



Praveen Kumar's

MARKET WATCH

Real Estate news for You

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HOME BUYER TRAPS TO AVOID

Free Report reveals what you need to know before you buy a home.

Free recorded message
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HOMESELLERS Find out what homes down the street sold for!

Free hotlist w/pics of recent area homesales and current listings.

Free record message
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3 Ways to Buy a Home for Less Money

If you're like most homebuyers, you have two primary considerations in mind when you start looking for a home. First, you want to find the home that perfectly meets your needs and desires and secondly, purchase this home for the lowest possible price.

When you analyze those successful home buyers who have been able to purchase the home they want for thousands of dollars below a seller's asking price, some common denominators emerge. While your agent's negotiating skills are important, three additional key factors must come into play long before you ever submit an offer.

Remember, buying a home is a significant milestone, and whether it's your first, second or tenth, there are many small but important details, not

to mention stress and excitement, to deal with during the process. The last thing you need is unbudgeted financial obligations in the hours before you take possession of your new home.

To help homebuyers understand what these extra costs are and in what situations they may apply, a free industry report has been prepared called "13 Extra Costs to Be Aware of Before Buying a Home."

To hear a brief recorded message about how to order your FREE copy of this report, call toll-free

[© 844-265-9508](tel:844-265-9508) and enter ID# 5008. You can call any time, 24 hours a day, 7 days a week.

Get your free special report NOW to ensure you're budgeting properly for your next move.

Beat Out Other Buyers to **HOT** New Listings

Why call a high-pressure sales agent who will make you feel obligated when all you want is a **hassle-free way** to know about the price, location, or particulars of a home for sale. Well, you don't have to talk to anyone because my system will search out ALL homes currently listed or sold

anywhere in the area by all real estate companies.

All you need to do is access my FREE, 24-hour House Hunter service any time and leave your home-buying criteria, including price range and preferred area. We will send you a hotlist of all current homes that match

your criteria, including address, price, and full listing details. **This information is free and obligates you to nothing. It's all part of my FREE House-Hunter Service, which you can access, so call my toll-free House-Hunter hotline today at**

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HOMEBUYERS 6 Costly Mistakes to Avoid Before Buying a Home

Free Report reveals how to save thousands of dollars and years of expense.

Free recorded message
[© 844-265-9508 ID #5004](tel:844-265-9508)

FREE HOMESSELLER'S MARKETING CHECKLIST

This valuable checklist has helped hundreds of area home sellers make thousands of dollars more on their home sale. Now you too can maximize your home's saleability with this Homeseller's Marketing Checklist, which reveals 27 Valuable Tips to Sell Your Home Fast and for Top Dollar. We'll send you your free Homeseller's Marketing Checklist at no charge and without obligation.

To order any time, 24 hours a day, call

[© 844-265-9508 ID #5023](tel:844-265-9508)

It's YOUR Move

Which of These Costly Homeseller Mistakes Will You Make When You Sell Your Home?

A new report has just been released, which reveals 7 costly mistakes that most homeowners make when selling their home, and a 9 Step System that can help you sell your home fast and for the most money.

This industry report shows clearly how the traditional ways of selling homes have become increasingly less and less effective in today's market. The fact of the matter is that three-quarters of home sellers don't get what they want for their homes and become disillusioned and - worse - financially disadvantaged when they put their homes on the market.

As this report uncovers, most homes ellers make 7 deadly mistakes that cost them thousands of dollars. The good news is that every one of these mistakes is entirely preventable. In answer to this issue, industry insiders have prepared a free special report entitled "The 9-Step System to Get Your Home Sold Fast and For Top Dollar".

To hear a brief recorded message about how to order your FREE copy of this report, call toll-free [© 844-265-9508](tel:844-265-9508) and enter ID# 5000. You can call any time, 24 hours a day, 7 days a week.

Get your free special report NOW to find out how to get the most money for your home.

DISTRESS SALE HOMES in BANK FORECLOSURES

Free hotlist of foreclosure property listings w/pics.

Free recorded message

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HOME SELLERS MISTAKES

Free Report Reveals 7 Costly Mistakes to Avoid Before Selling Your Home.

Free recorded message

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10 Questions to Ask Before You Hire a REALTOR®

Do not hire an agent before you read this Free Special Report.

Free recorded message

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INFORMATION CORNER

Valuable FREE reports for Buyers and Sellers sent to you at no cost or obligation. Call anytime 24 hours a day to

[© 844-265-9508](tel:844-265-9508) and enter the ID# of the information that you would like to receive.

BUYERS

1. **SAVE THOUSANDS** - Find out how you can save thousands of dollars when you buy a home... [ID# 5014](#)
2. **STOP PAYING RENT** - Learn how to buy your first home for as little as renting... [ID# 5001](#)
3. **FIXER UPPER HOMES** - Receive a FREE hotlist of the most current bargain homes that are priced below market because they need work ... [ID# 5048](#)
4. **10 BEST BUYS HOT LIST** - Receive a FREE hotlist of the most current Best Buys in your desired location and price range ... [ID# 5040](#)
5. **9 BUYER TRAPS** - How to avoid these common traps that could cost you the home of your dreams... [ID# 5018](#)

SELLERS

1. **11 HOME INSPECTION PITFALLS** - Learn about these common and costly traps BEFORE you list... [ID# 5003](#)
2. **COSTLY HOMESSELLER MISTAKES** - Learn how to avoid these common mistakes and save yourself thousands of dollars when you sell your home. [ID# 5000](#)
3. **HOW TO SELL YOUR HOME WITHOUT AN AGENT...** [ID# 5017](#)
4. **FIND OUT WHAT AREA HOMES ARE SELLING FOR** - Receive a Free hotlist of recent homesales and current listings... [ID# 5041](#)
5. **27 QUICK & EASY FIXUPS** - Learn how to sell your home fast and for top dollar... [ID# 5023](#)



CALIFORNIA ASSOCIATION OF REALTORS® Research & Economics

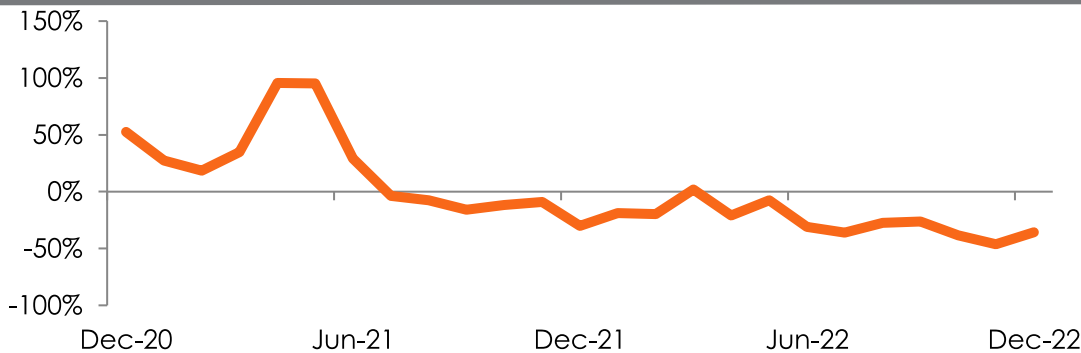
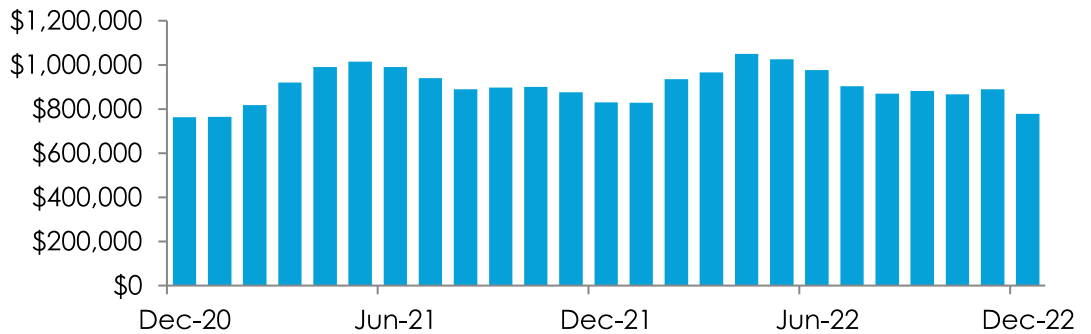
Contra-Costa County Market Update

Trends At A Glance For: **December 2022**

Median Price
For SF Detached Homes

\$777,500

-12.6% MTM
-6.3% YTY



Home Sales
For SF Detached Homes

-35.6% YTY

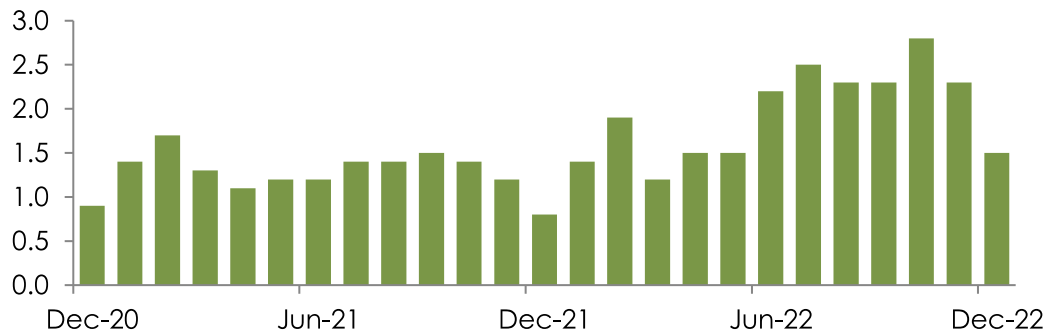
-0.8% MTM
-25.7% YTD



Unsold Inventory
For SF Detached Homes

1.5 Months

-34.8% MTM
87.5% YTY



Median Time on Market
For SF Detached Homes

28 Days

47.4% MTM
180.0% YTY

