## The LNM Institute of Information Technology, Jaipur

## Fourth Year - Y11 End-Sem Examination: BUSINESS SKILLS (BASICS OF FINANCE) & SOFT SKILLS I

## **25 November 2014**

Maximum time allowed: 3 hours

Answer **ALL** questions. They carry equal marks.

- 1. (a) <u>Name</u> the two largest sources of capital, which typically account for 90-100% of the total capital, of the major IT companies in India. (b) <u>Briefly indicate</u> how funds are raised from each of these. (c) <u>Explain</u> which financial ratio would gauge the effective use of this capital.
- 2. (a) <u>Describe</u> the Working Capital Cycle. (b) <u>Name</u> the components which impact the Cash Flow Statement. (c) <u>Explain</u> why and how.
- 3. (a) Explain the relationship between Quality of Earnings and Unholy Trinity. (b) The approach to each of the 3 constituents of the Unholy Trinity is 'process based', which is where IT has a crucial role to play. Please elaborate.
- 4. <u>Explain in detail</u> how by managing EPS, you can effectively gain the trust of all 3 principal stakeholders of your company.
- 5. Write a short note on any two of the following, one from each section:
  - (A) i. Operating Profit
    - ii. Retained profit
    - iii. NPV
  - (B) i. 'Deltability'
    - ii. 'Diamondabilty'
    - iii. 'Factorialability'