

sendwithus A/B test cheat sheet

Chi-Squared Test for testing difference of proportions

These are your
Observed Values
(O_i 's)

successes: number of
successful events.

fails: number of
unsuccessful events.

totals (n_i): total number
of events.

	Variant A	Variant B	Variant C
successes	35	55	75
fails	40	70	25
totals	75	125	100

Compute pooled
proportion

$$p = \frac{\text{sum of successes}}{\text{sum of totals}} = \frac{45 + 55 + 65}{75 + 125 + 100} = \frac{165}{300} = 0.55$$

This is basically an average.

Compute
Expected
Values (E_i 's)

expected success: $(p)n_i$

expected fail: $(1 - p)n_i$

If a variant performed like
the average, here's how
many successes and fails
it would have had given
number of total events.

	Variant A	Variant B	Variant C
successes	$0.55(75) = 41.25$	$0.55(125) = 68.75$	$0.55(100) = 55$
fails	$(1 - 0.55)(75) = 33.75$	$(1 - 0.55)(125) = 56.25$	$(1 - 0.55)(100) = 45$

* Note: All expected values must > 5 to have
enough data to run the Chi-Square test.

Compute
"Chi-Parts"
(X^2_i 's)

$$X^2_i = \frac{(O_i - E_i)^2}{E_i}$$

Chi-Parts are an indication
of how statistically different
the observed value is from
the expected value.

	Variant A	Variant B	Variant C
successes	$\frac{(40 - 41.25)^2}{41.25} = 0.038$	$\frac{(50 - 68.75)^2}{68.75} = 5.11$	$\frac{(60 - 55)^2}{55} = 0.45$
fails	$\frac{(35 - 33.75)^2}{33.75} = 0.042$	$\frac{(50 - 56.25)^2}{56.25} = 0.69$	$\frac{(40 - 45)^2}{45} = 0.556$

Sum the Chi-Parts
to get a test
statistic

$$X^2 = 0.038 + 0.042 + 5.11 + 0.69 + 0.45 + 0.556 = 6.886$$

Compare test
statistic to
magical critical
value

A Chi-Square critical value is found using a table or a calculator. Plug in a probability (we use 0.95) and degrees of freedom (number of variants - 1). The critical value for three variants at probability 0.95 is **5.9915**.

If the test statistic is greater than the critical value, there is significant statistical evidence that not all variants are the same. Once we know that, we can move on to Marascuilo's Procedure to determine if there is a winner (if one variant has a statistically significant higher success rate than the others).

6.886 > 5.9915. Let's move on!