads

**Budget**

Select the average that you want to spend each day.

☐ ₹8,263.90
 ☒ **₹6,886.58** *Recommended*
☐ ₹5,509.26

Weekly conv. 137  
 Cost/Conv. ₹352.64  
 Weekly cost ₹48,206.06

Recommended because of your campaign settings, such as bidding, targeting, keywords and ads, as well as the budgets of similar advertisers.

☒ **Set custom budget**

For the month, you won't pay more than your daily budget times the average number of days in a month. Some days you might spend less than your daily budget, and on others you might spend up to twice as much. [Learn more](#)

[Next](#)

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**Campaign optimisation score**

**Weekly estimates**  
Estimates are based on your keywords and daily budget

**Ad group 1**

Weekly conv. 137  
Cost/Conv. ₹352.64  
Weekly cost ₹48,206.06

Google Ads

**Overview**

View (2 filters) All campaigns Campaign Search-1 Ad groups (1) Select an ad group

Enabled Status: *Bid strategy learning* Type: Search Budget: ₹6,886.58/day Optimisation score: — [More details](#)

All time 26 - 29 Oct 2023 [Show last 30 days](#)

**Keywords** [Add keyword](#)

Summary of how your keywords are performing

	Cost	Clicks	CTR
tourist	₹0.00	0	0.00%
global travel	₹0.00	0	0.00%
road trips	₹0.00	0	0.00%
travel tours	₹0.00	0	0.00%
adventure trips	₹0.00	0	0.00%

[Keywords](#) [Negative keywords](#) < 1/9 >

**Locations** [Impressions](#)

Geographic location of people who interacted with your ads

Targeting All countries and territories

[Get the Google Ads mobile app](#)

View (2 filters)

All campaigns

Campaigns (1)

Select a campaign

Filters

Campaign status: Enabled, Paused

Ad group status: Enabled, Paused

Add filter

Save

Overview

All time

26 Oct - 2 Nov 2023

<

>

Show last 30 days

Trip | Hotel | Food

Ad astravels15.wordpress.com

Discover the world with ease through our tailored travel experiences. With a commitment to quality and customer satisfaction,.

Ad

Enabled

Impressions

0

Clicks

0

CTR

0.00%

All ads

All assets

< 1 / 1 >

Campaigns

Summary of how your campaigns are performing

Cost

Clicks

CTR

Search-1

₹0.00

0

0.00%

All campaigns

< 1 / 1 >

Measure conversions

✓ A conversion action has been created, but the tag is not yet verified for: [Page view](#)

2 Add the tracking code to your website

To complete the setup, you'll need to add the tracking code to