

Apramay Gyan, MBA

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WORK EXPERIENCE

Jinee Inc

Product Analyst

Philadelphia, PA

Jan 2025 – Present

Business Requirements, Analytics, & Workflow Optimization

- Analyzed cross-platform feature usage for 1,000 users (as measured by 45% uplift in adoption) by building tableau dashboards and segmenting behavioral cohorts.
- Improved onboarding throughput 30% (as measured by funnel conversion) by consolidating requirements, executing backlog grooming, and realigning engineering sprints.
- Reduced content generation labor 90% (as measured by hour savings) by developing GenAI-based automation that increased client self-service adoption 60%.
- Strengthened enterprise reporting accuracy (as measured by error reduction of 25%) by designing SQL pipelines and Snowflake data transformation logic.

Astral Insights

Consultant (Capstone)

Philadelphia, PA

Jan 2024 – May 2024

Industry Profitability Modeling & KPI Analysis

- Evaluated maritime industry profitability (as measured by forecast accuracy improvement of 20%) by surveying 100+ stakeholders and building KPI models.
- Summarized market data (as measured by 75 insights delivered) by constructing dashboards informing go-to-market and revenue projections.

Park Genius

Product Analyst (Intern)

Philadelphia, PA

Jul 2023 – Dec 2023

Requirements Gathering & Feasibility Research

- Assessed GPS-enabled reservation feasibility (as measured by validation score of 45%) by drafting business plan, workflows, and prototype specifications.
- Improved discovery insights (as measured by 66% refinement in feature list) by conducting 50+ user interviews across multiple customer segments.

Infosys Limited

Associate Consultant

Bengaluru, India

Nov 2021 – Jul 2022

Business Process Optimization & Cloud Transition

- Reduced system downtime 30% (as measured by outage logs) by coordinating a 5-member team through SAP cloud migration.
- Saved \$2M in support costs (as measured by incident reduction) by migrating 200 on-prem servers with zero post-migration issues.

Tata Consultancy Services

Business Analyst

Kolkata, India

Jul 2019 – Nov 2021

Global Deployment & Business System Improvement

- Coordinated infrastructure operations across 160+ countries (as measured by uptime 99.99%) by directing a 10-member team on cloud deployments.
- Improved workflow cycle time 80% (as measured by processing duration) by redesigning account-creation process.

EDUCATION

Temple University, Fox School of Business

Master of Business Administration (MBA)

Philadelphia, PA

May 2024

Jadavpur University

Bachelor of Engineering, Power Engineering

Kolkata, India

May 2019

SKILLS

Skills: SQL, Tableau, Power BI, Excel (advanced), Python, R, Snowflake, Jira, Confluence, Stakeholder Analysis, Requirements Gathering, Data Mapping, UAT