

ACC 1701XA

Accounting for Decision Makers

LECTURE 07

Lecturer: Dr. Hanny Kusnadi

Accounting

The language of the business world





Chapter 08

Inventory & Cost of Sales

Goals for Lecture 07

Concepts

- Inventory for merchandising companies
- Inventory systems – perpetual vs. periodic

Accounting Procedures

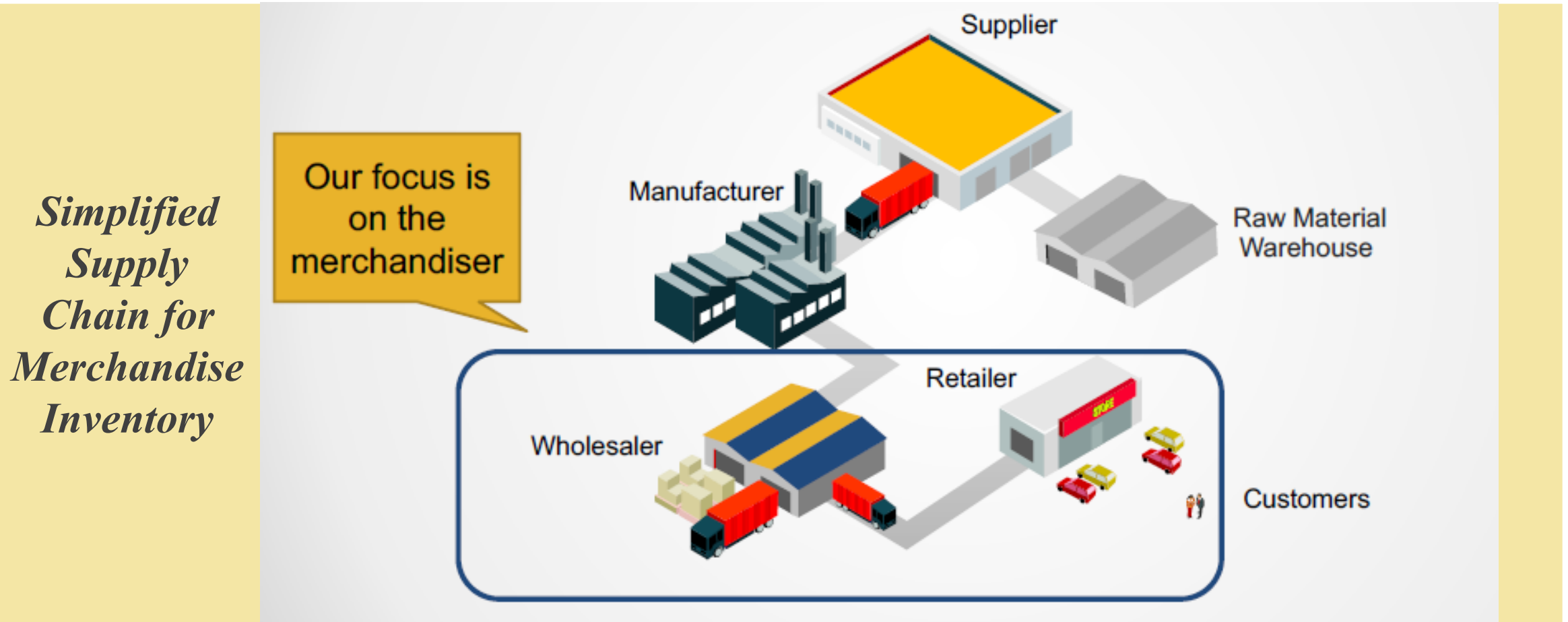
- Purchases, freight, discounts, returns.
- Inventory costing methods – FIFO, LIFO, specific identification, weighted average cost
- Lower of cost and Net Realizable Value (NRV) of Inventory → Inventory write-down

Financial Analysis

- Inventory Turnover
- Number of Days' Sales in Inventory
- Number of Days' Purchases in Accounts Payable
- Net Operating Cycle

What are Merchandising Companies?

- Service Companies - sell services (“time”) to earn revenues.
- **Merchandising Companies – sell products/goods to earn revenues.**



What is Inventory?

Inventories are assets:

- (a) Held for sale in the ordinary course of business (finished goods)
- (b) In the process of production for such sale (work in progress)
- (c) In the form of materials or supplies to be consumed in the production process or in the rendering of services (raw materials)

**Our
Focus!**

(SFRS(I) 1-2: Inventories

- 8 Inventories encompass goods purchased and held for resale including, for example, merchandise purchased by a retailer and held for resale, or land and other property held for resale. Inventories also encompass finished goods produced, or work in progress being produced, by the entity and include materials and supplies awaiting use in the production process. Costs incurred to fulfil a contract with a customer that do not give rise to inventories (or assets within the scope of another Standard) are accounted for in accordance with SFRS(I) 15 *Revenue from Contracts with Customers*.

Flow of Inventory Costs

**STAGE 1: PURCHASING/
PRODUCTION ACTIVITIES**

A. MERCHANDISER

**Merchandise
purchased**

**STAGE 2: ADDITIONS TO INVENTORY ON
THE BALANCE SHEET**

**Merchandise
inventory**

**STAGE 3: SALE—
COST OF GOODS SOLD
ON INCOME STATEMENT**

**Cost of
goods sold**

Importance of Inventories for Merchandiser:

- One of the largest assets on its Statement of Financial Position/Balance Sheet
 - One of the largest expense (Cost of goods sold) on the Income Statement
- ➔ Significant impact of inventories and COGS on the financial position and profitability of a merchandiser

Merchandising Companies – Inventory & COGS

NTUC FairPrice 2024 & 2023

SFP / BS (partial)

	Note	2024 \$'000	2023 \$'000
Current assets			
Trade and other receivables	11	183,802	170,788
Inventories	12	307,543	280,927
Cash and cash equivalents	13	360,677	364,808
Current tax assets		996	–
Total current assets		853,018	816,523

SPL / IS (partial)

	Note	2024 \$'000	2023 \$'000
Revenue	21	4,570,532	4,416,715
Inventories consumed		(3,119,520)	(3,122,633)
Other income		338,786	353,899
Staff and related costs		(837,914)	(810,984)
Depreciation expense		(383,703)	(363,347)
Impairment loss on intangible assets		–	(36,776)
Other operating expenses		(521,139)	(418,760)
Profit from operations		47,042	18,114



Source: NTUC FairPrice 2023 Annual Report

Merchandising Companies – Inventory & COGS

Amazon 2024 & 2023

SFP / BS (partial)

	<u>ASSETS</u>	December 31,	
		2023	2024
Current assets:			
Cash and cash equivalents		\$ 73,387	\$ 78,779
Marketable securities		13,393	22,423
Inventories		33,318	34,214
Accounts receivable, net and other		52,253	55,451
Total current assets		172,351	190,867

SPL / IS (partial)

	Year Ended December 31,		
	2022	2023	2024
Net product sales	\$ 242,901	\$ 255,887	\$ 272,311
Net service sales	271,082	318,898	365,648
Total net sales	513,983	574,785	637,959
Operating expenses:			
Cost of sales	288,831	304,739	326,288
Fulfillment	84,299	90,619	98,505
Technology and infrastructure	73,213	85,622	88,544
Sales and marketing	42,238	44,370	43,907
General and administrative	11,891	11,816	11,359
Other operating expense (income), net	1,263	767	763
Total operating expenses	501,735	537,933	569,366
Operating income	12,248	36,852	68,593



Source: Amazon 2023 Annual Report

Inventory

What's counted in it?

Merchandise inventory includes all goods that a company owns and holds for sale, regardless of where the goods are located when inventory is counted.

Items requiring special attention include:

**Goods in
Transit**

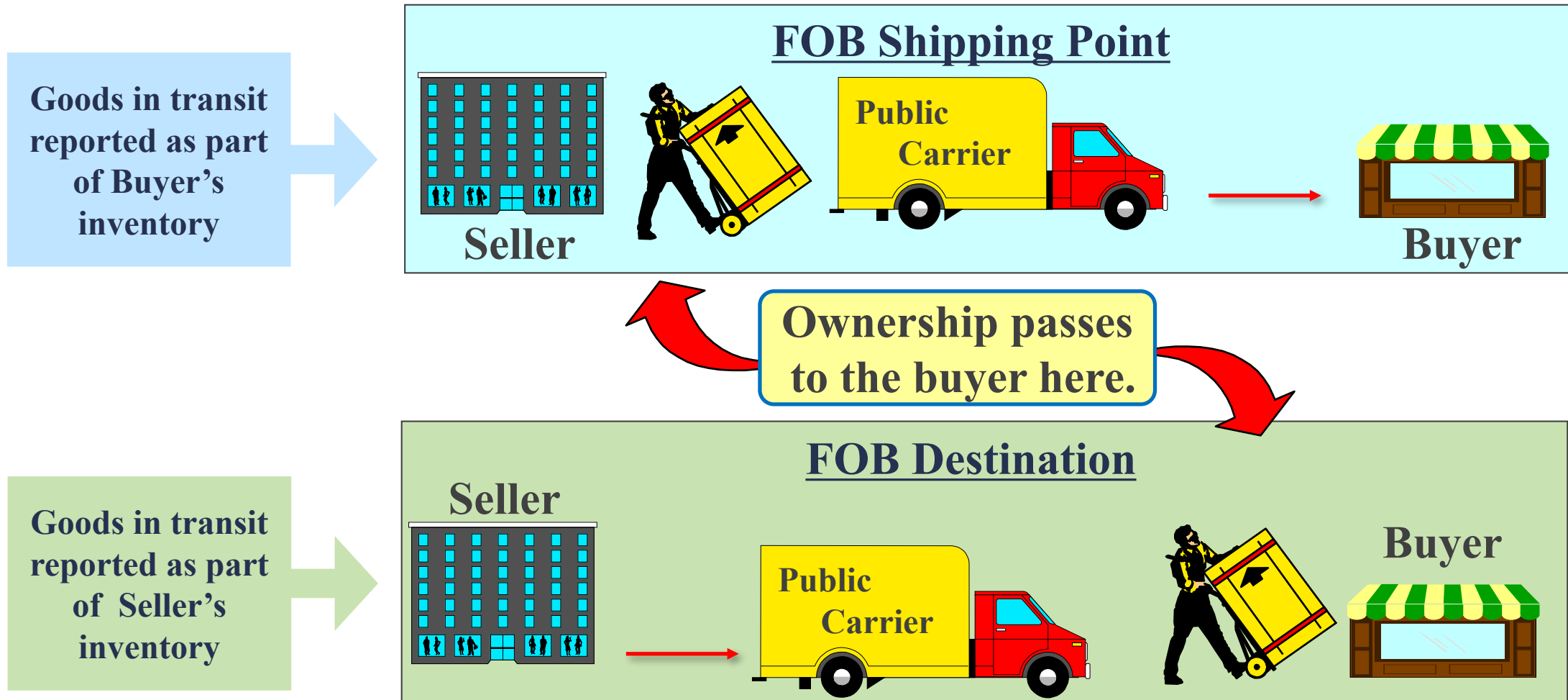
**Goods on
Consignment**

**Goods
Damaged or
Obsolete**

Goods in Transit

My inventory or your inventory??

Whether to include goods in transit as part of inventory goods depends on who has ownership of the goods.



Goods on Consignment

- Goods we OWN but are on display for sale at another place of business
- Ownership is still with the Consignor (even though item is with Consignee) so it is still part of consignor's inventory.



Cost of Inventory (Merchandising Companies)

What's included in it?

SFRS(I) 1-2: Inventories - The cost of inventories shall comprise all costs of purchase, cost of conversion and other costs incurred in bringing the inventories to the present location and condition.

- Inventory is recorded at **cost**, and includes all expenditures necessary to bring an item to a sellable condition and location:
 - Invoice cost
 - Freight/Transportation cost
 - Insurance cost (during shipment)
 - Storage cost (during shipment)
 - Import taxes/duties
 - Less any purchase discounts/returns
- Note: costs incurred **after** inventory is ready for use is **NOT** included! (e.g. marketing costs, salesperson salaries, financing cost, warehouse costs, retail store costs)



Inventory System

Perpetual vs. Periodic

Perpetual system

- Up-to-date record of inventory is maintained
- Inventory purchases are directly added to Inventory account
- Transaction-by-transaction record is recorded during the period
- Information on COGS and inventory balance is typically available on a continuous (perpetual) basis



Periodic system

- No up-to-date record of inventory during the accounting period
- Inventory purchases are recorded in a temporary account called “Purchases” (not directly added to Inventory account)
- Actual physical count of inventory is done at the end of the period
- COGS is then calculated *indirectly* using the COGS equation.



Perpetual Inventory System: Purchasing and Selling Inventory

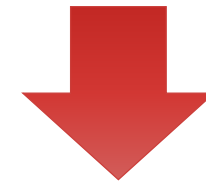
Perpetual system: continually update Inventory account for merchandising transactions

DR Inventory Account CR



**Record INCREASE when
goods are purchased**

**Record DECREASE when
goods are sold (COGS)**



Skye Company bought merchandise inventory from its supplier : \$5,000 for cash and \$3,000 on credit.

Skye Company sold \$9,000 of merchandise on credit. The merchandise costs \$4,800.

Inventory	\$5,000	
Cash		\$5,000

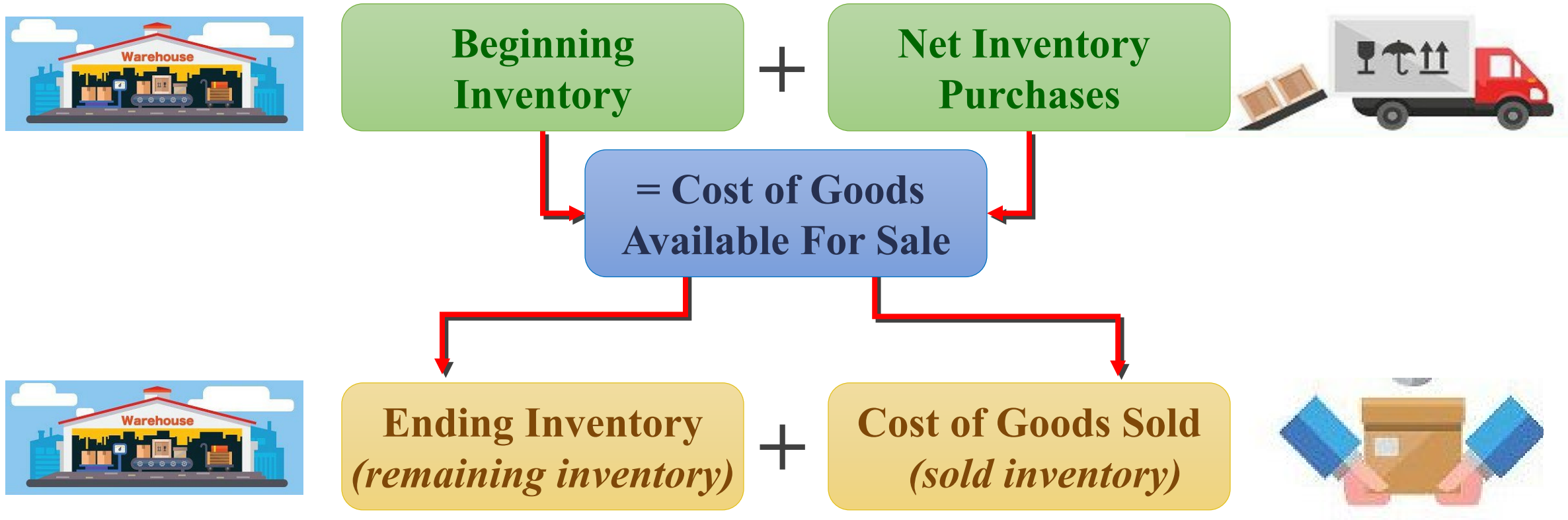
Accounts Receivable	\$9,000	
Sales Revenue		\$9,000

Inventory	\$3,000	
Accounts Payable		\$3,000

Cost of Goods sold	\$4,800	
Inventory		\$4,800

NOTE: Sales and COGS are typically recorded as a normal journal entry at the time of transaction. An AJE at the end of the period is only needed to adjust for any unrecorded accrued sales.

Periodic Inventory System: COGS Equation



- Beginning inventory + Net Purchases = Cost of Goods Available for Sale
 - Cost of Goods Available for Sale – Ending inventory = Cost of goods sold
- ➔ **COGS = Beg Inventory + Net Purchases – End Inventory**

Periodic Inventory System: Recording Purchases & Deriving COGS

Under periodic system, purchases for inventory are recorded in a temporary “Purchases” accounts, which will be closed to the Inventory account at the end of the period.

Inventory	
Beginning inventory	
Purchases	Cost of goods sold
Ending inventory	

COGS is derived indirectly from the COGS equation

- For example: ReadMe Magazines Co. purchased \$7,000 of magazines for resale:

Dr	Purchases	\$7,000	
	Cr	Cash/Accounts Payable	\$7,000

- ReadMe uses the COGS equation to derive its COGS for the period:

Beg Inventory Balance	\$10,000
Add: Net Purchases	\$7,000
Less: Cost of Goods Sold	<u>?</u>
End Inventory (physical stock count)	<u>\$ 8,000</u>
→ COGS = \$9,000 (\$10,000 + 7,000 – 8,000)	

Perpetual vs. Periodic

Decathlon Example: Merchandise Purchasing

Purchasing merchandise for resale from supplier.

Perpetual System

- On Sept 1, Decathlon purchased 800 footballs @\$10 each on credit from its supplier:

Inventory (\$10 x 800)	\$8,000
Accounts Payable	\$8,000

→ The merchandise Inventory balance is \$8,000.

Periodic System

- On Sept 1, Decathlon purchased 800 footballs @\$10 each on credit from its supplier:

Purchases	\$8,000
Accounts Payable	\$8,000

→ No merchandise Inventory balance, as the purchase of merchandise is currently in the temporary account “Purchases”. Purchases account balance is \$8,000.

Focus on the journal entries
for perpetual system

The Decathlon logo, featuring the word "DECATHLON" in white, bold, sans-serif capital letters on a blue rectangular background.

Perpetual vs. Periodic

Decathlon Example: Transportation Costs

Who Pays?

	Ownership transfers when goods passed to:	Transportation costs paid by:	Accounting for transportation costs:
FOB shipping	Carrier	Buyer	Included in buyer's inventory cost
FOB destination	Buyer	Seller	Selling expense in seller's accounts

Perpetual System

- On Sept 5, Decathlon purchased 320 more footballs at \$10 each on credit with terms FOB shipping point. Transportation charge \$250 is paid in cash.

Inventory (\$3,200 + 250) \$3,450

Accounts Payable \$3,200

Cash \$ 250

→ The merchandise Inventory balance is now \$11,450 (\$8,000 + 3,450)

Periodic System

- On Sept 5, Decathlon purchased 320 more footballs at \$10 each on credit with terms FOB shipping point. Transportation charge \$250 is paid in cash.

Purchases \$3,200

Freight-in \$ 250

Accounts Payable \$3,200

Cash \$ 250

→ The Purchases account balance is \$11,200 (\$8,000 + \$3,200)

Perpetual vs. Periodic:

Decathlon Example - Returns

Merchandise returned by the purchaser to the supplier (e.g. due to defect)

Perpetual System

- On Sept 6, Decathlon returns 140 footballs (bought at \$10 each previously) to its supplier:

Accounts Payable	\$1,400
Inventory (140 x \$10)	\$1,400

- ➔ The merchandise Inventory balance is now \$10,050 (\$11,450 - \$1,400).
- ➔ Decathlon now has 980 (800 + 320 - 140) footballs in its inventory

Periodic System

- On Sept 6, Decathlon returns 140 footballs (bought at \$10 each previously) to its supplier:

Accounts Payable	\$1,400
Purchase Returns	\$1,400

- ➔ The Purchases balance is still \$11,200, because the return is currently being accounted for in the temporary “Purchase Returns” account.

Perpetual vs. Periodic:

Decathlon Example - Discounts

Discounts can induce early payment of the amount due.

Perpetual System

- For both the Sept 1 and Sept 5 purchases, the credit term is 2/10,n/30. Decathlon pays both invoices on Sept 8 (within 10 days).

- Invoice total = \$8k + \$3.2k - \$1.4k = \$9.8k

Accounts Payable	\$9,800
Inventory (2% x \$9.8k)	\$196
Cash	\$9,604

- ➔ The merchandise Inventory balance after this transaction is \$9,854 (\$10,050 - \$196).

Periodic System

- For both the Sept 1 and Sept 5 purchases, the credit term is 2/10,n/30. Decathlon pays both invoices on Sept 8 (within 10 days).

- Invoice total = \$8k + \$3.2k - \$1.4k = \$9.8k

Accounts Payable	\$9,800
Purchase Discounts	\$196
Cash	\$9,604

- ➔ The Purchases account balance is still \$11,200, because the discount is currently being accounted for in the temporary “Purchase discount” account.

Decathlon Example: Cost of Inventory

Decathlon's cost for each football:

Total purchase price (\$8,000+\$3,200)	\$11,200
Plus: Freight in	250
Less: Purchase returns (140 footballs)	(1,400)
Less: Purchase discounts	<u>(196)</u>
Total cost of footballs (980 footballs)	<u><u>\$9,854</u></u>
Total cost \$9,854 ÷ 980 football = \$ 10.06 per football	

- Under the perpetual system, all these transactions were recorded directly into the “Inventory” account.
- Under the periodic system, the transactions were recorded into separate temporary accounts (*refer to the slide after the next slide on deriving “Net Purchases”*)



Perpetual vs. Periodic:

Decathlon Example - Merchandise Sales

Selling of merchandise inventory and its effect on inventory account under the two systems:

Perpetual System

- Decathlon sold 500 footballs for \$14 each on credit. Cost of each football is \$10.06.

Accounts Receivable	\$7,000
Sales Revenue (500 x \$14)	\$7,000
Cost of Goods Sold	\$5,030
Inventory (\$10.06 x 500)	\$5,030

→ The merchandise Inventory balance is now \$4,824 (\$9,854 - \$5,030). There is now 480 footballs left in the inventory record.

Periodic System

- Decathlon sold footballs for \$7,000 on credit.


Accounts Receivable	\$7,000
Sales Revenue	\$7,000

- Under the periodic system, it is not known how many of the footballs have been sold, only the sales amount is known.
- COGS cannot be recorded at the time of sale because it is not known how much is COGS.

Periodic System:

Decathlon Example - Deriving Net Purchases & COGS

- Under periodic system, the temporary accounts for purchases, discounts, returns & freight will be closed into the inventory account to derive the “Net Purchase” amount:

Inventory	\$9,854		Net Purchases
Purchase Returns	\$1,400		
Purchase Discounts	\$ 196		
Freight-in		\$ 250	
Purchases		\$11,200	

- Let's assume that a physical inventory count at period end indicates that only 468 footballs are still in the inventory (not yet sold). Therefore, period end inventory value is \$4,706 ($468 * (\$9,854 / 980)$).

➔ **COGS = Beg Inventory + Net Purchases – End Inventory**

COGS = \$0* + \$9,854 - \$4,706 (*Assume that Decathlon had no beg inventory)

COGS = \$5,148

➔ Journal entry to record COGS:

Cost of Goods Sold	\$5,148	
Inventory		\$5,148

Perpetual System

Adjustment for Inventory Shrinkage

A merchandiser using a perpetual inventory system is usually required to make an adjustment to update Inventory account to reflect any loss of merchandise, including theft and deterioration.

- Decathlon's inventory account from its system shows 480 balls, but physical count reveals only 468 footballs → 12 footballs missing (lost/stolen)
- Decathlon must record an inventory shrinkage for the missing footballs:

Cost of Goods Sold	\$120.72
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Inventory (12 X \$10.06)	\$120.72
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Advantages of a Perpetual System over Periodic System:

- Physical count helps to either confirm the amount in the accounting system or highlight shortages of inventory (e.g. Decathlon example above illustrates that from the physical count it was able to determine that 12 footballs were missing), which would not be possible under the periodic system.

Inventory Costing Methods

Prices of goods are always changing → result in changes in inventory costs

- E.g. Cramer Electronic
 - Jan 1 : Beginning inventory of 5 rice cookers bought at \$100 in prior period
 - Jan 10 : Bought 10 rice cookers from supplier for \$120 each
 - Jan 15 : Sold 8 rice cookers to customer

Q: What amount of COGS should Cramer record for the Jan 15 sale?

A: Depends on the type of inventory costing method that Cramer uses.

- There are **FOUR** inventory costing methods:
 - 1) Specific Identification Method
 - 2) FIFO (first-in, first-out)
 - 3) *LIFO (last-in, first-out)* – **Not accepted under IFRS!**
 - 4) Weighted Average cost



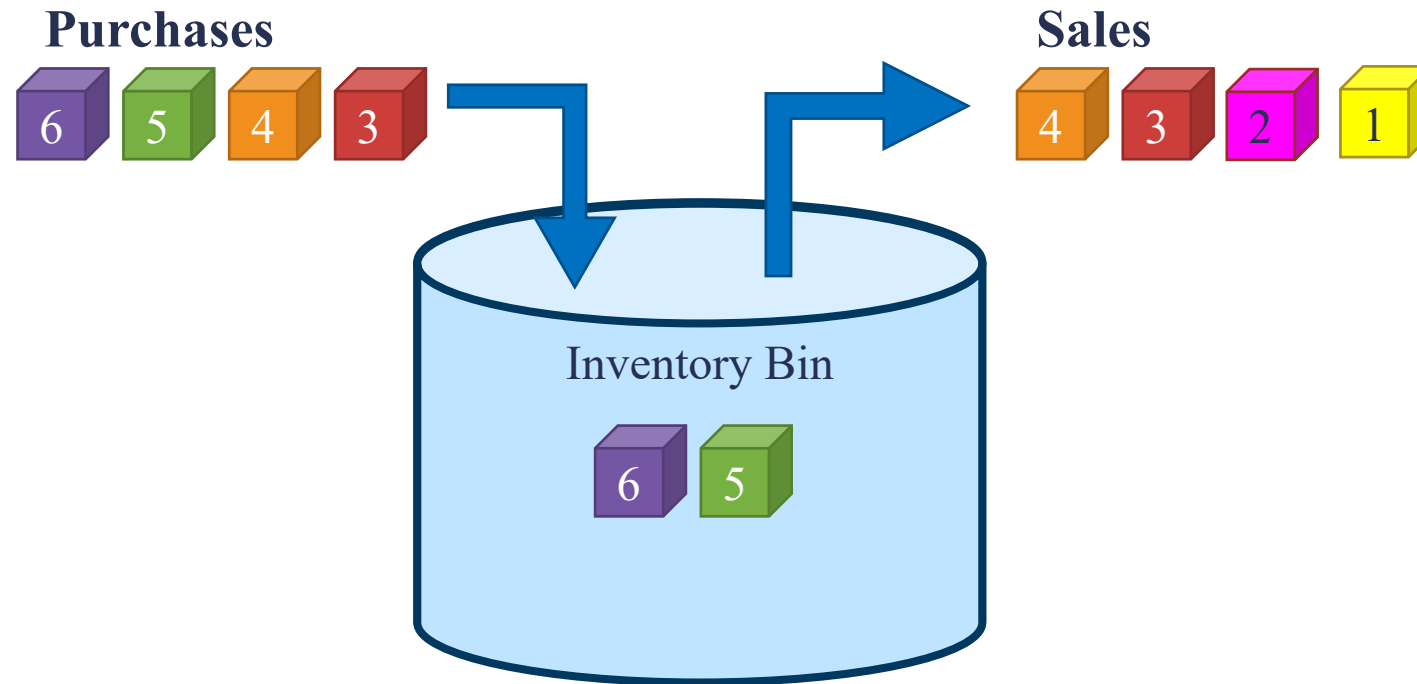
1) Specific Identification Method

- When specific units are sold, the specific cost of that unit is recorded as COGS.
- Impractical to use for large quantities of similar items being sold (e.g. toothpaste, clothing etc...)
- Typically used when dealing with expensive unique items (e.g. houses, expensive fine jewelry, unique custom made cars etc...) where costs can be easily tracked to specific item



2) FIFO (First-in, First-out)

- As the name suggests, the first goods purchased (i.e. first-in) are considered the first goods to be sold (i.e. first-out).



- Imagine an Inventory bin, with beginning inventory (item 1 & 2).
- Company purchase 4 new items (item 3-6) to add into inventory.
- Company sold 4 items → based on FIFO, items considered sold are items 1,2,3 & 4.
- Company's ending inventory are item 5 and 6.

2) FIFO

Computers, Inc. Example

Computers, Inc. has the following information for its inventory. It uses FIFO inventory costing method.

- Beg inventory of 1,000 units
- Purchased total of 1,250 units
- Sold 1,050 units on December 1st.

Computers, Inc. Mouse Pad Inventory			
Date	Units	\$/Unit	Total
Beginning Inventory	1,000	\$ 5.25	\$ 5,250.00
Purchases:			
Jan. 3	500	5.30	2,650.00
June 20	300	5.60	1,680.00
Sept. 15	250	5.80	1,450.00
Nov. 29	200	5.90	1,180.00

Questions:

- a) How much is COGS using the FIFO method?
- b) How much is left in ending inventory?



2) FIFO

Computers, Inc. Example - COGS

- Computers, Inc. sold 1,050 units on December 1st.
- Remember, first ones in are the first ones out, therefore we will consider items sold are the 1,000 units that was in beginning inventory, and 50 units from the Jan. 3 purchases.

→ $\text{COGS} = (1,000 \times \$5.25) + (50 \times \$5.30) = \$5,515$

Given Information	Ending Inventory	Cost of Goods Sold
Beg. Inv. 1,000 @ \$5.25		1,000 @ \$5.25
Jan. 3 500 @ 5.30		50 @ 5.30
June 20 300 @ 5.60		
Sept. 15 250 @ 5.80		
Nov. 29 200 @ 5.90		
		<hr/> 1,050 Units <hr/>
		\$5,515 Cost




2) FIFO

Computers, Inc. Example – Ending Inventory

- Under the FIFO method the ending inventory will consists of the goods last purchased.

$$\begin{aligned} \rightarrow \text{Ending Inventory} &= (450 \times \$5.30) + (300 \times \$5.60) + (250 \times \$5.80) + (200 \times \$5.90) \\ &= \$6,695 \end{aligned}$$

Given Information	Ending Inventory	Cost of Goods Sold
Beg. Inv. 1,000 @ \$5.25		1,000 @ \$5.25
Jan. 3 500 @ 5.30	450 @ \$5.30	50 @ 5.30
June 20 300 @ 5.60	300 @ \$5.60	
Sept. 15 250 @ 5.80	250 @ \$5.80	
Nov. 29 200 @ 5.90	200 @ \$5.90	
	<u>1,200 Units</u>	<u>1,050 Units</u>
	<u><u>\$6,695 Cost</u></u>	<u><u>\$5,515 Cost</u></u>

2) FIFO

Computers, Inc. Example

THEREFORE,

Under the FIFO method, the
COGS for the 1,050 units sold
during the period is \$5,515.

And the ending inventory balance
is \$6,695.

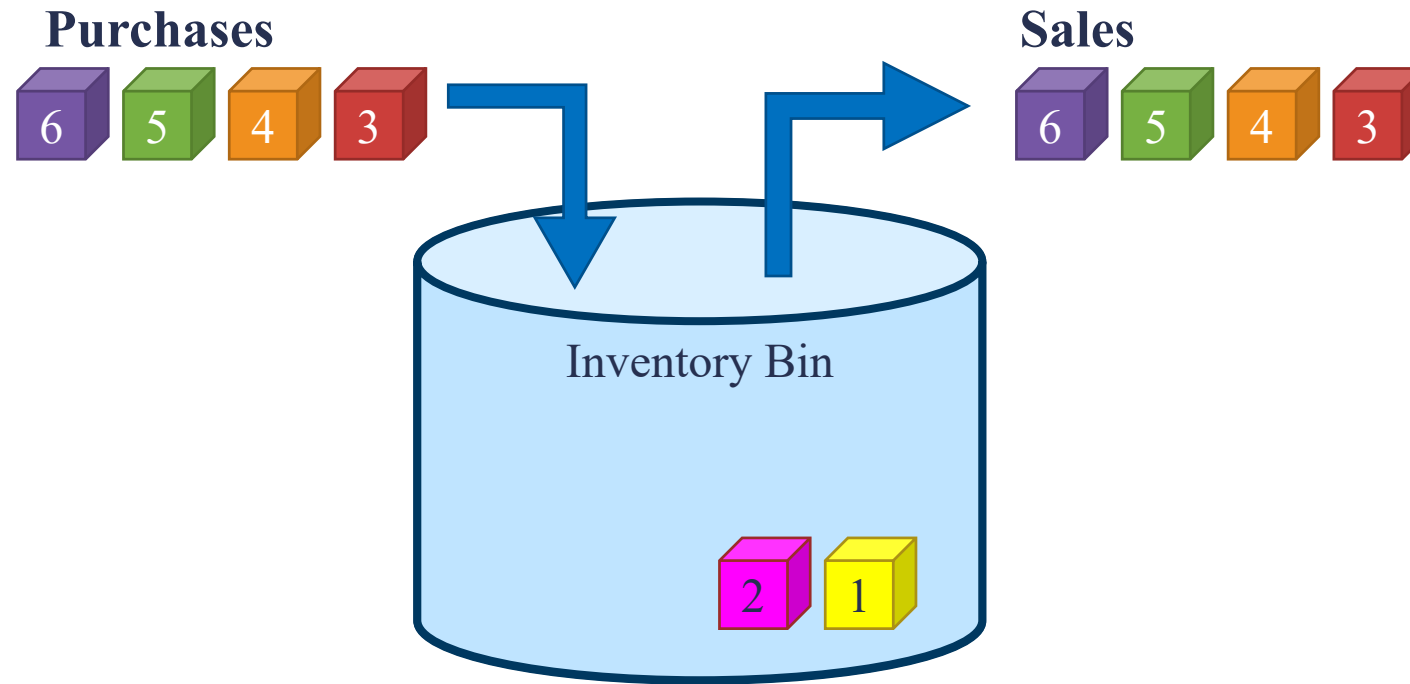


Computers, Inc. Mouse Pad Inventory			
Date	Units	\$/Unit	Total
Beginning Inventory	1,000	\$ 5.25	\$ 5,250.00
Purchases:			
Jan. 3	500	5.30	2,650.00
June 20	300	5.60	1,680.00
Sept. 15	250	5.80	1,450.00
Nov. 29	200	5.90	1,180.00
Goods Available for Sale	2,250		\$ 12,210.00
Ending Inventory	1,200		\$ 6,695.00
Cost of Goods Sold	1,050		\$ 5,515.00

3) LIFO (Last-in, First-out)

~ *NOT ACCEPTED UNDER IFRS* ~

- As the name suggests, the last goods purchased (i.e. last-in) are considered the first goods to be sold (i.e. first-out).



- Imagine an Inventory bin, with beginning inventory (item 1 & 2).
- Company purchase 4 new items (item 3-6) to add into inventory.
- Company sold 4 items → based on LIFO, items considered sold are items 3,4,5 & 6.
- Company's ending inventory are item 1 and 2.

3) LIFO

Computers, Inc. Example

Using back Computers, Inc. example from earlier. Assume now that it is on LIFO inventory costing method:

- Beg inventory of 1,000 units
- Purchased 1,250 units
- Sold 1,050 units on Dec 1st

Computers, Inc. Mouse Pad Inventory			
Date	Units	\$/Unit	Total
Beginning Inventory	1,000	\$ 5.25	\$ 5,250.00
Purchases:			
Jan. 3	500	5.30	2,650.00
June 20	300	5.60	1,680.00
Sept. 15	250	5.80	1,450.00
Nov. 29	200	5.90	1,180.00

Questions:

- a) How much is COGS using the LIFO method?
- b) How much is left in ending inventory?



3) LIFO

Computers, Inc. Example

- Computers, Inc. sold 1,050 units on Dec 1st.
- Remember, last ones in are the first ones out, therefore we will consider items sold are the 200 units from Nov 29 purchases, 250 units from Sept 15 purchases, 300 units from June 20 purchases and 300 units from Jan 3 purchases.

➔ COGS = (200 x \$5.90) + (250 x \$5.80) + (300 x \$5.60) + (300 x \$5.30) = \$5,900


Given Information	Ending Inventory	Cost of Goods Sold
Beg. Inv. 1,000 @ \$5.25		
Jan. 3 500 @ 5.30		300 @ \$5.30
June 20 300 @ 5.60		300 @ 5.60
Sept. 15 250 @ 5.80		250 @ 5.80
Nov. 29 200 @ 5.90		200 @ 5.90
		<u>1,050 Units</u>
		<u>\$5,900 Cost</u>

3) LIFO

Computers, Inc. Example

- Under the LIFO method, the ending inventory will consists of the goods first purchased.

→ **Ending Inventory = (1000 x \$5.25) + (200 x \$5.30) = \$6,310**

Given Information	Ending Inventory	Cost of Goods Sold
Beg. Inv. 1,000 @ \$5.25	1,000 @ \$5.25	
Jan. 3 500 @ 5.30	200 @ 5.30	300 @ \$5.30
June 20 300 @ 5.60		300 @ 5.60
Sept. 15 250 @ 5.80		250 @ 5.80
Nov. 29 200 @ 5.90		200 @ 5.90
	<u>1,200 Units</u>	<u>1,050 Units</u>
 COMPUTERS INC.	\$6,310 Cost	\$5,900 Cost

FIFO vs. LIFO Comparison!

Computers, Inc. Example

- Now let's compare the COGS reported under FIFO versus LIFO:

FIFO

COGS = \$5,515

Computers, Inc. Mouse Pad Inventory			
Date	Units	\$/Unit	Total
Beginning Inventory	1,000	\$ 5.25	\$ 5,250.00
Purchases:			
Jan. 3	500	5.30	2,650.00
June 20	300	5.60	1,680.00
Sept. 15	250	5.80	1,450.00
Nov. 29	200	5.90	1,180.00
Goods Available for Sale	2,250		\$ 12,210.00
Ending Inventory	1,200		\$ 6,695.00
Cost of Goods Sold	1,050		\$ 5,515.00

LIFO

COGS = \$5,900


Computers, Inc. Mouse Pad Inventory			
Date	Units	\$/Unit	Total
Beginning Inventory	1,000	\$ 5.25	\$ 5,250.00
Purchases:			
Jan. 3	500	5.30	2,650.00
June 20	300	5.60	1,680.00
Sept. 15	250	5.80	1,450.00
Nov. 29	200	5.90	1,180.00
Goods Available for Sale	2,250		\$ 12,210.00
Ending Inventory	1,200		\$ 6,310.00
Cost of Goods Sold	1,050		\$ 5,900.00

- Different inventory costing method can give you very different COGS!

4) Average Cost Method

- Also known as “weighted average cost method”
- When a unit is sold, the average cost per unit in inventory is assigned to COGS.
- The average cost per unit is calculated as follows:

$$\text{Average Cost per Unit} = \frac{\text{Cost of Goods Available for Sale}}{\text{Number of Units Available for Sale}}$$

COGS = () ÷ 6 units) X Units Sold

The diagram shows a light blue cylinder labeled 'Inventory Bin' at the top. Inside the bin, there are six colored cubes arranged in two rows. The top row has a purple cube with the number 6 and a green cube with the number 5. The bottom row has four cubes: orange with 4, red with 3, pink with 2, and yellow with 1. Above the bin, the text 'Cost of Items 1-6' is written in red.

4) Average Cost Method

Computers, Inc. Example

- Using back Computers, Inc. example from earlier. Assume now that it is on average cost inventory costing method:

$$\frac{\text{Weighted Average Cost } \$ 12,210}{2,250} = \$5.42667$$

Therefore,

$$\begin{aligned} \text{Ending Inventory} &= 1,200 \times \$5.427 \\ &= \$6,512 \end{aligned}$$

$$\begin{aligned} \text{COGS} &= 1,050 \times \$5.427 \\ &= \$5,698. \end{aligned}$$

Computers, Inc. Mouse Pad Inventory			
Date	Units	\$/Unit	Total
Beginning Inventory	1,000	\$ 5.25	\$ 5,250.00
Purchases:			
Jan. 3	500	5.30	2,650.00
June 20	300	5.60	1,680.00
Sept. 15	250	5.80	1,450.00
Nov. 29	200	5.90	1,180.00
Goods Available for Sale	2,250		\$ 12,210.00
Ending Inventory	1,200		\$ 6,512.00
Cost of Goods Sold	1,050		\$ 5,698.00



Average Cost Method: Perpetual vs Periodic

CornerCakes Shop – In-Class Exercise

GoldenCakes Shop has the following information for its snowskin mooncakes for the month of September.

It sold the following mooncakes:

- 320 mooncakes on Sept 14
- 390 mooncakes on Sept 29

It uses the average cost method.

Calculate the COGS under:

- (i) Periodic inventory system
- (ii) Perpetual inventory system

CornerCakes			
Snowskin Mooncakes Inventory			
Date	Units	\$/Unit	Total
Beg Inv @ 1 Sep	100	4.00	400.00
Purchases:			
5-Sep	300	4.50	1,350.00
15-Sep	200	4.75	950.00
22-Sep	120	5.00	600.00

Comparison of Methods

Effect on Income Statement of Computers, Inc.

What is the impact of using different inventory methods on Net Income?

- The following shows the Income Statement of Computers, Inc., where all items are the same except for the COGS and Ending Inventory balance:

Computers, Inc. Income Statement For Year Ended December 31, 2023			
	FIFO	LIFO	Weighted Average
Net sales	\$ 25,000	\$ 25,000	\$ 25,000
Cost of goods sold	\$ 5,515	\$ 5,900	\$ 5,698
Gross profit	\$ 19,485	\$ 19,100	\$ 19,302
Operating expenses	750	750	750
Income before taxes	\$ 18,735	\$ 18,350	\$ 18,552
Income taxes expense (30%)*	5,621	5,505	5,566
Net income	\$ 13,114	\$ 12,845	\$ 12,986
* Tax expense amounts were rounded.			
Ending Inventory Balance	\$ 6,695	\$ 6,310	\$ 6,512

Comparison of Methods

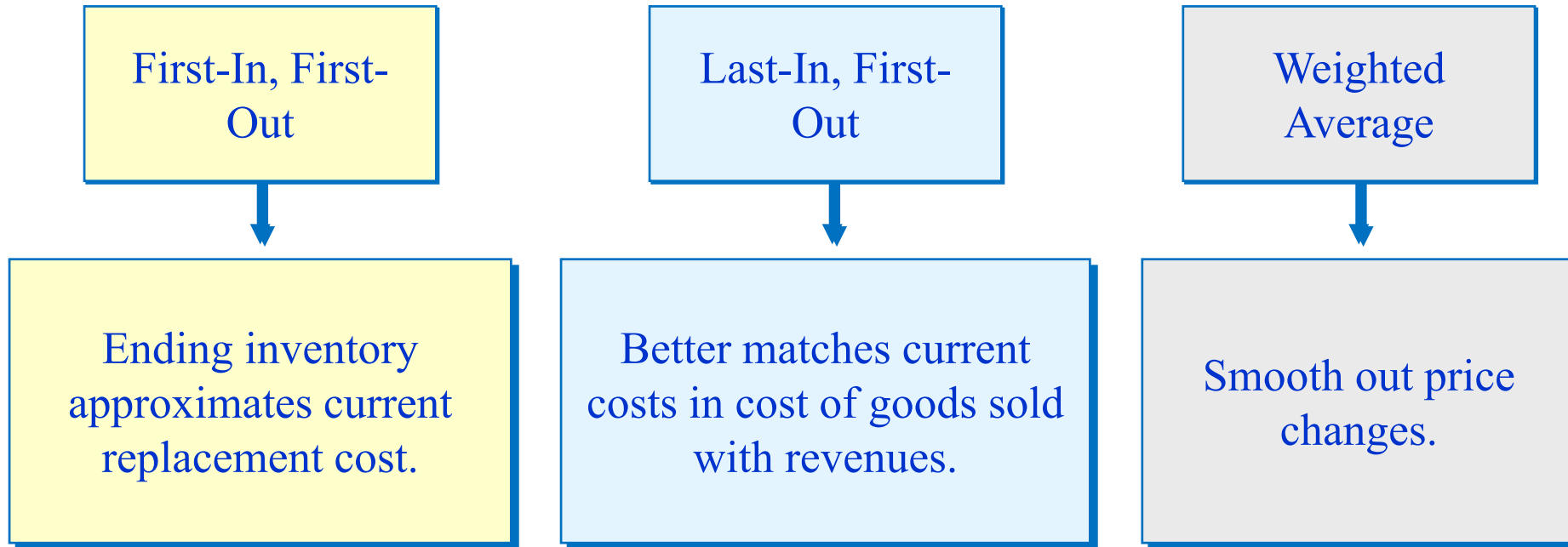
Effect on Financial Statements

- In periods of rising costs:
 - FIFO will give the **lowest** COGS amount, because it uses the older costs which tend to be lower → higher net income.
 - LIFO will give the **highest** COGS amount, because it uses the most recent costs which tend to be higher → lower net income.
 - Weighted Average will give a COGS amount that falls between FIFO and LIFO.
- In periods of declining costs:
 - FIFO will give the highest COGS amount → lower net income
 - LIFO will give the lowest COGS amount → higher net income
 - Weighted Average will give a COGS amount that typically falls between FIFO and LIFO.



Comparison of Methods

Advantages of different methods



- Which method do companies choose?
 - Depends on net income effects and income tax effects.
 - Companies can choose its inventory costing method, as long as it is used on a **consistent** basis (i.e. cannot change method every year!)
 - Note: U.S. GAAP allows either of all methods, but **IFRS do NOT allow the use of LIFO.**

NTUC FairPrice & Amazon

Notes on Inventories – Costing Method



3.7 Inventories

Inventories are measured at the lower of cost and net realisable value. The cost of inventories is based on the **weighted average method**, and includes expenditure incurred in acquiring the inventories and other costs incurred in bringing them to their existing location and condition.

Net realisable value is the estimated selling price in the ordinary course of business, less the estimated costs of completion and estimated costs necessary to make the sale.



Inventories

Inventories, consisting of products available for sale, are primarily accounted for using the **first-in, first-out method**, and are valued at the lower of cost and net realizable value. This valuation requires us to make judgments, based on currently available information, about the likely method of disposition, such as through sales to individual customers, returns to product vendors, or liquidations, and expected recoverable values of each disposition category. The inventory valuation allowance, representing a write-down of inventory, was \$3.0 billion as of December 31, 2023 and 2024.

Costing Methods

Valuation of Inventory

@ Lower of Cost or Net Realizable Value

Ending inventory has to be reported at the **lower of cost or market value**.

- Meaning that if the replacement cost of the same goods in inventory is lower than the inventory cost, it has to report the market value instead.
- *E.g. GoodBottle Co. has ending inventory of bottles which cost \$100. However, the current replacement cost of such bottles is now \$80 (meaning that the suppliers have reduced the price and is now selling them for only \$80). Thus, GoodBottle Co. has to report an ending inventory of \$80 instead of \$100.*
- Market value – determined as the **net realizable value (NRV)**, which is the estimated selling price in the ordinary course of business less the estimated costs of completion and the estimated costs necessary to make the sale.
- NRV can be applied in two ways:
 - (1) Separately to each individual item
 - (2) To major categories of assets

Lower of Cost and NRV – Writing down inventory

Nvidia Inc. Example

Nvidia has ending inventory of GPUs as follows:

Item	Quantity	Cost / item	NRV / item	<i>Lower of cost or NRV</i>	Ending Inventory at Lower of Cost and NRV
RTX-30	10,000	\$400	\$350	\$350	10,000 x \$350 = \$3.5m
RTX-70	8,000	\$600	\$820	\$600	8,000 x \$600 = \$4.8m

- Nvidia has to report the RTX-30 GPUs at its NRV value (as NRV is lower than cost).
- Since RTX-30 inventory balance at cost is \$4M (10,000 x \$400).
- But its NRV is \$3.5M → Nvidia has to recognize a \$0.5M inventory write-down and report it as part of its COGS:



NVIDIA®

Cost of Goods Sold

\$500,000

Allowance for Inventory Write-down

\$500,000

a contra-asset account to Inventory

- Nvidia continues to report its RTX-70 GPUs inventory at cost (\$4.8m).

Inventory Write down COGS or Other Expense?

- Inventory is reported **net** of the inventory account and the contra-asset account (Allowance for inventory write-down):

Inventory

Less: Allowance for Write-down

Net Inventory



**Statement of
Financial
Position**

- There are differences in practice on how to record the write down of inventory:
 - (1) Can be recorded as part of COGS
 - (2) Can also be recorded separately as a separate expense (e.g. Impairment loss on inventory / Loss on inventory write down).

NTUC FairPrice & Amazon

Notes on Inventories – Inventory Write-down



3.7 Inventories

Inventories are measured at the lower of cost and net realisable value. The cost of inventories is based on the weighted average method and includes expenditure incurred in acquiring the inventories and other costs incurred in bringing them to their existing location and condition.

Net realisable value is the estimated selling price in the ordinary course of business, less the estimated costs of completion and estimated costs necessary to make the sale.



Inventories

Lower of Cost or NRV
→ Inventory write-down
→ Allowance for write-down

Costing Methods

Inventories, consisting of products available for sale, are primarily accounted for using the first-in, first-out method, and are valued at the lower of cost and net realizable value. This valuation requires us to make judgments, based on currently available information, about the likely method of disposition, such as through sales to individual customers, returns to product vendors, or liquidations, and expected recoverable values of each disposition category. The inventory valuation allowance, representing a write-down of inventory, was \$3.0 billion as of December 31, 2023 and 2024.

NTUC FairPrice

Inventory & Provision (Allowance for writedowns)



12 INVENTORIES

Written off and written down inventories are recorded as part of COGS (cost of inventories consumed)

Write off vs write down:

- Write down: reduction in value.
- Write off: no longer has value

	Group		Co-operative	
	2024 \$'000	2023 \$'000	2024 \$'000	2023 \$'000
Raw materials and consumables	12,887	15,672	–	–
Work in progress	1,073	2,173	–	–
Retail goods	296,893	270,526	278,937	250,693
Allowance for inventory obsolescence	(3,310)	(7,444)	(3,301)	(7,227)
	307,543	280,927	275,636	243,466

Movement in allowance for inventory obsolescence during the financial year are as follows:

	Group		Co-operative	
	2024 \$'000	2023 \$'000	2024 \$'000	2023 \$'000
At 1 January	7,444	4,851	7,227	4,831
Allowance made during the year	3,606	7,444	3,301	7,227
Reversal of allowance during the year	(6,788)	(4,824)	(6,280)	(4,804)
Utilised during the year	(952)	(27)	(947)	(27)
At 31 December	3,310	7,444	3,301	7,227

Inventories of \$32,766,000 (2023: \$41,338,000) and \$30,874,000 (2023: \$39,721,000) for the Group and the Co-operative respectively was written off during the year. The write-offs are included in cost of inventories consumed.

During the year, the Group and the Co-operative wrote down the inventories to their net realisable value, which resulted in a loss of \$3,606,000 and \$3,301,000 respectively (2023: \$7,444,000 and \$7,227,000). The write-downs are included in cost of inventories consumed.

NTUC FairPrice

Inventory Write off on Income Statement

24 PROFIT BEFORE TAX AND CONTRIBUTIONS

The following items have been included in arriving at profit before tax and contributions:

	Note	2024 S'000	2023 S'000
Audit fees paid to:			
- Auditors of the Co-operative		714	701
- Other auditors		263	165
Non-audit fees paid to:			
- Auditors of the Co-operative*		185	228
- Other auditors		233	-
Packing and logistic expenses		110,098	79,844
Occupancy expenses		100,039	97,159
Contributions to defined contribution plans		64,758	61,757
Repair, maintenance and supplies		65,108	62,797
Sundry expenses		42,648	33,337
IT related expenses		37,106	34,946
Donations		46,076	-
Inventories written-off	12	32,766	41,338
Professional fee		22,327	21,200
Gain on derecognition of right-of-use assets		(4,729)	(1,154)
(Reversal of)/Impairment loss on trade receivables	32	(1,232)	282
(Reversal of)/Impairment loss on property, plant and equipment	4	(7,933)	12,020
Impairment loss on right-of-use assets	5	10,904	537
Property, plant and equipment written-off		1,518	2,045
Intangible assets written-off	7	72	11
Loss/(Gain) on liquidation of an associate		80	-
Advertising, promotion and other service income		(131,809)	(136,600)
Concessionary and commission income		(31,692)	(32,074)
Rental income from property sublease		(23,108)	(26,860)
Government grants		(20,391)	(10,881)
Loss/(Gain) on disposal of property, plant and equipment, net		563	(3,740)

Inventory written off
reported on the SPL
(as a disclosure in Note 24)



Inventory Error Effects In-class Exercise

Black Myth Inc.

Following is the IS and SFP of Black Myth Inc. for the year ended **2024**, which is its first year of operation.

<u>Income Statement</u>			<u>Statement of Financial Position</u>		
Sales Revenue		100,000	Assets		
Less: COGS			Cash & AR		54,000
			Inventory		18,000
<i>Beginning Inventory</i>	<i>20,000</i>		Total Assets		72,000
<i>Add: Purchases</i>	<i>35,000</i>		Liabilities		14,000
<i>Less: End Inventory</i>	<i>(18,000)</i>		Equity		
COGS	37,000	(37,000)	Share Capital		30,000
Less Operating Expenses		(35,000)	Retained Earnings		28,000
Net Income		28,000	Total Equity		58,000
			Total Liabilities & Equity		72,000

Examine the effect of inventory misstatements on Black Myth Inc. financial statements.

(a) In 2024, there was an overstatement (OS) of ending inventory by \$4,500. Effect on 2024 FS?

Inventory Error Effects In-class Exercise

Black Myth Inc.

Following is the IS and SFP of Black Myth Inc. for the year ended **2025**.

<u>Income Statement</u>			<u>Statement of Financial Position</u>		
Sales Revenue		150,000	Assets		
Less: COGS			Cash & AR		96,000
			Inventory		23,000
<i>Beginning Inventory</i>	<i>18,000</i>		Total Assets		119,000
<i>Add: Purchases</i>	<i>48,000</i>		Liabilities		14,000
<i>Less: End Inventory</i>	<i>(23,000)</i>		Equity		
COGS	43,000	(43,000)	Share Capital		30,000
Less Operating Expenses		(60,000)	Retained Earnings		75,000
Net Income		47,000	Total Equity		105,000
			Total Liabilities & Equity		119,000

- (b) SCENARIO A: In 2025 there is now an error in the beginning inventory balance - an overstatement of beginning inventory of \$4,500 (carried over from 2024). Effect on 2025 FS?
- (c) SCENARIO B: In 2025, there is now an error in the beginning inventory balance - an overstatement of beginning inventory of \$4,500 (carried over from 2024). Additionally, there is also an understatement of the ending inventory of \$2,300 at the end of 2025. Effect on the 2025 FS?

Effect of Inventory errors on FS Summary

Income Statement Effects

Inventory Error	Cost of Goods Sold	Net Profit
Understate ending inventory	Overstated	Understated
Understate beginning inventory	Understated	Overstated
Overstate ending inventory	Understated	Overstated
Overstate beginning inventory	Overstated	Understated

Statement of Financial Position Effects

Inventory Error	Assets	Equity
Understate ending inventory	Understated	Understated
Overstate ending inventory	Overstated	Overstated

Goals for Today

Concepts

- Inventory for merchandising companies
- Inventory systems – perpetual vs. periodic

Accounting Procedures

- Purchases, freight, discounts, returns.
- Inventory costing methods – FIFO, LIFO, specific identification, weighted average cost
- Lower of cost and Net Realizable Value (NRV) of Inventory → Inventory write-down

Financial Analysis

- Inventory Turnover
- Number of Days' Sales in Inventory
- Number of Days' Purchases in Accounts Payable
- Net Operating Cycle

Assessing Efficiency and Liquidity

Inventory Turnover & Days' Sales in Inventory

Inventory Turnover

$$\text{Inventory Turnover} = \frac{\text{COGS}}{\text{Average Inventory}}$$

- Measures how many times a company turns over (sells) its inventory
- Useful to assess if company is controlling inventory well

Number of Days' Sales in Inventory

$$\text{Days' Sales In Inventory} = \frac{365}{\text{Inventory Turnover}}$$

- Measures how much inventory is available in terms of number of days' sales – estimates how many days on average it will take to convert inventory into cash/AR.

Inventory Turnover & Days' Sales in Inventory

An example: NTUC FairPrice

SPL	Note	Group	
		2024 \$'000	2023 \$'000
Revenue	21	4,570,532	4,416,715
Inventories consumed		(3,119,520)	(3,122,633)
Other income		338,786	353,899
Staff and related costs		(837,914)	(810,984)
Depreciation expense		(383,703)	(363,347)
Impairment loss on intangible assets		–	(36,776)
Other operating expenses		(521,139)	(418,760)
Profit from operations		47,042	18,114
SFP			
Current assets			
Trade and other receivables	11	183,802	170,788
Inventories	12	307,543	280,927
Cash and cash equivalents	13	360,677	364,808
Current tax assets		996	–
Total current assets		853,018	816,523

	2024	2023	2022	2021
Beg Inventory	280,927	298,904	291,264	356,611
End Inventory	307,543	280,927	298,904	291,264
Average Inventory	294,235	289,916	295,084	323,938
Cost of Sales	3,119,520	3,122,633	3,117,414	3,043,635
Inventory Turnover	10.60	10.77	10.56	9.40
Day's Sales in Inventory	34.43	33.89	34.55	38.85



Operating Cycle of a Company

Operating Cycle (OC)

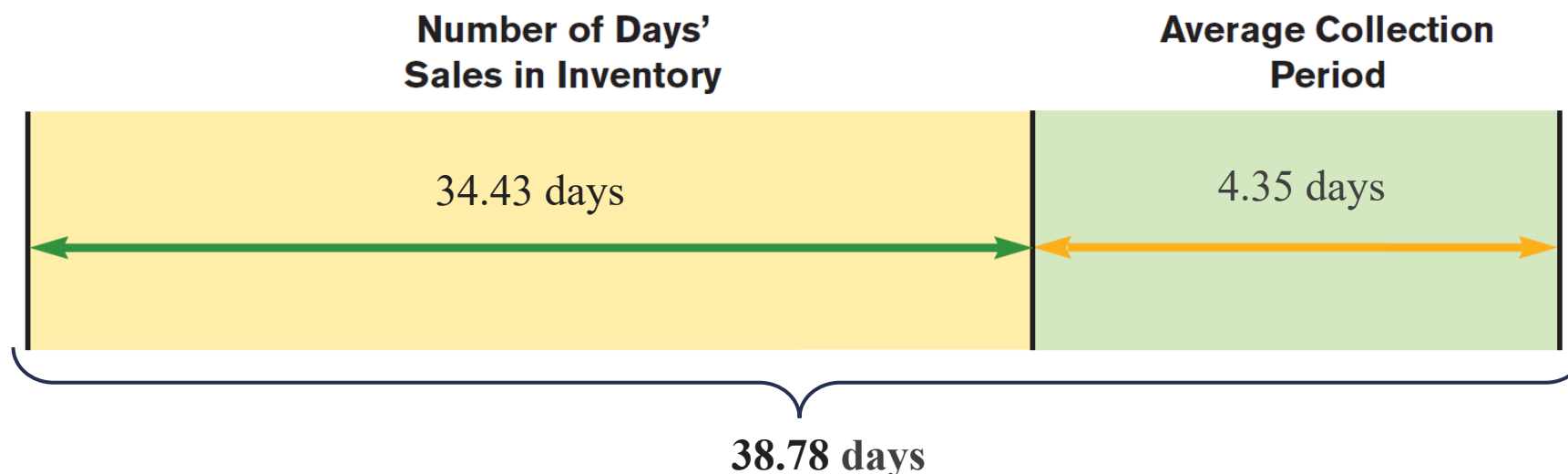
$$\text{Operating Cycle} = \text{Average Collection Period} + \text{Number of Days' Sales in Inventory}$$

- Average Collection Period (from lecture 06) - how many days on average it takes the company to collect on its accounts receivables and convert it to cash.
 - Number of Days' Sales in Inventory - how many days on average it will take to convert inventory into cash/AR.
- ➔ **The two ratios together indicate a business's length of operating cycle – how much time it takes from the point inventory is purchased to cash collection from customer.**

Operating Cycle of NTUC FairPrice

	2024	2023	2022	2021	2020
Day's Sales in Inventory	34.43	33.89	34.55	38.85	36.87
Average AR	54,472	48,826	45,091	44,650	38,752
Net Sales	4,570,532	4,416,715	4,334,607	4,216,106	4,507,232
Average Collection Period	4.35	4.04	3.80	3.87	3.14
Operating Cycle	38.78	37.93	38.35	42.72	40.01

- Illustration of 2024 Operating Cycle:



Assessing Efficiency and Liquidity

Number of Days' Purchases in Accounts Payable

Number of Days' Purchases in AP

$$\text{Number of Days' Purchases in AP} = \frac{365}{\text{Purchases / Average Accounts Payable}}$$

- Measures how many days' worth of inventory the company have in accounts payable
- Average length of time between purchase of inventory (on credit) and cash payment for that inventory.
- Useful to assess how fast a company is in paying its suppliers
- Note that FS usually do not disclose the amount of purchases the company made during the period, but we can estimate this figure based on our COGS formula:

$$\begin{aligned} & \text{Beg Inv} + \text{Purchases} - \text{COGS} = \text{End Inv} \\ \rightarrow & \text{Purchases} = \text{End Inv} - \text{Beg Inv} + \text{COGS} \end{aligned}$$

Number of Days' Purchase in Accounts Payable

NTUC FairPrice

SPL	Note	Group	
		2024 \$'000	2023 \$'000
Revenue	21	4,570,532	4,416,715
Inventories consumed		(3,119,520)	(3,122,633)
Other income		338,786	353,899
Staff and related costs		(837,914)	(810,984)
Depreciation expense		(383,703)	(363,347)
Impairment loss on intangible assets		–	(36,776)
Other operating expenses		(521,139)	(418,760)
Profit from operations		47,042	18,114
SFP			
Current assets			
Trade and other receivables	11	183,802	170,788
Inventories	12	307,543	280,927
Cash and cash equivalents	13	360,677	364,808
Current tax assets		996	–
Total current assets		853,018	816,523

Note 10

	2024 \$'000	2023 \$'000
Trade payables		
External parties	708,486	672,413
Amount due to ultimate holding entity	–	3,219
Amount due to subsidiaries	–	–
Amount due to associates	1	–
Amount due to related parties	157	1,146
	708,644	676,778

	2024	2023	2022	2021
COGS	3,119,520	3,122,633	3,117,414	3,043,635
Increase in Inventory (End Inv – Beg Inv)	26,616	(17,977)	7,640	(65,347)
Purchases (COGS + Inc in Inv)	3,146,136	3,104,656	3,125,054	2,978,288
Average AP	682,711	681,799	677,700	686,033
Number of Days' Purchases in AP	80.37	80.16	79.15	84.08



Net Operating Cycle

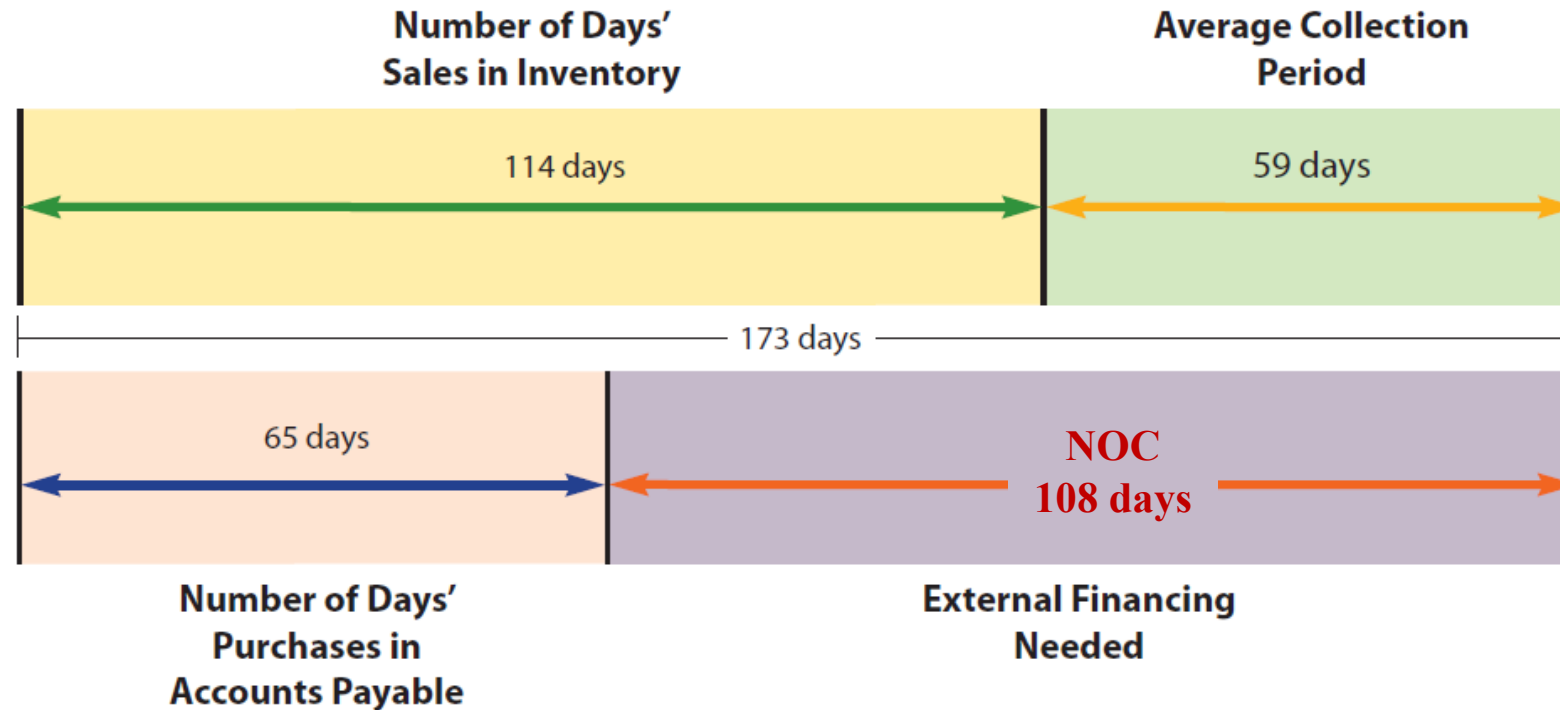
Net Operating Cycle (NOC)

$$\text{Net Operating Cycle} = \text{Operating Cycle} - \text{Number of Days' Purchases in AP}$$

- Shows the difference between the time a company pays (cash) for its inventory and the time it collects (cash) from its customers from the sale of its inventory.
- Positive NOC when $\text{Operating Cycle} > \text{Number of Days' Purchases in AP}$
 - Company might require external financing to fund its operating cycle
- Negative NOC when $\text{Operating Cycle} < \text{Number of Days' Purchases in AP}$
 - “Excess Temporary Capital”

Positive NOC Illustration:

Operating Cycle > Number of Day's Purchases in AP

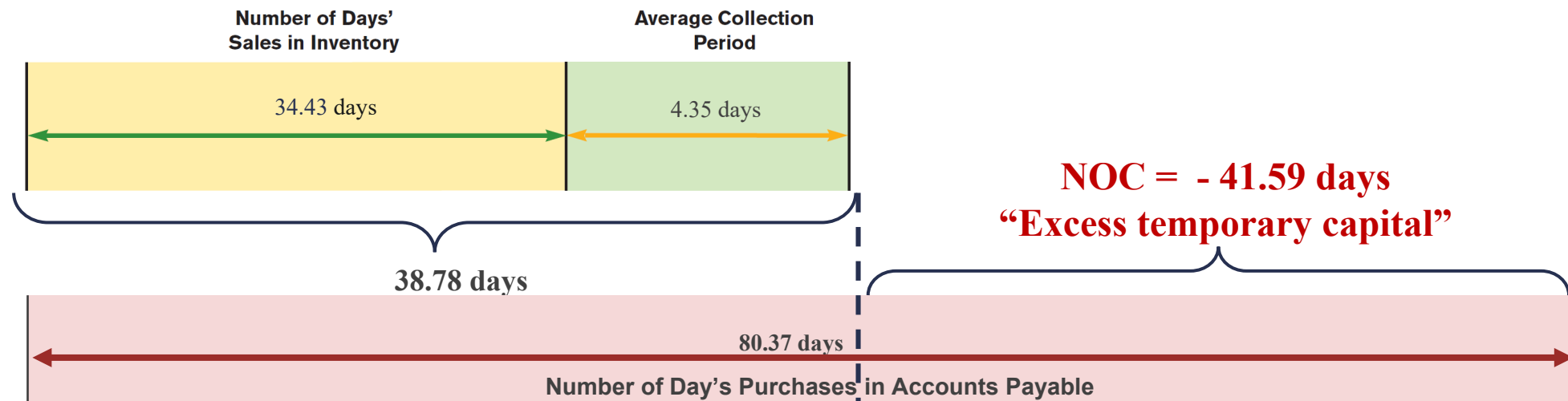


- Operating Cycle 173 days > Number of Days' Purchases in AP 65 days → NOC 108 days
- The company requires 173 days from the time it purchases its inventory to selling and receiving cash from its customers. However, it must pay its suppliers in 65 days.
- ➔ The company might need to finance its NOC of 108 days through either equity or debt financing.

Negative NOC Example: NTUC FairPrice

	2024	2023	2022	2021	2020
Operating Cycle	38.78	37.93	38.35	42.72	40.01
Number of Days' Purchases in AP	80.37	80.16	79.15	84.08	72.77
NOC	(41.59)	(42.23)	(40.81)	(41.36)	(32.76)

- Illustration of 2023 Net Operating Cycle:



- In 2024, it takes NTUC FairPrice about 39 days from the time it purchase its inventory to selling and receiving cash for it. However, NTUC FairPrice pays it suppliers in about 80 days!
- ➔ NTUC FairPrice has “excess temporary capital” of about 42 days. It probably does not need to rely on external financing for cash to support its operating activities.

Take Away for Lecture 07

- Inventory for Merchandising Companies
 - Purchasing – discounts, returns & freight
 - Perpetual vs Periodic inventory system
- Inventory Costing
 - Inventory costing methods : specific identification, LIFO, FIFO, weighted average
 - Lower of cost and Net realizable value – recording inventory write down
 - Effect of Inventory Errors on FS
- FSA
 - Inventory Turnover & Number of Days' Sales in Inventory
 - Number of Days' Purchases in Accounts Payable
 - Net Operating Cycle



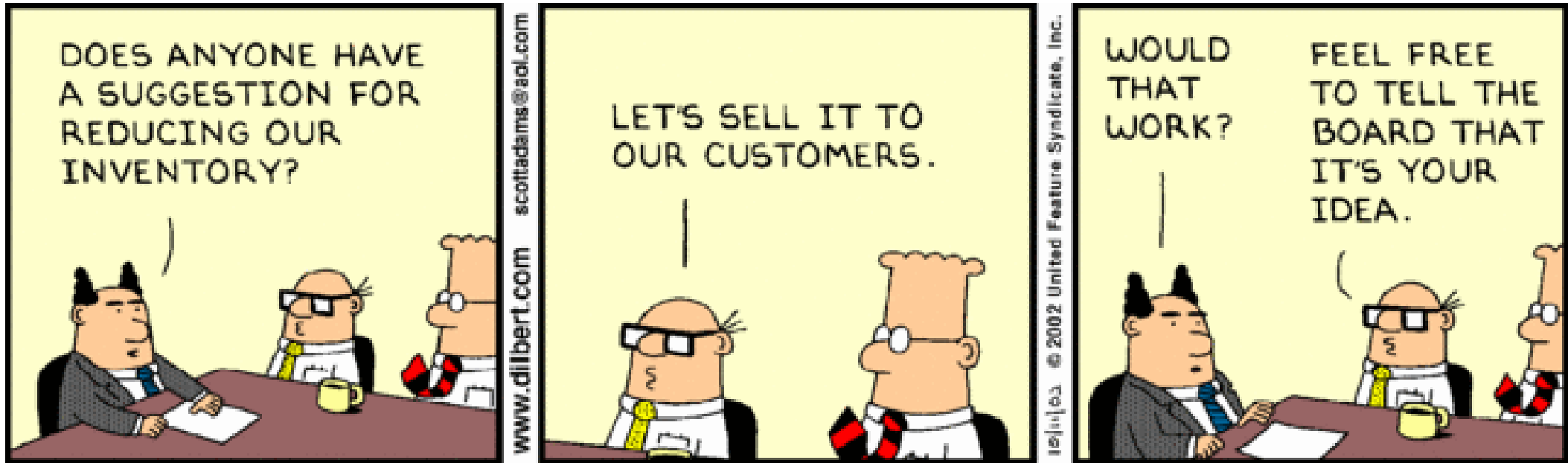
Coming Up Next Week (Lecture 08)

CURRENT LIABILITIES:

- Known Liabilities
 - Accrued Liabilities: Sales Tax (GST), Payroll
 - Short Term Notes Payable
- Estimated Liabilities: (Chapter 9, LO3)
 - Warranty provision
- Contingent Liabilities (Chapter 9, LO3)
- FSA:
 - Current Ratio
 - Acid Test Ratio



See you next week!



Post your questions on Canvas discussion forum.

My email: hanny.kusnadi@nus.edu.sg