

Loan Lending

Anviksha Singh

anviksha.singh0110s@gmail.com

# Data Understanding

#### A. Load the application and previous application file

Loading the files provided in the data frames using the traditional pandas method below:

```
import warnings
warnings.filterwarnings("ignore")

import pandas as pd
import numpy as np
import matplotlib.pyplot as plt
%matplotlib inline
import seaborn as sns
```

```
app=pd.read_csv("application_data.csv")
app.head()
```

	SK_ID_CURR	TARGET	NAME_CONTRACT_TYPE	CODE_GENDER	FLAG_OWN_CAR	FLAG_OWN_REALTY	CNT_CHILDREN
0	100002	1	Cash loans	М	N	Υ	0
1	100003	0	Cash loans	F	N	N	0
2	100004	0	Revolving loans	М	Υ	Υ	0
3	100006	0	Cash loans	F	N	Υ	0
4	100007	0	Cash loans	М	N	Υ	0

5 rows × 122 columns

# Data Understanding

#### B. Understanding the Application File

The Application file is stored in 'app' data frame and then we further use the pre defined functions.

app.shape

(307511, 122)

app.info()

<class 'pandas.core.frame.DataFrame'> RangeIndex: 307511 entries, 0 to 307510

Columns: 122 entries, SK\_ID\_CURR to AMT\_REQ\_CREDIT\_BUREAU\_YEAR

dtypes: float64(65), int64(41), object(16)

memory usage: 286.2+ MB

app.describe()

	SK_ID_CURR	TARGET	CNT_CHILDREN	AMT_INCOME_TOTAL	AMT_CREDIT
count	307511.000000	307511.000000	307511.000000	3.075110e+05	3.075110e+05
mean	278180.518577	0.080729	0.417052	1.687979e+05	5.990260e+05
std	102790.175348	0.272419	0.722121	2.371231e+05	4.024908e+05
min	100002.000000	0.000000	0.000000	2.565000e+04	4.500000e+04
25%	189145.500000	0.000000	0.000000	1.125000e+05	2.700000e+05
50%	278202.000000	0.000000	0.000000	1.471500e+05	5.135310e+05
75%	367142.500000	0.000000	1.000000	2.025000e+05	8.086500e+05
max	456255.000000	1.000000	19.000000	1.170000e+08	4.050000e+06

8 rows × 106 columns

# Data Understanding

### C. Understanding the Previous Application File

The Application file is stored in 'papp' data frame and then we further use the pre defined functions.

```
papp.shape
(1670214, 37)
papp.describe()
       SK ID PREV SK ID CURR AMT ANNUITY AMT APPLICATION AMT CREDIT
count 1.670214e+06 1.670214e+06
                                 1.297979e+06
                                                   1.670214e+06 1.670213e+06
 mean 1.923089e+06 2.783572e+05
                                 1.595512e+04
                                                   1.752339e+05 1.961140e+05
   std 5.325980e+05 1.028148e+05
                                 1.478214e+04
                                                   2.927798e+05 3.185746e+05
  min 1.000001e+06 1.000010e+05
                                 0.000000e+00
                                                   0.000000e+00 0.000000e+00
  25% 1.461857e+06 1.893290e+05
                                                   1.872000e+04 2.416050e+04
                                 6.321780e+03
  50% 1.923110e+06 2.787145e+05
                                 1.125000e+04
                                                   7.104600e+04 8.054100e+04
  75% 2.384280e+06 3.675140e+05
                                 2.065842e+04
                                                   1.803600e+05 2.164185e+05
  max 2.845382e+06 4.562550e+05
                                 4.180581e+05
                                                   6.905160e+06 6.905160e+06
8 rows × 21 columns
papp.info()
<class 'pandas.core.frame.DataFrame'>
RangeIndex: 1670214 entries, 0 to 1670213
Data columns (total 37 columns):
     Column
                                    Non-Null Count
                                                        Dtype
     SK ID PREV
                                     1670214 non-null int64
     SK ID CURR
                                     1670214 non-null int64
     NAME_CONTRACT_TYPE
                                    1670214 non-null object
     AMT ANNUITY
                                    1297979 non-null float64
     AMT APPLICATION
                                    1670214 non-null float64
```

# Data Understanding

#### D. Understanding Column Structure & Values

- Understanding
   Column Structure &
   Values contained in
   Columns of
   Application File
- Storing the Column which have nulls greater than 45% in a list to delete column dynamically from the data frame

```
((app.isnull().sum()/app.shape[0])*100)>45
SK_ID_CURR
                               False
TARGET
                              False
NAME CONTRACT TYPE
                               False
CODE GENDER
                              False
FLAG OWN CAR
                              False
AMT_REQ_CREDIT_BUREAU_DAY
                              False
AMT_REQ_CREDIT_BUREAU_WEEK
                              False
AMT REQ CREDIT BUREAU MON
                              False
AMT_REQ_CREDIT_BUREAU_QRT
                              False
AMT_REQ_CREDIT_BUREAU_YEAR
                              False
Length: 122, dtype: bool
colNullMore50=app.columns[((app.isnull().sum()/app.shape[0])*100)>45]
delcol=colNullMore50.tolist()
type(delcol)
list
len(delcol)
49
```

# Data Understanding

#### D. Understanding Column Structure & Values

- Understanding Column
   Structure & Values contained in Columns of Previous
   Application File
- Storing the Column which have nulls greater than 50% in a list to delete column dynamically from the data frame

```
colNullMore50 prev=papp.columns[((papp.isnull().sum()/papp.shape[0])*100)>50]
delcol_prev=colNullMore50_prev.tolist()
delcol prev
['AMT DOWN PAYMENT',
 'RATE_DOWN_PAYMENT',
 'RATE_INTEREST_PRIMARY',
 'RATE INTEREST PRIVILEGED']
len(delcol prev)
colOnlyInApp=[]
colCommonAppPre=[]
for col in app.columns:
    if col not in papp.columns:
        colOnlyInApp.append(col)
    else:
        colCommonAppPre.append(col)
len(colOnlyInApp)
len(colCommonAppPre)
colCommonAppPre
['SK_ID_CURR',
 'NAME CONTRACT TYPE',
 'AMT_CREDIT',
 'AMT ANNUITY',
 'AMT GOODS PRICE',
 'NAME TYPE SUITE',
 'WEEKDAY APPR PROCESS START',
 'HOUR_APPR_PROCESS_START']
```

# Data Understanding

#### D. Understanding Column Structure & Values

Handling Nulls in Application File – There were 49 Columns having null values greater than 45%. Thus we plan to drop them after relevant analysis

nullValues=app[app.columns[((app.isnull().sum()/app.shape[0])\*100)>45]] nullValues.info() <class 'pandas.core.frame.DataFrame'> RangeIndex: 307511 entries, 0 to 307510 Data columns (total 49 columns): Column Non-Null Count Dtvpe OWN CAR AGE 104582 non-null float64 EXT SOURCE 1 134133 non-null float64 151450 non-null float64 APARTMENTS AVG BASEMENTAREA AVG 127568 non-null float64 YEARS BEGINEXPLUATATION AVG 157504 non-null float64 YEARS BUILD AVG 103023 non-null float64 COMMONAREA AVG 92646 non-null float64 ELEVATORS AVG 143620 non-null float64 ENTRANCES AVG 152683 non-null float64 FLOORSMAX AVG 154491 non-null float64 10 FLOORSMIN AVG 98869 non-null float64 11 LANDAREA AVG 124921 non-null float64 12 LIVINGAPARTMENTS AVG 97312 non-null float64 13 LIVINGAREA AVG 153161 non-null float64 93997 non-null float64 14 NONLIVINGAPARTMENTS AVG 15 NONLIVINGAREA AVG 137829 non-null float64

151450 non null float64

16 ADARTMENTS MODE

# Data Understanding

#### D. Understanding Column Structure & Values

```
colNullMore50=app.columns[((app.isnull().sum()/app.shape[0])*100)>45]

delcol=colNullMore50.tolist()
len(delcol)

delcol
```

Reviewing the 49 column list is important because you would not want to drop a column which would help in your analysis – may be only we a set of row. Example Target = 1

```
['OWN_CAR_AGE',
 'EXT SOURCE 1',
 'APARTMENTS_AVG',
 'BASEMENTAREA AVG',
 'YEARS BEGINEXPLUATATION AVG',
 'YEARS BUILD AVG',
 'COMMONAREA_AVG',
 'ELEVATORS AVG',
 'ENTRANCES AVG',
 'FLOORSMAX_AVG',
 'FLOORSMIN AVG',
 'LANDAREA AVG',
 'LIVINGAPARTMENTS AVG',
 'LIVINGAREA AVG',
 'NONLIVINGAPARTMENTS AVG',
 'NONLIVINGAREA_AVG',
 'APARTMENTS MODE',
 'BASEMENTAREA MODE',
 'YEARS_BEGINEXPLUATATION_MODE',
 'YEARS BUILD MODE',
 'COMMONAREA MODE',
 'ELEVATORS MODE',
 'ENTRANCES MODE',
 'FLOORSMAX MODE',
 'FLOORSMIN_MODE',
 'LANDAREA MODE',
 'LIVINGAPARTMENTS MODE',
 'LIVINGAREA_MODE',
 'NONLIVINGAPARTMENTS MODE',
 'NONLIVINGAREA MODE',
 'APARTMENTS MEDI',
 'BASEMENTAREA_MEDI',
 'YEARS BEGINEXPLUATATION MEDI',
 'YEARS BUILD MEDI',
 'COMMONAREA MEDI',
 'ELEVATORS MEDI',
 'ENTRANCES MEDI',
 'FLOORSMAX MEDI',
 'FLOORSMIN MEDI',
 'LANDAREA MEDI',
 'LIVINGAPARTMENTS_MEDI',
 'LIVINGAREA_MEDI',
 'NONLIVINGAPARTMENTS MEDI',
 'NONLIVINGAREA_MEDI',
 'FONDKAPREMONT MODE',
 'HOUSETYPE MODE',
 'TOTALAREA_MODE',
 'WALLSMATERIAL MODE',
 'EMERGENCYSTATE MODE']
```

#### A. Handling Nulls in Application File

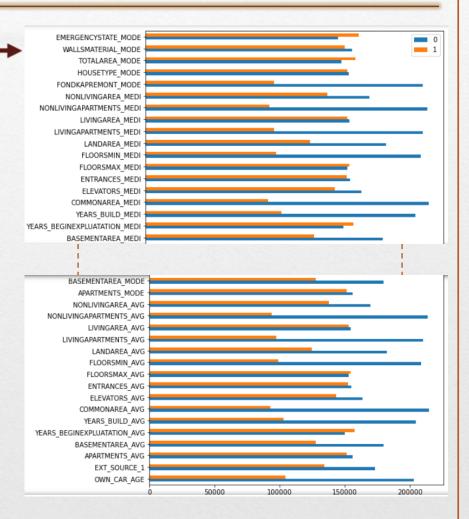
```
a.T.plot.barh(figsize=[8,16])
plt.xlabel("Total No. of Records")
plt.ylabel("Columns with Null Values")
plt.show()
```

#### Key

- 0 Null Values
- 1 Non Null Values

The graph very clearly shows the difference between null values for individual column(49)

Dotted line in between the graph denotes that there are more column which cannot be displayed in ppt but are available in Jupiter notebook



### **B.** Dropping Columns

Post dropping columns with null greater than 45% in Application File the data is stored in new data frame called "New\_app". This data frame will be used through the next implementations/analysis

New_app							
	SK_ID_CURR	TARGET	NAME_CONTRACT_TYPE	CODE_GENDER	FLAG_OWN_CAR		
0	100002	1	Cash loans	М	N		
1	100003	0	Cash loans	F	N		
2	100004	0	Revolving loans	М	Y		
3	100006	0	Cash loans	F	N		
4	100007	0	Cash loans	M	N		
307506	456251	0	Cash loans	M	N		
307507	456252	0	Cash loans	F	N		
307508	456253	0	Cash loans	F	N		
307509	456254	1	Cash loans	F	N		
307510	456255	0	Cash loans	F	N		

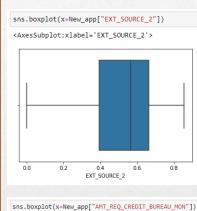
#### C. Imputing Nulls with Relevant Value

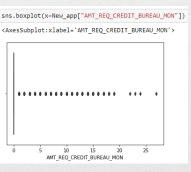
Finding out the no. of columns and columns which need to be imputed with relevant value since the columns have null 0 - 45% of total volume in Application File

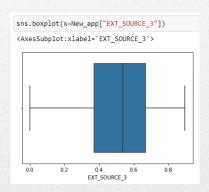
```
a=New_app.columns[New_app.isnull().sum() > 0].tolist()
len(a)
18
['AMT_ANNUITY',
 'AMT GOODS PRICE',
 'NAME TYPE SUITE',
 'OCCUPATION_TYPE',
 'CNT_FAM_MEMBERS',
 'EXT_SOURCE_2',
 'EXT_SOURCE_3',
 'OBS_30_CNT_SOCIAL_CIRCLE',
 'DEF 30 CNT SOCIAL CIRCLE',
 'OBS 60 CNT SOCIAL CIRCLE',
 'DEF_60_CNT_SOCIAL_CIRCLE',
 'DAYS_LAST_PHONE_CHANGE',
 'AMT_REQ_CREDIT_BUREAU_HOUR',
 'AMT_REQ_CREDIT_BUREAU_DAY',
 'AMT REQ CREDIT BUREAU WEEK',
 'AMT REQ CREDIT BUREAU MON',
 'AMT_REQ_CREDIT_BUREAU_QRT',
 'AMT_REQ_CREDIT_BUREAU_YEAR']
```

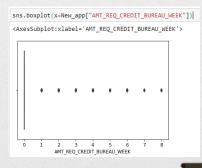
#### C. Imputing Nulls with Relevant Value

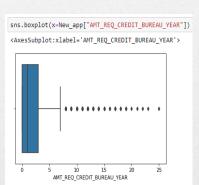
- Find out the relevant imputing values for each column having nulls in Application File
- Since Box plot is the best way to find out if the columns containing nulls have outliers or not the box plots for the column which would require value imputation are built below

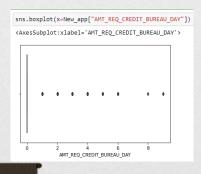


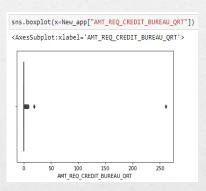


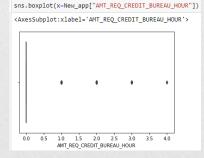






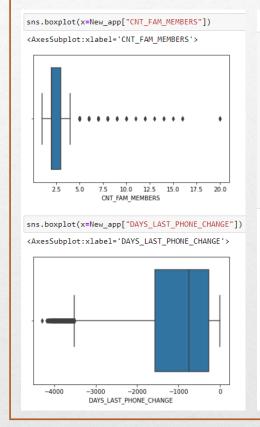


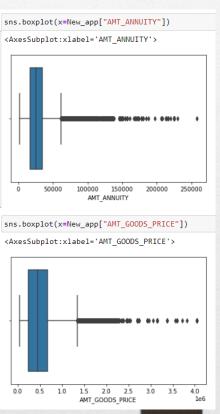


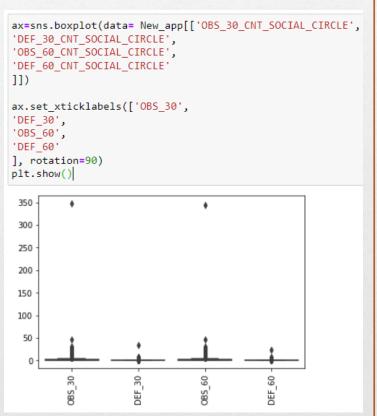


#### C. Imputing Nulls with Relevant Value

 Since Box plot is the best way to find out if the columns containing nulls have outliers or not - the box plots for the column which would require value imputation are built below







#### C. Imputing Nulls with Relevant Value

Checking Null population occurrence in different columns shows there are 18 columns in total whose null values need to be imputed out of which 8 columns have nulls greater than 10%

```
New_app[New_app.columns[((New_app.isnull().sum()/app.shape[0])*100)>0]].info()
<class 'pandas.core.frame.DataFrame'>
RangeIndex: 307511 entries, 0 to 307510
                                                                 New app[New app.columns[((New app.isnull().sum()/app.shape[0])*100)>10]].info()
Data columns (total 18 columns):
     Column
                                   Non-Null Count
                                                                 <class 'pandas.core.frame.DataFrame'>
                                                    Dtype
                                                                 RangeIndex: 307511 entries, 0 to 307510
                                                                 Data columns (total 8 columns):
     AMT ANNUITY
                                   307499 non-null float64
                                                                     Column
                                                                                              Non-Null Count
     AMT GOODS PRICE
                                   307233 non-null float64
     NAME TYPE SUITE
                                  306219 non-null object
                                                                     OCCUPATION TYPE
                                                                                              211120 non-null object
     OCCUPATION TYPE
                                  211120 non-null object
                                                                     EXT_SOURCE_3
                                                                                              246546 non-null
                                                                     AMT REQ CREDIT BUREAU HOUR 265992 non-null float64
     CNT FAM MEMBERS
                                  307509 non-null float64
                                                                     AMT REQ CREDIT BUREAU DAY 265992 non-null float64
     EXT_SOURCE_2
                                   306851 non-null float64
                                                                     AMT REQ CREDIT BUREAU WEEK 265992 non-null float64
                                  246546 non-null float64
     EXT SOURCE 3
                                                                     AMT_REQ_CREDIT_BUREAU_MON 265992 non-null float64
     OBS 30 CNT SOCIAL CIRCLE
                                   306490 non-null float64
                                                                     AMT REQ CREDIT BUREAU QRT 265992 non-null float64
                                  306490 non-null float64
                                                                     AMT REQ CREDIT BUREAU YEAR 265992 non-null float64
     DEF 30 CNT SOCIAL CIRCLE
                                                                  dtypes: float64(7), object(1)
     OBS 60 CNT SOCIAL CIRCLE
                                   306490 non-null float64
                                                                 memory usage: 18.8+ MB
    DEF 60 CNT SOCIAL CIRCLE
                                   306490 non-null float64
    DAYS LAST PHONE CHANGE
                                   307510 non-null float64
    AMT REQ CREDIT BUREAU HOUR 265992 non-null float64
    AMT_REQ_CREDIT_BUREAU_DAY
 13
                                  265992 non-null float64
    AMT REQ CREDIT BUREAU WEEK 265992 non-null float64
   AMT REQ CREDIT BUREAU MON
                                  265992 non-null float64
 15
    AMT REQ CREDIT BUREAU QRT
                                  265992 non-null float64
    AMT REQ CREDIT BUREAU YEAR 265992 non-null float64
dtypes: float64(16), object(2)
memory usage: 42.2+ MB
```

#### C. Imputing Nulls with Relevant Value

As this is big dataset - we cannot be hard coding to write one statement for each column to impute values - we have built an easier, faster and dynamic way to find out what is the imputation required and finally do the imputation. The categorisation is done as below:

```
New_app[New_app.columns[((New_app.isnull().sum()/app.shape[0])*100)>0]].info()
<class 'pandas.core.frame.DataFrame'>
                                                                     Column
                                                                                                  Non-Null Count
                                                                                                                    Dtype
RangeIndex: 307511 entries, 0 to 307510
Data columns (total 18 columns):
                                                                    NAME_TYPE_SUITE
                                                                                                   306219 non-null
                                                                                                                     object
    Column
                               Non-Null Count
                                                                    OCCUPATION TYPE
                                                                                                   211120 non-null
                                                                                                                     object
    AMT ANNUITY
                               307499 non-null
                                              float64
    AMT GOODS PRICE
                               307233 non-nul/
                                               float64
    NAME TYPE SUITE
                               306219 non-nu/11
                                               object
                                                                     Column
                                                                                                  Non-Null Count
                                                                                                                    Dtype
    OCCUPATION TYPE
                               211120 non-null
                                               object
    CNT FAM MEMBERS
                               307509 non-rull
                                               float64
                                                                     AMT ANNUITY
                                                                                                  307499 non-null
                                                                                                                   float64
    EXT_SOURCE_2
                               306851 non-mull
                                               float64
                                                                     AMT_GOODS_PRICE
                                                                                                  307233 non-null
                                                                                                                    float64
                               246546 non-null float64
    EXT SOURCE 3
    OBS 30 CNT SOCIAL CIRCLE
                               306490 non-null float64
                                                                     CNT FAM MEMBERS
                                                                                                                    float64
                                                                                                  307509 non-null
    DEF 30 CNT SOCIAL CIRCLE
                               306490 non-null float64
                                                                     EXT SOURCE 2
                                                                                                  306851 non-null
                                                                                                                    float64
    OBS 60 CNT SOCIAL CIRCLE
                                               Cloat64
                               306490 non-null
                                                                     EXT SOURCE 3
                                                                                                  246546 non-null float64
   DEF 60 CNT SOCIAL CIRCLE
                               306490 non-null
                                               floato
                                                                     OBS_30_CNT_SOCIAL_CIRCLE
                                                                                                  306490 non-null float64
    DAYS LAST_PHONE_CHANGE
                               307510 non-null
                                               float64
                                                                     DEF_30_CNT_SOCIAL_CIRCLE
                                                                                                  306490 non-null float64
12 AMT REQ CREDIT BUREAU HOUR 265992 non-null float64
                                                                     OBS 60 CNT SOCIAL CIRCLE
                                                                                                  306490 non-null float64
   AMT REQ CREDIT BUREAU DAY
                               265992 non-null float64
                                                                     DEF_60_CNT_SOCIAL_CIRCLE
                                                                                                   306490 non-null float64
    AMT_REQ_CREDIT_BUREAU_WEEK
                               265992 non-null
                                                                     DAYS LAST PHONE CHANGE
                                                                                                  307510 non-null float64
   AMT REQ CREDIT BUREAU MON
                                               float64
                               265992 non-null
                                                                     AMT REQ CREDIT BUREAU HOUR
                                                                                                  265992 non-null float64
   AMT REQ CREDIT BUREAU QRT
                               265992 non-null float64
                                                                     AMT REQ CREDIT BUREAU DAY
                                                                                                  265992 non-null float64
    AMT REQ CREDIT BUREAU YEAR
                               265992 non-null float64
                                                                 14 AMT REQ CREDIT BUREAU WEEK 265992 non-null float64
dtypes: float64(16), object(2)
                                                                     AMT REQ CREDIT BUREAU MON
                                                                                                  265992 non-null
                                                                                                                   float64
memory usage: 42.2+ MB
                                                                     AMT REQ CREDIT BUREAU QRT
                                                                                                                   float64
                                                                                                  265992 non-null
                                                                     AMT REQ CREDIT BUREAU YEAR
                                                                                                  265992 non-null float64
```

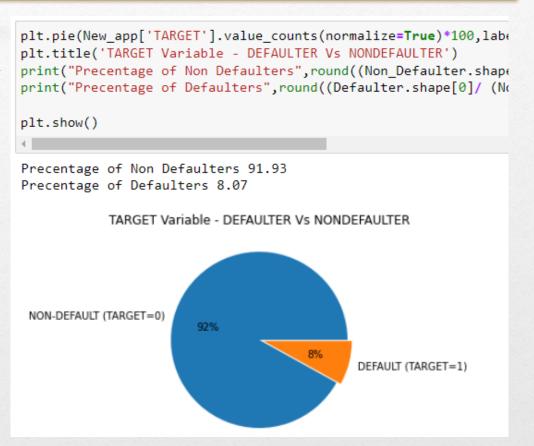
#### C. Imputing Nulls with Relevant Value

We are calculating the outliers columns and then taking a decision whether to take a mean or median. The Categorical col null values are replaced with string 'Missing'

```
MissingInput={}
 for item in a:
    if (New app[item].dtypes == 'float64' or New app[item].dtypes == 'int32' or New app[item].dtypes == 'int64' ):
        q1=New app[item].describe()[4]
        q3=New app[item].describe()[6]
        igr=q3-q1
        lb=q1-(1.5*iqr)
        ub=a3+(1.5*iar)
        HasOutlier=np.where((New app[item]>ub).sum() or (New app[item]<1b).sum(),1,0)
        if(HasOutlier.tolist()==1):
            MissingInput[item]="Median"
        elif(HasOutlier.tolist()==0):
            MissingInput[item]="Mean"
        MissingInput[item]="Missing"
MissingInput
 'AMT ANNUITY': 'Median',
 'AMT GOODS PRICE': 'Median',
                                                    for key in MissingInput:
 'NAME_TYPE_SUITE': 'Missing',
                                                        if (MissingInput[key]=='Missing'):
 'OCCUPATION TYPE': 'Missing',
                                                            New_app[key]=New_app[key].fillna("Missing")
 'CNT FAM MEMBERS': 'Median',
                                                        elif(MissingInput[key]=='Mean'):
 'EXT SOURCE 2': 'Mean',
                                                            New app[key]=New app[key].fillna(New app[key].mean())
 'EXT SOURCE 3': 'Mean',
                                                        elif(MissingInput[key]=='Median'):
 'OBS 30 CNT SOCIAL CIRCLE': 'Median',
                                                            New app[key]=New app[key].fillna(New app[key].median())
 'DEF 30 CNT SOCIAL CIRCLE': 'Median',
 'OBS 60 CNT SOCIAL CIRCLE': 'Median',
 'DEF 60 CNT SOCIAL CIRCLE': 'Median',
 'DAYS LAST PHONE CHANGE': 'Median',
 'AMT REQ CREDIT BUREAU HOUR': 'Median',
                                                                                                    New app.columns[New app.isnull().sum()>0]
 'AMT REQ CREDIT BUREAU DAY': 'Median',
 'AMT REQ CREDIT BUREAU WEEK': 'Median',
                                                                                                    Index([], dtype='object')
 'AMT REO CREDIT BUREAU MON': 'Median',
 'AMT_REQ_CREDIT_BUREAU_QRT': 'Median',
 'AMT_REQ_CREDIT_BUREAU_YEAR': 'Median'}
```

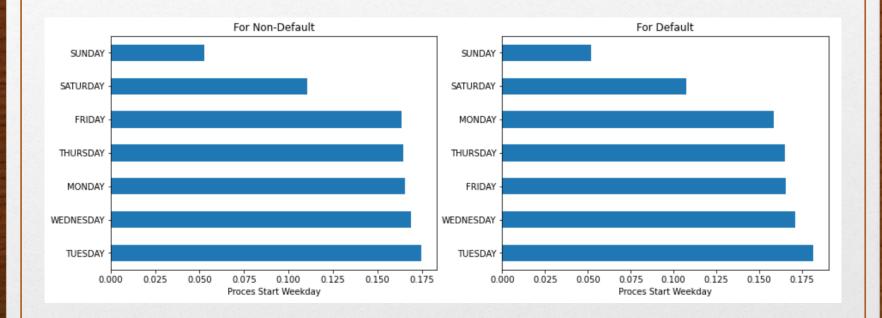
#### A. Target Percentage

In the application file dataset - there are 92% applicants who are non defaulters and 8% of applicants are defaulters



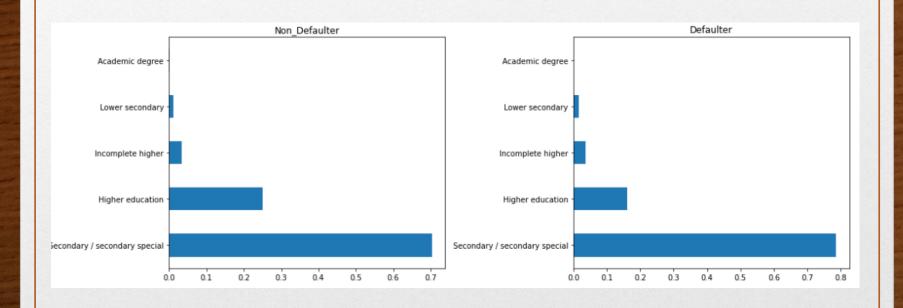
#### B. Univariant Categorical Analysis

**Observations:** From the below graph we can conclude that application starting processes are generally less in Saturday and Sunday



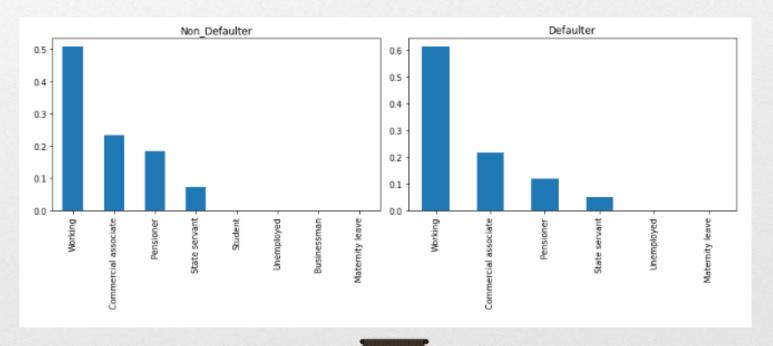
#### B. Univariant Categorical Analysis

**Observations:** From the plot below we can conclude that secondary/special educated people are applying loans high in number. Academic degree educated people are applying loan in least count.



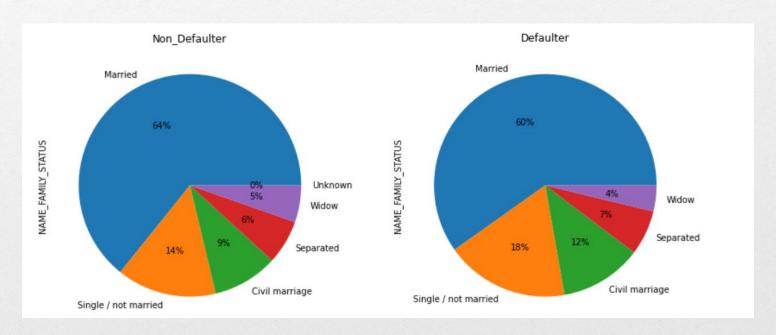
### B. Univariant Categorical Analysis

**Observations:** From the plot below we can notice that the students don't default. The reason could be they are not required to pay during the time they are students. We can also see that the Business Men never default. Most of the loans are distributed to working class people. We also see that working class people contribute ~50% to non defaulters while they contribute to ~60% of the defaulters. Thus, the chances of defaulting are more in working class case.



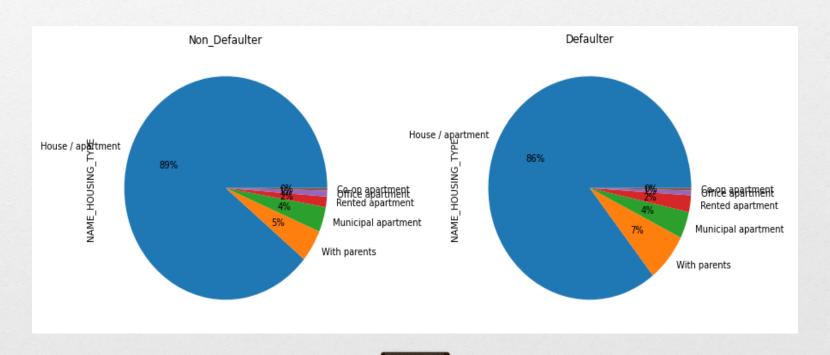
#### B. Univariant Categorical Analysis

**Observations:** The order of both defaulter and not defaulter customers is same i.e., Married, Single/not married, civil marriage, separated, widow. It also shows that there exists few(1 or 2) unknown values in not default client family status. We can say more married people tend to take more Loan as compared to other categories and being married is not impacting default and not defaulting. We can see that Single/Not Married, Civil Marriage applicants have defaulted more



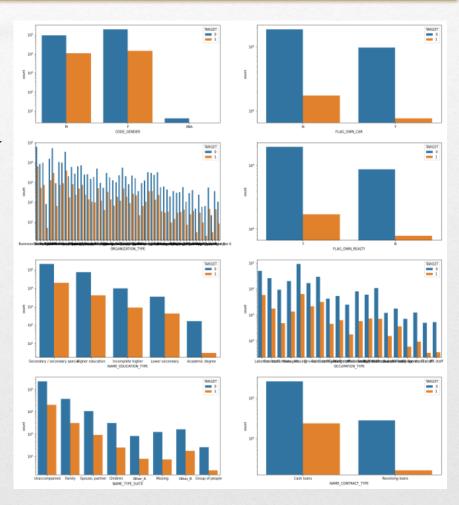
#### B. Univariant Categorical Analysis

**Observations:** The order of both defaulter and not defaulter customers is same i.e. House/Apartment, With Parents, Municipal, Rented, Officer, Co-Op Apartment. Applicants living in last 4 category do not infer any information here since the measure is same. While we see applicant living in House / Apartment are more in non defaulters than defaulters, though they vary with less percentage. But since the we saw in 1st pie chat that 92% is non defaulter - so 89% of 92% is a good number to say Housing / Apartment are very less likely to default.



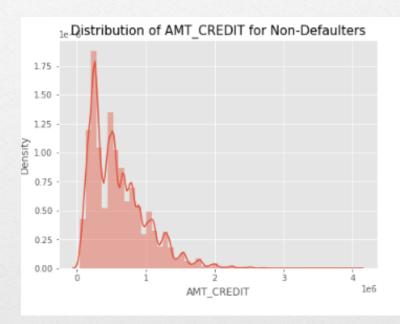
#### B. Univariant Categorical Analysis

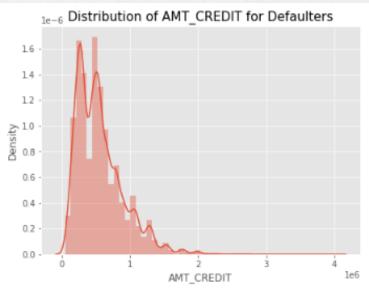
**Observations** from the graphs: Male not defaulting is similar to Women but Women default more than Men. People who don't own a car tends to take more loans. People tend to take more cash loans, and default percentage of revolving loans is less. People with real estate tends to take more loans. People who are not accompanied with anyone tend to take more loans. We can conclude that secondary/special educated people are applying loans in high in number.



### C. Univariant Continuous/ Numerical Analysis

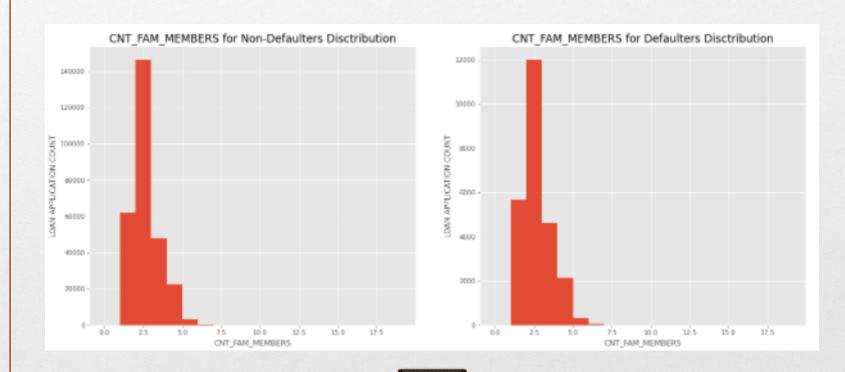
**Observations** from the graphs: Although there doesn't seem to be a clear distinguish between the group which defaulted vs the group which didn't but, we can see that when the AMT\_CREDIT is more than 50, people default





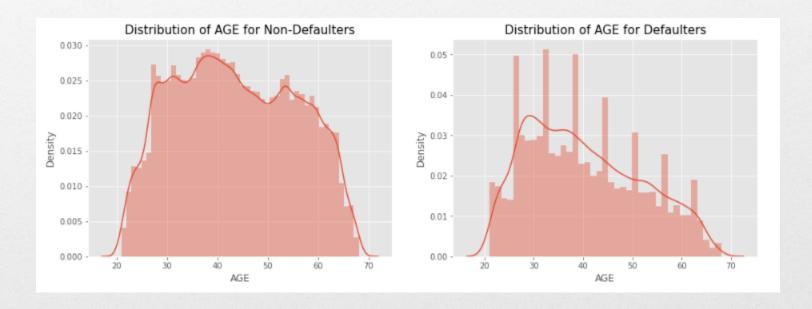
### C. Univariant Continuous/ Numerical Analysis

**Observations** from the graphs: We can see that a family of 3 applies loan more often than the other families



### C. Univariant Continuous/ Numerical Analysis

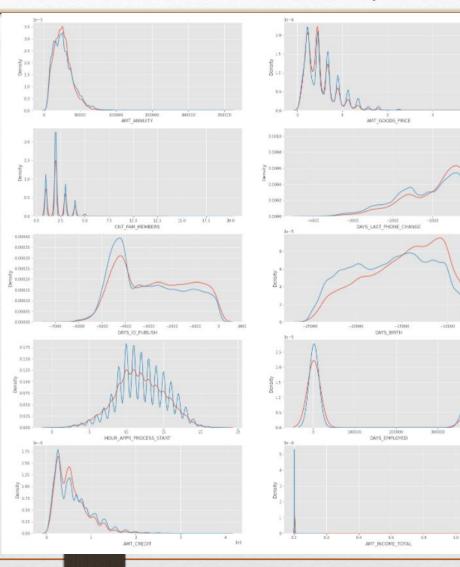
**Observations** from the graphs: People are more likely to default when they are in their mid age like 25-26,34-35,45,55-46. With the increase in age the defaulting behaviour of people decreases i.e. with the higher age has less defaulters



### C. Univariant Continuous/ Numerical Analysis

#### **Observations** from the graphs:

- People with lower total income are more likely to default.
- People who just got employed tends to take more loans.
- High number of applications are filed in 10 AM to 2 PM. People with age between 27yrs(10000-days) and 41(15000-days) yrs tend to take more loans.
- People whose id(s) got published between 4000 days and 5000 days ago tend to take more loans.
- Nuclear family tends to take more loans. Most no of loans are given for goods price below 10 lakhs.
- Credit amount of the loan is mostly less then 10 lakhs.
- The re-payers and defaulters distribution overlap in all the plots and hence we cannot use any of these variables in isolation to make a decision

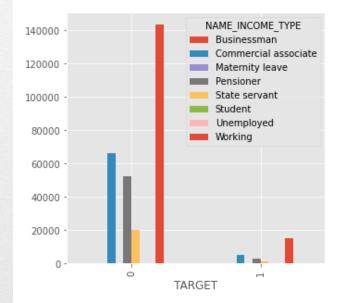


### D. Bi/Multi-Variate Categorical - Categorical Analysis

#### **Observations:**

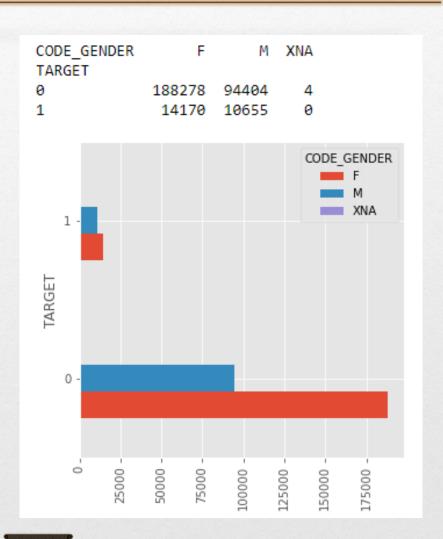
Working people take more loans. Business Man, People on Maternity Leave take no loans at all. Students might take but they do not start to pay until employed thus out of consideration. Similar Unemployed is out of consideration

NAME_INCOME_TYPE TARGET	Businessma	n Commercial	associate	Maternity 1	eave \
0	1	0	66257		3
1		0	5360		2
NAME_INCOME_TYPE	Pensioner	State servant	Student	Unemployed	Working
TARGET				5ap25,54	
TARGET 0	52380	20454		14	143550



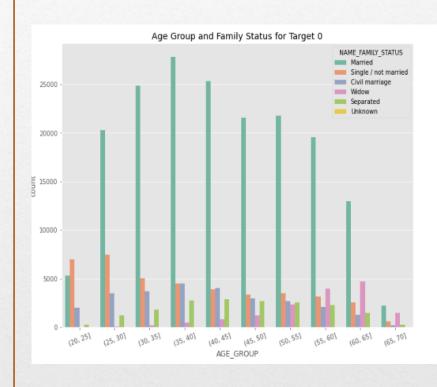
### D. Bi/Multi-Variate Categorical - Categorical Analysis

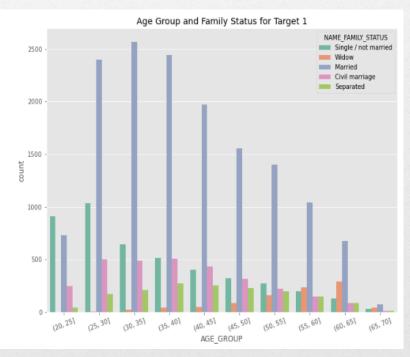
**Observations**: Females take more loans and Males default more.



### D. Bi/Multi-Variate Categorical - Categorical Analysis

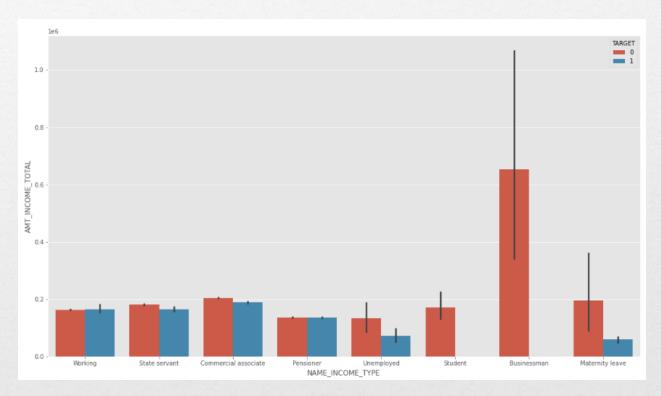
**Observations** from the above graphs - Married applicant in the age group 25-35 and 35-45 is the largest group of applicant with payment difficulties





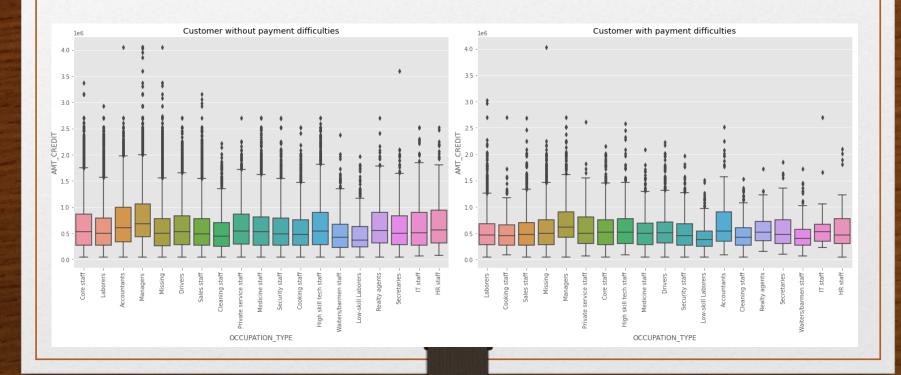
## E. Bi/Multi-Variate Categorical - Numerical Analysis

**Observations:** It can be seen that business man's income is the highest and they do not default. Commercial Associate default maximum in the income type category. We cannot infer much on prisoner and working income type as they appear to default and not default in equal proportions



## E. Bi/Multi-Variate Categorical - Numerical Analysis

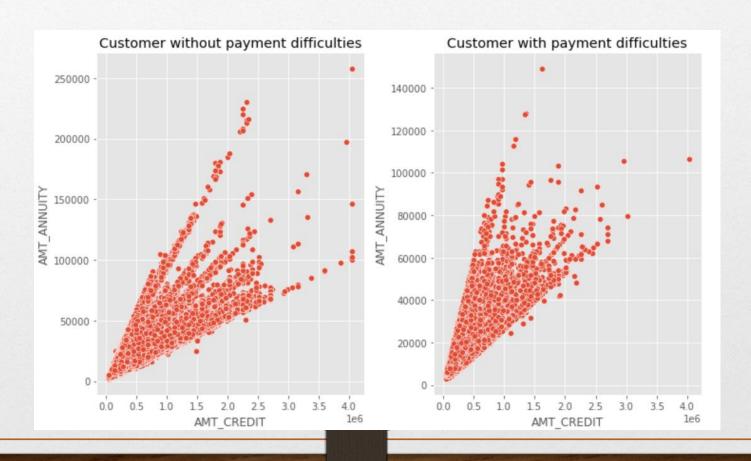
**Observations**: Here we can see that the range of the customers without payment difficulties (non defaulters) are more as compare to the customers with payment difficulties. We see that Occupation Type Accountants and Managers who have maximum Credit amount of the loan suffered from payment difficulties



**Observations**: Here we can see that, positively correlated(goods price is positive correlated to credit amount)



**Observations:** Here, We can conclude that, people with out payment difficulties take more credit for the annuity

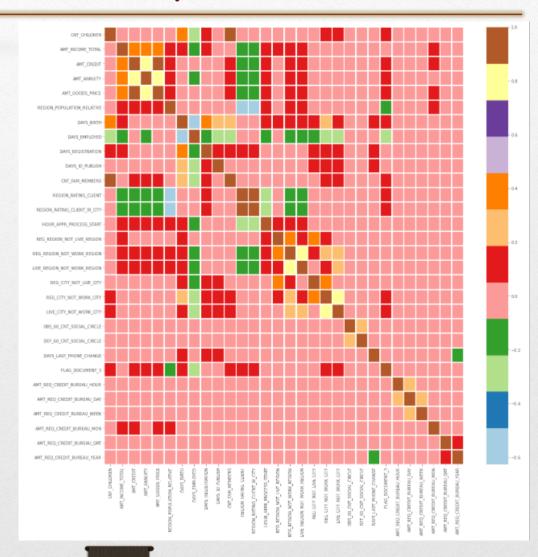


#### G. Correlational Analysis

#### Non Defaulter Heat Map

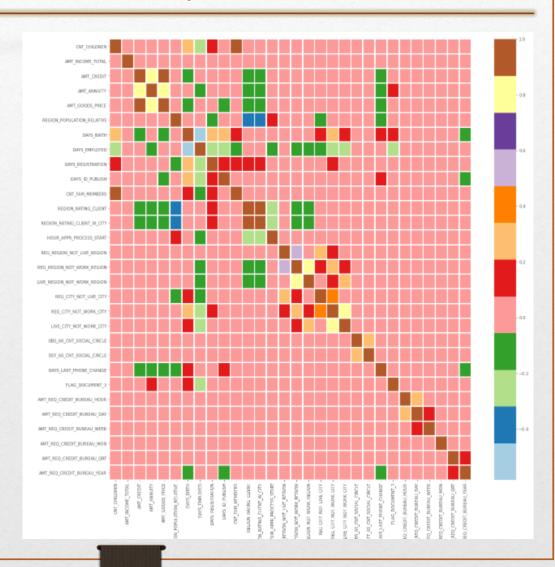
Observations: Credit amount is highly correlated with amount of goods price which is same as repayers, But the loan annuity correlation with credit amount has slightly reduced in defaulters(0.75) when compared to repayers(0.77). We can also see that repayers have high correlation in number of days employed(0.62) when compared to defaulters(0.58).

**Learning**: If we use a pallets which have different colours, it helps determine the value of the correlation even without having the value mention on the plot.



### G. Correlational Analysis

**Observations** · There is a severe drop in the correlation between total income of the client and the credit amount(0.038) amongst defaulters whereas it is 0.342 among repayers. Days\_birth and number of children correlation has reduced to 0.259 in defaulters when compared to 0.337 in repayers. There is a slight increase in defaulted to observed count in social circle among defaulters(0.264) when compared to repayers (0.254)



## F. Join Previous Application Data & Current Application data

Join = pd.merge(left=New\_app,right=New\_papp,how='inner',on='SK\_ID\_CURR')

Join.head()

	SK_ID_CURR	TARGET	NAME_CONTRACT_TYPE_x	CODE_GENDER	FLAG_OWN_CAR	F
0	100002	1	Cash loans	М	N	
1	100003	0	Cash loans	F	N	
2	100003	0	Cash loans	F	N	
3	100003	0	Cash loans	F	N	
4	100004	0	Revolving loans	М	Υ	

5 rows × 107 columns

#### G. Analysis on Joined Data

Observations: 90% of the previously cancelled client have actually repayed the loan. Revisiting the interest rates would increase business opportunity for these clients.88% of the clients who have been previously refused a loan has payed back the loan in current case. Refusal reason should be recorded for further analysis as these clients would turn into potential repaying customer

```
Join['NAME_CONTRACT_STATUS'].value_counts(normalize=True)*100

Approved 62.679378
Canceled 18.351900
Refused 17.357984
Unused offer 1.610737
Name: NAME_CONTRACT_STATUS, dtype: float64
```

```
sns.countplot(x='NAME CONTRACT STATUS', data=Join,hue='TARGET',
<AxesSubplot:xlabel='NAME CONTRACT STATUS', ylabel='count'>
                                                 TARGET
   800000
   700000
   600000
   500000
   400000
   300000
   200000
   100000
                                    Refused
                       Canceled
                     NAME CONTRACT STATUS
group = Join.groupby("NAME CONTRACT STATUS")["TARGET"]
Values = pd.concat([group.value counts(),round(group.value count
Values['Percentage'] = Values['Percentage'].astype(str) +"%" # (
print (Values)
                               Counts Percentage
```

818856

67243

235641 23800

215952

29438

20892

1879

1

92.41%

90.83%

9.17%

88.0%

12.0%

8.25%

91.75%

NAME CONTRACT STATUS TARGET

Approved

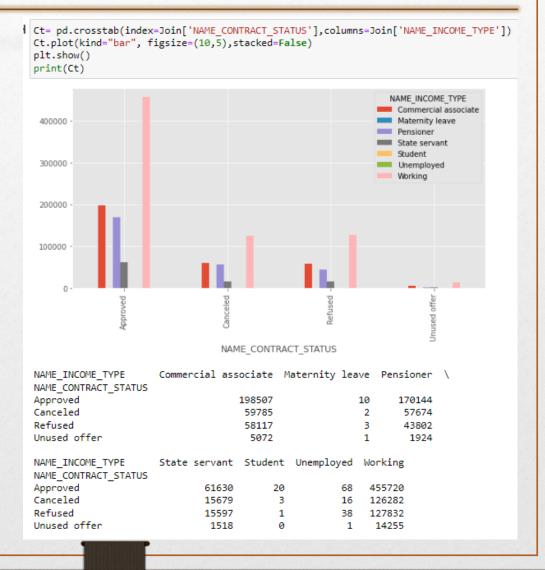
Canceled

Refused

Unused offer

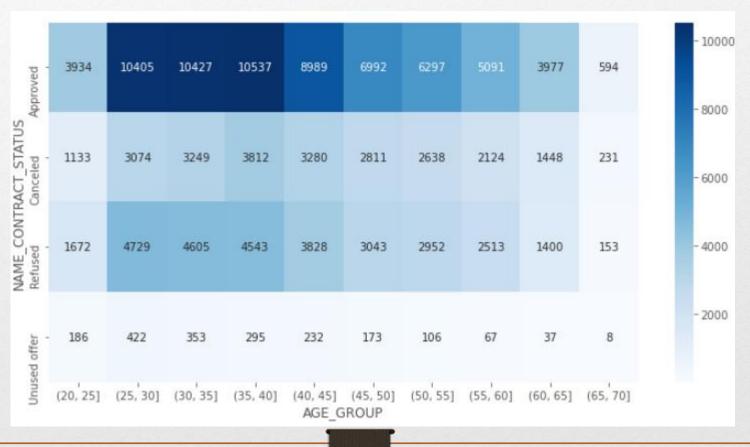
#### G. Analysis on Joined Data

Observations: Highest number of approvals for working applicant followed by state servant, But Working professional still remain high as there is a big difference. Maximum Refusal are for the unemployed.



#### G. Analysis on Joined Data

**Observations**: Maximum no. of approval are for age group 35-40. While most of the approved application are of people between Age 25 - 45.



### Inference

#### Decisive Factor whether an applicant will be Repayer:

- NAME\_EDUCATION\_TYPE: Academic degree has less defaults.
- NAME\_INCOME\_TYPE: Student and Businessmen have no defaults.
- ORGANIZATION\_TYPE: Clients with Trade Type 4 and 5 and Industry type 8 have defaulted less than 3%
- DAYS\_BIRTH: People above age of 50 have low probability of defaulting
- DAYS\_EMPLOYED: Clients with 40+ year experience having less than 1% default rate
- AMT\_INCOME\_TOTAL: Applicant with Income more than 700,000 are less likely to default

#### Decisive Factor whether an applicant will be Defaulter:

- **CODE\_GENDER**: Males are at relatively higher default rate
- NAME\_FAMILY\_STATUS: People who have civil marriage or who are single default a lot.
- NAME\_EDUCATION\_TYPE: People with Lower Secondary & Secondary education
- NAME\_INCOME\_TYPE: Clients who are either at Maternity leave OR Unemployed default a lot.
- OCCUPATION\_TYPE: Avoid Low-skill Laborers, Drivers and Waiters/barmen staff, Security staff, Laborers and Cooking staff as the default rate is huge.
- **ORGANIZATION\_TYPE**: Organizations with highest percent of loans not repaid are Transport: type 3 (16%), Industry: type 13 (13.5%), Industry: type 8 (12.5%) and Restaurant (less than 12%). Self-employed people have relative high defaulting rate, and thus should be avoided to be approved for loan or provide loan with higher interest rate to mitigate the risk of defaulting.
- DAYS\_BIRTH: Avoid young people who are in age group of 20-40 as they have higher probability of defaulting
- DAYS\_EMPLOYED: People who have less than 5 years of employment have high default rate.
- **CNT\_FAM\_MEMBERS**: Client who have children equal to or more than 9 default 100% and hence their applications are to be rejected.
- AMT\_GOODS\_PRICE: When the credit amount goes beyond 3M, there is an increase in defaulters.

### Inference

**Target/focused variable for Application dataset** - TARGET **Target/focused variable for Previous dataset** - NAME\_CONTRACT\_STATUS

#### Top Major variables to consider for loan prediction:

- NAME EDUCATION TYPE
- AMT\_INCOME\_TOTAL
- DAYS\_BIRTH
- AMT\_CREDIT
- DAYS\_EMPLOYED
- AMT\_ANNUITY
- NAME\_INCOME\_TYPE
- CODE\_GENDER
- NAME\_HOUSING\_TYP

### Inference

#### **Defaulters' Characteristics:**

All the below variables were established in analysis of Application data frame as leading to default. Checked these against the Approved loans which have defaults, and it proves to be correct

- · Medium income
- 25-35 years olds, followed by 35-45 years age group
- · Male
- · Unemployed
- · Labourers, Salesman, Drivers
- Own House No

#### Other IMPORTANT Factors to be considered:

- No of Bureau Hits in last week. Month etc zero hits is good
- Amount income not correspondingly equivalent to Good Bought Income low and good value high
  is a concern
- Previous applications with Refused, Cancelled, Unused loans also have default which is a matter of concern. This indicates that the financial company had Refused/Cancelled previous application but has approved the current and is facing default on these.
- · Credible Applications refused
- Unused applications have lower loan amount. Is this the reason for no usage?
- Female applicants should be given extra weightage as defaults are lesser.
- 60% of defaulters are Working applicants. This does not mean working applicants must be refused. Proper scrutiny of other parameters needed
- Previous applications with Refused, Cancelled, Unused loans also have cases where payments are coming on time in current application. This indicates that possibly wrong decisions were done in those cases.