

APOORV PATHAK

COMPUTER SCIENCE STUDENT

apoorvgunjanpathak@gmail.com | (+91)7415855937 | [LinkedIn](#) | [GitHub](#) | [Stack Overflow](#)

WORK EXPERIENCE

Data Science Intern

January, 2023 – March, 2023

INNODATATICS, Gandhinagar

- Worked on an **Emotion Speech Recognition – NLP** project for the company's product called aispry which can predict emotions with an **accuracy of over 70%**.
- Built an **Anti-Money Laundering System** along with **pipeline architecture** and **interactive dashboards** for **business acumen and visualization**.
- Deployed **Machine Learning** models like **XGBoost, LSTM, CNN, Random Forest Classifier, LightBGM, Logistic Regression**, and **Decision Tree** using **streamlit** and **Django** frameworks having an **accuracy of 99.3%**.
- **Supervised** a team of over **150 interns**.

Business Analyst Intern

May, 2023 – July, 2023

Zoplar, Gurugram

- Built a **Pricing Intelligence System** to analyse clients' conversion rate and determine the **margins** for the products resulting in a **50% increased client conversion rate**.
- Worked on the **Inventory Optimization** to help **reduce inventory holding costs** and **streamlined the process of inventory workflow**.
- Performed **web-scraping** of competitors' websites to analyse the pricing level. Also found potential client leads by **web-scraping** their contact details using **Google Maps API**.
- **Designed dashboards** to **analyse** the overall **operational activities** which helped reduce the blocked working capital, cleared the **procurement dues**, & **automated the process of data flow**.
- **Streamlined** and **automated** the flow of data from **WATI** to **Google Sheets** with the help of **APIs** and analysed the data to get **business insights**.
- **Supervised** the activities of the **Pre-Owned Devices Program** with the collaboration of **demand, sales**, and **operations team** to help the company generate **revenue & profits**. And helped the team in procuring medical devices **worth more than 22 Lacs**.

PROJECTS

Market Basket Analysis | Python, Data Analysis

[GitHub: Project Link](#)

- Jarvis is an audio assistant that helps the user to shift through the tasks effectively and perform multiple activities simultaneously.
- It is capable of sending emails, browsing YouTube & Google, playing music, and other applications.

Jarvis – Audio Assistant | Python, Data Analysis

[GitHub: Project Link](#)

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Business Analytics | Power BI, Data Analysis

[GitHub: Project Link](#)

ROLE OF RESPONSIBILITY

Secretary

January 2020 – 2024

The Pensieve Club, Literature Committee

- Experience working in teams and organizing multiple events and competitions in the college fests.
- Official Member of the Core Support Team of the TEDxIIITV edition (Speaker – CA Nandini Agarwal and Anuj Kumar Sharma).

TECHNICAL SKILLS

Languages: Python, Java, Google AppScript, HTML/CSS

Databases: MySQL, PostgreSQL

Tools: Google Sheets, Excel, Power BI, PowerPoint, ZOHO Inventory

Interpersonal Skills: Problem Solving, Leadership, Communication, Strategic Thinking, Business Analytics

EDUCATION

Indian Institute of Information Technology, Vadodara, Gujarat

2020 – 2024

Bachelor of Technology in Computer Science Engineering