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# CAPABILITY STATEMENT

## COMPANY OVERVIEW

Apex Federal Contracting, LLC is a professional consulting firm specializing in federal contract acquisition, bid protests, compliance, and contract management. With over 22 years of experience working in and with the federal government, including 10+ years as a Warranted Contracting Officer (culminating in an unlimited warrant), we provide expert-level guidance to businesses navigating the federal contracts landscape.

## CORE CAPABILITIES

- **Federal Contract Acquisition & Proposal Development** – Assisting businesses in responding to sources sought, requests for information, and solicitations (bids, proposals, and quotes) with compliance-driven, competitive submissions.
- **Contract Management & Compliance** – Providing strategic guidance on claims, requests for equitable adjustment (REAs), government-initiated modifications, and contractor-initiated change requests.
- **Bid Protests & Dispute Resolution** – Advising clients on protest filings, responses to government decisions, and compliance with GAO and COFC regulations.
- **Government Cost & Pricing Compliance** – Expertise in Cost Accounting Standards (CAS), price evaluations, and cost realism analysis.
- **Regulatory & Policy Guidance** – Deep knowledge of FAR, DFARS, and agency-specific acquisition regulations to ensure full compliance.

## DIFFERENTIATORS

**22+ Years of Federal Government Experience** – Over two decades of military service and extensive expertise in the federal procurement landscape.

- **Former Unlimited Warrant Contracting Officer** – Direct insight into government evaluations, source selections, and contracting officers' decision-making.
- **Air Force, HHS, Army, and DOI Procurement Expertise** – Firsthand experience in multiple agencies' procurement practices.
- **Proven Record in Federal Cost/Pricing & Compliance** – Expertise in CAS, price/cost analysis, and regulatory frameworks.

## PAST PERFORMANCE

While Apex Federal Contracting, LLC is a new firm, the principal consultant has 15 years of federal contracting experience:

- U.S. Air Force (Contracting Officer)
- Department of Health & Human Services (Contracting Officer)
- Army & DOI (Acquisition/Contracting Support as a Contractor Employee)

## COMPANY INFORMATION

- Legal Business Name:
  - Apex Federal Contracting, LLC
- UEI: D5YXQ7NK2ZY1
- CAGE Code: Pending
- NAICS Codes: 541611, 541612, 541618, 561110, & 611430