

CAPABILITY STATEMENT

Chris Palmer, Founder & Consultant
Chris@ApexFederalContracting.com
Website under construction
(509) 499-1375

COMPANY OVERVIEW

Apex Federal Contracting, LLC is a professional consulting firm specializing in federal contract acquisition, bid protests, compliance, and contract management. With over 22 years of experience working in and with the federal government, including 10+ years as a Warranted Contracting Officer (culminating in an unlimited warrant), we provide expert-level guidance to businesses navigating the federal contracts landscape.

CORE CAPABILITIES

- Federal Contract Acquisition & Proposal Development – Assisting businesses in responding to sources sought, requests for information, and solicitations (bids, proposals, and quotes) with compliance-driven, competitive submissions.
- Contract Management & Compliance – Providing strategic guidance on claims, requests for equitable adjustment (REAs), government-initiated modifications, and contractor-initiated change requests.
- Bid Protests & Dispute Resolution – Advising clients on protest filings, responses to government decisions, and compliance with GAO and COFC regulations.
- Government Cost & Pricing Compliance – Expertise in Cost Accounting Standards (CAS), price evaluations, and cost realism analysis.
- Regulatory & Policy Guidance – Deep knowledge of FAR, DFARS, and agency-specific acquisition regulations to ensure full compliance.

DIFFERENTIATORS

- 22+ Years of Federal Government Experience – Over two decades of military service and extensive expertise in the federal procurement landscape.
- Former Unlimited Warrant Contracting Officer – Direct insight into government evaluations, source selections, and contracting officers' decision-making.
- Air Force, HHS, Army, and DOI Procurement Expertise – Firsthand experience in multiple agencies' procurement practices.
- Proven Record in Federal Cost/Pricing & Compliance – Expertise in CAS, price/cost analysis, and regulatory frameworks.

PAST PERFORMANCE

While Apex Federal Contracting, LLC is a new firm, the principal consultant has 15 years of federal contracting experience:

- U.S. Air Force (Contracting Officer)
- Department of Health & Human Services (Contracting Officer)
- Army & DOI (Acquisition/Contracting Support as a Contractor Employee)

COMPANY INFORMATION

Business Name: Apex Federal Contracting, LLC

UEI & CAGE Code: Not yet registered,

NAICS Codes: 541611 (General Management Consulting), 541618 (Other Management Consulting), 561110 (Office Administrative Services)