

## **FILTERS**

FY	2019
customer	All
division	All
market	All
region	All

Quarters

	Q1			Q2		
Matrics	Sep	Oct	Nov	Dec	Jan	Feb
net sales	6.5M	8.0M	10.7M	11.4M	6.5M	6.1M
COGS	3.8M	4.7M	6.3M	6.7M	3.9M	3.5M
Gross Margin	2.6M	3.4M	4.5M	4.7M	2.7M	2.6M
Gross %	40.9%	42.0%	41.5%	41.4%	40.9%	41.9%

FY	2020
customer	All
division	All
market	All
region	All

Quarters

	Q1			Q2		
Matrics	Sep	Oct	Nov	Dec	Jan	Feb
net sales	17.1N	1 20.6M	28.7M	29.9M	17.1M	15.9M
COGS	10.6N	1 12.8M	18.1M	18.9M	10.7M	9.9M
Gross Margin	6.5N	1 7.8M	10.6M	11.0M	6.5M	6.0M
Gross %	37.8%	37.8%	37.0%	36.8%	37.8%	37.7%

FY	2021
customer	All
division	All
market	All
region	All

Quarters	
Q1	Q2

## **AtliQ Hardware**

Matrics	Sep		Oct	Nov	Dec	Jan	Feb
net sales		44.8M	54.6M	74.3M	78.1M	44.8M	41.8M
COGS		28.4M	34.7M	47.4M	49.8M	28.4M	26.5M
Gross Margin		16.4M	19.9M	27.0M	28.3M	16.4M	15.3M
Gross %		36.7%	36.5%	36.3%	36.3%	36.7%	36.5%

## Net Sales Comparision

21 vs 20	262.1%	264.7%	259.1%	261.0%	261.4%	262.5%
20 vs 19	264.6%	256.6%	267.3%	261.5%	262.8%	262.0%



Q:	3			<b>Q</b> 4			<b>Grand Total</b>
Mar		Apr	May	Jun	Jul	Aug	
	6.4M	6.3M	6.5M	6.2M	6.5M	6.3M	87.5M
	3.8M	3.7M	3.8M	3.6M	3.8M	3.7M	51.2M
	2.7M	2.6M	2.6M	2.6M	2.7M	2.6M	36.2M
	41.5%	41.4%	40.8%	42.0%	41.5%	41.4%	41.4%

Q	3			<b>Q</b> 4			<b>Grand Total</b>
Mar		Apr	May	Jun	Jul	Aug	
	2.1M	7.8M	9.9M	14.9M	16.1M	16.5M	196.7M
	1.3M	4.8M	6.2M	9.3M	10.2M	10.5M	123.4M
	0.8M	2.9M	3.7M	5.5M	5.9M	6.1M	73.3M
;	36.7%	37.7%	37.5%	37.3%	36.7%	36.8%	37.3%

## **AtliQ Hardware**



Mar		Apr	May	Jun	Jul	Aug
	44.0M	43.5M	44.4M	41.5M	44.0M	43.0M
	28.0M	27.7M	28.1M	26.4M	28.0M	27.4M
	16.0M	15.8M	16.3M	15.1M	16.0M	15.6M
	36.4%	36.3%	36.6%	36.4%	36.4%	36.3%

2081.6%	561.2%	447.0%	278.6%	273.9%	260.3%
32.9%	122.7%	153.1%	240.7%	248.0%	262.0%