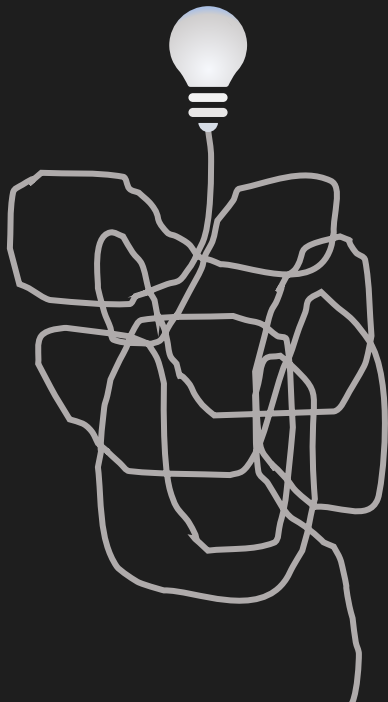# Open Products Accelerating
Enterprise Transformation

Keep it simple...

CAPABILITIES

INFRA

Multi-Cloud Hybrid Adoption

Multi-cloud Hybrid infra management and operations

Cloud-Migration

Migrate existing workloads to any cloud

Software Defined Transformation

Make entire infrastructure provisioning software defined and automated

APP

Rapid App Development

Develop microservice based cloud native custom business App

App Modernization

API/ MICROSERVICES / CONTAINER / DevSecOps Enablement

App Migration

Simplify, integrate and deliver applications on any platform

Cloud Native Transformation

Migrate existing outdated proprietary application to Open cloud native app

DATA

Fast-Data Transformation

Increase Data Revenue with Realtime contextual AI- enabled decision-making system

Data-Management

Simplify Data backbone and its lifecycle to a reduced Capex / Opex and higher business outcome

Data-Migration

Simplify and migrate data from any platform to any platform

PROCESS

DevSecOps Enablement

Improve operational efficiency, and development velocity with DevSecOps adoption

Business Process Automation

Optimize business processes with observability and data driven Realtime decision making system

DIFFERENTIATOR

Time & Money
Our open Product Driven Delivery Model allows customers to quickly build, deliver and orchestrate cross cloud services @50% time & cost

Experience
10+ Large Scale Migration And Modernization experience

Expertise
Experience Team with a proven track record of CloudOps delivery enabled with DevSecOps Capabilities

Long Term Retention
100% Customer Retention Rate substantiated by excellent services

Single Control Panel
AppKube Product is a single platform to manage all your workloads distributed across multiple clouds and boundaries within a single control plane

Compliance & Security
Our compliance and security assessment tools make sure your hybrid cloud journey meets your business compliance

DIFFERENTIATOR

E2E Solution
Single point of contact for Application Migration, Transformation and Integration to cloud-native Apps services

Public Cloud Partnership
Our advanced partnership with major public cloud providers help you to get support at every stage

Open-Source Contribution
Committed to codifying our know-how, we write open Products and Distribute

Optimization Service
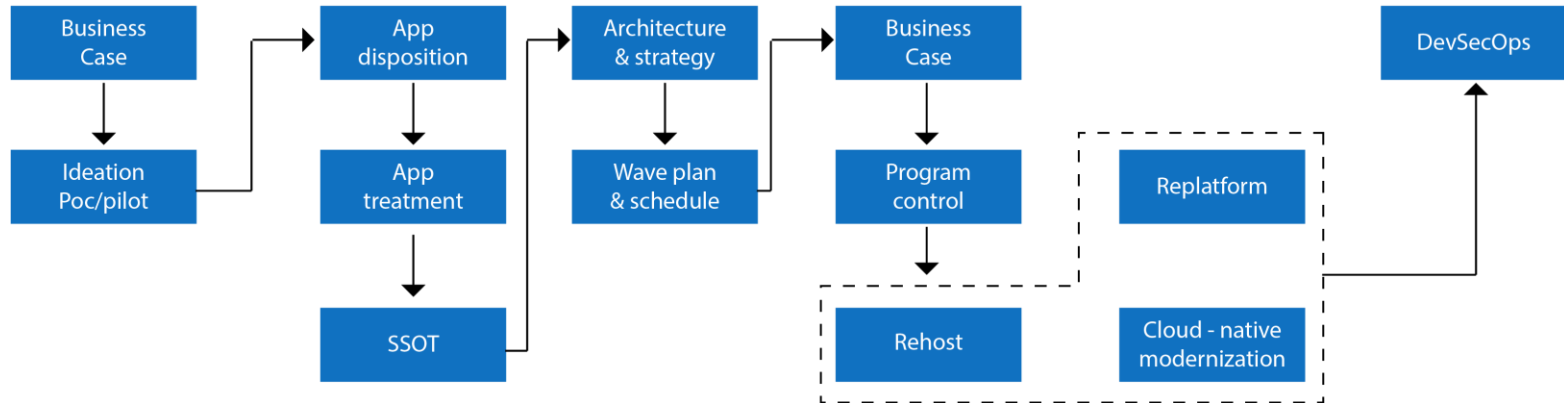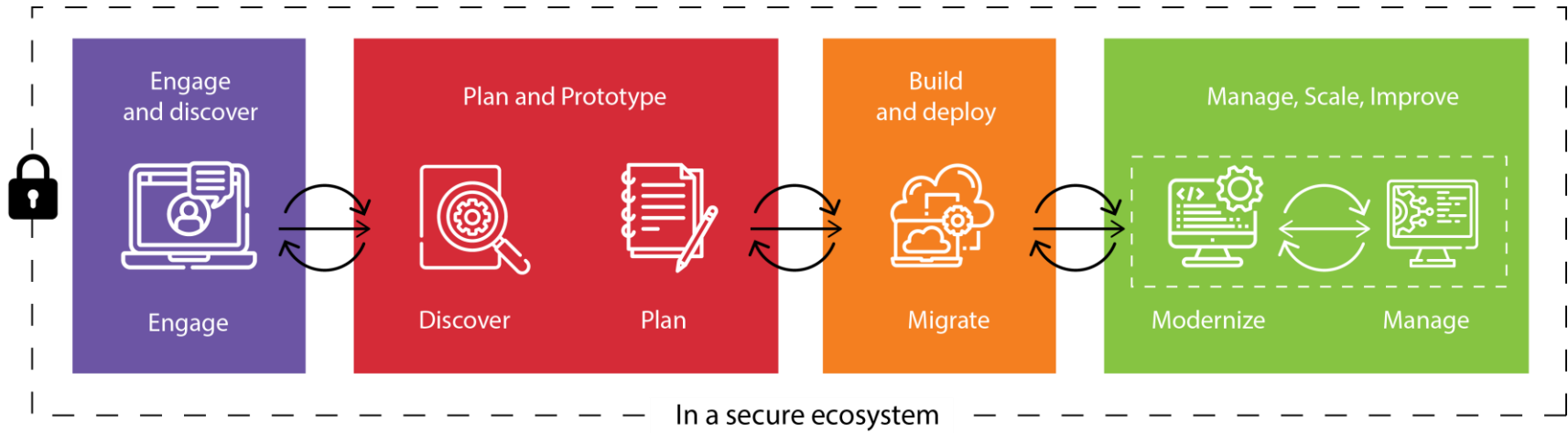We do optimal resource pooling from multiple clouds

Engagement Model
Our every engagement focused on empowerment – not dependency

Extreme Automation
Use our existing automation capabilities to automate infrastructure, operations, security in hybrid IT environment

ENGAGEMENT MODEL

PRICING MODEL

Outcome Based	Budget for estimated outcome volume. Payment based on result / SLAs.
Managed Services	Budget for monthly fixed cost and x% of variance cost. Payment based on delivered units.
Transaction based model	Budget for a specific transaction volume band per agreed duration. Payment based on transaction volume executed in agreed duration
Fixed Price (FP)	Specific / limited budget with predicted needs for few years. Payment based on Milestone/ project Completion.
Time & Material(T&M)	Floating budget. Payment based on Effort Put.
Hybrid (T&M for FP)	Phase wise budget, Phase1: Floating budget Phase2 : Specific / limited budget. Payment – Phase1 –Effort Based, Phase2 – Milestone / Project Completion.
Dedicated team	Fixed monthly budget. Payment based on resource.

While we are open to any flexible model, we strongly prefer, outcome-based pricing model substantiated by our open product driven solutioning that protect customer investments.