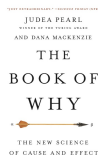
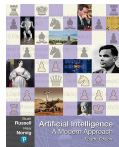


8.2: Causal Inference

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References:

- AIMA (Artificial Intelligence: a Modern Approach)
- Pearl et al., The Book of Why, 2017

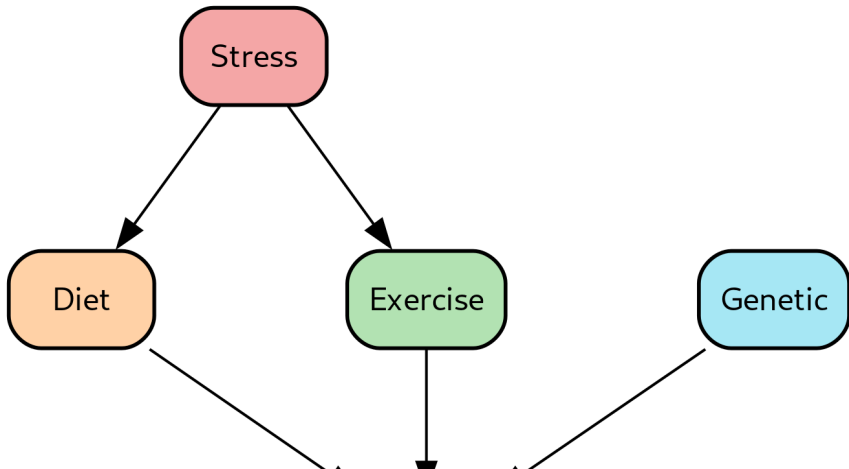


Building a Causal DAG

- **Causal models** visually represent complex environments and relationships
- Nodes are like “nouns” in the model:
 - E.g., “price”, “sales”, “revenue”, “birth weight”, “gestation period”
 - Variables can be endogenous/exogenous and observed/unobserved
 - Complex relationships between variables:
 - Parents, children (direct relationships)
 - Descendants, ancestors (along the path)
 - Neighbors
- **Iterative Refinement:**
 - Continuously update models with new variables and insights
- **Modeling as a Communication Tool:**
 - Shared language bridges gaps between technical and non-technical team members
- **Unobservable Variables:**
 - Include variables not empirically observed but known to exist
 - E.g., trust or competitor activity modeled despite lack of direct data

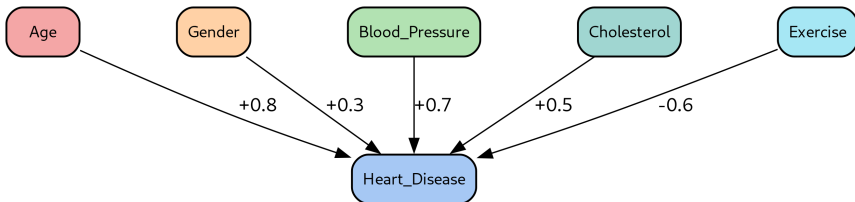
Heart Attack: Example

- What's the relationship between stress and heart attacks?
 - Stress is the treatment
 - Heart attack is the outcome
 - Stress is not a direct cause of heart attack
 - E.g., a stressed person tend to have poor eating habits



Weights

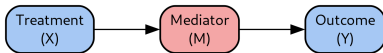
- Assign weights to paths to represent causal strength
 - Estimate weights using statistical methods
- Sign indicates direction



- *Type of Variables in Causal AI*
- Paths

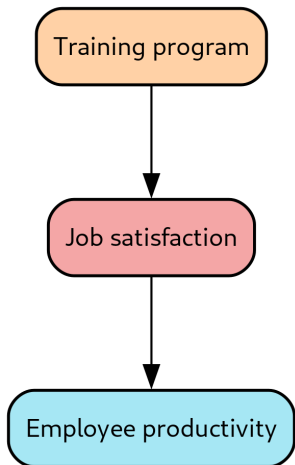
Mediator Variable

- A **mediator variable** M
 - Is an intermediate variable that *transmits* the causal effect from X (treatment) to Y (outcome)
 - Lies **on the causal path** between X and Y
 - Captures the **mechanism or process** through which X influences Y



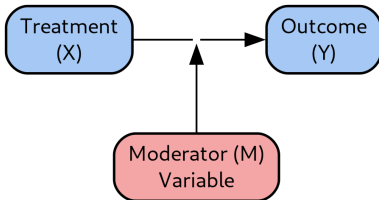
Mediator Variable: Example

- **Research question:** “Does a training program increase employee productivity?”
- Causal effect may be indirect, through a **mediator**
 - Training might not immediately boost productivity
 - Could enhance job satisfaction, raising productivity
- **Causal interpretation**
 - X: Training Program (cause)
 - M: Job Satisfaction (mediator)
 - Y: Employee Productivity (effect)
 - Path: $X \rightarrow M \rightarrow Y$
- **Direct vs. Indirect effects**
 - Indirect effect X affects Y through M
 - Direct effect X affects Y not through M
 - Controlling for M separates effects, clarifying training impact



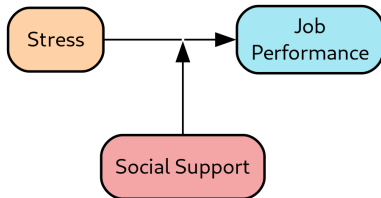
Moderator Variable

- A **moderator variable** M
 - Changes the *strength* or *direction* of the relationship between an independent variable (X) and a dependent variable (Y)
 - Is not part of the causal chain but conditions the relationship



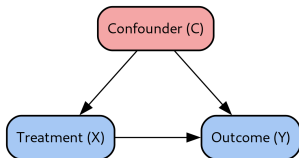
Moderator Variable: Example

- **Research question:** “Study relationship between stress X and job performance Y ”
- **Social support** M as a moderator
 - High social support weakens stress's negative effect on performance
 - Low social support strengthens stress's negative effect on performance



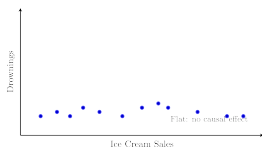
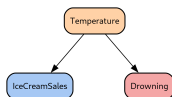
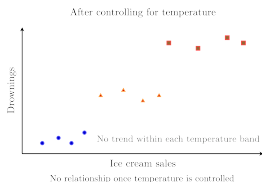
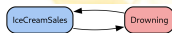
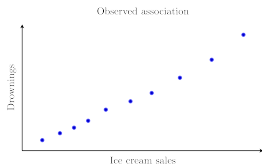
Confounder Variable

- A **confounder** C
 - Affects both treatment (cause) and outcome
 - Creates misleading association if not controlled



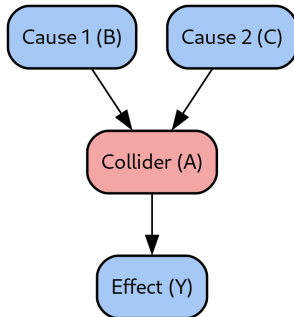
Confounder Variable: Example

- *IceCreamSales* and *Drowning* move together
 - Correlation-based model claims association, but how to use this relationship?
 - Ban ice cream to prevent drowning?
 - Ice cream maker increase drowning to boost sales?
- No cause-effect between *IceCreamSales* and *Drowning*
 - *Temperature* is a confounder
 - Control for season in regression or intervention, association disappears



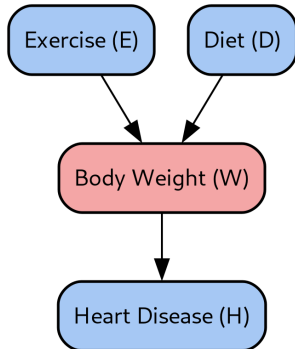
Collider

- A **collider** A
 - Is a variable influenced by multiple variables B , C
 - Complicates understanding relationships between variables B , C and those it influences, Y



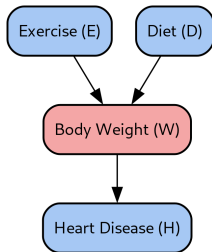
Collider: Examples

- Study the relationship between *Exercise* and *HeartDisease*
 - *Diet* and *Exercise* influence *BodyWeight*
 - *BodyWeight* influences *HeartDisease*
 - *BodyWeight* is a collider



Collider Bias

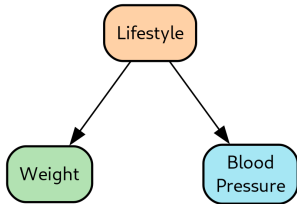
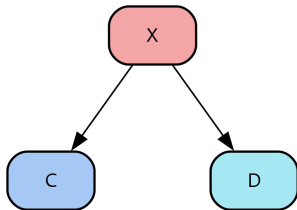
- Aka “Berkson’s paradox”
- **Conditioning on a collider** can introduce a spurious association between its parents by “*opening a path that is blocked*”
- Consider the variables:
 - *Diet* (D)
 - *Exercise* (E)
 - *BodyWeight* (W)
 - *HeartDisease* (H)
- **Without conditioning on W**
 - E and D are independent
 - E.g., knowing exercise level E doesn’t inform about diet D, and vice versa
 - Collider W blocks association between E and D
- **After conditioning on W**
 - E.g., individuals with specific body weight
 - Introduce dependency between E and D
 - With W fixed, changes in E balanced by changes in D, inducing spurious correlation between E and D



- Type of Variables in Causal AI
- *Paths*

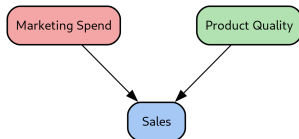
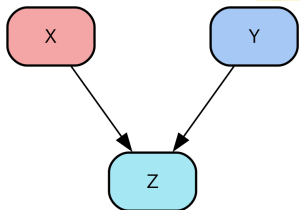
Fork Structure

- A **fork** $D \leftarrow X \rightarrow C$ occurs when a single variable causally influences two or more variables
 - X is a **confounder** (common cause) of C and D
 - Forks induce statistical dependence between C and D even if C and D are not causally linked
- **Conditioning** on X blocks the path and removes spurious correlation
- **Example**
 - *Lifestyle* is a confounder that affects both *Weight* and *BloodPressure*
 - These outcomes may appear correlated due to shared cause



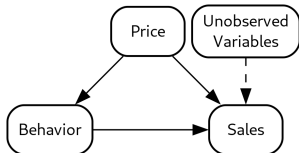
Inverted Fork

- An **inverted fork** occurs when two or more arrows converge on a common node
 - **Colliders** block associations unless the collider or its descendants are conditioned on
- **Conditioning on a collider** *opens a path*, inducing spurious correlations
 - This is the basis of selection bias
- **Example**
 - Sales influenced by multiple independent causes
 - *MarketingSpend* and *ProductQuality* both influence *Sales*
 - Conditioning on *Sales* can induce false dependence between *MarketingSpend* and *ProductQuality*



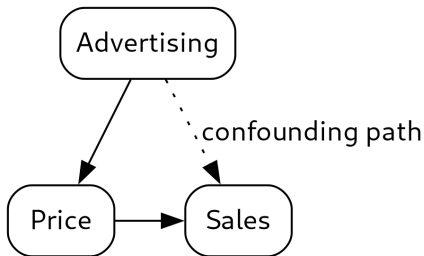
Path connecting unobserved variables

- **Unobserved variables** affect the model but we don't have a direct measure of it
- E.g., consider the causal DAG
 - A retailer does market research, expecting *Price* to influence *Sales* in a predictable way
 - A retailer sets the *Price* of a new product based on market research
 - The retailer can observe and measure *Behavior*, e.g.,
 - Discounts
 - Promotional campaign
 - There are unobserved vars that influence the model, e.g.,
 - Social media buzz
 - Word-of-mouth recommendation



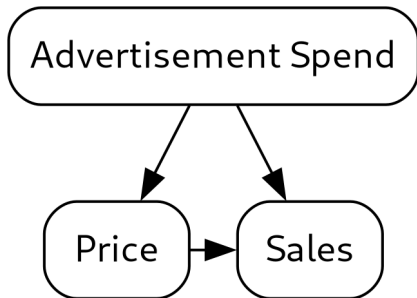
Front-door Paths in Causal Inference

- A front-door path reveals causal influence through an observable mediator
 - The causal effect flows: $A \rightarrow P \rightarrow S$
- Requirements for identifiability:
 - All confounders of $A \rightarrow P$ and $P \rightarrow S$ are observed and controlled
 - There are no back-door paths from A to S through unobserved variables
- Enables causal estimation when back-door adjustment is infeasible
- Example:
 - Advertising impacts sales through customer perception of price
 - A : Advertising, P : Price perception, S : Sales
- Pearl's front-door criterion provides a formal method for adjustment
 - Estimate $P(P|A)$, $P(S|P, A)$, and $P(A)$ from data to compute causal effect



Back-Door Paths

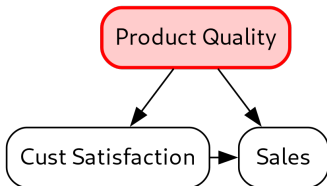
- A company wants to understand the causal effect of price on sales



- Price \rightarrow Sales is the front-door path
- A confounder is Advertising spend since it can affect both:
 - The price the company can set (e.g., the cost increases to cover advertisement costs and the product is perceived as more valuable)
 - The sales (directly)

Frontdoor and Backdoor Paths

- Question: *Will increasing our customer satisfaction increase our sales?*
- Assume that the Causal DAG is



- **Front-door path** (i.e., a direct causal relationship): *CustomerSatisfaction* → *Sales*
- **Backdoor path:** *ProductQuality* is a common cause (confounder) of both *CustomerSatisfaction* and *Sales*
- To analyze the relationship between customer satisfaction and sales, we need to:
 - Control for *ProductQuality* to close the backdoor path
 - Eliminate the confounding effect
- In reality there are more confounding effects (e.g., price)

Counterfactuals

- A **counterfactual** describes what would have happened under a different scenario
 - *“What would the outcome have been if X had been different?”*
 - *“If kangaroos had no tails, they would topple over”*
 - *“What if we had two suppliers of our product, rather than one? Would we have more sales?”*
 - *“Would customers be more satisfied if we could ship products in one week, rather than three weeks?”*
- **Causal reasoning:**
 - Goes beyond correlation and association
 - Requires a causal model (like an SCM) to simulate alternate realities
 - E.g.,
 - Actual: A student received tutoring and scored 85%
 - Counterfactual: What if the student didn't receive tutoring?
 - Causal model estimates the alternative outcome (e.g., 70%)
- **Challenges:**
 - Requires strong assumptions and accurate models
 - Difficult to validate directly since counterfactuals are unobservable