

Contact Information

Primary contact for client's transaction

As we continuously update this dynamic questionnaire, intermittent bugs may be identified. If an error occurs, please email the issue and we will have a team member reach out to assist as soon as possible.

Questionnaire Support

If you need to schedule a FREE consultation, please go directly to Appointments:

Appointment Scheduling

Contact's Name *

First Name

Last Name

Email *

example@example.com

Contact's Cell Phone Number

Contacts best phone number, including extension as appropriate. Generally, cell phone number.

Primary Company Name

Name of parent company or name that business is known by the public. If there isn't one, you can leave blank.

Address of Business Operations

Street Address

Street Address Line 2

City

State

Zip Code

Would you like introductions to any of the following third-party vendors?

Broker-Dealer - technology compliance
Broker-Dealer - Managing BD for selling group
Compliance Consultant - securities
Investment Portal/ Technology Vendor
Marketing Agencies
Transfer Agents
CPA for financial audits
Technology portal
Graphic Designers
Escrow Company for securities
Fund administrator
Other - please clarify in Additional Notes

Would you like additional information on any of the following services provided through Crowdfunding Lawyers or its associated or of-counsel attorneys/firms?

Title/ Escrow services
Real estate transactional representation
1031 Exchange transaction
Trademarks or licensing
Mergers & acquisitions representation
Asset protection
Corporate or contract representation
Other - please clarify in Additional Notes

Issuer Entity Information

Information and ideas for the business entity raising funds.

Proposed Issuer Entity Name

Type of Entity *

Limited liability company (LLC)
C Corporation
REIT
Limited Partnership
I don't know
Other

Is the Proposed Issuer already organized?

Yes

No

What State do you want the Issuer Entity formed/organized?

Complete whether Issuer has been formed or not.

Company Telephone

Skip if same as the Contact's Phone Number.

Taxation category of Issuer Entity, tax as:

Partnership

C-Corp

S-Corp

REIT

I don't know

Other - please clarify in Additional Notes

Do you expect to use the same Registered Agent for all entities we organize?

Yes

No

I don't know

Other

Notes

Add resident agent address if known.

What is the fiscal year for purposes of taxes and financial reporting?

Calendar Year

Other - please clarify in Additional Notes

Resident Agent Information

Information and ideas for resident agents for the Issuer Entity.

Do you have a Registered Agent that you already plan to use?

Skip if you don't know or have no preference.

Offering Information

Information and ideas regarding your investment plans.

What is being issued? *

Equity - shares/ units

Debt - convertible or secured or not

Token

SAFE Agreement - Simple Agreement for Future Equity

I don't know

Other

Equity Offering Information

Information and ideas for the investments into the Issuer Entity.

Purpose of the Investment Offering? *

Real Estate Syndication (defined properties)

Real Estate Fund (undefined properties)

Existing Business (growth or public offering)

New Business (start-up/franchise/SPV/etc.)

Note/ Bond offering for Business

Investment Fund (equities/fund-of-funds or non-real estate)

Loan Fund (real estate or business)

Crypto/ NFT/ Token Offering

Other - please clarify

Type of Investment Offering *

Reg D - Rule 504

Reg A for a business

Public Registered Offering

Reg D - Rule 506(b)

Reg A for real estate

Crowdfunding Portal (not offering)

Reg D - Rule 506(c)

Reg CF (crowdfunding)

Other Contract (not offering)

I don't know

Other - please clarify

Plan of investment distribution

Management or others rely on issuer exemption from licensing
Broker-Dealer that have already engaged
RIAs that have already been engaged
BD or RIA but still seeking
Online crowdfunding portals
Other - Please explain in the Notes below

What is the minimum amount an investor may invest in the Issuer Entity?

This is the minimum investment from an individual investor.

When do you hope to start raising capital? *

How quickly do you expect to need the capital that this questionnaire is based?

What is the Maximum Offering Amount of funds you are raising?

If you fully fund your offering, how much money will that include?

Do you expect Unaccredited Investors to be able to invest?

Unaccredited Investors are allowed under some investment laws but not all.

How often do you intend to provide to investors reporting on performance?

What is the Minimum Amount that Issuer will raise before breaking impounds?

Skip if there is no Minimum Offering Amount.

Brief description of Company's Business Plan - executive summary can be uploaded separately

Additional Notes

If Other or additional concerns/thoughts on profit distributions between ownership classes?

Please include your current thoughts which will be discussed

What is the per share or per unit price?

We recommend smaller unit shares to make easier for odd investments. \$\$\$

Additional notes on different ownership classes

A (investors) and B (sponsors) = 2

Distribution strategies to considered, based on:

- % - unit - or share ratable ownership
- % preferred return then profit split
- IRR preferred - return return of capital - then profit split
- % profit split with performance requirements
- I have no clue
- Other - please clarify below

Sponsor Class ownership interests - ledger can be separately uploaded

Name (beneficial owner)	Entity Owner (if appropriate)	Ownership % of the Sponsorship Class
1.		
2.		
3.		
4.		
5.		

Options for different classes of ownership interests?

- Percentage Common Ownership (1 Class)
- Class A (investors) / Class B (sponsors)
- Separate special purpose vehicle (SPV)
- Other - please clarify below

Will there be preferred returns to owners in addition to profit splits?

- Yes calculated on unreturned capital contributions
- No only profit split
- Yes but needs clarification

Will the preferred return be cumulative or non-cumulative?

- No preferred return - N/A
- Cumulative - means if there aren't funds to pay preferred return accrues
- Non-cumulative - means the company only pays if there are funds available
- Not sure - please clarify

How frequently do you plan to pay distributions/dividends?

- Monthly
- Quarterly
- Semi-annually
- Annually
- Other

When are distributions/dividends expected to start?

- Immediately after investment
- 1 Month after breaking impounds
- 1 quarter after breaking impounds
- 6 months after breaking impounds
- 1 year after breaking impounds
- Distributions will not be paid until disposition/liquidation of assets.
- We will not be paying distributions/dividends for the foreseeable future.
- Other - please clarify in Additional Notes

What exit strategies are expected with the investment?

- Sale of assets/property/business to 3rd party
- Refinance investors with exit
- Plan to roll into larger fund or offering in future
- IPO - initial public offering
- Other - please clarify in Additional Notes

Approximately how long is the investment expected to last?

Liquidation or sale of business, fund or real property

Not including the Offering proceeds, do you plan on using financing or incur other debts as part of the business? *

- Yes
- No

Tax Planning

Information and ideas taxation considerations for Issuer.

Additional Notes

Debt/ Bond offerings

Information and ideas for convertible notes, non-convertible unsecured loans, secured loans or bonds offerings.

Who will be the person responsible for communicating with the IRS in the event of an audit?

What is the minimum amount the Issuer will raise before breaking impounds?

Skip if not acquiring an asset or other conditions on raising capital.

Additional Notes

Skip if same as capital account allocation or profit distributions.

Company's ownership ledger - this can be this can be uploaded separately.

Name (beneficial owner)	Shares/ Units owned	Ownership % of the Issuer
1.		
2.		
3.		
4.		
5.		

Is the loan convertible into equity interests?

Where do you plan to sell the investments?

All US States

1 state only

Internationally

More than 1 state but restricting some - clarify in Additional Notes below

Tax allocation to owners will be based on:

Capital account balances - Partnership/ LLC

Distributions (follow the money) - Partnership/ LLC

Dividends - C-Corporation/ REIT

Ownership (%-units-shares) - S-Corp./ Partnership/ LLC

Other - please clarify in Additional Notes

When are payments going to be made?

Monthly interest-only until maturity date

Monthly amortized payments until maturity date

No payments until maturity date

Other - please clarify in Additional Notes

Besides the state of formation, what other states or countries does the Business operate or plan to operate in?

All States

State that real estate is located

International

Other - please clarify in Additional Notes

Date of Organization of Company

Month Day Year

IPO (Initial Public Offering) Information

Information and ideas for investment offerings registered with the SEC. Please take notice that additional information,

including additional questionnaires, will be required prior to submission to SEC.

Do you already have a Company Tax ID (EIN) for the Issuer?

No I need instructions

No not until its organized

Yes - please list the EIN in Additional Notes

Do you have a CPA for any financial statement requirements:

Auditing CPA for capital raises above \$1235000

Reviewing CPA for capital raises between \$107000 and \$1235000

I need a referral for a CPA

I have previously completed a raise under Reg CF

Other - please clarify in Additional Notes

As of this date, does the company have any transactions, assets, or bank accounts to consider?

Does the Company already have an Operating Agreement/Bylaws?

Additional Notes

List of all current or anticipated litigation or proceedings against Issuer.

Existing Company

This includes background information for any Issuers that are currently in existence and operating.

If stock is publicly traded, state the range of high and low bid information for the equity for each full quarterly period within the two most recent fiscal years and any subsequent interim period up to this date.

Substantial additional information is generally needed for a Regulation A qualified. Additional questionnaires will be sent to you through the structuring process.

Additionally, broker-dealers, SEC, and other regulatory institutions may require additional due diligence. The following link is an informational request guide. We will review and determine disclosure requirements through the consultative process.

Due Diligence Checklist

Please note that you are not anticipated to have complete information. These questionnaires and checklists are primarily for guides working towards forming.

Has the Issuer issued any securities prior to the proposed offering?

No

Yes equity interests

Yes debt investments (promissory notes/ bonds/ debentures)

Yes derivatives (options/ warrants/ SAFE agreements/ etc.)

Yes but I need to clarify in Additional Notes

Has there been prior securities issued or other ownership transfers prior to the planned offering?

Substantial additional information is generally needed for a Registered Offering, uplisting, or other fully registered investment processes with the SEC. Additional questionnaires will be sent to you through the structuring process.

Additionally, broker-dealers, SEC, and other regulatory institutions may require additional due diligence. The following link is an informational request guide. We will review and determine disclosure requirements through the consultative process.

Due Diligence Checklist

Please note that you are not anticipated to have complete information. These questionnaires and checklists are primarily for guides working towards forming your offering documentation.

Type a Property/ Project

Multifamily Apartments

Self-Storage

Mobile Home Parks

Single-family homes or neighborhoods for rent

Commercial - retail/ restaurant/ office/ medical

Development - ground-up construction

Substantial additional information is generally needed for a Regulation CF offering. The following linked questionnaire includes additional considerations and information needed before the offerings are filed with the SEC. However, speaking with your attorney before taking the time to complete it is advisable.

Additionally, broker-dealers, crowdfunding portals, and other regulatory institutions may require additional due diligence. The following link is an informational request guide. We will review and determine disclosure requirements through the consultative process.

Due Diligence Checklist

Please note that you are not anticipated to have complete information. These questionnaires and checklists are primarily guides to complete the structuring of your offering.

Financial Statement Requirements

If you are raising more than \$1,235,000, you must receive audited financials from a third-party CPA.

If you are raising \$124,000 to \$1,235,000, you must receive reviewed financials from a third-party CPA. However, for issuers that have previously sold exempt securities and current offerings that have a target offering amount of more than \$619,000 but not more than \$1,235,000, financial statements of the issuer audited by a CPA are required.

Additional Notes

Description of Issuers real estate or other material assets

New Start-Up Company

Information and ideas for the Issuer Entity for Business Start-Ups, Franchises, or SPVs.

Describe Management Team

Identify Managers, Officers, Directors and Key Principals

If SPV, what entity is it going to invest into?

Special Purpose Vehicles set up as a pass-through issuer to invest in target company.

Additional Notes

General information that should be considered

Limited Liability Company (LLC) Management

Information and ideas for the Manager of the Issuer Entity.

Regulation A+ Offering Information

Information and ideas for investment offerings qualified with SEC. Please note that additional information, including additional questionnaires, will be required prior to submission to SEC.

Compensation Summary

Please describe any compensation paid to management or material employees including stock options and salary.

What is the total Purchase Price for the property(ies)?

Type of New Business

- Acquire or merge with another business
- Start-up business
- Opening franchise - please name in Additional Notes
- Special Purpose Vehicle investment
- Other - please clarify in Additional Notes

Regulation CF Offering Information

Information and ideas for investment offerings placed through crowdfunding portals. Please take notice that additional information, including additional questionnaires, will be required prior to submission to SEC.

Acquisition Fee

Skip if none expected.

Describe your start-up business or acquisition plan

0/500

Disposition Fee

Skip if none is expected

Acquisition/ Disposition Fee basis of calculation

Generally based upon purchase price.

Real Estate Syndications

Asset Management Fee basis of calculation

Generally based upon rental income.

How many real estate investments/syndications have you operated in the past?

Property Management Fee

Skip if 3rd party provider or none expected

Refinancing Fee

Skip if none expected.

Construction Fee

Skip if none expected

Development Fee

Any Other Fees or Additional Notes

Manager Entity Address

Street Address

Street Address Line 2

City

State / Province

Postal / Zip Code

Real Estate Funds

Will the Fund be investing in a certain type of real estate? (check all that apply)

Multifamily

Development - construction

Vacation Rentals

Fix n Flip Opportunities

Single Family Residential for rent

Other - please clarify in Additional Notes

Property Description and Transaction Notes

Please describe the property(ies).

Management Fees

Information and ideas for management fees paid to the Manager of the Issuer Entity.

Financing Fee

Skip if none expected.

Management Fees

Information and ideas for management fees paid to the Manager of the Issuer Entity.

Acquisition Fee

Skip if none expected.

Asset Management Fee

Skip if none expected

Disposition Fee

Skip if none is expected

Acquisition/ Disposition Fee basis of calculation

Generally based upon purchase price.

Asset Management Fee

Skip if none expected

Property Management Fee

Skip if 3rd party provider or none expected

How many real estate investments/syndications have you operated in the past?

Financing Fee

Skip if none expected.

Construction Fee

Skip if none expected

If management loans funds to the company, what interest rate will be charged?

Development Fee

Skip if none is expected

Any other fees or Additional Notes

If management loans funds to the company, what interest rate will be charged?

Describe the Geographic Region or target market of the investing activities

Please clarify your anticipated area of investments

How will interest be calculated?

simple non-compounding

compounding each payment period

compounding monthly

Other - please clarify in Additional Notes

If convertible, how will the conversion be effectuated?

When do you expect the debt/notes issued to mature? I.e., the repayment date. *

Investor repayment date

Refinancing Fee

Skip if none expected.

Asset Management Fee basis of calculation

Generally based upon rental income.

Types of Loans expected to be made *

- Real Estate - 1st lien
- Real Estate - 2nd lien or unsecured
- Business - secured
- Business - unsecured
- Convertible Notes
- Other - please clarify in Additional Notes

Financing/ Debt Expectations

Loans that you anticipate the issuer entity obtaining?

When are payments going to be made?

- Monthly interest-only until maturity date
- Monthly amortized payments until maturity date
- No payments until maturity date
- Other - please clarify in Additional Notes

When do you expect the debt/notes issued to mature? I.e., the maturity date.

What type of maturity date described in months or years from the date of the loan acceptance/funding.

Loan exits

- Loan payoffs
- Sale to private equity or private lender
- Sale to wholesalers
- Other - please clarify in Additional Notes

What type of financing do you expect?

- traditional bank financing
- Fannie Mae or Freddie Mac
- SBA/ HUD/ or other government-backed financings
- hard money or short-term bridge loan
- private investors - not included in offering
- Yes but no clue what kind
- Yes other - please clarify in Additional Notes

Additional Notes and Business Plan information

Mortgage/ Loan Fund Information

This information is general characteristics of the type of loans that anticipate being made.

What financing terms are you expecting?

Skip if you don't have any expectations

Additional Notes

Origination Fees

Estimated Annual Interest Rate Range

1-5%

5-10%

11-15%

16%+

Other - please clarify in Additional Notes

File Uploads

Please upload the following files if you have them

Don't worry about any items that you don't already have referenced below. This is simply information gathering for us to talk through as appropriate. We will not receive any of your information unless you Submit this form on the following page. If you don't have documentation, please skip uploads and submit. You may have previously uploaded or emailed documentation through the onboarding process. If you have, skip uploads and submit.

For your Offering, to the extent that you have any of the following at hand, please upload:

- Governing documents, including bylaws, operating agreements, articles, and minutes for any entities that have already set up
- Financial projections- excel is preferred
- Marketing materials - business plan, pitch deck, or brochures
- Resume or Bio including at least the past 5 years of work history, companies and title, and education.
- Past Performance – any summaries of past transactions (whether successful or not) if you intend to include prior performance information
- Executive Summary – your intended investment operations, targets, plans, etc...

For Real Estate Syndications

- Transactional Documents - purchase agreements, LOIs, loan document forms, loan commitments, etc...
- Property Information - property marketing memo, market summary, etc...
- Material Agreements - property management agreements, selling agreements, vendor/services agreements, developer agreements, GC agreements, etc...

For Business Capitalizations

- Material Agreements - services contracts, employment agreements, contractor agreements, vendor agreements, selling agreements, etc...

If you are funding through a broker-dealer, RIA, or finders

- LOIs, term sheets, conditional commitments, or similar non-binding commitments to raise capital
- Selling agreements
- ADV if selling through RIA

When do you expect the loans made to mature for borrowers?

1-3 months

3-8 months

9-24 months

3+ years

Other - please clarify in Additional Notes

Refinance Fee

Additional Notes

Additional information that should be considered

Cryptocurrency, NFT or Token considerations

Additional Notes

Proposed Manager Name

Skip if you don't have any idea.

Management Fees

Type of Fee	Percentage or Fixed Fee (describe)	Recurring Annually?
1		
2		
3		
4		

Do you currently have assets under management (AUM) between all your prior funds.

If the Manager entity is already formed, what state was it organized in?

Skip if the Manager entity hasn't been formed.

Proposed GP Name

Skip if you don't have any idea.

What type of digital asset are you going to offer?

- Crypto commodity
- Trading fund
- Digital currency w/ utility
- Tokenize real estate

Additional Notes

Additional information that should be considered

Additional Notes

Investment Funds

Including equity trading, crypto, fund-of-funds, et al.

Have you filed your company or contracted any of the following to represent your investment fund:

- Exempt Reporting Advisor
- Registered Investment Advisor (RIA)
- Commodities-broker
- Broker-dealer
- Other - please clarify in Additional Notes

Please describe any FINRA Series license that you may hold and if placed with any current broker-dealers or registered

investment advisors.

Leave blank if not applicable.

GP Entity Address

Street Address

Street Address Line 2

City State / Province

Postal / Zip Code

If the GP entity is already formed, what state was it organized in?

Skip if the GP entity hasn't been formed.

Management Fees

Servicing Fees

Skip if none is expected

GP's Control Parties

Name	Position	Ownership %
1.		
2.		
3.		
4.		
5.		

Additional Notes

Manager's Control Parties

Name	Position	Ownership %
1.		
2.		
3.		
4.		
5.		

Origination Fee basis

Generally based upon loan principal

Asset Management Fee

Skip if none expected

Asset Management Fee basis of calculation

Generally based upon non-defaulted loan balance

Officer Searches & Background Information

Manager's Business Phone Number

Skip if the same as the Contact's phone number.

Property Management Fee

Skip if not applicable

Loan Doc/ Administration Fee

Skip if not applicable

General Partner (GP) Management

Information and ideas for the GP of the Issuer Entity.

Confirm that neither the Issuer nor any director, officer or underwriter is disqualified from Regulation A due to "bad boy" acts listed in rule 262 of the securities act of 1933:

GP's Business Phone Number

Skip if the same as the Contact's phone number.

Capital Use of Proceeds Information:

You can separately upload pro forma and budget information

Additional Notes

Detailed use of offering proceeds- should detail as if 100%, 75%, 50%, and 25% of maximum offering amount is raised. May be separately uploaded.

Category Description	100% Funded	75% Funded	50% Funded	25% Funded
1.				
2.				
3.				
4.				
5.				
6.				
7.				

Have you already started the financing process?

- Yes but still finding options
- Yes and I have a conditional commitment
- No

Construction Oversight Fee

Skip if none expected

Additional Notes

Securities laws require that an entity raising capital by selling securities, such as the Issuer, conduct a “reasonable investigation” to determine whether certain individuals involved in the offering (“covered persons”) may be disqualified from participating in the investment offering. This investigation involves the Issuer requesting that potentially covered persons complete a questionnaire regarding potential disqualifying events and conducting a background check of publicly available information. Any possible “bad acts” disclosed in the questionnaire and/or background check may require further inquiry to

determine whether such individual is disqualified from participating in the securities offering, or if disclosure of past events to investors is required. The importance of this information cannot be overstated.

Failure of an Issuer to exclude participation by persons disqualified under the securities rules, or to disclose prior bad acts as required, may result in the Issuer losing its exemption from registration and could results in civil or criminal liability.

We have a separate officer questionnaire for covered persons if:

1. All manager, director, officer, general partner, managing member, promoter, key principal, or sponsor for the Issuer of the contemplated securities offering.
2. All persons involved in raising capital, managing, or promoting the offering on behalf of the Issuer.
3. All persons that are or expect to be a 20%+ equity or voting interests holder in the Issuer.

From the date of first breaking impounds, estimated capital requirements and description for each phase of operations.

Complete the following as appropriate for expected offering expenses:

Category of Service Provider	Name	Fee
Underwriters		
Commissioned sales		
Finder fees		
Audit and CPA expense		
Legal expense		
Promoters		
Blue-Sky compliance		

Our goal is for you to be positioned for the best opportunity for your success. That also includes reviewing your business needs, team members, and vendors. As such, we try to maintain a database of third-party providers we are happy to introduce. Please note that we do not receive any commissions or other fees from vendors we may introduce. We may refer you to other vendors with that we have direct or indirect experience or derived from referrals from our clients and other vendors.

Please list all persons that are covered persons under 1, 2, or 3 above:

Name	Email	Why Covered?
1		
2		

3

4

5

6

Tags

- Todo
- In Progress
- Done

Referrals Wanted

Additional Notes on Use of Proceeds

For clarification as appropriate

Additional Notes

Additional Notes