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Arihant vihar colony , vidisha



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#### SKILLS

- Active listening
- · Communication skill
- Customer handling
- · Convincing skill
- Negotiating
- · Customer relationship

# TECHNICAL SKILLS

- Ms office
- Computer proficiency
- Social media marketing
- Adobe products (BASIC)
- Layers editing (video)

#### INTEREST

- · Meeting new people
- Traveling
- Explore

# RAJAT JAIN

## **OBJECTIVE**

I want to be a responsible employee in organization growth, With my experience and knowledge. I would like to bring a major change in customer satisfaction with the help of customer relationship and giving solution.

#### **EXPERIENCE**

INTERNSHIP -AMUL (GCMMF)
LOCATION -BHOPAL REGION
As a Marketing and promotion intern

**Key Responsibilities -**

Worked as a INTERN " Amul (GCMMF) " in this company as a direct Marketing executive . visiting market and aware people about our product.

Generating leads and continue follow up on existing leads and selling prospects.

Earlier it was 304 crates in the location" kolar " and in the duration of 45 days we are ended up with 370+ crate including new oulets.

Setting up meetings with potential clients and listening to their wishes and problems.

After selling the product maintained good customer relationship with our existing customers because they are provided me so many new customers.

Maintaining a positive, empathetic, and professional attitude toward customers at all times.

Ensure customer satisfaction and provide professional customer support and services

#### STRENGTH

- · Pressure handling
- Flexibility
- Self motivated

#### HOBBIES

- Travelling
- · Playing cricket
- · Watching vlogs

#### **EDUCATION**

#### MASTER OF BUSSINESS ADMINITRATION (MBA)

2022 - 2024 ( PURSUING)

(BARKATULLAH UNVERSITY, BHOPAL)

#### **BACHELOR OF COMMERCE -- BCOM (HONS)**

2019 - 2022

(BARKATULLAH UNIVERSITY, BHOPAL

12TH -- 2019

MANSAROVAR HIGHER SECONDARY (VIDISHA)

10TH -- 2017

TRINITY CONVENT SENIOR SECONDARY (CBSE), VIDISHA

### A C H I E V E M E N T S A N D R E W A R D S

- Money Management workshop
- Placement training workshop certificate
- Awards in college management fest
- Tourism head at school level

#### PERSONAL DETAIL

• Date of birth - 20 March 2001

• Father's Name - Mr. Rajendra k. Jain

• Marital status - Single

• language known - Hindi , English

I hereby declare that the information submitted above is correct to the best of my knowledge and belief.

Place: Bhopal

RAJAT JAIN