## **BUSINESS ANALYSIS – What's the big deal?**

#### Answer:

- change ordersoversights
- complexityconfusion, caprice,qualityredundancy consternation
- delay
- drift
- opportunity cost

- rework
- risk
- uncertainty
- waste

#### The Domain of Business Analysis

Enterprise Requirements

Division/LOB Requirements

Operating Unit Requirements

User Requirements

Technology Requirements

Transition Requirements

R&D

Marketing

Finance

Human Resources

Procurement

I.T.

Legal Regulatory Compliance

Training

# **BUSINESS ANALYSIS DIMENSIONS**

- 1. Enterprise level
- 2. Division level
- 3. Product/Service level
- 4. Program/Project level

# 1. Enterprise-level business analysis

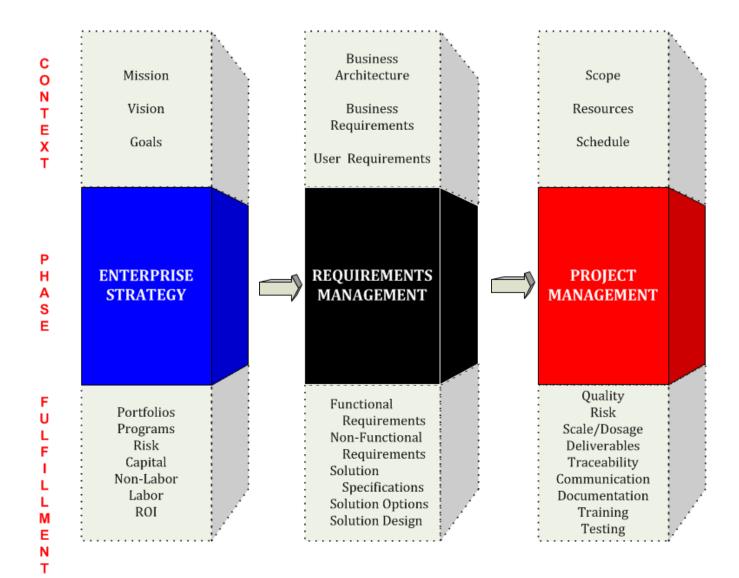
- A. map the success path
- B. identify, assess, and manage stakeholders
- C. build and distribute a project organization chart
- D. develop business requirements
- E. preserve traceability

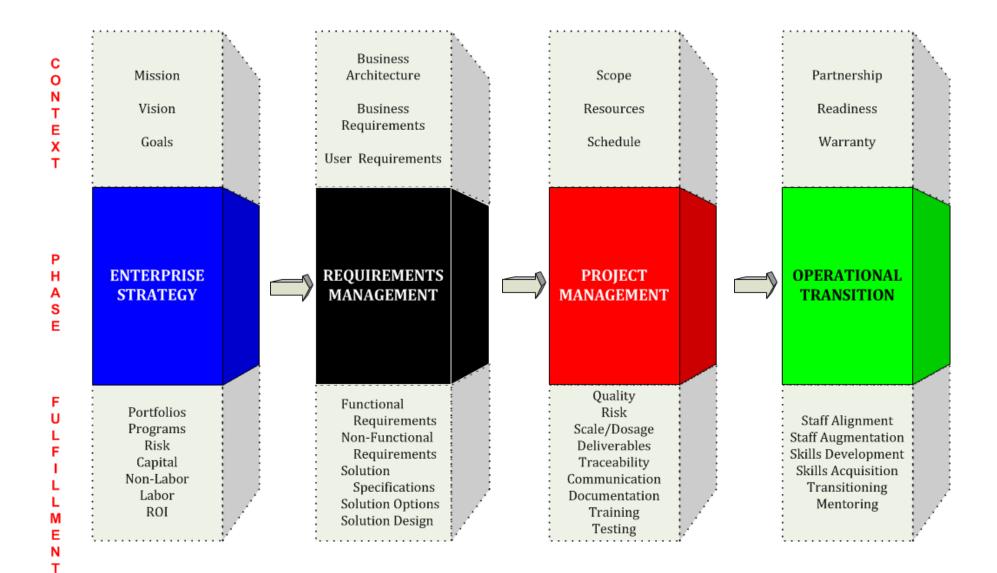
### A. Map the success path

- enterprise strategy
- requirements management
- project/program management
- operational transition

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### B. Identify, assess, and manage stakeholders

- level of influence
- level of interest
- role sponsor, beneficiary, or affected party
- responsibility

  requirement owner, source, or endorser

# C. Build and Distribute a Project Organization Chart for...

- coordination vertical and lateral
- communication vertical and lateral
- accountability clarity of roles & responsibilities
- escalation clarity of roles & responsibilities

eHIM Project Team Org Chart

### D. Develop business requirements

- clarity
- validity
- endorsement
- affordability
- consistency with strategy

Tool: Business Requirements Document (BRD) template [SEPM]

### **E. Preserve traceability**

- regular requirements reviews
- upward link to strategy
- downward link to work in progress
- formal confirmation by key stakeholders

Tool: Business Requirements Document (BRD) template

## 2. Division-level business analysis

- A. user requirements
- B. functional requirements

Tool: Business Requirements Document (BRD) template

## 3. Product/Service-level business analysis

- A. non-functional requirements
- B. transition requirements (change management)
- C. internal and external factors

## Tool: Business Requirements Document (BRD) template

## 4. Program/Project-level business analysis

- A. AS-IS
- B. TO-BE
- C. gap analysis

#### A. AS-IS

- What are the weaknesses or shortcomings in current processes and tools?
- Will current processes be sufficient to support a new solution?
- How challenging or disruptive will the type and size of change be? How do we prepare?
- Are we thinking out of the box or simply propagating a statusquo mentality?
- How will we know we've achieved improvement?

## B. TO-BE

- precision
- consensus
- commitment
- communication

## C. Gap analysis

- policies
- procedures
- processes
- tools
- staffing
- training
- documentation
- communication (internal and external).

#### **Summary**

#### **BUSINESS ANALYSIS**

#### 1. Enterprise level

- A. map the success path
- B. identify and manage stakeholders
- C. validate business requirements
- D. preserve traceability

#### 2. Division level

- A. user requirements
- B. functional requirements

#### 3. Product/Service level

- A. non-functional requirements
- B. transitional change management

#### 4. Program/Project level

- A. AS-IS
- B. TO-BE
- C. gap analysis

< end of slides for OPIM5270 Session 4 >