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Insurance Premium Prediction

Loading Libraries

```
In [1]: import pandas as pd
        import numpy as np
        import statsmodels
        import warnings
        warnings.filterwarnings('ignore')
        import plotly.express as px
        import matplotlib
        import matplotlib.pyplot as plt
        import seaborn as sns
        from sklearn.preprocessing import StandardScaler
        from sklearn.preprocessing import OneHotEncoder
        from sklearn.pipeline import Pipeline
        from sklearn.compose import ColumnTransformer
        from sklearn.model selection import train test split
        from sklearn.linear model import LinearRegression
        from sklearn.tree import DecisionTreeRegressor
        from sklearn.ensemble import RandomForestRegressor
        from sklearn.ensemble import GradientBoostingRegressor
        from sklearn.ensemble import AdaBoostRegressor
        from sklearn.neighbors import KNeighborsRegressor
        import xgboost as xgb
        from sklearn.metrics import mean squared error
        from sklearn.metrics import r2 score
        import pickle
```

```
In [2]: # Let us load the dataset
df = pd.read_csv("/Projects/Insurance premium prediction/Code/insurance.csv")
```

In [3]: df

Out[3]:

	age	sex	bmi	children	smoker	region	expenses
0	19	female	27.9	0	yes	southwest	16884.92
1	18	male	33.8	1	no	southeast	1725.55
2	28	male	33.0	3	no	southeast	4449.46
3	33	male	22.7	0	no	northwest	21984.47
4	32	male	28.9	0	no	northwest	3866.86
1333	50	male	31.0	3	no	northwest	10600.55
1334	18	female	31.9	0	no	northeast	2205.98
1335	18	female	36.9	0	no	southeast	1629.83
1336	21	female	25.8	0	no	southwest	2007.95
1337	61	female	29.1	0	yes	northwest	29141.36

1338 rows × 7 columns

The dataset contains 1338 rows and 7 columns. Each row of the dataset contains information about one customer.

Our objective is to find a way to estimate the value in the "expenses" column using the values in the other columns. We can do it for the historical data, then we will estimate expenses for new customers, simply by asking for information like their age, sex, BMI, no. of children, smoking habits and region.

Let's check the data type for each column.

```
In [4]: # Print the more information about the features
df.info()
```

```
<class 'pandas.core.frame.DataFrame'>
RangeIndex: 1338 entries, 0 to 1337
Data columns (total 7 columns):
              Non-Null Count Dtype
    Column
              1338 non-null int64
     age
     sex
              1338 non-null
                             obiect
 1
                              float64
    bmi
              1338 non-null
    children 1338 non-null
                              int64
                              object
    smoker
              1338 non-null
    region
              1338 non-null
                             object
    expenses 1338 non-null
                             float64
dtypes: float64(2), int64(2), object(3)
memory usage: 73.3+ KB
```

Looks like "age", "children", "bmi" (body mass index (https://en.wikipedia.org/wiki/Body mass index)) and "expenses" are numbers, whereas "sex", "smoker" and "region" are strings (possibly categories). None of the columns contain any missing values, which saves us a fair bit of work!

Here are some statistics for the numerical columns:

Out[5]:

	age	bmi	children	expenses
count	1338.000000	1338.000000	1338.000000	1338.000000
mean	39.207025	30.665471	1.094918	13270.422414
std	14.049960	6.098382	1.205493	12110.011240
min	18.000000	16.000000	0.000000	1121.870000
25%	27.000000	26.300000	0.000000	4740.287500
50%	39.000000	30.400000	1.000000	9382.030000
75%	51.000000	34.700000	2.000000	16639.915000
max	64.000000	53.100000	5.000000	63770.430000

The ranges of values in the numerical columns seem reasonable too (no negative ages!), so we may not have to do much data cleaning or correction. The "expenses" column seems to be significantly skewed however, as the median (50 percentile) is much lower than the maximum value.

- 1. The range of expenses in the numerical column seems to have lot of difference in 75 percentile and the maximun expenses it looks like outliers. So we will handle that outlierr.
- 2. The range of the bmi in the numerical columns seems to have little difference in 75 percentile and the maximum bmi value.
- 3. Almost 50 percent of the customers have one child.

```
In [6]: # Let us see more statiscal information of the categorical features
df.describe(include="0")
```

Out[6]:

	sex	smoker	region
count	1338	1338	1338
unique	2	2	4
top	male	no	southeast
freq	676	1064	364

Exploratory Analysis and Visualization

Let's explore the data by visualizing the distribution of values in some columns of the dataset, and the relationships between "expenses" and other columns.

We'll use libraries Matplotlib, Seaborn and Plotly for visualization.

The following settings will improve the default style and font sizes for our charts.

```
In [7]: sns.set_style('darkgrid')
    matplotlib.rcParams['font.size'] = 14
    matplotlib.rcParams['figure.figsize'] = (10, 6)
    matplotlib.rcParams['figure.facecolor'] = '#00000000'
```

Age

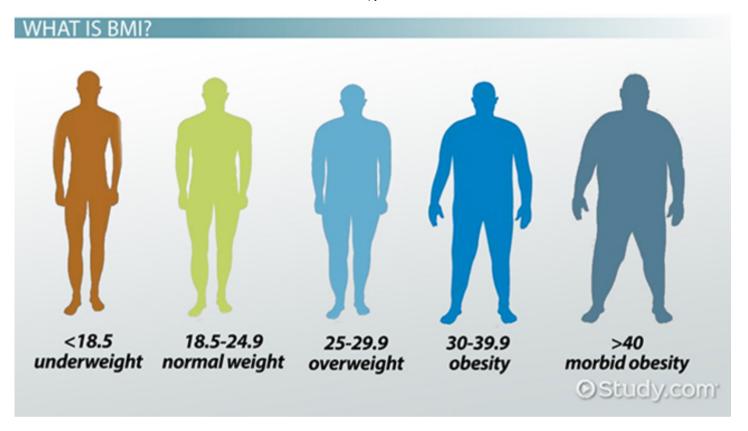
Age is a numeric column. The minimum age in the dataset is 18 and the maximum age is 64. Thus, we can visualize the distribution of age using a histogram with 47 bins (one for each year) and a box plot. We'll use plotly to make the chart interactive, but you can create similar charts using Seaborn.

The distribution of ages in the dataset is almost uniform, with 20-30 customers at every age, except for the ages 18 and 19, which seem to have over twice as many customers as other ages.

Body Mass Index

Let's look at the distribution of BMI (Body Mass Index) of customers, using a histogram and box plot.

The measurements of body mass index seem to form a <u>Gaussian distribution (https://en.wikipedia.org/wiki/Normal_distribution)</u> centered around the value 30, with a few outliers towards the right. Here's how BMI values can be interpreted (<u>source (https://study.com/academy/lesson/what-is-bmi-definition-formula-calculation.html)</u>):



Expenses

Let's visualize the distribution of "expenses" i.e. the annual medical expenses for customers. This is the column we're trying to predict. Let's also use the categorical column "smoker" to distinguish the expenses for smokers and non-smokers.

We can make the following observations from the above graph:

- For most customers, the annual medical expenses are under 10k. Only a small fraction of customer have higher medical expenses, possibly due to accidents, major illnesses and genetic diseases. The distribution follows a "power law"
- There is a significant difference in medical expenses between smokers and non-smokers. While the median for non-smokers is 7.3k, the median for smokers is close to 35k.

Charges and Gender

Let us visualize the distribution of "expenses" with the categorical column "sex" to distinguish the expenses for "male" and "female"

We can make following observation from the graph

• There is a significant difference in expenses between male and female. While the median for male and female is almost same but upper fence for male is 42k, the upper fence for female is close to 28k.

Distribution of expenses with Region

Let's visualize the distribution of "expenses" with categorical column "region" to distinguish expenses for southwest, southeast, northwest and northeast.

We make some obervation from the above graph

- There is significant difference in expenses for southeast, southwest, northeast and northwest. While the median for southwest is 8798, the median for southeast is close to 9294, the median for northwest is 8965 and median for northeast is 10.05k.
- And the upper fence for southwest is close to 26k, upper fence for southeast is close to 42k, upper fence for northwest is close to 4230kk and the upper fence for northeast is close to 34k.

Smoker

Let's visualize the distribution of the "smoker" column (containing values "yes" and "no") using a histogram.

```
In [13]: px.histogram(df, x="smoker", color="sex", title="Smoker")
```

From the above graph we make some observations.

- It appears that 20% of the customers have reported they smoking.
- We can also see that smoking appears a more common habit among males.

```
In [14]: px.histogram(df, x="region", color="smoker", title="Region")
In [15]: px.histogram(df, x="smoker", color="children", title="Smoker Vs Children")
```

Having looked at individual columns, we can now visualize the relationship between "expenses" (the value we wish to predict) and other columns.

Age and Charges

Let's visualize the relationship between "age" and "expenses" using a scatter plot. Each point in the scatter plot represents one customer. We'll also use values in the "smoker" column to color the points.

main - Jupyter Notebook

We can make the following observations from the above chart:

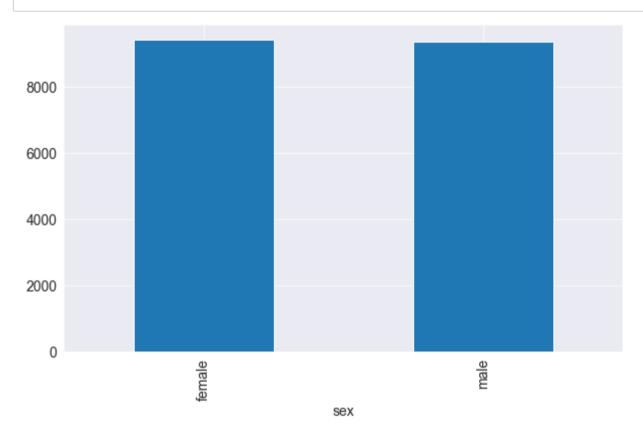
- The general trend seems to be that medical expenses increase with age, as we might expect. However, there is significant variation at every age, and it's clear that age alone cannot be used to accurately determine medical expenses.
- We can see three "clusters" of points, each of which seems to form a line with an increasing slope:
 - 1. The first and the largest cluster consists primary of presumably "healthy non-smokers" who have relatively low medical expenses compared to others
 - 2. The second cluster contains a mix of smokers and non-smokers. It's possible that these are actually two distinct but overlapping clusters: "non-smokers with medical issues" and "smokers without major medical issues".
 - 3. The final cluster consists exclusively of smokers, presumably smokers with major medical issues that are possibly related to or worsened by smoking.

BMI and Expenses

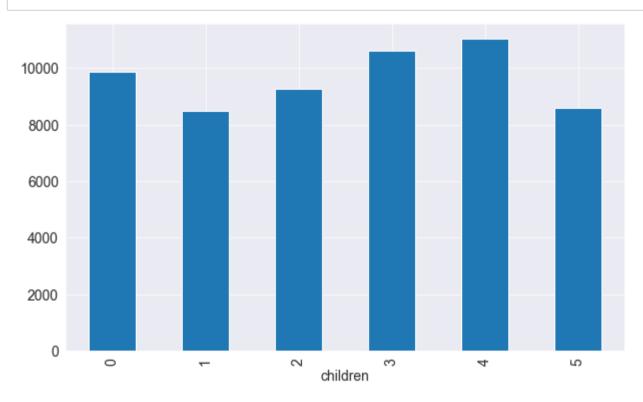
Let's visualize the relationship between BMI (body mass index) and expenses using another scatter plot. Once again, we'll use the values from the "smoker" column to color the points.

It appears that for non-smokers, an increase in BMI doesn't seem to be related to an increase in medical expenses. However, medical expenses seem to be significantly higher for smokers with a BMI greater than 30.

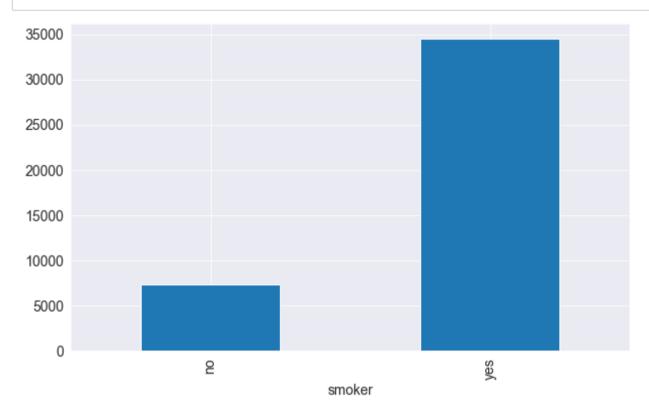
In [19]: df.groupby("sex")['expenses'].median().plot.bar()
 plt.show()



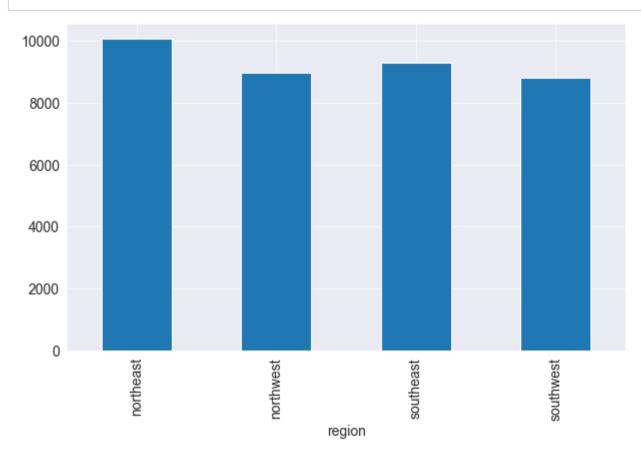
In [20]: df.groupby("children")['expenses'].median().plot.bar()
 plt.show()



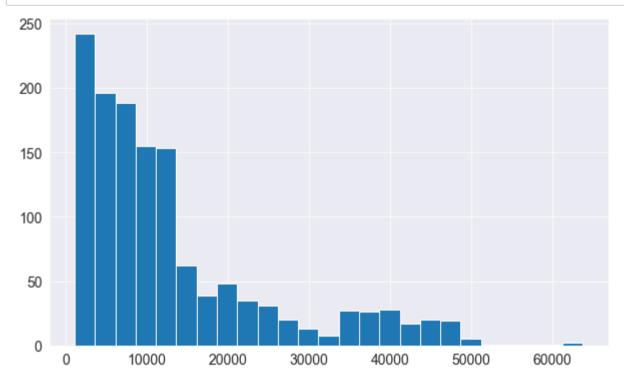
In [21]: df.groupby("smoker")['expenses'].median().plot.bar()
plt.show()



In [22]: df.groupby("region")['expenses'].median().plot.bar()
 plt.show()



```
In [23]: df['expenses'].hist(bins=25)
plt.show()
```



```
In [24]: fig = px.histogram(data_frame=df, x='bmi', y='expenses', width=800, height=500, title='Expenses by BMI')
fig.show()
```

```
In [25]: fig = px.histogram(df, x="bmi", y="expenses", color="sex", marginal="rug", hover data=df.columns)
         fig.show()
In [26]: fig = px.scatter(df, x="bmi", y="expenses", color='sex', facet col="children")
         fig.update xaxes(matches=None)
         fig.show()
In [27]: | fig = px.pie(data frame=df, names='sex', values='expenses', width=800, height=500, title='Expenses by Gender')
         fig.show()
In [28]: fig = px.scatter(df, x="bmi", y="expenses", color="sex", width=900, height=500, title="Expenses by BMI & Gender")
         fig.show()
In [29]: fig = px.scatter(df, x="bmi", y="expenses", color="smoker", width=900, height=500, title="Expenses by BMI & Smoker")
         fig.show()
In [62]: fig = px.scatter(df, x="bmi", y="expenses", color="region", width=900, height=500, title="Expenses by BMI & Region")
         fig.show()
In [31]: fig = px.violin(df, y="expenses", x= "sex")
         fig.show()
         From left plot the insurance charge for male and female is approximatley in same range, it is average around 50k.
In [32]: fig = px.violin(df, y="expenses", x= "smoker")
```

fig.show()

In right plot the health expenses for smokers is much wide range compare to non smokers, the average expenses for non smoker is approximately 5000 bucks. For smoker the minimum health expenses is itself 5000 bucks.

Correlation

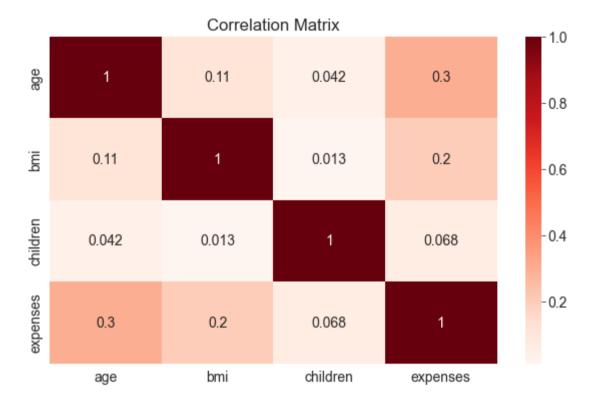
```
In [37]: df.corr()
```

Out[37]:

		age	bmi	children	expenses
•	age	1.000000	0.109341	0.042469	0.299008
	bmi	0.109341	1.000000	0.012645	0.198576
	children	0.042469	0.012645	1.000000	0.067998
	expenses	0.299008	0.198576	0.067998	1.000000

```
In [38]: sns.heatmap(df.corr(), cmap='Reds', annot=True)
plt.title('Correlation Matrix')
```

Out[38]: Text(0.5, 1.0, 'Correlation Matrix')



Correlation vs causation fallacy: Note that a high correlation cannot be used to interpret a cause-effect relationship between features. Two features X and Y can be correlated if X causes Y or if Y causes Y, or if both are caused independently by some other factor Z, and the correlation will no longer hold true if one of the cause-effect relationships is broken. It's also possible that X are Y simply appear to be correlated

because the sample is too small.

As you can tell from the analysis, the values in some columns are more closely related to the values in "expenses" compared to other columns. E.g. "age" and "expenses" seem to grow together, whereas "bmi" and "expenses" don't.

This relationship is often expressed numerically using a measure called the *correlation coefficient*, which can be computed using the .corr method of a Pandas series.

```
In [39]: df.expenses.corr(df.age)
Out[39]: 0.29900819228508274
In [40]: df.expenses.corr(df.bmi)
Out[40]: 0.198576255018932
```

To compute the correlation for categorical columns, they must first be converted into numeric columns.

```
In [41]: smoker_values = {'no': 0, 'yes': 1}
smoker_numeric = df.smoker.map(smoker_values)
df.expenses.corr(smoker_numeric)
```

Out[41]: 0.7872514298985536

Here's how correlation coefficients can be interpreted (source (https://statisticsbyjim.com/basics/correlations)):

- Strength: The greater the absolute value of the correlation coefficient, the stronger the relationship.
 - The extreme values of -1 and 1 indicate a perfectly linear relationship where a change in one variable is accompanied by a perfectly consistent change in the other. For these relationships, all of the data points fall on a line. In practice, you won't see either type of perfect relationship.
 - A coefficient of zero represents no linear relationship. As one variable increases, there is no tendency in the other variable to either increase or decrease.
 - When the value is in-between 0 and +1/-1, there is a relationship, but the points don't all fall on a line. As r approaches -1 or 1, the strength of the relationship increases and the data points tend to fall closer to a line.
- **Direction**: The sign of the correlation coefficient represents the direction of the relationship.

- Positive coefficients indicate that when the value of one variable increases, the value of the other variable also tends to increase. Positive relationships produce an upward slope on a scatterplot.
- Negative coefficients represent cases when the value of one variable increases, the value of the other variable tends to decrease. Negative relationships produce a downward slope.

Here's the same relationship expressed visually (source (https://www.cuemath.com/data/how-to-calculate-correlation-coefficient/)):

The correlation coefficient has the following formula:

$$r = rac{\sum \left(x_i - ar{x}
ight)\left(y_i - ar{y}
ight)}{\sqrt{\sum \left(x_i - ar{x}
ight)^2 \sum \left(y_i - ar{y}
ight)^2}}$$

r = correlation coefficient

 x_i = values of the x-variable in a sample

 \bar{x} = mean of the values of the x-variable

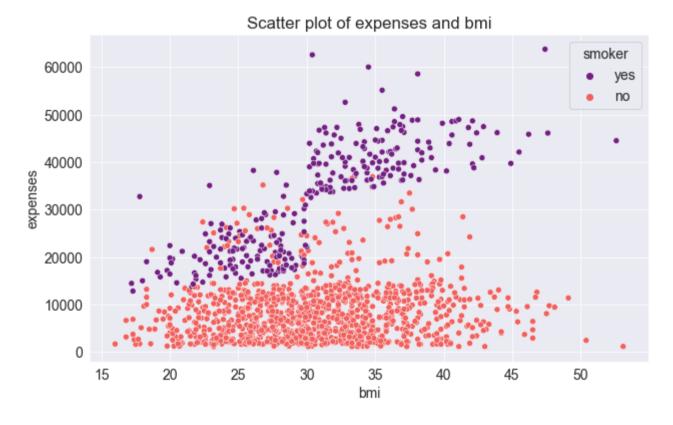
 y_i = values of the y-variable in a sample

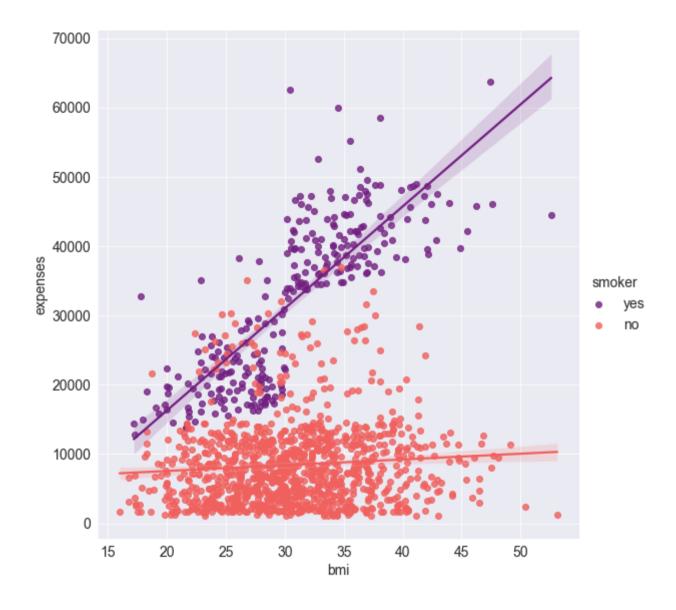
 $\bar{y}_{}$ = mean of the values of the y-variable

Pandas dataframes also provide a .corr method to compute the correlation coefficients between all pairs of numeric columns.

```
In [42]: plt.figure(figsize=(10,6))
    ax = sns.scatterplot(x='bmi',y='expenses',data=df,palette='magma',hue='smoker')
    ax.set_title('Scatter plot of expenses and bmi')
    sns.lmplot(x="bmi", y="expenses", hue="smoker", data=df, palette = 'magma', size = 8)
```

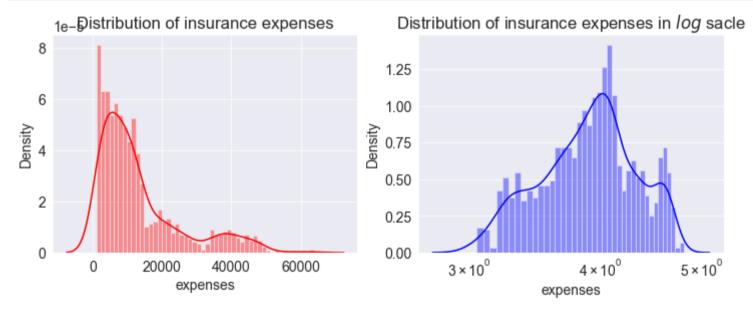
Out[42]: <seaborn.axisgrid.FacetGrid at 0x1d1abeafe80>





```
In [63]: f= plt.figure(figsize=(12,4))
    ax=f.add_subplot(121)
    sns.distplot(df['expenses'],bins=50,color='r',ax=ax)
    ax.set_title('Distribution of insurance expenses')

ax=f.add_subplot(122)
    sns.distplot(np.log10(df['expenses']),bins=40,color='b',ax=ax)
    ax.set_title('Distribution of insurance expenses in $log$ sacle')
    ax.set_xscale('log');
```



If we look at the left plot the expenses varies from 1120 to 63500, the plot is right skewed. In right plot we will apply natural log, then plot approximately tends to normal. for further analysis we will apply log on target variable charges.

```
In [44]: X = df.drop(['expenses'], axis=1)
y = df['expenses']
```

```
In [45]: # Saving the cleaned data
X.to_csv('clean_data.csv')
```

Standard Scalar

Standardization of datasets is a common requirement for many machine learning estimators implemented in scikit-learn; they might behave badly if the individual features do not more or less look like standard normally distributed data: Gaussian with zero mean and unit variance.

Standardization is a scaling technique wherein it makes the data scale-free by converting the statistical distribution of the data into the below format:

- mean 0 (zero)
- standard deviation 1

$$z=rac{x-\mu}{\sigma}$$

One-hot Encoding

The "region" column contains 4 values, so we'll need to use hot encoding and create a new column for each region.

Index	Categorical column
1	Cat A
2	Cat B
3	Cat C



Index	Cat A	Cat B	Cat C
1	1	0	0
2	0	1	0
3	0	0	1

```
In [46]: # Creating new variables for numerical attributes/columns
         numeric features = ['age', 'bmi', 'children']
         # Making pipeline for scaling down numerical features
         numeric transformer = Pipeline(steps=[('scaler', StandardScaler())])
         # Creating new variables for categorical attributes/columns
         categorical features = ['sex', 'smoker', 'region']
         # MAking pipeling for Encoding categorical features
         categorical transformer = OneHotEncoder(handle unknown='ignore')
         # Creating new variable for these numerical & categorical features pipeline
         preprocessor = ColumnTransformer(
             transformers=[
                 ('num', numeric transformer, numeric features),
                 ('cat', categorical transformer, categorical features)])
In [47]: # Splitting the dataset for training and testing the model
         X train, X test, y train, y test = train test split(X, y, test size=0.2, random state=42)
In [48]: # Let us check shape of the training & test set
         print(X train.shape, y test.shape)
         (1070, 6) (268,)
```

Loss/Cost Function

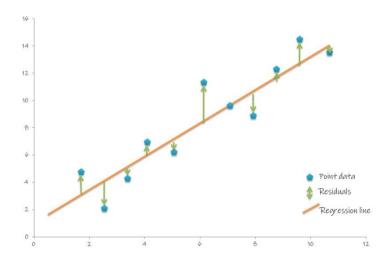
We can compare our model's predictions with the actual targets using the following method:

- Calculate the difference between the targets and predictions (the differenced is called the "residual")
- Square all elements of the difference matrix to remove negative values.
- Calculate the average of the elements in the resulting matrix.
- Take the square root of the result

The result is a single number, known as the **root mean squared error** (RMSE). The above description can be stated mathematically as follows:

$$RMSE = \sqrt{\frac{\sum_{i=1}^{N} (Predicted_i - Actual_i)^2}{N}}$$

Geometrically, the residuals can be visualized as follows:



Let's build a model and evaluate using the RMSE.

Linear Regression

```
In [49]: linear reg = Pipeline(steps=[('prepocessor', preprocessor), ('linear regressor', LinearRegression())])
         linear reg.fit(X train, y train)
         v pred = linear reg.predict(X test)
         linear reg mse = mean squared error(y test, y pred)
         linear reg rmse = mean squared error(v test, v pred, squared=False)
         linear reg r2 score = r2 score(y test, y pred)
         # Evaluation Metrics
         print("The Mean Squared Error using Linear Regression :{}".format(linear reg mse))
         print(('The Root Mean Squared Error using Linear Regression :{}'.format(linear reg rmse)))
         print(('The r2 score using Linear Regression :{}'.format(linear reg r2 score)))
         The Mean Squared Error using Linear Regression :33620237.54887052
         The Root Mean Squared Error using Linear Regression :5798.296090134629
         The r2 score using Linear Regression: 0.7834427583287863
In [50]: score = []
         for i in range(1000):
             X train, X test, y train, y test = train test split(X, y, test size=0.2, random state=i)
             clf = Pipeline(steps=[('preprocessor', preprocessor),('regressor', LinearRegression())])
             clf.fit(X train, y train)
             y pred = clf.predict(X test)
             score.append(r2 score(y test, y pred))
In [51]: np.argmax(score)
Out[51]: 367
In [52]: score[np.argmax(score)]
Out[52]: 0.8330631587714108
```

Decision Tree

The Mean Squared Error using Decision Tree Regressor: 36656896.055432156
The Root Mean Squared Error using Decision Tree Regressor: 4867.310276315358
The r2 score using Decision Tree Regressor: 0.8387892658296556

Random Forest

```
In [54]: random forest_reg = Pipeline(steps=[('preprocessor', preprocessor),
                                 ('random forest regressor', RandomForestRegressor(n estimators=100, max depth=4, random state=42
         random forest reg.fit(X train, y train)
         # Predicting the model
         y pred2 = random forest reg.predict(X test)
         # Fyaluation Metrics
         random forest mse = mean squared error(y test, y pred2)
         random forest rmse = mean squared error(y test, y pred2, squared=False)
         random forest r2 score = r2 score(v test, v pred2)
         print("The Mean Squared Error using Random Forest Regressor : {}".format(random forest mse))
         print("The Root Mean Squared Error using Random Forest Regressor : {}".format(random forest rmse))
         print("The r2 score Error using Random Forest Regressor : {}".format(random forest r2 score))
         The Mean Squared Error using Random Forest Regressor: 22326826.034284692
         The Root Mean Squared Error using Random Forest Regressor: 4725.127091865857
         The r2 score Error using Random Forest Regressor: 0.8480702300989443
In [55]: random forest reg = Pipeline(steps=[('preprocessor', preprocessor),
                                 ('random forest regressor', RandomForestRegressor(n estimators=30, max depth=4, min samples spli
         random forest reg.fit(X train, y train)
         # Predicting the model
         y pred2 = random forest reg.predict(X test)
         # Evaluation Metrics
         random forest mse = mean squared error(y test, y pred2)
         random forest rmse = mean squared_error(y_test, y_pred2, squared=False)
         random forest r2 score = r2 score(y test, y pred2)
         print("The Mean Squared Error using Random Forest Regressor : {}".format(random forest mse))
         print("The Root Mean Squared Error using Random Forest Regressor : {}".format(random forest rmse))
         print("The r2 score Error using Random Forest Regressor : {}".format(random forest r2 score))
         The Mean Squared Error using Random Forest Regressor: 22147774.06754165
```

The Mean Squared Error using Random Forest Regressor: 22147774.06754165

The Root Mean Squared Error using Random Forest Regressor: 4706.142163974825

The r2_score Error using Random Forest Regressor: 0.8492886443986674

Gradient Boosting

The Mean Squared Error using Gradient Boosting Regressor : 22681199.26771303

The Root Mean Squared Error using Gradient Boosting Regressor : 4762.478269526595

The r2 sccore using Gradient Boosting Regressor : 0.8456587881980138

The Mean Squared Error using Gradient Boosting Regressor: 21644204.04957958

The Root Mean Squared Error using Gradient Boosting Regressor: 4652.333183423086

The r2 sccore using Gradient Boosting Regressor: 0.8527153418092427

KNN

The mean squared error using KNN is 33391301.45668455
The root mean squared error using KNN is 5778.520697954153
The r2 score using KNN is 0.7727785965089417

XGBoost

The mean square error using XGBoost is 33416349.806099135
The root mean_squared error using XGBoost is 5780.687658583461
The r2 score using XGBoost is 0.772608147294301

Out[60]:

	Model	RMSE	r2_score
3	Gradient Boosting	4652.333183	0.852715
2	Random Forest	4706.142164	0.849289
1	Decision Tree	4867.310276	0.838789
4	KNN	5778.520698	0.772779
5	XGBoost	5780.687659	0.772608
0	Linear Regression	5798.296090	0.783443

From the above observation we can say that the performance (RMSE & R-sqaured) of Gradient boosting model is good as compared to other models. So we will save Gradient boosting model for further testing of the data using pickle library.

```
In [61]: pickle.dump(gradient_boosting_reg, open('gradient_boosting_regressor_model.pkl', 'wb'))
In [ ]:
```