### THINK OUT OF THE BANK



TEAM NAME : KUBER TEAM MEMBERS : SWARAJ

THEME: FINTECH

## Premises

### **INVESTMENT IMBALANCE**

- 1 million potential investors.
- 12 million potential borrowers.
- Trillions of USD at investors' disposal being idle, due to the lack of investment opportunities.

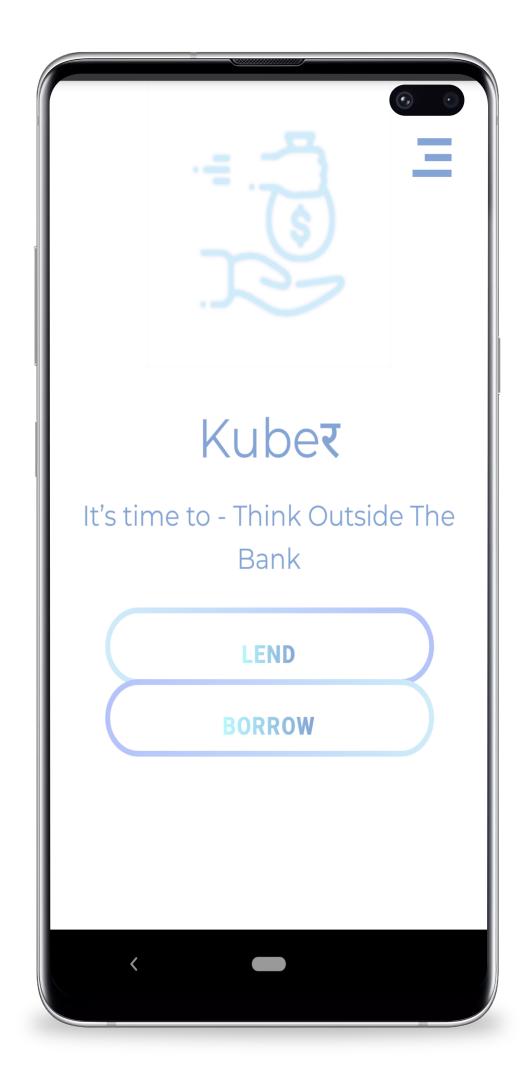
### **GEOGRAPHICAL IMBALANCE**

- Low deposit rates in developed countries.
- In developing countries the loan interest rates are very high.
- Entrepreneurs cannot get loans even if they accept the conditions.

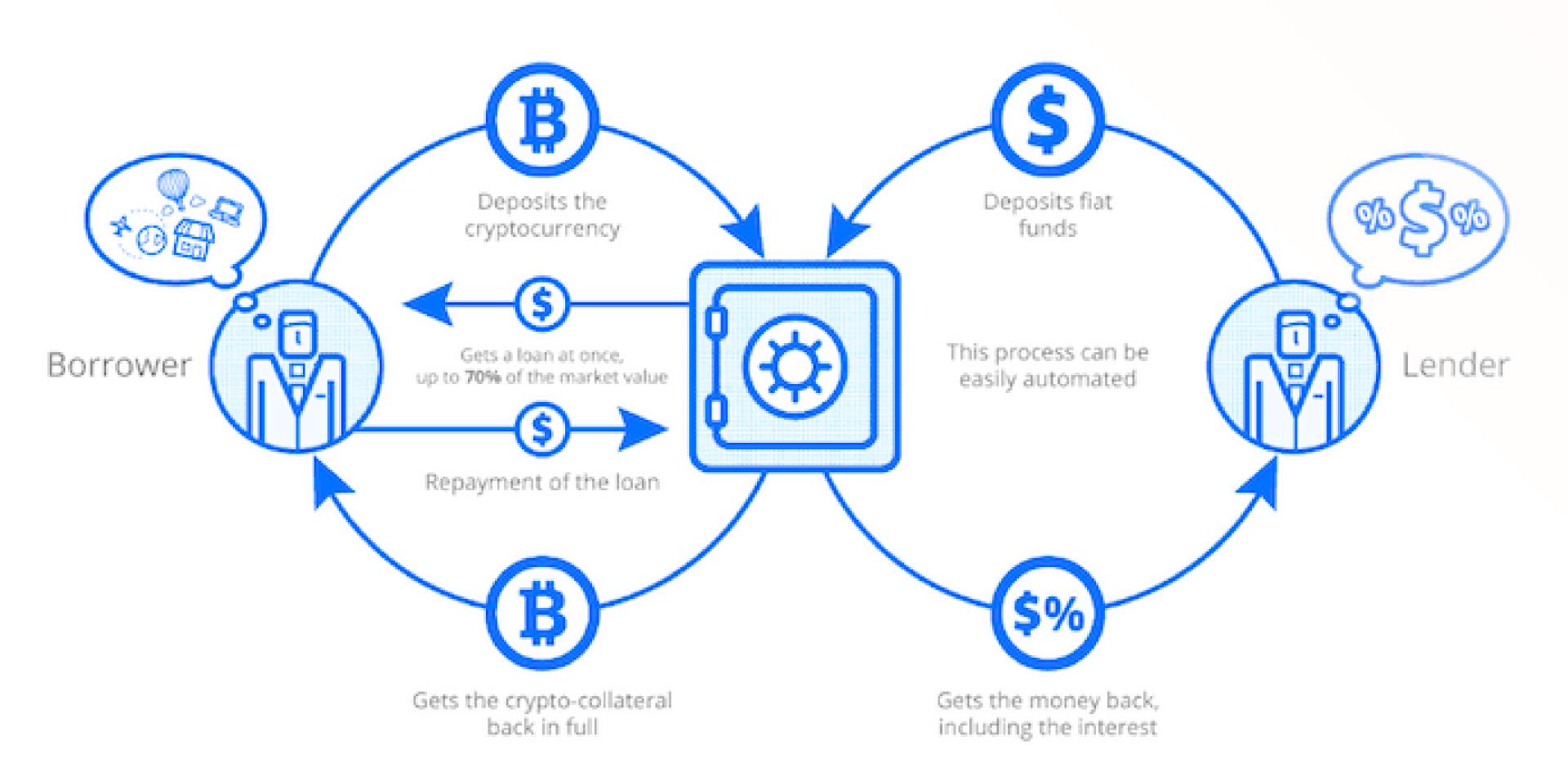
## Kube₹

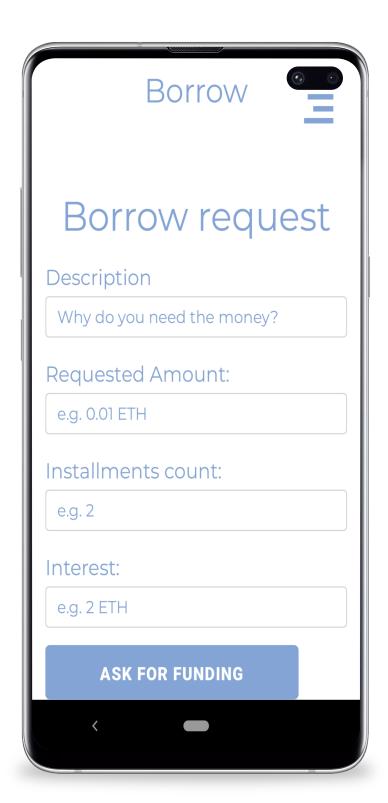


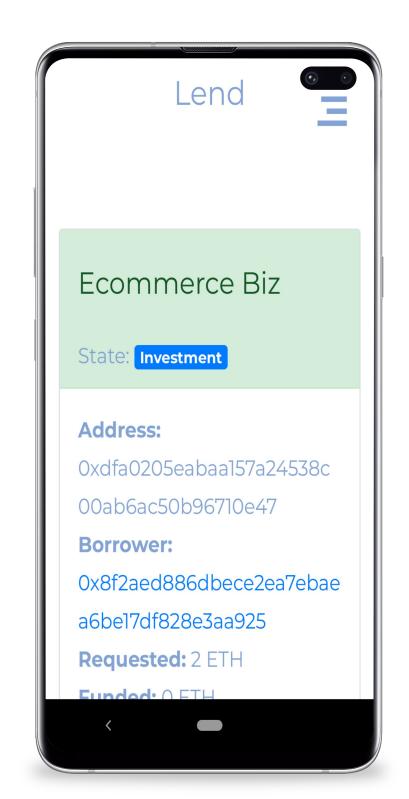
CROSS-BORDER PEER-TO-PEER
PLATFORM USING BLOCKCHAIN
TECHNOLOGY THAT ENABLES
INVESTORS TO DIRECTLY
PROVIDE LOANS TO SMES
(SMALL AND MEDIUM
ENTREPRENEURS) AND OTHER
POTENTIAL BORROWERS

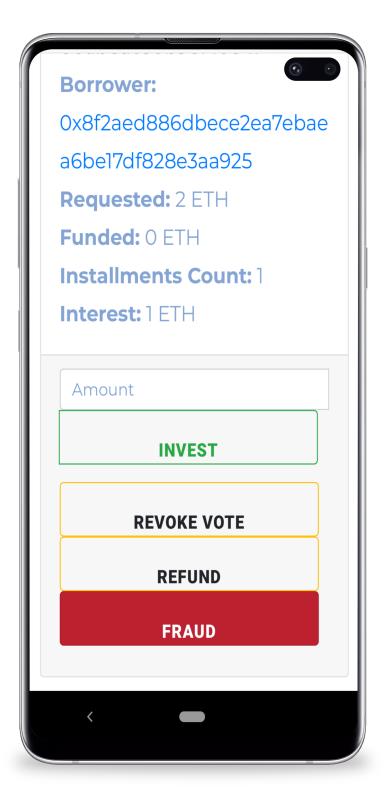


## How it Works









# Kube₹ Features

### HIGH-TECH

Smart scoring to reduce default risk.

Document e-management using

digital signature

### **PROFITABLE**

No intermediaries – it means the higher income for an investor and lower interest rates for a borrower.

### SAFE & CONVENIENT

Secure and simple interfaces, personal account, mobile application and e-document management

### **BANKS**

Months to approve an SME loan

Banks prefer providing secured credits, according to regulations

It is very risky for SMEs to receive funds from a single bank or investor.

Best case scenario is that investors' income from deposits covers inflation

### **KUBE**₹

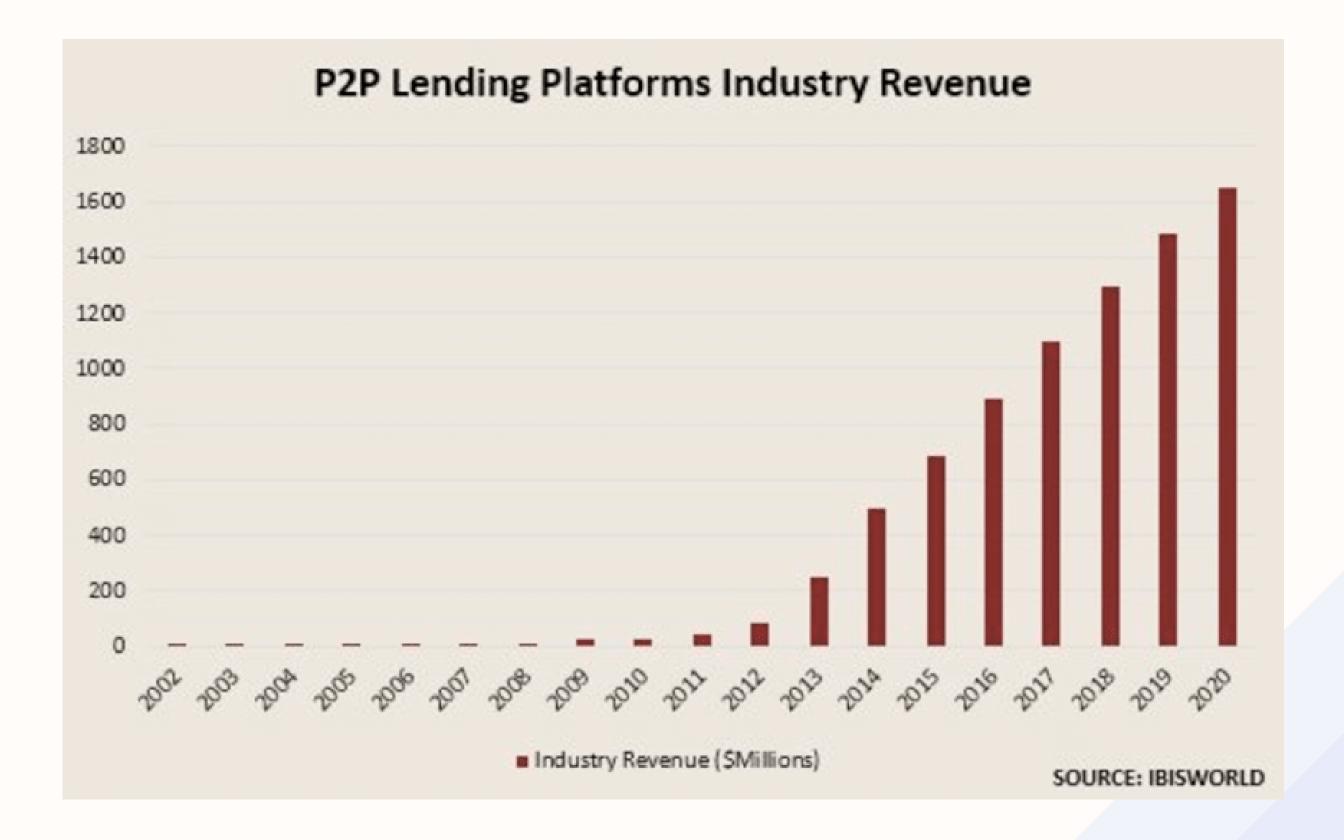
Seconds to approve a SME loan

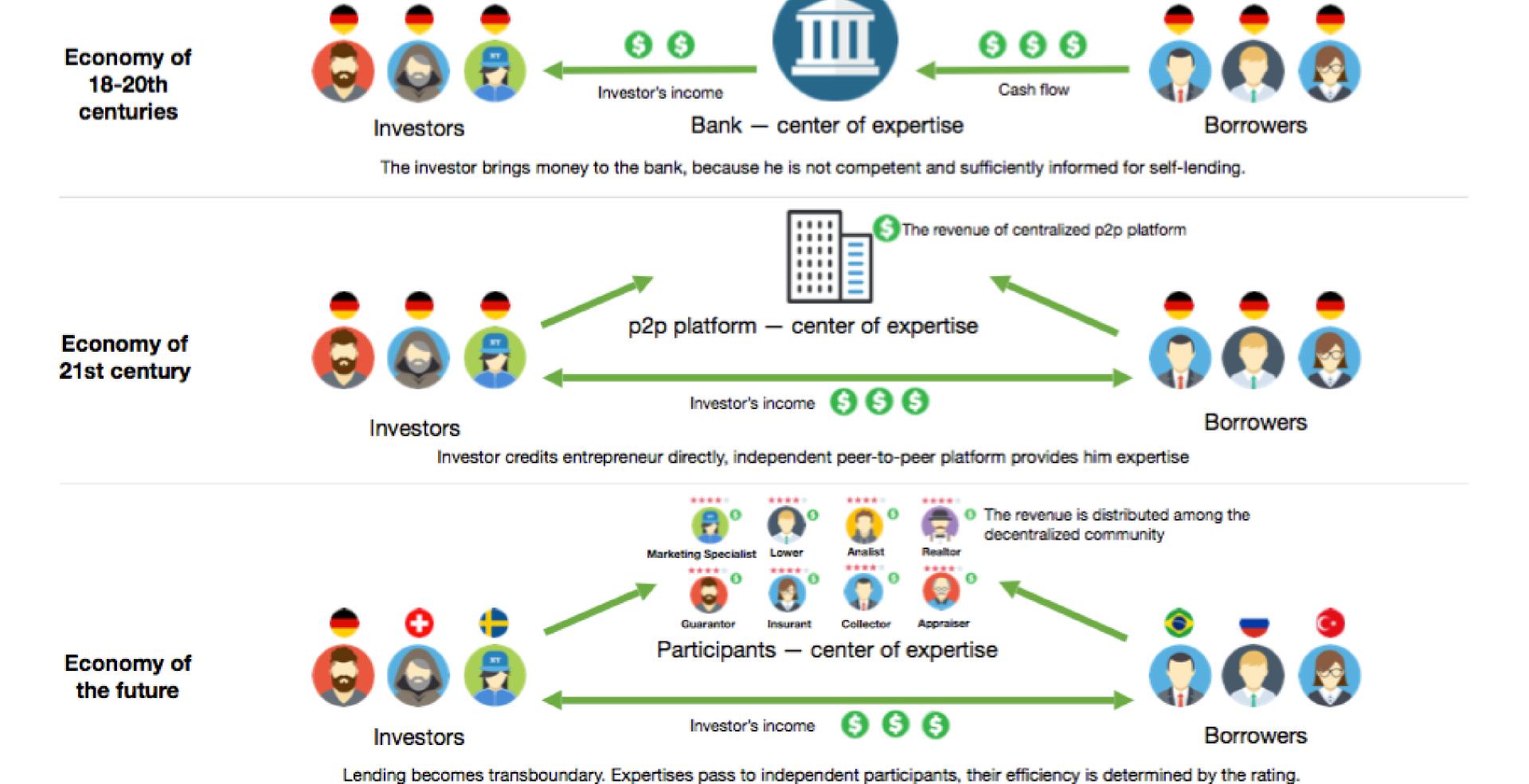
Works with both secured and unsecured loans

Crowdlending (funding from a few private investors) is used

Helps investors and borrowers to contract in mutually beneficial terms

## Growth





Costs for banks and insurers (30% of GDP)

# What Sets Us Apart?



# PAYBACK IN CASE OF DEFAULT IN ANOTHER COUNTRY

Insurance option to sell the loan to the guarantor in case of default for the borrower.

### **EXCHANGE RATE RISK**

No convenient mechanism for insurance exchange rate risk for small amounts of investments

We will create our own fund for currency risk insurance, which will further reinsure risk in international banks

## Using Blockchain



## TRANSPARENCY AND INFINITY.

The user will encounter a fiat only when raising and withdrawing funds on the platform.

## TECHNICAL CHARACTERISTICS

The platform uses
the sdBFT
consensus
algorithm - an
improved version of
the dBFT algorithm

#### SYNC

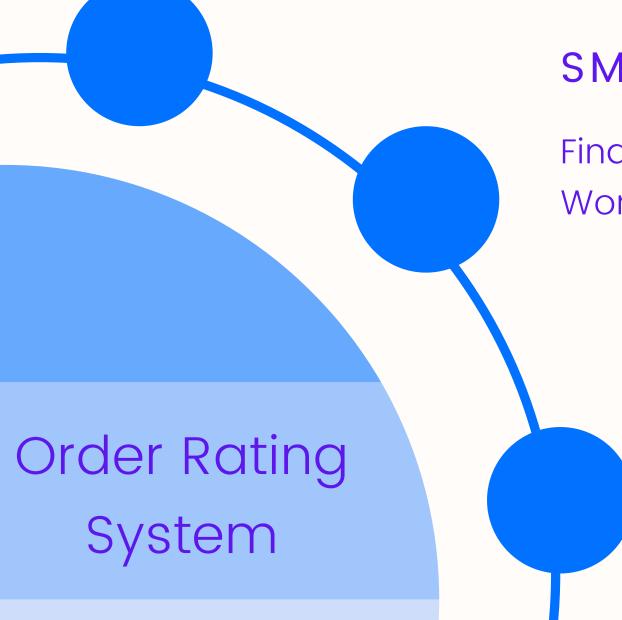
Sync the schedule of payments in order to obtain info about the upcoming payments of the borrower

### OPEN SOURCE

Logic of the smart contracts is visible to all people.

### REPUTATION (KARMA)

Good Karma of each member increases the demand for his services or improves his loan conditions



### SMART SCORING

Financial condition assessment Work experience and education

### COLLATERAL

Real-estate, vehicles and equipment Option for collateral selling in case of default

