# CONTACT

Assistant Professor (Physics)

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# EDUCATION

|  |  |  |  |  |
| --- | --- | --- | --- | --- |
| **S. No.** | **Year** | **Name of Institute** | **Examination**  **Passed** | **Percentage**  **/CGPA** |
| 1 | 2020 | IIT Delhi | GATE |  |
| 2 | 2019 | Himachal Pradesh Public  Service Commission | SET |  |
| 3 | 2019 | Central University of Himachal Pradesh | PG | 78% |
| 4 | 2017 | Govt. College Banjar  (HPU Shimla) | UG | 81% |
| 5 | 2014 | Govt. Sr. Sec. School Banjar  (HPBOSE Dharamshala) | 12th | 82% |
| 6 | 2012 | Govt. Sr. Sec. School Jibhi  (HPBOSE Dharamshala) | 10th | 86% |

# SKILLS

Programming: Python, Scilab, Fortran

Data Visulization: Gnumeric, Libre Office Calc, Gnuplot, Xmgrace

Modeling: Numerical Methods in Computational Physics, linear regression etc.

# WORK EXPERIENCE

## Senior Data Analyst

Ross Industries

February 2020 - current / New York, NY

Used PowerBI and SQL to redeﬁne and track KPIs surrounding marketing initiatives, and supplied recommendations to boost landing page conversion rate by 38%

Led a team of 4 analysts to brainstorm potential marketing and sales improvements, and implemented A/B tests to generate 15% more client leads

Redesigned data model through iterations that improved predictions by 12%

## Data Analyst

Liberty Mutual Insurance

January 2018 - February 2020 / New York, NY

Built data models and maps to generate meaningful insights from customer data, boosting successful sales eﬀorts by 12%

Modeled targets likely to renew, and presented analysis to leadership, which led to a YoY revenue increase of $300K

Compiled, studied, and inferred large amounts of data, modeling information to drive auto policy pricing

## Data Analyst

Chegg

April 2015 - January 2018 / New York, NY

Devised KPIs using SQL across company website in collaboration with cross-functional teams to achieve a 120% jump in organic traﬃc

Analyzed, documented, and reported user survey results to improve customer communication processes by 18%

Collaborated with analyst team to oversee end-to-end process surrounding customers' return data